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*Annual Report 2023*

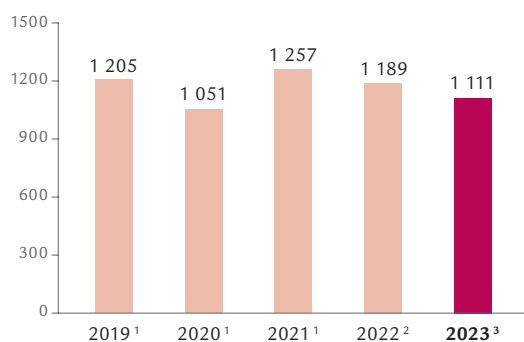


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# The Swiss Life Group's 2023 financial year at a glance

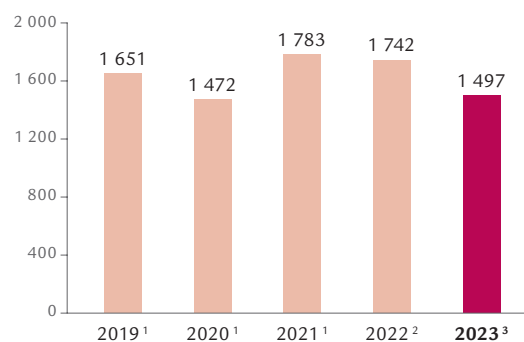
## Net profit

In CHF million



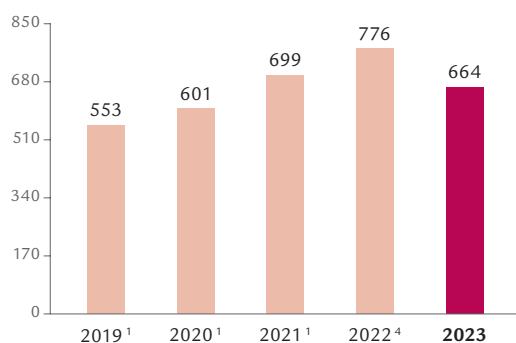
## Profit from operations

In CHF million



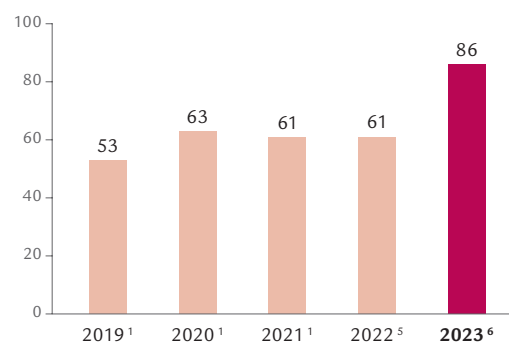
## Fee result

In CHF million



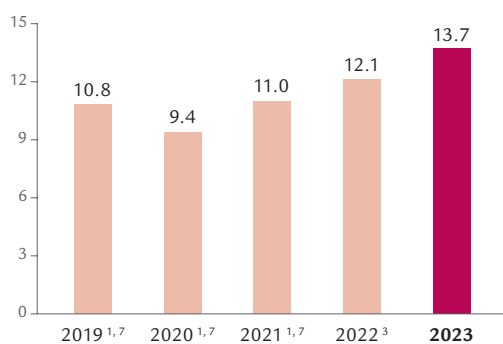
## Dividend payout ratio

In %



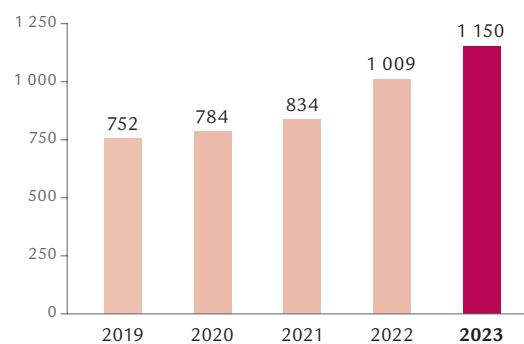
## Return on equity

In %



## Cash remittance to Holding

In CHF million



<sup>1</sup> IFRS 4 / IAS 39

<sup>2</sup> This corresponds to comparable results under IFRS 17 / IFRS 9 of CHF 1 529 million for profit from operations and CHF 1 029 million for net profit.

<sup>3</sup> IFRS 17 / IFRS 9

<sup>4</sup> IFRS 17 / IAS 39

<sup>5</sup> As published

<sup>6</sup> Based on the distribution per share proposed by the Board of Directors for the financial year

<sup>7</sup> Equity excl. net unrealised gains/losses on financial instruments

## Business development

Swiss Life continued to perform well in 2023: on a comparable basis (2022 profit figures under IFRS 17 and IFRS 9), the Group increased net profit by 8% to CHF 1.1 billion and its adjusted profit from operations amounted to CHF 1.5 billion. Swiss Life expanded its income from fee business in local currency to CHF 2.4 billion (+3%). The fee result fell by 13% in local currency compared to the previous year to CHF 664 million. This is due in particular to a subdued real estate market environment in Germany and France and thus to lower revenues from project developments and real estate transactions in the year under review. Premiums in 2023 came to CHF 19.8 billion (+3% in local currency). The contractual service margin (CSM), which indicates the level of future, as yet unearned profit contributions from existing insurance business, came to CHF 15.4 billion as at 31 December 2023. Net new assets from third-party business came to CHF 9.8 billion, while third-party assets under management amounted to CHF 112 billion as at the end of 2023.

## Markets

As a leading European provider of comprehensive life and pensions and financial solutions, the Swiss Life Group enables people to lead a financially self-determined life. In Switzerland, France and Germany, Swiss Life offers individuals and its corporate customers comprehensive and individual advice plus a broad range of proprietary and partner products through its sales force and distribution partners such as brokers and banks. The Swiss Life Select, tecis, Horbach, Proventus and Chase de Vere advisors choose suitable products for customers from the market according to the Best Select approach. Swiss Life Asset Managers offers institutional and private investors access to investment and asset management solutions. Swiss Life provides multinational corporations with employee benefits solutions and high-net-worth individuals with structured life and pensions products. A number of subsidiaries are also part of the Swiss Life Group.

## Employees

At the end of 2023, the Swiss Life Group had a full-time workforce of around 10 000 worldwide and a network of around 17 000 advisors.

## *Dear shareholders,*

Swiss Life posted a good result for 2023. We faced greater challenges than in previous years, so it is all the more pleasing that we can rely on our strengths even in tough times.

One of our strengths is our employees. Their commitment and hard work help ensure that we are in a position to enable our customers to live a financially self-determined life. We would like to thank all our employees for their dedication.

*“We faced greater challenges than in previous years, so it is all the more pleasing that we can rely on our strengths even in tough times.”*

Our strengths also include our relationship with our customers. In the current “Swiss Life 2024” Group-wide programme, we have intentionally set ourselves the goal of further deepening this relationship and expanding our advisory organisations. We are pleased that we were able to take advantage of the opportunities presented by the rise in interest rates in the area of life insurance. Gross premiums increased to CHF 19.8 billion in 2023.

Another element of “Swiss Life 2024” is the anchoring of sustainability in our business. We focus on taking action in those areas in which Swiss Life is able to exert a direct influence. This includes a commitment to reducing CO<sub>2</sub> emissions from our operational activities and lowering the carbon intensity of properties directly owned by us for investment purposes. We are well on our way to achieving these targets too.

The rise in interest rates was beneficial for life insurance companies, but it also led to subdued real estate markets in 2023, particularly in Germany and France, and thus to lower revenues from project developments and real estate transactions. As a result, the fee result declined to CHF 664 million.

Overall, Swiss Life generated a net profit of CHF 1.11 billion in 2023, which corresponds to an increase of 8% on a like-for-like basis (2022 profit figures under IFRS 17 and IFRS 9). The net profit reported for 2022, however, is still presented in the financial statements in accordance with IFRS 17 and the now discontinued IAS 39, and under this old standard was higher than the net profit in the year under review.

Overall, in terms of our “Swiss Life 2024” Group-wide programme, we are well on track to achieve or exceed all the Group’s financial targets. We are confident that we will exceed four financial targets: at 13.7%, the return on equity in 2023 was once again above our target range of 10–12%. We further increased the cash remittance to the holding company to CHF 1.15 billion, meaning the programme’s target of a cumulative cash remittance of CHF 2.8–3 billion is likely to be significantly exceeded. With respect to the dividend payout ratio of over 60%, Swiss Life is also ahead of its target. The share buyback, which totalled CHF 1.3 billion, is above plan as well. Achieving the fee result target will be more challenging: we expect to reach the lower end of our ambitious target range of CHF 850–900 million. This is reliant on the expected normalisation of the real estate markets in Germany and France.

*“We support our customers over many years. They must always be able to rely on receiving the promised insurance and pension benefits.”*

We would like to thank you, our valued shareholders, for your loyalty. In view of our continued solid business performance, we will propose a dividend increase of CHF 3 to CHF 33 per share at the Annual General Meeting. This reflects our policy of continuously increasing your dividend.

We support our customers over many years. They must always be able to rely on receiving the promised insurance and pension benefits. It is our responsibility to ensure this. It is therefore important to us that the upcoming change at the top of the company also provides continuity: following this year’s Annual General Meeting, management of the Group will be seamlessly transferred from Patrick Frost to Matthias Aellig after ten very successful years. As longstanding Group CFO, Matthias Aellig is already very familiar with the Swiss Life Group and is committed to upholding the values of our company.

We aim to bring the current “Swiss Life 2024” Group-wide programme to a positive conclusion in the 2024 financial year. We are confident that Swiss Life is in an excellent position to generate long-term growth in earnings and cash remittances to the holding company. We would like to thank you, our shareholders, most sincerely for being a vital part of our journey.



Rolf Dörig  
Chairman of the Board of Directors



Patrick Frost  
Group CEO

# Strategy and Brand

*With its products and services, Swiss Life addresses a basic human need: the ability to lead a financially self-determined life with confidence. With the consistent and successful implementation of its multi-year Group-wide programmes, Swiss Life ensures that the long-term value propositions made to its customers are guaranteed and that it creates sustainable value for its shareholders and stakeholder groups.*



The Swiss Life Group is one of Europe's leading comprehensive life and pensions and financial solutions providers. Swiss Life's success is based on a strong purpose, a clear strategy, the disciplined execution of Group-wide programmes and a charismatic brand.

### **Swiss Life addresses a fundamental human need**

With its commitment, advisory services and comprehensive life, pensions and investment solutions, Swiss Life enables people to lead a financially self-determined life. In doing so, the company builds financial confidence and addresses the fundamental human need for self-determination and independence. Results of market research carried out by Swiss Life confirm this, showing that being able to lead a self-determined life and decide freely leads to greater satisfaction and confidence. The results also show that most people are aware that when it comes to pension provision, they are largely responsible for their own financial security.

Since 2019, Swiss Life has been using the "Swiss Life self-determination barometer" to survey how self-determined people feel and how they expect their level of self-determination to change in the future. There are noticeable local differences in Swiss Life's core markets. In Switzerland, for example, the value for self-determination remained stable in 2023, whereas it increased slightly in France. In Germany, it fell as a result of economic uncertainties, as did financial confidence.

### **Demographics make pension provision a growth market**

The impact of an increasingly ageing population coupled with high levels of debt in the pension systems of many countries is generally underestimated. Consequently, pension and insurance shortfalls are on the rise worldwide. As a result, people have to take more responsibility for their own pension-related provisions.

Pension solutions and advice are therefore a growth market. People depend on support and advice to address pension gaps and risks in a self-determined manner. In this environment, Swiss Life's work, advice and products will continue to grow in importance. Swiss Life therefore sees growth opportunities and differentiation potential in the market for pension solutions and advice.

### **Unique market position**

The company's unique positioning is fundamental to its further development: Swiss Life has a strong foothold as a provider of pension solutions and financial services in attractive European markets. The expertise of some 17 000 advisors distinguishes the company from its competitors. In recent years, Swiss Life has emphatically demonstrated that it can achieve resilient returns and improve results despite a challenging backdrop and has adapted its product portfolio to the market environment. In addition, Swiss Life Asset Managers provides Swiss Life with a fast-growing asset management business with particular strengths in the area of real assets. The result is a business model with multiple profit sources. In 2023, which was a challenging year due to the changed interest rate environment and subdued real estate markets, Swiss Life again demonstrated the resilience of its business model.

Swiss Life's business model is oriented to long-term and profitable growth. Its focus is on earnings growth and earnings quality as well as efficiency and financial strength. With the consistent implementation of its multi-year strategy programmes, Swiss Life ensures that the long-term value propositions made to its customers are fulfilled and that it creates sustainable value for its shareholders and other stakeholder groups.

Swiss Life offers its customers a wide range of solutions for their financial security and future provisions. Swiss Life's advisory and product strategy and value chain are presented in the "Sustainability in Insurance and Advisory" section. In view of its varied positioning in the relevant markets, Swiss Life adopts a multi-divisional approach. In its segment reporting, the company also provides insights into business performance and describes the strategic focus areas of the individual divisions.

### **Successful implementation of the Group-wide programmes**

Swiss Life has successfully completed its last four Group-wide programmes "Milestone" (financial targets for 2009–2012), "Swiss Life 2015" (2013–2015), "Swiss Life 2018" (2016–2018) and "Swiss Life 2021" (2019–2021).

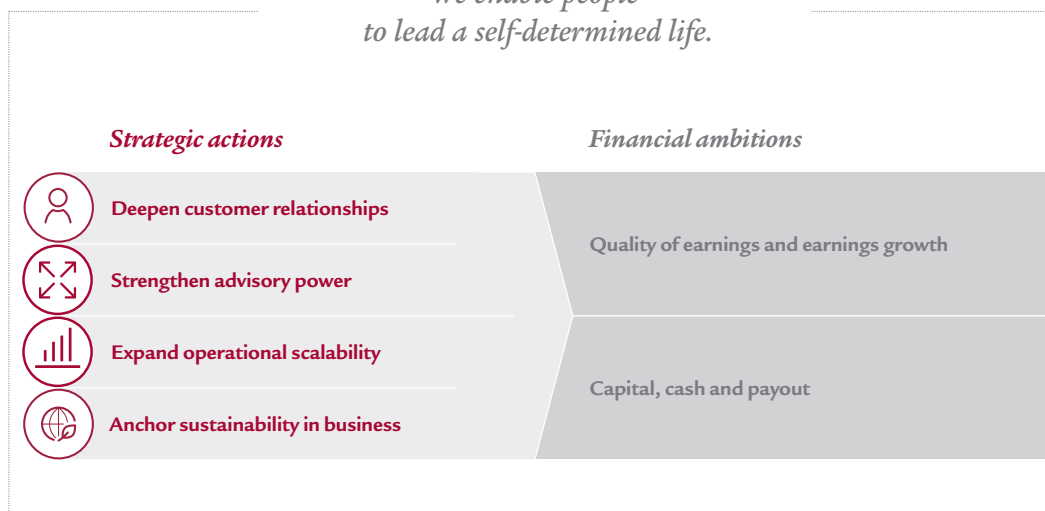
Swiss Life regularly reports in detail on the current status of its strategic implementation, including during its annual and half-year reporting. The documents are available on the website under "Investors and Shareholders".

### **Objectives for "Swiss Life 2024"**

In November 2021, Swiss Life revealed its Group-wide programme, "Swiss Life 2024". With this programme, Swiss Life is systematically continuing its successful path of recent years, focusing on deepening customer relationships, expanding its advisory organisations, establishing operational scalability and consolidating its sustainability strategy.

With "Swiss Life 2024", the company aims to expand its product and service offering in the areas of savings, pension provision, coverage of risks as well as investment solutions. Excellent advice remains the key success factor: accordingly, the Group intends to continue investing in strengthening its advisory organisations and improving operational efficiency in all areas – including through investments in technology and digitalisation, particularly in the use and ongoing development of customer, advisor and back-office platforms. All divisions are striving to improve their operational efficiency and, in particular, exploit operational scalability in their respective divisional fee business. Swiss Life also set itself additional sustainability goals to be achieved by 2024. Priority is given to areas in which the company can exert direct influence. The sustainability strategy is presented in detail in the Sustainability Report.

*We enable people  
to lead a self-determined life.*



**Substantial increase in the fee result and return on equity**

With “Swiss Life 2024”, Swiss Life also set itself ambitious financial targets and significantly increased the corresponding targets compared to the previous programme: it is aiming to increase its fee result to CHF 850–900 million in 2024 (“Swiss Life 2021”: CHF 600–650 million) and to achieve an adjusted return on equity of 10–12% (“Swiss Life 2021”: 8–10%). In addition, Swiss Life is targeting a cumulative cash remittance to the holding company from 2022 to 2024 of CHF 2.8–3.0 billion (“Swiss Life 2021”: CHF 2.0–2.25 billion) and a dividend payout ratio of over 60% from 2022 (“Swiss Life 2021”: 50–60%).

**“Swiss Life 2024” financial targets**

<b>Quality of earnings and earnings growth</b>	Increase in the fee result to CHF 850 to 900 million in 2024
	Adjusted return on equity of 10 to 12% <sup>1,2</sup>
<b>Capital, cash and payout</b>	Cumulative cash remittance to the holding company from 2022 to 2024 of CHF 2.8 to 3.0 billion
	Dividend payout ratio of over 60% from 2022 <sup>2</sup>
	CHF 1 billion share buyback programme from December 2021 to May 2023

<sup>1</sup> Shareholders’ Equity excl. unrealised gains/losses

<sup>2</sup> Targets based on IFRS 4 / IAS 39 accounting standards

**“Swiss Life 2024” well on track**

In terms of the “Swiss Life 2024” Group-wide programme, Swiss Life is well on track to achieve or exceed all of the Group’s financial targets. At 13.7% in 2023 (previous year: 12.1% on a comparable basis), the return on equity was again above the target range of 10–12%; Swiss Life also expects to be above the range in 2024. The cash remittance to the holding company increased by 14% last year to CHF 1.15 billion, meaning the Group-wide programme’s target of a cumulative cash remittance of CHF 2.8–3.0 billion is likely to be significantly exceeded. With respect to the dividend payout ratio of over 60%, Swiss Life is also ahead of its programme target. The CHF 1 billion share buy-back programme under “Swiss Life 2024” was successfully completed at the end of May 2023, while the additional share buyback programme of CHF 300 million announced on 6 September 2023 will be completed as planned at the end of March 2024. In terms of the fee result, Swiss Life expects to reach the lower end of the CHF 850–900 million target range, this being reliant on the expected normalisation of the real estate markets in Germany and France.

The value of new business increased to CHF 515 million in 2023 (previous year: CHF 497 million). The new business margin rose to 4.0% (previous year: 3.5%) due to the positive interest rate development and an improved volume and business mix. As at 1 January 2024, the Swiss Life Group had an SST ratio of around 210% (previous year: 215%). The solvency ratio was thus above the ambition range of 140–190%.

Swiss Life will hold an Investor Day on 3 December 2024 to provide information on the company’s new strategic priorities and the associated financial objectives after “Swiss Life 2024”.

**A charismatic brand**

The success of the Swiss Life brand is driven by consistency in brand strategy and management. Building on the corporate strategy and positioning as a provider of comprehensive life and pensions and financial solutions, the Swiss Life umbrella brand, complemented by its sub-brands Swiss Life Asset Managers, Swiss Life Banque Privée, Swiss Life Global Solutions, Swiss Life Select and Swiss Life Wealth Managers, provides orientation and instils trust. In all our brand endeavours, we remain guided by the purpose: enabling people to lead a financially self-determined life.

The brands are allocated to various levels in a clear brand hierarchy. The strategic management of the entire brand portfolio is an integral part of Group Communications. The brand hierarchy is reviewed continuously, and adjustments are made as needed.

While the umbrella and sub-brands are managed centrally, brand management at levels 3 (“Endorsement”) and 4 (“Individual brands”) is performed directly in the relevant divisions. In 2023, the UK real estate investment manager Mayfair Capital was fully transferred to the Swiss Life Asset Managers sub-brand and the pensions and financial services provider Fincentrum in the Czech Republic to the Swiss Life Select sub-brand. By contrast, the “Pando” 3a app was withdrawn from the market.

Level 1

**Umbrella brand**

Swiss Life has a strong umbrella brand. As a rule, all products and services are offered under the umbrella brand.

Level 2

**Sub-brands**

Sub-brands emphasise the expertise of the umbrella brand in specific market segments. Swiss Life maintains a deliberately limited portfolio for individual sales channels.

Level 3

**Endorsement**

Independent brands with potential for a positive image transfer are at the third level. The umbrella brand or sub-brand serves as an additional textual identifier at this level.

Level 4

**Individual brands**

Level 4 is for independent brands that are managed separately. These brands have an independent existence without visible relation to the umbrella brand Swiss Life.

## Corporate identity and design

A clear corporate identity (CI) defines how Swiss Life wishes to present itself to the public. This includes a brand personality that reflects the Swiss Life value system. The purpose is supported by the three values of individuality, confidence and reliability, which place customers at the heart of activities. The corporate identity also includes a universal language style and a compulsory corporate design (CD), with a logo, colour palette, fonts, icons and image catalogue, all of which ensure a uniform brand presence.

The corporate design is derived from the brand personality and, in addition to ensuring recognisability and orientation, also contributes to a uniform brand experience. Whether they are browsing the website, reading a brochure or looking at an advert, the aim is for stakeholder groups to gain a consistent, high-quality impression of Swiss Life at all contact points. In 2023, for example, the image catalogue was expanded along the themes of Swissness, sustainability and infrastructure. It sets Swiss Life apart from the competition and creates a sense of belonging.

With its clear corporate design guidelines, Swiss Life ensures a uniform presence at all brand contact points. This allows people to independently experience the Swiss Life brand at all points of contact within the defined guidelines. The binding CI/CD guidelines are available in a user-friendly format on our online brand platform and are widely accessible both internally and externally.

## Brand identity

Swiss Life's brand identity supports the strategic priorities of the individual divisions. In the home market of Switzerland, Swiss Life focuses on sports and cultural sponsorship in addition to classical advertising. Swiss Life has been the main sponsor of ZSC Lions ice hockey club for some years. The club is part of one of the biggest ice hockey organisations in Europe with a well-respected youth development programme. Since 2019, Swiss Life has also lent its name to the "Swiss Life Arena" ice hockey stadium in Zurich, where the ZSC Lions have played their home games since October 2022. In the cultural arena, film is the cornerstone of its commitment: Swiss Life sponsors events including the Locarno Film Festival.

Together with the distribution companies Swiss Life Select and Proventus, Swiss Life Germany helps sport at grassroots level by supporting local amateur clubs. The company also regularly sponsors sporting events.

Since 2021, the focus has increasingly shifted towards classic digital and analogue advertising campaigns. In Switzerland, Swiss Life continues to focus on the emotionalisation of its purpose. The "Home & living" campaign launched in 2021 was also further expanded in 2023. This campaign positions Swiss Life as a comprehensive advisor for people wishing to live a financially self-determined life in their own home, including providing all the relevant information from home financing to purchase. In the divisions France, Germany, International and Asset Managers, the campaigns also focused on the emotionalisation of Swiss Life's purpose.

## Worldwide brand protection and assessment

People need to be confident that, wherever they see the Swiss Life logo and name, it is indeed Swiss Life and its high-quality products and services that are behind them.

To protect its brand, Swiss Life has therefore put processes and tools in place to prevent third parties from using its intellectual property – the Swiss Life brand – without its approval anywhere in the world at any time. A Cyber Threat Intelligence (CTI) service systematically monitors and detects potential cyber threats to the Swiss Life brand and its digital assets. Furthermore, the domains are managed via a uniform registration service, while social media, review and rating websites are continually monitored. Swiss Life's trademarks are enforced and monitored for potential infringements from newly registered trademarks or those registered by third parties.

Independent institutes continuously measure people's awareness and perception of the Swiss Life brand locally. Swiss Life also regularly assesses the anchoring of its purpose among the general public and other strategic segments, among customers following interaction with Swiss Life and also internally among its employees. The findings are used to develop and adjust marketing and communication measures on an ongoing basis. This is supplemented by regular internal studies of brand value, which demonstrate the development of the brand's value based on a wide range of factors.

# Segment Reporting

*Swiss Life increased net profit in 2023 by 8% to CHF 1.1 billion on a comparable basis. Adjusted profit from operations came to CHF 1.5 billion.*

Swiss Life now applies accounting standard IFRS 17 for its insurance business and is presenting the comparative period with an adjustment to the new standard. The IFRS 9 accounting standard for financial assets was introduced for 2023, without restating the comparative period in the consolidated financial statements, which are disclosed under IAS 39. In the interests of comparability, some figures are also presented on a like-for-like basis in the segment reporting.

The Swiss Life Group posted a net profit of CHF 1.1 billion in the 2023 financial year. In the previous year, it amounted to CHF 1.0 billion on a like-for-like basis. Profit from operations came to CHF 1.5 billion. Following the subsequent application of IFRS 17 and the now superseded IAS 39 standard, net profit in the previous year was CHF 1.2 billion, as reported in the financial statements, and profit from operations in the previous year was CHF 1.7 billion.

In Switzerland, Swiss Life increased its segment result to CHF 839 million (previous year: CHF 799 million). France posted a segment result of CHF 199 million (previous year: CHF 369 million), while Germany's segment result was CHF 187 million, practically the same as the previous year (CHF 186 million). Swiss Life International achieved a segment result of CHF 98 million (previous year: CHF 108 million), while Swiss Life Asset Managers achieved CHF 272 million (previous year: CHF 433 million).

Direct investment income increased to CHF 4.0 billion (previous year: CHF 3.9 billion), with the direct investment yield standing at 2.8% (previous year: 2.5%). The net investment yield was 1.8%.

The contractual service margin (CSM), a new balance sheet item reported by Swiss Life in accordance with IFRS 17 that indicates the level of future, as yet unearned profit contributions from existing insurance business, came to CHF 15.4 billion as at 31 December 2023. In the 2023 financial year, the release of the CSM to the income statement amounted to CHF 1.3 billion.

Swiss Life expanded its income from fee business by 3% in local currency to CHF 2.4 billion. The fee result, on the other hand, fell by 14% compared to the previous year to CHF 664 million. Premiums in 2023 came to CHF 19.8 billion, an increase of 3% in local currency.

Third-party assets under management at year-end amounted to CHF 112 billion (31 December 2022: CHF 105 billion). Net new assets from third-party business came to CHF 9.8 billion in the year under review.

### **Events after the reporting period**

There were no events after the reporting period.



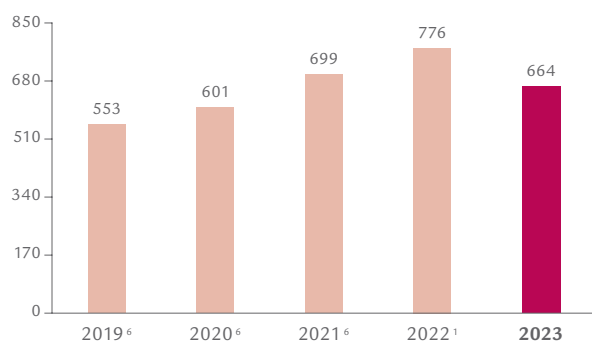
## Key figures for the Swiss Life Group

In CHF million (if not stated otherwise)

	2023	restated <sup>1</sup> 2022	+/-
<b>SELECTED FIGURES FROM CONSOLIDATED STATEMENT OF INCOME</b>			
Insurance service result	1 209	1 280	-6%
Net investment result	103	512	-80%
Profit from operations	1 497	1 742 <sup>2</sup>	-14%
Net profit	1 111	1 189 <sup>2</sup>	-7%
Net profit attributable to			
equity holders of Swiss Life Holding	1 094	1 182	-8%
non-controlling interests	18	7	n/a
<b>SELECTED FIGURES FROM CONSOLIDATED BALANCE SHEET</b>			
Total shareholders' equity	7 499	8 414	-11%
Contractual service margin	15 402	16 385	-6%
Total assets	213 445	213 440	0%
<b>"SWISS LIFE 2024"</b>			
Fee result	664	776	-14%
Return on equity (in %)	13.7	12.1 <sup>3</sup>	+1.6 ppt
Cash remittance to Holding	1 150	1 009 <sup>4</sup>	14%
Dividend payout ratio (in %)	86 <sup>5</sup>	61 <sup>4</sup>	+25 ppt
<b>OTHER FIGURES</b>			
Fee and commission income	2 397	2 370 <sup>4</sup>	1%
Gross written premiums	19 841	19 604 <sup>4</sup>	1%
Value of new business	515	497 <sup>4</sup>	4%
Assets under control	313 733	308 022 <sup>4</sup>	2%
Number of full-time equivalents	10 442	10 126 <sup>4</sup>	3%
Number of advisors	17 318	17 020 <sup>4</sup>	2%

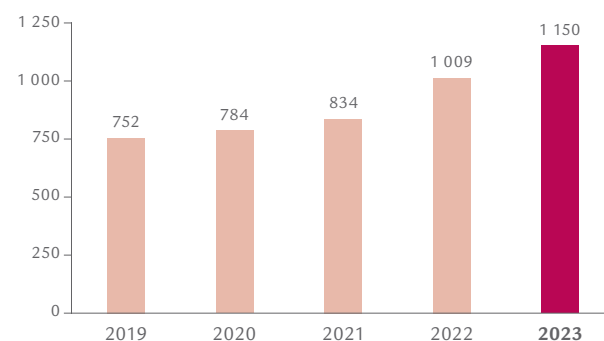
## Fee result

In CHF million



## Cash remittance to Holding

In CHF million

<sup>1</sup> Restated, IFRS 17 / IAS 39<sup>2</sup> This corresponds to comparable results under IFRS 17 / IFRS 9 of CHF 1 529 million for profit from operations and CHF 1 029 million for net profit.<sup>3</sup> IFRS 17 / IFRS 9<sup>4</sup> As published<sup>5</sup> Based on the distribution per share proposed by the Board of Directors for the financial year<sup>6</sup> IFRS 4 / IAS 39

There may be minor discrepancies in total figures and percentages in this report due to rounding effects.

## Switzerland

In 2023, Swiss Life Switzerland posted a segment result of CHF 839 million (previous year: CHF 799 million). The 5% increase is due to a higher CSM release in the insurance business. The value of new insurance business rose by 15% to CHF 234 million. The fee result increased by 5% to CHF 55 million. Investments to develop the business of Swiss Life Wealth Managers were more than offset by higher earnings in investment business and growth in unit-linked products. The cash remittance to the holding company amounted to CHF 565 million, up 25% on the previous year.

In the year under review, Swiss Life Switzerland's premiums came to CHF 9.9 billion. In individual life business, periodic premiums were up by 2% and single premiums by 72%. Premiums in group life business declined by 3%; overall, group life business accounted for 82% of the total premium volume.

According to the Swiss Insurance Association (SIA), life insurance premiums in Switzerland were slightly below the previous year's level at CHF 22.7 billion. In group life business, premiums for the market as a whole were 4% down over the previous year, while premiums for individual life business increased by 6%. Swiss Life further increased its market share in individual life business, while in group life business it declined slightly.

In insurance business with private clients, Swiss Life significantly increased its new single premium business in an environment of higher interest rates, thanks in particular to products investing in traditional tied assets. Once again, Swiss Life also increased its volume of new business in insurance business subject to premiums compared to the already very successful previous year. All sales channels – Sales Force, brokers and Swiss Life Select – contributed to the growth in insurance business with private clients.

In group life business, the offer season was satisfactory in a challenging market environment, not least due to the full-range offering. Demand for individual investments (1e plan) also remains high.

As at the end of 2023, Swiss Life Wealth Managers had six locations in German-speaking Switzerland. This sales channel focuses on the growing high-net-worth segment, to which it mainly provides investment advice. Customers are offered individual strategic asset allocation based on a holistic consultation.

In 2024, as part of the current strategic programme “Swiss Life 2024”, Swiss Life Switzerland aims to increase the advisor base and effectiveness, attract and support high-net-worth and digitally engaged customers in line with their needs and further optimise the insurance portfolio as well as increase the value of new business. With its own sales force, Swiss Life Select and Swiss Life Wealth Managers, Swiss Life has a strong sales network and has increased the number of professionally trained advisors to over 1550 throughout Switzerland. This physical sales capacity is being expanded further and reinforced with digitally supported processes and services.

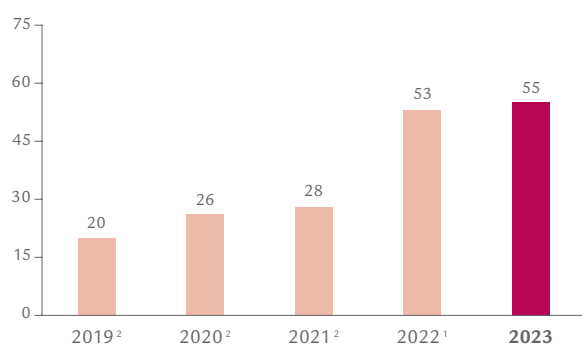
## Key figures for Switzerland

In CHF million

	2023	2022	+/-
Segment result	839	799 <sup>1</sup>	5%
Fee result	55	53 <sup>1</sup>	5%
Cash remittance to Holding	565	451	25%
Fee and commission income	326	322	1%
Gross written premiums	9 942	9 918	0%
Contractual service margin	10 749	11 601	-7%
Number of full-time equivalents	2 359	2 215	7%

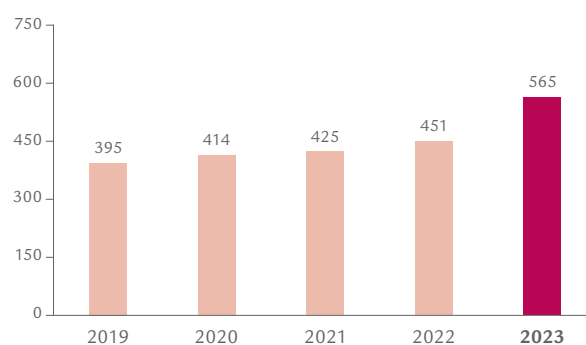
## Fee result Switzerland

In CHF million



## Cash remittance to Holding Switzerland

In CHF million

<sup>1</sup> Restated, IFRS 17 / IAS 39<sup>2</sup> IFRS 4 / IAS 39

## France

In the reporting year, Swiss Life France posted a segment result of CHF 199 million (previous year: CHF 369 million). The fee result improved to CHF 156 million (+19% in local currency) due to higher contributions from unit-linked business and banking. In health insurance, the loss ratio remained stable in 2023 thanks to significant tariff increases despite rising healthcare costs and the ongoing impact of the “100% Santé” health reform, which was introduced in France in 2021 with the aim of giving everyone covered by French health insurance better access to medical care. Meanwhile, profitability in death and disability insurance declined due to the increase in work stoppages in terms of frequency, duration and average costs. Fee income rose from CHF 425 million in the previous year to CHF 471 million, equivalent to 15% growth in local currency. The cash remittance to the holding company increased to CHF 156 million (+19% in local currency) mainly due to higher dividend payments (+21% in local currency).

The French insurance market grew by 6% in 2023 after a stable development in the previous year. Premiums rose by 5% in savings and retirement business, by 7% in the health insurance and death and disability insurance business and by 6% in property and casualty business. Premiums at Swiss Life France fell to CHF 6.8 billion. This decline is due to currency effects; in local currency, premiums increased by 1%, mainly due to higher earnings in health insurance and death and disability insurance, with declines in savings and retirement business and motor vehicle insurance partly offsetting this positive result. The focus in the year under review remained on profitability and quality of new business. Thanks to the private insurer strategy and the bonus distribution policy for the premium customer segment, the share of premiums from unit-linked contracts was 63% – significantly higher than the market average (41%). The contribution of unit-linked contracts to new business remained stable at 75%. At the end of 2023, these contracts accounted for 54% of reserves in the life business. Premiums from health insurance and death and disability insurance business increased by 9%, thanks to the strong performance of group contracts in recent years. With its distribution of structured products, Swiss Life Banque Privée once again made a positive contribution to business with high-net-worth individuals in 2023.

In 2024, Swiss Life France wants to continue to focus on advising and supporting its premium clients by providing comprehensive insurance and wealth management solutions to high-net-worth individuals and offering a broad range of private risk and pension solutions to self-employed and corporate clients. At the same time, the market unit wants to drive forward its multi-distribution strategy and optimise the scalability and efficiency of its business model by increasing sales efficiency, developing phygital customer experiences using existing portals, and implementing automated processes with its key external partners and distributors.

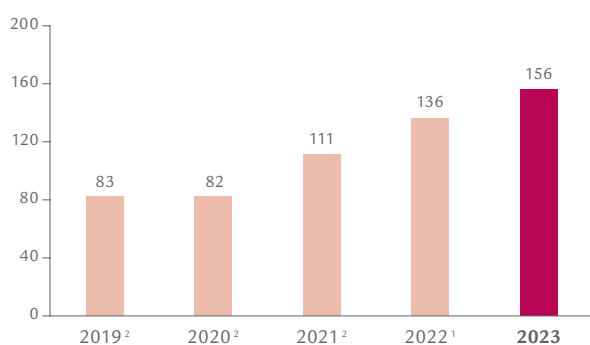
## Key figures for France

In CHF million

	2023	2022	+/-
Segment result	199	369 <sup>1</sup>	-46%
Fee result	156	136 <sup>1</sup>	15%
Cash remittance to Holding	156	136	15%
Fee and commission income	471	425	11%
Gross written premiums	6 795	6 956	-2%
Contractual service margin	2 942	2 984	-1%
Number of full-time equivalents	2 590	2 518	3%

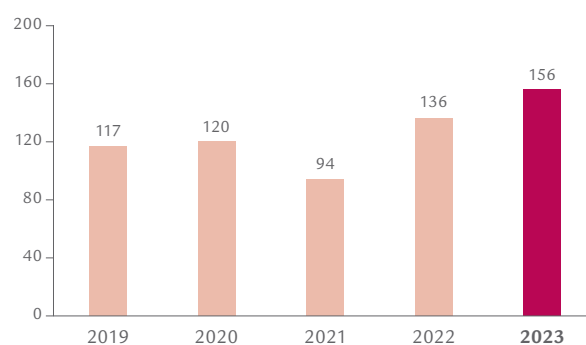
## Fee result France

In CHF million



## Cash remittance to Holding France

In CHF million

<sup>1</sup> Restated, IFRS 17 / IAS 39<sup>2</sup> IFRS 4 / IAS 39

## Germany

Swiss Life Germany is a leading provider of insurance and pension solutions in the fields of life insurance, occupational pensions and employee insurance. The company also offers comprehensive financial and pension advice independent of product provider under its Swiss Life Select, Tecis, Horbach and Proventus brands. The segment information covers both local insurance activities and the activities of the financial advisory companies headquartered in Germany.

The 2023 financial year was characterized by significant geopolitical and economic uncertainties and only a hesitant decline in inflation. Despite this challenging and volatile environment, Swiss Life Germany increased its segment result in local currency by 4% to CHF 187 million. The increase is mainly due to the improved fee result, which increased to CHF 112 million (previous year: CHF 105 million). On the other hand, the insurance business result declined slightly due to lower investment performance.

Swiss Life Germany further expanded its advisory business in 2023 and significantly increased fee income to CHF 713 million (previous year: CHF 672 million) thanks to productivity increases and growth in the core segments of retirement provisions and income protection.

In 2023, premium volume increased by 3% in local currency to CHF 1.4 billion, in contrast to a market dominated by declining premiums (-5%).

The cash remittance to the holding company increased significantly from CHF 75 million in the previous year to CHF 144 million. In addition to a one-off special distribution, dividends were also paid out from insurance for the first time in a long while. In recent years, this has not been possible due to legal requirements.

Owing to the implementation of various growth initiatives in connection with the “Swiss Life 2024” strategic programme, such as in the area of digitalisation and IT infrastructure, operating costs rose by 9% in local currency.

In 2024 too, Swiss Life Germany will remain focused on the continued implementation of the “Swiss Life 2024” strategic programme. In addition to expanding personal and digital financial advisory services, this includes strengthening the high-yield and sustainable product portfolio for young people. In addition, the IT platform is being systematically modernised, laying the foundation for future growth in the back office as well.

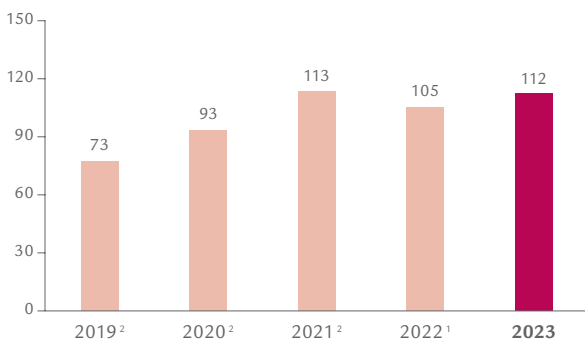
## Key figures for Germany

In CHF million

	2023	2022	+/-
Segment result	187	186 <sup>1</sup>	0%
Fee result	112	105 <sup>1</sup>	7%
Cash remittance to Holding	144	75	91%
Fee and commission income	713	672	6%
Gross written premiums	1 416	1 421	0%
Contractual service margin	1 615	1 687	-4%
Number of full-time equivalents	1 919	1 780	8%

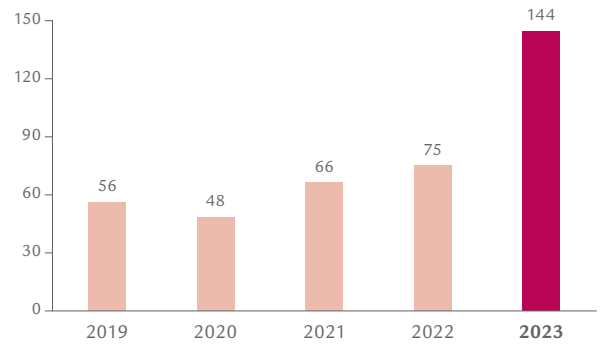
## Fee result Germany

In CHF million



## Cash remittance to Holding Germany

In CHF million

<sup>1</sup> Restated, IFRS 17 / IAS 39<sup>2</sup> IFRS 4 / IAS 39

## *International*

Swiss Life International comprises cross-border business for high-net-worth individuals (Global Private Wealth Solutions) and multinational companies (Global Employee Benefits Solutions) under the Swiss Life Global Solutions and elipsLife brands, as well as the independent financial services providers Chase de Vere in the United Kingdom and Swiss Life Select in Austria, Slovakia and the Czech Republic.

In the reporting year, the International segment posted a result of CHF 98 million (previous year: CHF 108 million). The fee result for Swiss Life International declined to CHF 69 million (-14% in local currency). The cash remittance to the holding company was increased by 1% in local currency, reaching CHF 62 million.

The Global Private Wealth Solutions area, with insurance companies in Luxembourg, Liechtenstein and Singapore, specialises in life insurance solutions for high-net-worth individuals and had assets under management of CHF 17.8 billion as at the end of 2023 (previous year: CHF 18.3 billion).

The Global Employee Benefits Solutions area focuses on risk, pension and healthcare solutions for multinational companies. Positive risk and volume development led to higher profitability in the reporting year. The integration of elipsLife also had a positive impact on the result. With a presence in Luxembourg, the Netherlands, Switzerland and Italy, the business is focusing on further expanding offerings in the fields of biometric risk and health solutions for selected European markets.

The fee result for the independent financial advisors in the United Kingdom and Central and Eastern Europe decreased by 10% in local currency to CHF 39 million. This decline is due to lower revenues from mortgage business, which were partly offset by higher revenues from high-margin products (life insurance, pension and fund solutions).

In 2024, Swiss Life International wants to expand its solutions and services in order to increase the fee and insurance results. With innovative insurance solutions and flexible business platforms, Swiss Life International is well positioned to meet the needs of existing partners and customers and to expand its business.



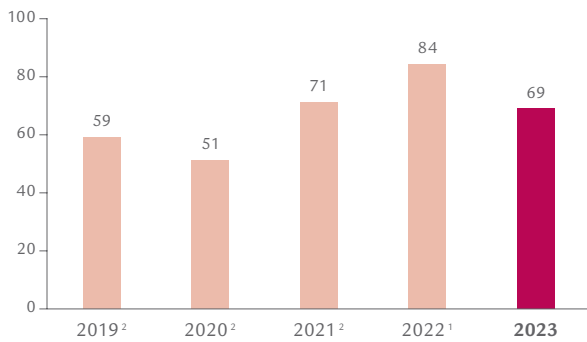
## Key figures for International

In CHF million

	2023	2022	+/-
Segment result	98	108 <sup>1</sup>	-9%
Fee result	69	84 <sup>1</sup>	-17%
Cash remittance to Holding	62	64	-3%
Fee and commission income	375	375	0%
Gross written premiums	1 741	1 352	29%
Contractual service margin	97	112	-13%
Number of full-time equivalents	1 312	1 395	-6%

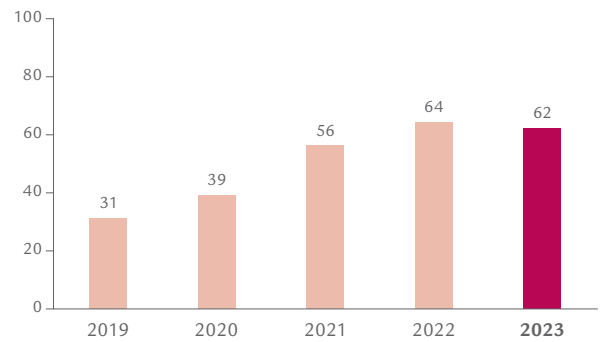
## Fee result International

In CHF million



## Cash remittance to Holding International

In CHF million

<sup>1</sup> Restated, IFRS 17 / IAS 39<sup>2</sup> IFRS 4 / IAS 39

## *Asset Managers*

The Asset Managers segment comprises Swiss Life's Group-wide asset management, investment and real estate services activities.

In 2023, Swiss Life Asset Managers achieved a segment result of CHF 272 million (previous year: CHF 433 million), which corresponds to a decrease of 37%. Of this amount, CHF 106 million was attributable to TPAM business, which was 55% down on the previous year and which included the profit on the sale of Livit FM Services Ltd. Fee income in the year under review declined by 7% in total to CHF 914 million. Fee income from third-party business and the insurance business was down by 7% in each case. Operating expenses fell by 5%, partly due to the disposal of Livit FM Services Ltd and exchange rate changes in the year under review. At the same time, targeted cost optimisations enabled the continuous expansion of the real estate project development business as well as ongoing investments in sustainability and digitalisation initiatives. The cash remittance of CHF 229 million to the holding company was down by 19% compared to the previous year due to the lower result.

Assets under management by Swiss Life Asset Managers came to CHF 256 billion at the end of 2023. Assets from insurance business fell by CHF 3.3 billion to CHF 144 billion. Due to the regulatory framework conditions and the long-term nature of its liabilities, Swiss Life invests mainly in fixed-income securities, which made up 50% of its portfolio at the end of 2023. The real estate holding remained unchanged at around 28%. The net equity holding was 4% as at 31 December 2023. Third-party business grew again thanks to net new assets of CHF 9.8 billion. Swiss Life Asset Managers had third-party assets of CHF 112 billion under management at the end of 2023, an increase of 6% compared to the end of the previous year.

2023 was shaped by geopolitical uncertainties. Central banks fought inflation with rapid interest rate hikes, which slowed global economic growth. Due to this development and the uncertain outlook, many investors adopted a cautious wait-and-see attitude. The restraint and the increase in finance charges were particularly noticeable in the real estate market and in project developments, which led to a shift from real estate investments to fixed-income securities. However, demand for sustainable infrastructure investments remained high.

Swiss Life Asset Managers intends to continue its systematic implementation of the decarbonisation strategy for its directly held real estate portfolio, in order to reach its carbon intensity reduction target of 20% compared to 2019 by 2030. The measures and processes applied here will also be gradually implemented for third-party client and external real estate portfolios. In addition, Swiss Life Asset Managers is still focusing on integrating ESG criteria into all core processes and expanding its sustainable product offering, and will continue these efforts in 2024. Alongside this commitment to sustainability, Swiss Life Asset Managers continued to expand the growth of its project development business in the area of logistics in the year under review. Furthermore, in 2023, it laid the foundation for launching its business with index-based investment solutions and infrastructure investments for private clients.

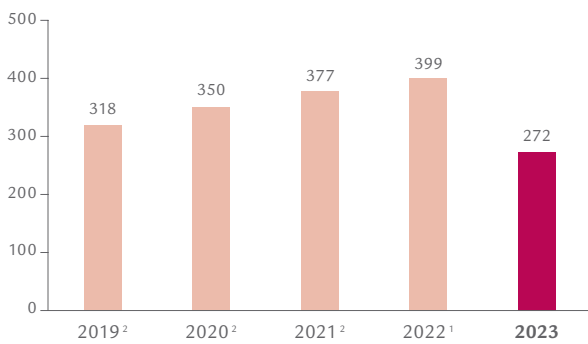
### Key figures for Asset Managers

In CHF million

	2023	2022	+/-
Segment result	272	433 <sup>1</sup>	-37%
Fee result	272	399 <sup>1</sup>	-32%
Cash remittance to Holding	229	285	-19%
Fee and commission income	914	984	-7%
Assets under management	255 748	252 612	1%
Number of full-time equivalents	2 263	2 177	4%

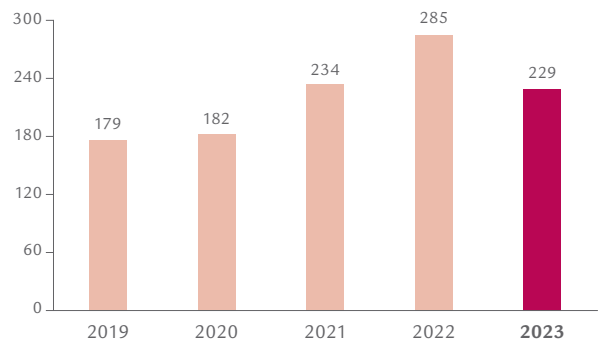
### Fee result Asset Managers

In CHF million



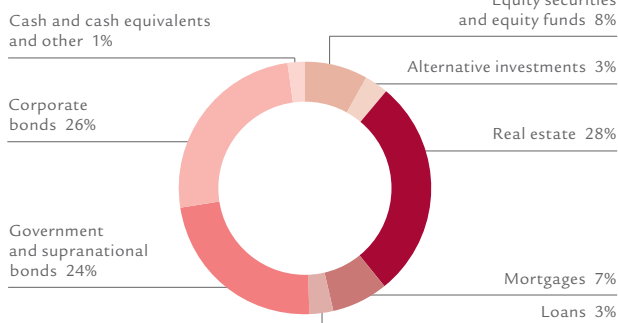
### Cash remittance to Holding Asset Managers

In CHF million



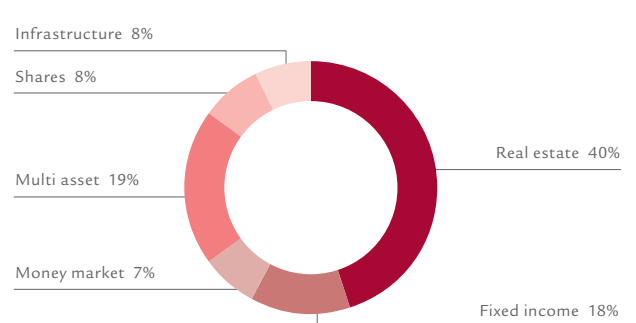
### Assets under management for insurance business – breakdown by asset class

As at 31.12.2023



### Assets under management for third-party clients – breakdown by asset class

As at 31.12.2023



<sup>1</sup> Restated, IFRS 17 / IAS 39

<sup>2</sup> IFRS 4 / IAS 39

# Corporate Governance

*Responsible and sustainable corporate governance is  
of central importance to the Swiss Life Group.*

Swiss Life structures its corporate governance openly and transparently in the interests of its shareholders, policyholders and employees, taking account of leading national and international standards.

The corporate governance of Swiss Life Holding Ltd (Swiss Life Holding) is based on the relevant provisions issued by the SIX Swiss Exchange and the Swiss Financial Market Supervisory Authority FINMA and is modelled in particular on the Swiss Code of Best Practice for Corporate Governance issued by the Swiss Business Federation “economiesuisse”, as well as the Organization for Economic Cooperation and Development’s (OECD) principles on corporate governance.

The measures and mechanisms implemented by Swiss Life to ensure good corporate governance work well in practice. Specific adjustments are examined on an ongoing basis, however, in order to adapt the management and control tools and disclosure to current circumstances and to implement further improvements.

This report describes the essential features of corporate governance within the Swiss Life Group. The structure below largely follows the Annex to the Directive on Information Relating to Corporate Governance issued by the SIX Exchange Regulation, which came into force on 29 June 2022 (Corporate Governance Directive). The compensation report on pages 62 to 84 takes into consideration the regulations on transparency set out in the Swiss Code of Obligations (CO) regarding compensation for listed companies and in FINMA circular 2010/1 on minimum standards for remuneration schemes of financial institutions.

The revision of the Articles of Association to reflect the revised company law that came into force on 1 January 2023 will be submitted to the Annual General Meeting of Swiss Life Holding within the two-year transition period on 15 May 2024 for approval.

## *Group Structure and Shareholders*

### **Group structure**

The public limited company Swiss Life Holding was established in 2002 and is incorporated under Swiss law. Its registered office is located in Zurich. Since 19 November 2002, its stock has been listed on the SIX Swiss Exchange. Swiss Life Holding brings together all the Swiss Life Group companies and activities under a single holding company. The holding company structure makes it easier to effect investments, enter into partnerships or cooperation agreements and execute capital market transactions. Transparency is also improved by separating the interests of shareholders from those of policyholders.

The companies falling within the Group's scope of consolidation are presented in the Consolidated Financial Statements (note 31) on pages 393 to 399. Information on the listing on the SIX Swiss Exchange and market capitalisation can be found in the section "Share Performance" on pages 208 to 210. The organisational structure of the Group shows the key business markets and areas. The resulting operational responsibilities are reflected in the allocation of responsibilities among the Corporate Executive Board. With regard to insurance operations, one person with responsibility for the market and results is assigned to each specific area.

The operational management structure as at 31 December 2023 is shown on page 54.

### **Shareholders**

The purchase or sale of shares or of acquisition/disposal considerations regarding shares in companies that are domiciled in Switzerland and have their shares listed in Switzerland, must be reported to the company in question and the SIX Swiss Exchange if the shareholdings exceed, fall below or reach certain thresholds. The relevant thresholds are 3, 5, 10, 15, 20, 25, 33 $\frac{1}{3}$ , 50 and 66 $\frac{2}{3}$ % of the voting rights. The details are set out in the Financial Market Infrastructure Act (FMIA) and in the implementation provisions of the Financial Market Infrastructure Ordinance-FINMA (FMIO-FINMA) and Financial Market Infrastructure Ordinance (FMIO).

The disclosures of shareholdings that exceed a disclosure threshold on the balance sheet date of 31 December 2023 are shown below. In accordance with the disclosure requirements, the percentage figures given relate to the share capital and number of outstanding shares pursuant to the Articles of Association applicable at the time of the relevant disclosure.

**UBS Fund Management (Switzerland) AG**, P.O. Box, 4002 Basel, Switzerland, reported in a publication of 19 November 2014 that it held 990 414 shares of Swiss Life Holding, equivalent to a 3.09% share of the voting rights.

**BlackRock Inc.**, 55 East 52<sup>nd</sup> Street, New York 10055, USA, reported in a publication of 1 June 2021 that it held through various companies a total of 5.3% of the voting rights for Swiss Life Holding. At the same time, BlackRock Inc. held sales positions in the amount of 0.002% of the voting rights.

The full disclosure notifications and disclosure notifications published during the year under review can be viewed on the publication platform of the SIX Exchange Regulation's Disclosure Office at [www.ser-ag.com](http://www.ser-ag.com), via "Menu", "Disclosure of Shareholdings", "Overview of significant shareholders" ([www.ser-ag.com/en/resources/notifications-market-participants/significant-shareholders.html#](http://www.ser-ag.com/en/resources/notifications-market-participants/significant-shareholders.html#/)).

There are no cross participations between Swiss Life Holding or its subsidiaries with other listed companies that exceed the participation threshold of 3%.

### **Shareholder structure**

On the balance sheet date, some 171 000 shareholders and nominees were listed in the Swiss Life Holding share register, of which about 4900 were institutional shareholders. Taken together, the shareholders entered in the share register held around 50% of the shares issued. Over half of these shares were owned by shareholders domiciled in Switzerland. Around half of the registered shares were in private hands.

A table showing the shareholder structure is provided in the section "Share Performance" on page 209.

# Capital Structure

## Capital and changes in capital

The capital structure of Swiss Life Holding was as follows on the balance sheet date:

- Ordinary share capital: CHF 2 951 788.70, divided into 29 517 887 fully paid-up registered shares with a par value of CHF 0.10 each;
- Conditional share capital: CHF 385 794.80, divided into 3 857 948 registered shares with a par value of CHF 0.10 each;
- Capital band: none.

If the conditional share capital were utilised to the maximum extent possible, the share capital would increase by around 13% (CHF 385 794.80 divided by CHF 2 951 788.70 or 3 857 948 divided by 29 517 887).

The conditional share capital is at the disposal of the holders of conversion or option rights granted by Swiss Life Holding or by companies belonging to the Group in connection with the issuing of new or existing convertible bonds, bonds with option rights, loans or other financing instruments (“equity-linked financing instruments”). The shareholders are excluded from subscription rights. The respective owners of the equity-linked financing instruments are entitled to subscribe to the new shares. The Board of Directors is entitled to limit or exclude the preemptive subscription rights of the existing shareholders in connection with the issuing of equity-linked financing instruments up to a value of 3 000 000 registered shares or up to a maximum amount of CHF 300 000, if the equity-linked financing instruments are placed on national or international capital markets or with selected strategic investors or are used in connection with the financing or refinancing of the acquisition of companies, parts of companies, participations or new investment projects. If the preemptive subscription rights are not granted either directly or indirectly when issuing equity-linked financing instruments, the equity-linked financing instruments must be issued according to the prevailing market conditions and the exercise period may not exceed 7 years for option rights and 15 years for conversion rights from the time of issuance of the relevant equity-linked financing instruments.

Since the establishment of Swiss Life Holding on 17 September 2002, a number of capital market transactions have been conducted. A detailed description of the transactions carried out up to and including the end of 2020 can be found in the Corporate Governance section of the annual reports for the relevant years. The annual reports can be accessed on the website [www.swisslife.com](http://www.swisslife.com), “Investors and Shareholders” area, “Results and reports” section ([www.swisslife.com/annualreports](http://www.swisslife.com/annualreports)).

In 2021, the 485 824 registered shares with a par value of CHF 0.10 each acquired by 5 March 2021 as part of the share buyback programme announced by Swiss Life Holding on 28 February 2020 were cancelled in accordance with the resolution of the Annual General Meeting on 23 April 2021. As a result, the ordinary share capital was reduced to CHF 3 152 856.70.



In 2022, the Annual General Meeting of Swiss Life Holding on 22 April 2022 resolved to cancel 702 680 registered shares with a par value of CHF 0.10 each, which were acquired for cancellation as part of the 2020-2021 share buyback programme between 6 March 2021 and 31 May 2021 (a total of 422 599 registered shares) and the 2021-2023 share buyback programme launched in December 2021 between 6 December 2021 and 4 March 2022 (a total of 280 081 registered shares). The share capital thus fell from CHF 3 152 856.70, divided into 31 528 567 fully paid-up registered shares with a par value of CHF 0.10 each, by CHF 70 268.00 to CHF 3 082 588.70, divided into 30 825 887 fully paid-up registered shares with a par value of CHF 0.10 each.

In the year under review, the Annual General Meeting of Swiss Life Holding on 28 April 2023 decided to cancel 1 308 000 registered shares with a par value of CHF 0.10 each, which were acquired for cancellation between 7 March 2022 and 3 March 2023 as part of the 2021-2023 share buyback programme announced on 25 November 2021. The share capital thus fell from CHF 3 082 588.70, divided into 30 825 887 fully paid-up registered shares with a par value of CHF 0.10 each, by CHF 130 800.00 to CHF 2 951 788.70 divided into 29 517 887 fully paid-up registered shares with a par value of CHF 0.10 each.

In addition, in its media release of 6 September 2023, Swiss Life announced the start of a new share buyback programme to repurchase CHF 300 million of its own shares between 2 October 2023 and the end of March 2024.

## Shares

29 517 887 fully paid-up Swiss Life Holding registered shares with a par value of CHF 0.10 each were outstanding on the balance sheet date. Subject to the 10% limit on voting rights set out in the Articles of Association (cf. the section on “Shareholders’ participation rights” on pages 85 and 86), each share grants the right to one vote at the Annual General Meeting.

There are no outstanding shares with either increased or limited voting rights, privileged or restricted voting rights, privileged dividend entitlements or other preferential rights.

There are no other equity securities apart from the registered shares mentioned above, nor do any participation certificates or dividend-right certificates exist.

Additional information on Swiss Life shares is available in the section “Share Performance” on pages 208 to 210.

### Trading blackout periods

Regulations are in place to govern transactions in Swiss Life Holding shares carried out by Swiss Life Group employees. Pursuant to the Code of Conduct and the Swiss Life Group's Directive on Insider Information, all purchases and sales of Swiss Life Holding securities made by members of senior management or employees who are privy to confidential information are subject to a reporting requirement. Transactions by persons who, by virtue of their position, have regular access to insider information are also subject to a prior approval requirement. A general blackout period is imposed annually from 1 January until 24 hours after the year-end results have been presented and from 1 July until 24 hours after the half-year results have been presented, as well as from 20 days before until 24 hours after publication of the interim statements for the first and third quarters.

### Limitations on transferability and nominee registrations

Swiss Life Holding shares are not subject to any limitations on transferability. According to the Articles of Association, resolutions for the introduction, amendment or repeal of limitations on transferability must be put before the Annual General Meeting and must be approved by two thirds of the voting shares represented and by an absolute majority of the share par value represented.

The Board of Directors may refuse to recognise an acquirer as a shareholder with voting rights if, upon request, the acquirer does not expressly declare that he has acquired the registered shares in his own name and for his own account.

Swiss and foreign banks, securities brokers and companies acting on their behalf may be entered in the share register as nominees if they are holding shares of Swiss Life Holding in their custody for the account of the beneficial owners. Professional asset managers may also be registered as nominees if, in a fiduciary capacity, they have deposited Swiss Life Holding shares for the account of third parties with Swiss or foreign banks or securities brokers in their own name. Nominees must be subject to banking or financial market supervision. A request must be filed to register as a nominee. The voting right representation of a nominee is restricted to 10% of the share capital overall, whereby nominees who are connected with regard to capital or voting rights under uniform management or contractual agreement will be counted as a single shareholder. The Board of Directors may approve exceptions to this restriction on registration, observing the principle of responsible judgement. No such exemptions were granted during the period under review.

### Convertible bonds and options

Swiss Life Holding has no convertible bonds outstanding on the balance sheet date.

As at 31 December 2023 Swiss Life Holding and its Group companies have not granted any options on rights to participate in Swiss Life Holding.

# Board of Directors

## Function

The Board of Directors is responsible for all matters that are not reserved for the consideration of the Annual General Meeting (formally the supreme decision-making body of a public limited company) under the terms of the law (Art. 698 CO) or by the company's Articles of Association. In line with its non-transferable duties prescribed by law, the Board of Directors is responsible, in particular, for the ultimate direction of the Group, as well as the supervision of the Corporate Executive Board.

## Elections and terms of office

The Board of Directors consists of no fewer than five and no more than 14 members in accordance with the Articles of Association. The Chairman, other Members of the Board of Directors and Members of the Compensation Committee of the Board of Directors are elected by the Annual General Meeting on an individual basis for a one-year period. The term of one year is deemed to signify the period from one Annual General Meeting up to and including the next. Members whose terms of office are expiring are eligible to stand for immediate re-election.

The Organisational Regulations stipulate that a Member of the Board of Directors shall automatically resign from the Board at the Annual General Meeting in the year in which the member reaches the age of 70. With regard to Ueli Dietiker (1953), who has been a Member of the Board of Directors of Swiss Life since 2013 and reached the age of 70 in 2023, the Board of Directors decided in 2022 that, as an exception to the aforementioned internal age limit stipulated in the Organisational Regulations, Ueli Dietiker should serve for an additional year as a Member of the Board of Directors and Chairman of the Investment and Risk Committee for reasons of continuity and succession planning, and then step down from the Board of Directors in 2024. Following the proposal by the The Board of Directors, Ueli Dietiker was then re-elected at the Annual General Meeting of 28 April 2023 for a final term of office running until the Annual General Meeting 2024.

## Composition

When nominating Members of the Board of Directors for consideration at the Annual General Meeting, the Board of Directors ensures a balanced distribution of professional and personal skillsets as well as an appropriate level of diversity, including of genders and terms of office. In addition to all the professional competencies required for directing the Swiss Life Group as a leading European provider of comprehensive life and pensions and financial solutions (expertise in the areas of insurance and pensions, asset management, real estate/infrastructure, risk management, IT etc.), the Board of Directors must also be in a position to ensure a suitable focus on environmental, social and governance (ESG) criteria.

In the year under review and during the three financial years preceding the reporting period, no Member of Swiss Life Holding's Board of Directors exercised any duties relating to operational management within the Swiss Life Group.

No Member of the Board of Directors has any significant business relationship with Swiss Life Holding or any other Group companies. The Members of the Board of Directors of Swiss Life Holding also make up the Board of Directors of Swiss Life Ltd.

The number of external mandates for Members of the Board of Directors and the Corporate Executive Board is limited in the Articles of Association as revised on 23 April 2014 as follows: Members of the Board of Directors may hold no more than 15 additional mandates, a maximum of four of which in other listed companies; Members of the Corporate Executive Board may hold no more than five additional mandates, a maximum of one of which in another listed company. Mandates in different legal entities that are under joint control or the same beneficial ownership are deemed one mandate. This restriction does not apply to mandates that a Member of the Board of Directors or the Corporate Executive Board assumes at the request of the company or to mandates in associations, charitable foundations, family foundations and occupational benefits institutions.

The acceptance of appointments to the Board of Directors of other companies by Members of the Board of Directors of Swiss Life Holding requires the consent of the Board of Directors; the Chairman of the Board of Directors is to be informed of any intention to accept an additional board mandate. Information on additional board mandates held by individual Members of the Board of Directors is presented in the following section.

The Articles of Association and Organisational Regulations of Swiss Life Holding can be seen at [www.swisslife.com](http://www.swisslife.com), “Investors and Shareholders” area, “Shareholders and services” section, “Articles of Association” subsection ([www.swisslife.com/articles](http://www.swisslife.com/articles)).

The following information on the Members of the Board of Directors is based on the situation on the balance sheet date. The CVs of former Members of the Board of Directors and information on previous external mandates of current Members of the Board of Directors can be found in the Corporate Governance section of the relevant previous annual reports, available at [www.swisslife.com](http://www.swisslife.com), “Investors and Shareholders” area, “Results and reports” section ([www.swisslife.com/annualreports](http://www.swisslife.com/annualreports)).

## Members of the Board of Directors

On the balance sheet date of 31 December 2023, the Board of Directors was composed of the following Members:

Name	Main function	Additional functions	Year of admission <sup>1</sup>
Rolf Dörig	Chairman	Chairman's and Corporate Governance Committee, Chairman	2008
Klaus Tschütscher	Vice Chairman	Chairman's and Corporate Governance Committee Compensation Committee, Chairman	2013
Thomas Buess	Member	Investment and Risk Committee	2019
Monika Bütler	Member	Audit Committee	2022
Philomena Colatrella	Member	Audit Committee	2023
Adrienne Corboud Fumagalli	Member	Audit Committee	2014
Ueli Dietiker	Member	Chairman's and Corporate Governance Committee Investment and Risk Committee, Chairman	2013
Damir Filipovic	Member	Investment and Risk Committee, Audit Committee	2011
Stefan Loacker	Member	Chairman's and Corporate Governance Committee Audit Committee, Chairman Investment and Risk Committee	2017
Severin Moser	Member	Investment and Risk Committee	2023
Henry Peter	Member	Audit Committee	2006
Martin Schmid	Member	Compensation Committee Investment and Risk Committee	2018
Franziska Tschudi Sauber	Member	Compensation Committee	2003

<sup>1</sup> In accordance with Art. 710 and 712 CO, the General Meeting of Shareholders shall elect the Members and the Chairman of the Board of Directors individually every year for a term of office of one year each. Furthermore, in accordance with Art. 733 CO, the Members of the Compensation Committee are also to be elected individually for a term of office of one year each.

**Rolf Dörig** – Born 1957, Swiss national  
Chairman of the Board of Directors



Rolf Dörig laid the groundwork for his professional career by obtaining a doctorate in law (Dr. iur.) from the University of Zurich and being called to the bar in Zurich. He also completed the Advanced Management Program at Harvard Business School (Boston). Joining Credit Suisse in 1986, he assumed a number of executive responsibilities in various business areas and in different regions. As a Member of the Executive Board, he was assigned responsibility for Swiss Corporate and Retail Banking from 2000 onwards. In 2002, he assumed the role of Chairman Switzerland. Following his move to Swiss Life, Rolf Dörig held the positions of Chairman of the Corporate Executive Board from November 2002 to May 2008 and Delegate of the Board of Directors from May 2008 to May 2009.

He became Chairman of the Board of Directors of Swiss Life Holding Ltd in May 2009. Rolf Dörig was also Chairman of the Board of Directors of Adecco Group Inc. from 2009 to 2020 and President of the Swiss Insurance Association SIA from 2017 to 2023.

Rolf Dörig will be put forward for re-election as Member and Chairman of the Board of Directors at the Annual General Meeting of Swiss Life Holding on 15 May 2024.

Other appointments:

- Danzer AG, Member of the Board of Directors
- Emil Frey Holding Ltd, Member of the Board of Directors
- Robert Bosch Internationale Beteiligungen AG, Member of the Board of Directors
- ZSC Lions Ltd., Member of the Board of Directors
- Schweizerische Alpine Mittelschule Davos (SAMMD), Member of the Board of Trustees

**Klaus Tschütscher** – Born 1967, Liechtenstein national  
Vice Chairman of the Board of Directors



Klaus Tschütscher studied law at the University of St. Gallen and obtained a doctorate (Dr. iur.) in 1996. In 2004, he also completed a postgraduate LL.M. degree in International Business Law at the University of Zurich, specialising in banking, capital market and insurance law. He started his career in 1993 as a research assistant at the University of St. Gallen. Two years later he became Head of Legal Services and Deputy Director of Liechtenstein Tax Administration. In this function he was notably a Member of the Liechtenstein OECD delegation and Governor of the European Bank for Reconstruction and Development (EBRD) in London for four years. Klaus Tschütscher went on to start his political career as a member of government of the Principality of Liechtenstein. Initially he was Deputy Prime Minister from 2005 to 2009, responsible in particular for Justice and Economic Affairs. From 2009 to 2013, Klaus Tschütscher was Prime Minister and Finance Minister of Liechtenstein. He has received various awards and international distinctions. Klaus Tschütscher serves in a voluntary capacity as Vice President and delegate at UNICEF Switzerland and Liechtenstein.

Since his withdrawal from politics, Klaus Tschüscher has been a Member of the Board of Directors of Swiss Life Holding Ltd. Since January 2014, he has been the owner and Chairman of the Board of Directors of Tschüscher Networks & Expertise AG and supports various start-ups.

Klaus Tschüscher will be put forward for re-election as Member of the Board of Directors and as Member of the Compensation Committee at the Annual General Meeting of Swiss Life Holding on 15 May 2024.

Other appointments:

- Büchel Holding AG, Member of the Board of Directors
- Grand Resort Bad Ragaz Ltd., Chairman of the Board of Directors , and Casino Bad Ragaz grant-making foundation, Chairman of the Board of Trustees
- Tamina Therme AG, Chairman of the Board of Directors
- KERNenergie GmbH, partner (without management function)
- Medexo GmbH, partner (without management function)
- UNICEF Switzerland and Liechtenstein, Vice President of the Committee
- Swiss-Austrian-Liechtenstein Chamber of Commerce, Member of the Governing Council
- Europa Institut at the University of Zurich, Member of the Committee
- Vaterländische Union (Patriotic Union – political party), Member of the State Executive Committee and the Party Council

**Thomas Buess** – Born 1957, Swiss national  
Member of the Board of Directors



After completing his business administration and economics studies at the University of St. Gallen and a two-year research activity at the Institute of International Economics, Thomas Buess launched his career in insurance in 1985. From 1985 to 1993, he assumed various positions in the area of finance at the ELVIA Group. In 1994, he joined Zurich Insurance Group as Chief Financial Officer and Member of the Executive Committee of the Swiss P&C business unit. From 1997 to 1999, he was Chief Financial Officer of all Swiss operations at Zurich Insurance. In 1999, Thomas Buess moved to the USA as Chief Financial Officer of Zurich Insurance Group's North American business area. In 2002, he was appointed Group Chief Financial Officer and Member of the Group Management Board before assuming the role of Chief Operating Officer of Zurich Insurance Global Life in 2004. In January 2009, he moved to Allianz Group as Head of Operational Transformation. In August 2009, Thomas Buess was named Group Chief Financial Officer and Member of the Corporate Executive Board of the Swiss Life Group. After nearly ten years, Thomas Buess handed over his function as Group CFO to his successor at the end of February 2019.

Thomas Buess will be put forward for re-election as Member of the Board of Directors at the Annual General Meeting of Swiss Life Holding on 15 May 2024.

Other appointments:

- Cembra Money Bank Ltd., Vice Chairman of the Board of Directors and Member of the Compensation and Nomination Committee
- Sygnum Bank Ltd, Member of the Board of Directors and Chairman of the Audit and Risk Committee
- Grovana Watch Co Ltd, Member of the Board of Directors
- Swiss KMU Partners Ltd, Member of the Board of Directors
- WOTOBU AG, Member of the Board of Directors

**Monika Bütler** — Born 1961, Swiss national  
Member of the Board of Directors



Monika Bütler studied mathematics and physics at the universities of Bern and Zurich (dipl. math.). Following on from her first positions in applied research and in the private sector, she studied economics at the University of St. Gallen, where she received a doctorate (Dr. oec.) in 1997. From 1997 to 2001, Monika Bütler worked as an assistant professor at the University of Tilburg, the Netherlands, and from 2001 to 2004 as a full professor at the University of Lausanne. In 2004, she moved to the University of St. Gallen, where she was Full Professor of Economics and Economic Policy until 2021 and Director of the Swiss Institute for Empirical Economic Research (SEW), which she co-founded. Monika Bütler has been self-employed since February 2021.

Monika Bütler will be put forward for re-election as Member of the Board of Directors at the Annual General Meeting of Swiss Life Holding on 15 May 2024.

Other appointments:

- Schindler Holding AG, Member of the Board of Directors as well as Member of the Audit Committee and Compensation Committee
- Huber + Suhner AG, Member of the Board of Directors and Chairwoman of the Nomination and Compensation Committee
- AC Immune Ltd, Vice Chairwoman of the Board of Directors and Chairwoman of the Audit Committee and the Nomination and Compensation Committee
- Gebert Rüt Foundation, Vice President
- Max Schmidheiny Foundation, Member of the Board of Trustees
- Swiss Management Association, Member of the Committee



**Philomena Colatrella** — Born 1968, Swiss and Italian national  
Member of the Board of Directors



Philomena Colatrella studied law at the University of Fribourg and was admitted to the bar in the canton of Lucerne in 2000. She also completed a Certificate of Advanced Studies in Finance and Accounting at the Institute for Financial Economics in Zug and the Senior Executive Programme at the London Business School. After joining the CSS Group in 1999 as an attorney at law and team leader Legal & Compliance Switzerland, she served as Group General Counsel and Chief Compliance Officer from 2008 to 2012. In 2012, she was appointed General Secretary and Member of the Corporate Executive Committee of the CSS Group. Philomena Colatrella has been CEO of the CSS Group since 2016.

Philomena Colatrella will be put forward for re-election as Member of the Board of Directors at the Annual General Meeting of Swiss Life Holding on 15 May 2024.

Other appointments:

- Swiss Insurance Association, Member of the Committee
- economiesuisse, Member of the Committee
- Industrie- und Handelskammer Zentralschweiz (IHZ), Member of the Committee
- curafutura (health insurers' federation), Vice Chairwoman of the Committee
- WELL Gesundheit AG, Member of the Board of Directors
- digitalswitzerland, Member of the Executive Committee and Member of the Steering Committee
- University of Lucerne, Member of the University Council

**Adrienne Corboud Fumagalli** — Born 1958, Swiss and Italian national  
Member of the Board of Directors



Adrienne Corboud Fumagalli is a Doctor of Economics and Social Sciences and a graduate of the University of Fribourg. In 1996, she joined the PTT in the management team of Radiocom (radio, TV, mobile) in charge of New Business Development and the international market. The PTT then became Swisscom and Adrienne Corboud Fumagalli held various positions from 1997 to 2000, ultimately becoming Director of Product Marketing in Radio Broadcasting Services. In November 2000, Adrienne Corboud Fumagalli joined the Kudelski Group as Corporate Secretary and Member of the Corporate Executive Board. In January 2004, she was appointed Executive Vice President in charge of Business Development. From 2008 to 2016, Adrienne Corboud Fumagalli served as Vice President for Innovation and Technology Transfer at EPF Lausanne. From 2017 to 2020, she was also President of the Board of Directors and Chief Executive Officer of Deeption SA (spin-off of the EPF Lausanne Social Media Lab). From 2012 to 2023, she was a Member of the Federal Communications Commission (ComCom), assuming the role of President from 2021 to 2023.

Adrienne Corboud Fumagalli will be put forward for re-election as Member of the Board of Directors at the Annual General Meeting of Swiss Life Holding on 15 May 2024.

Other appointments:

- Unyversal Technologies AG, Chairwoman of the Board of Directors
- Italian Institute of Technology, Member of the Scientific Technical Committee
- Startupticker Foundation, Member of the Board of Trustees

**Ueli Dietiker** – Born 1953, Swiss national  
Member of the Board of Directors



Certified accountant Ueli Dietiker started his career at Ernst & Young. He later assumed management responsibility in the finance division at Motor-Columbus Ltd. From 1995 to 2001, he worked at Cablecom Holdings AG, most recently as CEO. In 2001, he switched to the Swiss telecommunications company Swisscom Ltd where he held several positions of responsibility. From 2002 until 2006, he was CFO and deputy CEO of the Swisscom Group. In 2006 and the first half of 2007, he was CEO of Swisscom Fixnet Ltd and afterwards became CFO and deputy CEO of the Swisscom Group again until the end of 2012. From 2013 until the end of February 2018, he had a 50% position at Swisscom, managed selected projects and served on the Board of Directors of various Swisscom subsidiaries and investment companies.

After serving for eleven years, Ueli Dietiker will step down from the Board of Directors at the Annual General Meeting of Swiss Life Holding on 15 May 2024.

Other appointments:

- Sanitas Krankenversicherung and Sanitas Beteiligungen AG,  
Vice Chairman of the Board of Trustees and Chairman of the Board of Directors
- Zuckermühle Ruppenswil AG, Vice Chairman of the Board of Directors
- Renaissance KMU Schweizerische Anlagestiftung, Member of the Board of Trustees
- Emaform AG, Member of the Board of Directors
- Mobilejobs AG, Chairman of the Board of Directors
- Bomatec Holding AG, Member of the Board of Directors
- F&P Robotics AG, Chairman of the Board of Directors
- Its light technic solution AG, Chairman of the Board of Directors
- BLS Ltd., Chairman of the Board of Directors (until May 2023)

**Damir Filipovic** — Born 1970, Swiss national  
Member of the Board of Directors



Damir Filipovic studied mathematics at the ETH in Zurich, obtaining his degree in 1995 and gaining a doctorate in financial mathematics in 2000. He then held research posts at various universities abroad, including the US universities of Stanford, Columbia and Princeton. He was appointed assistant professor at the University of Princeton from 2002 to 2003. From 2003 to 2004, he worked on the development of the Swiss Solvency Test at the Federal Office of Private Insurance (now FINMA) in Switzerland. Damir Filipovic went on to hold the chair of financial and actuarial mathematics at the Ludwig Maximilians University of Munich from 2004 to 2007. From 2007 to 2009, he was head of the Vienna Institute of Finance, a research institute affiliated to the University of Vienna and the Vienna University of Economics and Business. In 2010, he was appointed Swissquote Chair in Quantitative Finance and Swiss Finance Institute Professor at the Swiss Federal Institute of Technology in Lausanne (EPFL).

Damir Filipovic will be put forward for re-election as Member of the Board of Directors at the Annual General Meeting of Swiss Life Holding on 15 May 2024.

Other appointment:

– Evooq SA, Member of the Board of Directors

**Stefan Loacker** — Born 1969, Austrian national  
Member of the Board of Directors



Stefan Loacker studied economics at Vienna University of Economics and Business and at the University of St. Gallen (Mag. rer. soc. oec., lic. oec. HSG). He began his professional career with stints at the Institute of Insurance Economics (IVW) at the University of St. Gallen and at the then-Rentenanstalt (now Swiss Life) before joining Helvetia Patria Versicherungen in 1997 as assistant to the Executive Board. He was promoted to Head of Business Development, served in that capacity from 2000 to 2002 and subsequently became CFO and Head of IT at ANKER Versicherung (a subsidiary of the Helvetia Group) in Vienna from 2002 to 2005. In 2005, Stefan Loacker took over management of Helvetia Versicherungen AG (previously ANKER Versicherung), Vienna, as CEO. He returned to Switzerland in 2007 and, at age 38, became CEO of Helvetia Group. Stefan Loacker led Helvetia Group for nine years before handing over his function as CEO to a successor in 2016. Since October 2016, he has been a managing partner of DELOS Management GmbH.

Stefan Loacker will be put forward for re-election as Member of the Board of Directors at the Annual General Meeting of Swiss Life Holding on 15 May 2024.

Other appointments:

- Vontobel Holding AG and Bank Vontobel Ltd, Member of the Board of Directors and Member of the Risk and Audit Committee
- SWICA Holding AG, Member of the Board of Directors and Member of the Performance Management Committee and the Audit, Investment and Assurance Committee
- Institute of Insurance Economics at the University of St. Gallen, Member of the Executive Committee

**Severin Moser** – Born 1962, Swiss national  
Member of the Board of Directors



Severin Moser studied economics at the University of St. Gallen (lic. oec. HSG). He also completed the Advanced Management Program at Harvard Business School (Boston). He started his career at the Winterthur Group in 1989, where he initially assumed management responsibility in the organisational staff unit, and subsequently in various country units of Winterthur International.

From 2000 to 2006, he was a Member of the Corporate Executive Board of the Winterthur Group as Chief Underwriting Officer and Head of Non-Life Switzerland (from 2003). In 2007, Severin Moser joined Allianz Suisse as Head of Non-Life and a Member of the Executive Board. Between 2010 and 2013, he was Chairman of the Executive Board of Allianz Versicherungs-AG, Munich, and from 2014 to 2021 Chairman of the Executive Board of Allianz Suisse.

Severin Moser will be put forward for re-election as Member of the Board of Directors at the Annual General Meeting of Swiss Life Holding on 15. May 2024.

Other appointments:

- Swiss Employers' Association, Chairman
- Swiss Athletics, Ambassador of the World Class Potentials young talent programme
- Allianz Sicherheit Schweiz, Member of the Committee

**Henry Peter** – Born 1957, Swiss and French national  
Member of the Board of Directors



Henry Peter completed his studies in law at the University of Geneva in 1979, and in 1981 he was called to the Geneva bar. Following an assistantship in Geneva, a period of study as a visiting scholar at the University of California in Berkeley and legal work in Lugano, he obtained his PhD at the University of Geneva in 1988. He is a partner in the law firm Kellerhals Carrard Lugano SA and a Member of the Board of Directors of the Kellerhals Carrard Genossenschaft (cooperative). He has also served since 1997 as professor of business law, and since 2017 as President of the Geneva Centre for Philanthropy, at the University of Geneva. Between 2004 and 2015, he was a Member of the Swiss Takeover Board. Since 2007, he has been a Member of the Sanctions Commission of SIX Swiss Exchange. Since 2021, he has also been Chairman of the Board of Trustees of the Foundation for the Lugano Faculties of the Università della Svizzera italiana and a Member of the University Council of the Università della Svizzera italiana.

Henry Peter will be put forward for re-election as Member of the Board of Directors at the Annual General Meeting of Swiss Life Holding on 15 May 2024.

Other appointments:

- Sigurd Rück Ltd, Chairman of the Board of Directors
- Casino de Montreux SA, Chairman of the Board of Directors and Member of the Audit Committee
- Brembo Reinsurance AG, Chairman of the Board of Directors
- Consitex SA, Member of the Board of Directors
- Ermenegildo Zegna N.V., Member of the Board of Directors and Chairman of the Compensation Committee
- Global Projects Services Ltd, Member of the Board of Directors
- Bank Lombard Odier & Co Ltd, Member of the Board of Directors and Chairman of the Audit Committee
- A. Mersmann Limited, Chairman of the Board of Directors
- Contexa SA, Member of the Board of Directors
- Vhernier Suisse SA, Chairman of the Board of Directors
- Sebol Holding SA, Sebol Immobilier SA, JG27 SA Summer SA, Member of the Board of Directors
- Swiss Olympic Association, Vice President of the Disciplinary Chamber of Swiss Sport
- University of Geneva, Member of the Audit Committee

**Martin Schmid** — Born 1969, Swiss national  
Member of the Board of Directors



Martin Schmid is a lawyer, co-founder and partner of the law firm KUNZ SCHMID Rechtsanwälte und Notare AG in Chur. He completed his law degree at the University of St. Gallen in 1995 and was admitted to the bar in 1997. He obtained his doctorate in corporate tax law from the University of St. Gallen in 2005. He has represented the Canton of Graubünden in the Council of States since 2011. From 2003 to 2011, Martin Schmid was a member of the government of the Canton of Graubünden, where he initially managed the Department for Justice, Security and Health and subsequently the Department for Finance and Municipalities. Martin Schmid is President of the association Entwicklung Schweiz, the Kantonsspital Graubünden Foundation, the Institute of Law and Economics at the University of St. Gallen (ILE-HSG) and the Swiss Gas Industry Association (VSG/ASIG). He is also a Member of the Executive Board at economiesuisse, the umbrella association for Swiss business, and a Member of the Advisory Committee at EXPERT-suisse, the Swiss auditing, tax and fiduciary association.

Martin Schmid will be put forward for re-election as Member of the Board of Directors and as Member of the Compensation Committee at the Annual General Meeting of Swiss Life Holding on 15 May 2024.

Other appointments:

- Siegfried Holding Ltd, Vice Chairman of the Board of Directors
- Engadiner Kraftwerke AG, Chairman of the Board of Directors
- Elettricità Industriale SA, Chairman of the Board of Directors
- Calanda Holding AG, Calanda Gruppe AG and Gribag AG, Chairman of the Board of Directors
- Swissgas, Member of the Board of Directors

**Franziska Tschudi Sauber** — Born 1959, Swiss national  
Member of the Board of Directors



Franziska Tschudi Sauber graduated in law at the University of Bern and passed her bar exam there in 1984. She studied law at Georgetown University, Washington, D.C., earning an LL.M. in 1986, and passed the bar exam for the US states of New York and Connecticut in 1987. She completed postgraduate studies at the University of St. Gallen (1991 to 1993), receiving an Executive MBA. After initially working as an Assistant for Media Law at the Institute for Constitutional and Administrative Law at the University of Bern, and practising business and media law in Zurich, Washington, D.C. and Geneva, she served as Secretary General at SIG Holding AG from 1992 to 1995. She then became a Member of the Executive Board of Weidmann Holding AG (“Weidmann Group”), Rapperswil, in 1995, where she was Head of Corporate Development and, from 1998, Head of the Business Area Electrical Technology Asia/Pacific. From 2001 to April 2023, Franziska Tschudi Sauber was Chief Executive Officer and Delegate of the Board of Directors and has been Chairwoman of the Board of Directors of Weidmann Holding AG since April 2023.

Franziska Tschudi Sauber will be put forward for re-election as Member of the Board of Directors and as Member of the Compensation Committee at the Annual General Meeting of Swiss Life Holding on 15 May 2024.

Other appointments:

- Biomed AG, Member of the Board of Directors
- Energie Zürichsee Linth AG, Member of the Board of Directors
- SSE Group (Société Suisse des Explosifs), Member of the Board of Directors
- economiesuisse, Member of the Committee
- Swissmem, Member of the Committee
- Schweizer Berghilfe (Swiss mountain aid foundation), Member of the Board of Trustees

**Resignations and new Members of the Board of Directors**

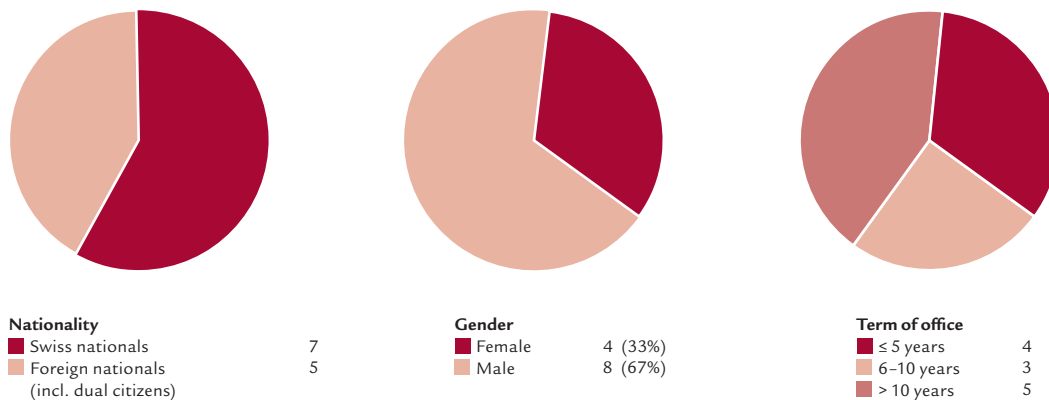
Frank W. Keuper stepped down from the Board of Directors at the Annual General Meeting of 28 April 2023 due to reaching the age limit set out in the internal Organisational Regulations.

Philomena Colatrella and Severin Moser were newly elected to the Board of Directors at the Annual General Meeting of 28 April 2023. Both Philomena Colatrella and Severin Moser are independent of Swiss Life; they have never held a management role within the Swiss Life Group and do not have any business relationships with the Group.

**Changes in the Board of Directors with effect from the 2024 Annual General Meeting**

With the exception of Ueli Dietiker, who will step down from the Board of Directors at the next Annual General Meeting on 15 May 2024, all Members of the Board of Directors will be put forward for re-election.

With effect from the 2024 Annual General Meeting, the composition of the Board of Directors of Swiss Life Holding is therefore expected to be as follows:



### Internal organisational structure

In accordance with the Articles of Association, the Board of Directors has issued Organisational Regulations setting forth the internal organisational structure and the duties and competencies of the Board of Directors, the Board of Directors' committees, the Chairman of the Board of Directors and the Corporate Executive Board. The Organisational Regulations are reviewed regularly and adjusted where necessary. They can be found at [www.swisslife.com](http://www.swisslife.com), "Investors and Shareholders" area, "Shareholders and services" section, "Articles of Association" subsection ([www.swisslife.com/articles](http://www.swisslife.com/articles)).

The Chairman of the Board of Directors coordinates the work of the Board and the committees, and ensures reporting from the Corporate Executive Board to the Board of Directors. In urgent situations, the Chairman may also determine the necessary measures and take steps falling within the scope of the competencies of the Board until the Board of Directors takes a decision. If a timely decision cannot be reached by the Board of Directors, the Chairman is empowered to take a decision.

The Board of Directors meets as often as business requires, usually at least six times a year. Meetings are generally called by the Chairman. However, any Member of the Board of Directors may request that a meeting be called, as may the Corporate Executive Board. In addition to the Members of the Board of Directors, the Group CEO also generally attends the meetings or parts of meetings in an advisory capacity, as do other Members of the Corporate Executive Board when required.

The Board of Directors met ten times during the year under review. The meetings lasted around two-and-a-half hours on average. All Members of the Board of Directors attended all the meetings, with the exception of two meetings, when one Member of the Board of Directors was excused in each case. The Group CEO and the other Members of the Corporate Executive Board were present at all the meetings except three, when one Member of the Corporate Executive Board was excused in each case. In addition, due to Markus Leibundgut's cancer diagnosis, an extraordinary meeting of the Board of Directors was held, which all Members of the Board of Directors and the Group CEO attended. The Board of Directors conducted parts of the meetings among themselves.

The Board of Directors regularly performs a self-assessment. Furthermore, discussions take place between the Chairman of the Board and its Members on an individual basis.

Four standing committees support the work of the Board of Directors as a whole: the Chairman's and Corporate Governance Committee, the Compensation Committee, the Investment and Risk Committee, and the Audit Committee. The Board of Directors may establish other committees to be entrusted with special tasks.

The committees of the Board of Directors sometimes call on the services of external consultants and assess their own work once a year. If the Chairman of the Board of Directors is not a Member of a committee of the Board of Directors, he has the right to attend meetings (without voting rights).

The Members of the Board of Directors or a committee of the Board of Directors are obliged to leave meetings when issues are discussed that affect their own interests or the interests of natural or legal persons close to them.



**Chairman's and Corporate Governance Committee**

The Chairman's and Corporate Governance Committee (Chairman's Committee) assists both the Chairman of the Board of Directors in performing his leadership and coordination duties and the Board of Directors with issues relating to corporate governance. The Committee also supports the Board of Directors in key strategic decisions.

The Chairman of the Board of Directors presides over meetings. As a rule, the Group CEO attends the Chairman's Committee meetings or parts of the meetings in an advisory capacity. Other Members of the Corporate Executive Board and in-house or external specialists may also be invited. The Chairman's Committee meets at least six times a year.

The Chairman's Committee held eight meetings during the year under review. Each session lasted for around one-and-a-half hours on average. All Members attended all the meetings. The Group CEO and Group CFO attended all the meetings.

It is planned that the Chairman's and Corporate Governance Committee will be constituted as follows once voting has been completed at the Annual General Meeting of 15 May 2024: Rolf Dörig as Chairman and Thomas Buess, Stefan Loacker and Klaus Tschütscher as Members.

**Compensation Committee**

The Compensation Committee supports the Board of Directors with regard to setting the compensation policy and in key personnel decisions regarding appointments to the highest levels of management and related performance-based and market-consistent compensation. The fundamental duties and responsibilities of the Compensation Committee are set out in Article 12 of the Articles of Association as amended on 23 April 2014 ([www.swisslife.com/articles](http://www.swisslife.com/articles)).

The Compensation Committee generally consists of three Members, who are elected by the Annual General Meeting. All Members of the Compensation Committee are independent Members of the Board of Directors. A Board of Directors Member is regarded as being independent if they have not exercised any management role within the Swiss Life Group for at least three years and have no or only a minor business relationship with the Group.

The Board of Directors appoints the Chairman of the Compensation Committee from among the latter's Members and issues regulations for the Compensation Committee.

The Compensation Committee may invite the Group CEO to some or all of its meetings in an advisory capacity. Other Members of the Corporate Executive Board and in-house or external specialists may also be invited. The Compensation Committee meets at least three times a year.

During the year under review, the Compensation Committee convened a total of seven times. Each session lasted for around one hour on average. All Members attended all the Compensation Committee meetings. The Chairman of the Board of Directors also attended all the meetings of the Compensation Committee in relation to nomination and succession planning issues in the Board of Directors and Corporate Executive Board.

At the Annual General Meeting of 15 May 2024, the following persons will be proposed for re-election as Members of the Compensation Committee: Franziska Tschudi Sauber, Klaus Tschütscher and Martin Schmid. It is planned that Klaus Tschütscher will again take over as Chairman of the Compensation Committee.

#### **Investment and Risk Committee**

The Investment and Risk Committee assists the Board of Directors in matters concerning investment management, financial management and risk management within the Group. The tasks of the Investment and Risk Committee include drafting proposals on the principal features of asset and liability management (ALM) and submitting them to the Board of Directors, determining the investment policy, assessing capital adequacy, verifying compliance with guidelines on investments, and establishing the risk tolerance in insurance and investment operations. The Investment and Risk Committee is vested with the authority to define various regulations and directives pertaining to the investment activities of the Swiss Life Group and must inform the Board of Directors accordingly. In addition, the Investment and Risk Committee is responsible for making decisions on investments above a certain amount and specifies the terms of significant intra-Group financing.

The Group CIO, the Group CFO and the Group CRO attend the Investment and Risk Committee meetings or parts of meetings in an advisory capacity. The Group CEO may attend (without the right to vote) the meetings of the Investment and Risk Committee. Other Members of the Corporate Executive Board and in-house specialists may also be invited to attend. The Investment and Risk Committee meets at least six times a year.

Nine meetings of the Investment and Risk Committee were held in the year under review. Each session lasted for around two hours on average. All Members attended all the meetings, with the exception of one meeting, where one Member was excused. The Chairman of the Board of Directors was present at eight meetings. The Group CEO and Group CIO attended eight meetings of the Investment and Risk Committee and the Group CFO attended all nine meetings.

It is planned that the Investment and Risk Committee will be constituted as follows once voting has been completed at the Annual General Meeting of 15 May 2024: Thomas Buess as Chairman and Damir Filipovic, Stefan Loacker, Severin Moser and Martin Schmid as Members.

#### **Audit Committee**

The Audit Committee assists the Board of Directors in its supervision of the accounting function and financial reporting activities, as well as compliance with the legal framework. It reviews the appropriateness of the internal control structures and processes used to comply with the legal requirements. It monitors the activities of Corporate Internal Audit and the external audit services, takes due note of their reports and recommendations, and oversees any further measures that may prove necessary. The Committee is empowered to make decisions with respect to defining the terms and conditions for mandates to external auditors and keeps the Board of Directors appropriately informed. Moreover, the Audit Committee issues the regulations for Corporate Internal Audit and sets its annual programme of activities.

Generally, the Group CFO and the Head of Corporate Internal Audit attend the Audit Committee meetings or parts of the meetings in an advisory capacity. The Group CEO may attend the meetings of the Audit Committee (without voting rights). Representatives from the external audit services are also regularly invited (cf. also “Supervisory and control instruments vis-à-vis the auditors”, page 89). Other Members of the Corporate Executive Board and in-house specialists may also be invited to attend. The Audit Committee meets at least four times a year. The frequency of meetings depends on the financial budgeting and reporting process.

In the year under review, the Audit Committee convened six times. A meeting lasted almost three hours on average. All Members attended all the meetings, with the exception of one meeting, where one Member was excused. The Chairman of the Board of Directors was present at five meetings of the Audit Committee. The Group CEO and Group CFO attended all the meetings. The Head of Corporate Internal Audit, as well as representatives of the external auditors, also attended all meetings.

It is planned that the Audit Committee will be constituted as follows once voting has been completed at the Annual General Meeting of 15 May 2024: Stefan Loacker as Chairman and Monika Bütler, Philomena Colatrella, Adrienne Corboud Fumagalli, Damir Filipovic and Henry Peter as Members.

### **Board of Directors and sustainability**

The Swiss Life Board of Directors attaches great importance to the issue of sustainability, including with reference to environmental, social and governance (ESG) aspects. As an integral part of Swiss Life’s risk strategy and risk processes, sustainability issues are regularly addressed at the committees of the Board of Directors and by the Board of Directors as a whole. In order to mitigate risk, the Board of Directors, in conjunction with the Corporate Executive Board, has launched a Group-wide sustainability programme, from which the sustainability goals of the “Swiss Life 2024” Group-wide programme communicated at the Investor Day on 25 November 2021 were derived. Sustainability topics are regularly discussed by the Board of Directors and its Investment and Risk Committee, particularly in the context of self-assessing the risk situation and capital requirements (Own Risk and Solvency Assessment, ORSA) and reporting to the Swiss Financial Market Supervisory Authority (FINMA).

Further information can be found in the document “The Role of the Board of Directors in Sustainability” which is available at [www.swisslife.com](http://www.swisslife.com), “Investors and Shareholders” area, “Shareholders and services” section, “Annual General Meeting” subsection ([www.swisslife.com/en/board-sustainability](http://www.swisslife.com/en/board-sustainability)).

### **Delineation of competencies between the Board of Directors and the Corporate Executive Board**

The Organisational Regulations of Swiss Life Holding provide for the comprehensive delegation of executive management responsibilities to the Group CEO and the Corporate Executive Board, with the exception of those duties reserved for other bodies in accordance with the law, the Articles of Association or the Organisational Regulations themselves.

The Articles of Association of Swiss Life Holding can be seen at [www.swisslife.com](http://www.swisslife.com), “Investor and Shareholders” area, “Shareholders and services” section, “Articles of Association” subsection ([www.swisslife.com/articles](http://www.swisslife.com/articles)). The Organisational Regulations can also be found on the Swiss Life website, “Investors and Shareholders” area, “Shareholders and services” section, “Articles of Association” subsection ([www.swisslife.com/articles](http://www.swisslife.com/articles)).

The Corporate Executive Board bears responsibility in particular for the implementation of the corporate strategy, for the conditions governing business operations and for financial guidance. It is further responsible for preparing the resolutions for the Board of Directors and its committees, and for monitoring the implementation of these decisions in the Group. It is vested with the authority to rule on business referred to it by the Board of Directors, the Board of Directors’ committees and the Chairman of the Board of Directors, insofar as approval or a decision is not reserved exclusively to the delegating body.

### **Information and control instruments of the Board of Directors vis-à-vis the Corporate Executive Board**

The Board of Directors is continually and comprehensively briefed on the activities of the Corporate Executive Board. The Group CEO regularly informs the Chairman of the Board of Directors and the Board of Directors and its committees on the course of business, new business activities and significant projects. The Group CEO informs the Chairman of the Board of Directors immediately of any extraordinary matters. Considerable expenditure which is unbudgeted for and amounts to more than 10% of the relevant budget must be submitted to the Chairman’s and Corporate Governance Committee for approval. Similarly, significant investments and divestments require the approval of the Investment and Risk Committee or, when they reach a certain level, the approval of the Board of Directors as a whole.

If required, the Board of Directors and its individual committees regularly invite all or some Members of the Corporate Executive Board and in-house specialists to their meetings. Outside the meetings, each Member of the Board of Directors may request information about the course of business from the Corporate Executive Board subject to the prior notification of the Chairman of the Board of Directors. Requests for information on individual transactions require the prior approval of the Chairman of the Board of Directors.

The Chairman of the Board of Directors may participate (without voting rights) in the meetings of the Corporate Executive Board. He receives the invitations and the minutes of the meetings.

Corporate Internal Audit, which reports directly to the Chairman of the Board, represents a suitable means of independent monitoring and information gathering for the Board of Directors. Regular meetings take place between the Chairman of the Board of Directors and the Head of Corporate Internal Audit, as well as between the Chairman of the Audit Committee and the Head of Corporate Internal Audit. In the same way, the Group CRO has direct access to the Chairman of the Board of Directors and to the Chairman of the Investment and Risk Committee. This ensures that in addition to regular reporting, information is provided in a situation-specific and timely manner.

In accordance with the audit plan approved by the Audit Committee, Corporate Internal Audit draws up topic-related audit reports, which are distributed to the Chairman of the Board of Directors, the Members of the Audit Committee, and the competent management staff and persons in charge of the audited area. In addition, Corporate Internal Audit prepares a written quarterly report for the attention of the Audit Committee at least four times a year. Qualitative risk management is generally discussed by the Audit Committee at least twice a year.

Implementation of the measures recommended by Corporate Internal Audit is monitored by Group Compliance and Operational Risk Management. The Audit Committee regularly receives a report on operational risk management within the Swiss Life Group. The Internal Control System (ICS) is another instrument available to the Board of Directors for information and controlling purposes. Further details are available in the “Risk Management” section from page 91.

The performance of the Corporate Executive Board and the contributions made by the individual Members are regularly discussed and evaluated by the Chairman’s and Corporate Governance Committee, the Compensation Committee and the Board of Directors, with no Members of the Corporate Executive Board being present. The acceptance of directorships and senior political or military roles by Members of the Corporate Executive Board is subject to the consent of the Chairman of the Board of Directors.

## Corporate Executive Board

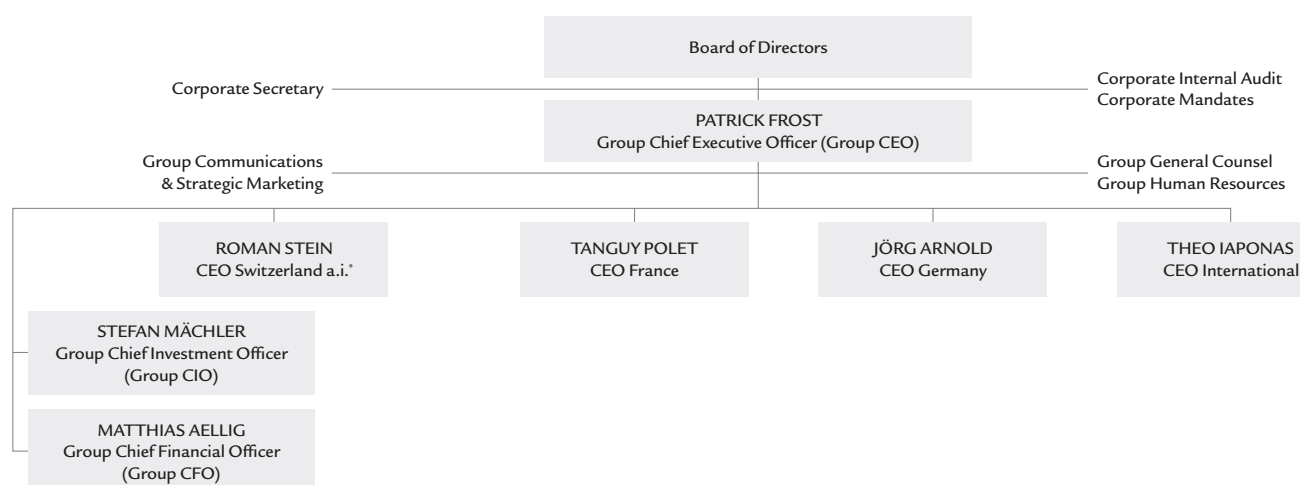
The Group CEO directs the business operations of the Group. The Group CEO, together with the Corporate Executive Board, works out the long-term objectives and strategic orientation of the Group for submission to the Board of Directors and, based on the resolutions of the Board of Directors, ensures the goal-oriented leadership and development of the Group. The Corporate Executive Board can form committees to address specific areas and can delegate competencies to such Corporate Executive Board committees.

The organisation and division of tasks within the Corporate Executive Board generally reflects the key business areas and functions. The Members of the Corporate Executive Board have a direct management role with functional management responsibility for cross-divisional competencies. The Members of the Corporate Executive Board are responsible for setting objectives, financial planning, HR management and achievement of objectives within their area. They issue directives for their area within the context of legal and regulatory requirements, the relevant regulations and the directives valid for the Group as a whole.

The Corporate Executive Board is responsible for the implementation of the corporate strategy, for the establishment of conditions governing business operations and for financial guidance. It is responsible for the preparation of the resolutions for the Board of Directors and its committees, and for monitoring the implementation of these decisions in the Group. The Corporate Executive Board is vested with the authority to rule on business referred to it by the Board of Directors, the Board of Directors' committees and the Chairman of the Board of Directors, insofar as a decision or approval is not reserved exclusively to the delegating body.

The Corporate Executive Board may delegate operational responsibility for the management of subsidiaries to individual Members of the Corporate Executive Board.

### Management structure of the Swiss Life Group as at 31 December 2023



\* In its media release of 17 August 2023, Swiss Life announced that the Board of Directors had appointed Roman Stein as interim CEO of Swiss Life Switzerland, as Markus Leibundgut was temporarily stepping down from operations following his cancer diagnosis. After the balance sheet date, but before the editorial deadline for the Annual Report, it was announced in the media release of 14 March 2024 that Markus Leibundgut had decided to step down and the Board of Directors had appointed Roman Stein as CEO of Swiss Life Switzerland with immediate effect.

The following information on the Members of the Corporate Executive Board is based on the situation on the balance sheet date. The information on former Members of the Corporate Executive Board and information on any previous external mandates can be found in the Corporate Governance section of the relevant previous annual reports, available at [www.swisslife.com](http://www.swisslife.com), “Investors and Shareholders” area, “Results and reports” section ([www.swisslife.com/annualreports](http://www.swisslife.com/annualreports)).

### Members of the Corporate Executive Board

In its media release of 17 August 2023, Swiss Life announced that Markus Leibundgut was temporarily stepping down from operations following his cancer diagnosis. Roman Stein, Chief Financial Officer of Swiss Life Switzerland, was appointed interim CEO Switzerland by the Board of Directors. After the balance sheet date, but before the editorial deadline for the Annual Report, it was announced in the media release of 14 March 2024 that Markus Leibundgut had decided to step down and that the Board of Directors had appointed Roman Stein as CEO of Swiss Life Switzerland with immediate effect.

On 31 December 2023, the Corporate Executive Board of Swiss Life Holding was composed of the following Members:

Name	Function	Member of the Corporate Executive Board since
Patrick Frost	Group CEO	01.07.2006
Markus Leibundgut*	CEO Switzerland	01.04.2014
Matthias Aellig	Group CFO	01.03.2019
Tanguy Polet	CEO France	01.03.2021
Jörg Arnold	CEO Germany	01.07.2017
Stefan Mächler	Group CIO	01.09.2014
Theo Iaponas	CEO International	01.07.2023

\* As per the media release of 17 August 2023, Roman Stein is interim CEO of Swiss Life Switzerland.

**Patrick Frost** – Born 1968, Swiss national  
Group Chief Executive Officer (Group CEO)



Patrick Frost studied at the ETH in Zurich and the universities of Cologne, Basel and Zurich, obtaining degrees in natural science (dipl. Natw. ETH), economics (Dr. rer. pol.) and law (lic. iur.). He began his career in the mid-nineties as an analyst and subsequently as a Portfolio Manager in asset management for Winterthur Group. After two years in the US as a Corporate Bond Manager, he was appointed Head of Fixed Income at Winterthur Group in 2001.

In 2006 Patrick Frost was appointed Member of the Corporate Executive Board and Group Chief Investment Officer of Swiss Life and in this capacity was responsible for the investment management of the Swiss Life Group. Since 1 July 2014, he has been Group Chief Executive Officer (Group CEO) of the Swiss Life Group.

With the media release of 4 December 2023, it was announced that Patrick Frost would step down as Group CEO with effect from the Annual General Meeting of Swiss Life on 15 May 2024. The Board of Directors has appointed Matthias Aellig as his successor as Group CEO with effect from 16 May 2024.

Other appointments:

- Roche Holding Ltd, Member of the Board of Directors and Chairman of the Audit Committee
- Avenir Suisse, Member of the Board of Trustees
- Zurich Chamber of Commerce, Member of the Committee
- Zürcher Volkswirtschaftliche Gesellschaft (Zurich Economic Society), Member of the Committee

**Markus Leibundgut** – Born 1969, Swiss national  
Chief Executive Officer Switzerland (CEO Switzerland)



Markus Leibundgut studied physics and mathematics at the University of Bern and gained his doctorate in quantum field theory. Having joined McKinsey & Company in 1999 he worked in various positions as a strategic advisor for companies in a number of sectors including technology, telecommunications and management. During his career at McKinsey & Company, Markus Leibundgut focused on consulting in the insurance sector in Europe and Switzerland. He was elected a partner in 2005. From 2009 to 2011, Markus Leibundgut also managed the McKinsey European Life Insurance Center of Competence. He joined Swiss Life in 2012, initially heading the Finance & Actuarial Services business area as CFO and Member of the Executive Board at Swiss Life Switzerland. In 2013, Markus Leibundgut was appointed Chief Operating Officer and Member of the Executive Committee of Swiss Life Germany.

From April 2014 to March 2017, Markus Leibundgut was Chief Executive Officer Germany (CEO Germany) and Member of the Corporate Executive Board of the Swiss Life Group.



Markus Leibundgut was appointed Chief Executive Officer Switzerland (CEO Switzerland) in April 2017. He continues as a Member of the Corporate Executive Board of the Swiss Life Group. With the media release of 17 August 2023, Swiss Life announced that Markus Leibundgut was temporarily stepping down from operations following his cancer diagnosis. After the balance sheet date, but before the editorial deadline for the Annual Report, it was announced in the media release of 14 March 2024 that Markus Leibundgut had decided not to return to his previous operational role at Swiss Life, but to concentrate instead on strategic tasks outside Swiss Life in the future.

Other appointments:

- Palladio Foundation, Member of the Board of Trustees
- Swiss Insurance Association (SIA), Member of the Committee
- Society for the Promotion of the Institute of Insurance Economics of the University of St. Gallen, Member of the Committee

**Roman Stein** – Born 1974, Swiss national

Chief Executive Officer Switzerland ad interim (CEO Switzerland a. i.)



Roman Stein holds a Master's degree in Physics from ETH Zurich, with minors in medical physics and business administration. In 2005, he also earned an Executive Master's in Controlling at the Institute for Financial Services of the Lucerne University of Applied Sciences and Arts. Roman Stein held various positions at Zurich Insurance Group over a 14-year period, which included managing accounting and controlling operations in Switzerland and the UK. From 2010 to 2012, he was Head of Group Planning & Performance Management and was responsible for Group-wide Controlling, Forecasting and Management Reporting at Zurich Insurance Group. Between 2012 and 2014, he was Head of Global Finance Transformation at Zurich Insurance Group. Roman Stein then assumed overall responsibility for the Finance division and thus the financial management of the CSS Group, one of the leading Swiss health insurers.

He has been Head of Finance & Actuarial Services at Swiss Life and a Member of the Executive Board Switzerland since January 2017 and interim Chief Executive Officer Switzerland (CEO Switzerland) since August 2023. After the balance sheet date, but before the editorial deadline for the Annual Report, it was announced in the media release of 14 March 2024 that following the resignation of Markus Leibundgut, the Board of Directors had appointed Roman Stein as CEO of Swiss Life Switzerland with immediate effect.

Other appointment:

- Palladio Versicherungen AG, Chairman of the Board of Directors

**Matthias Aellig** — Born 1971, Swiss national  
Group Chief Financial Officer (Group CFO)



Matthias Aellig studied physics at the University of Bern. After receiving his doctorate in the field of solar wind and completing a research visit at the Massachusetts Institute of Technology in Cambridge, he joined McKinsey & Company in Zurich as an advisor in 2000, mainly charged with projects in the banking and insurance area. At the end of 2003, Matthias Aellig joined what was then the Winterthur Group (now AXA), initially as Head of Value Management and then, as of 2004, as Chief Actuary Life, running the Winterthur Group's actuarial office. In 2007, he was named Chief Actuary Life at Zurich Switzerland, in which role he was notably responsible for managing reserves, the group life operating account and market-consistent valuation. In 2010, Matthias Aellig became Chief Risk Officer of the Swiss Life Group. In this function he was responsible for the Group-wide enterprise risk management framework, which includes, in addition to quantitative and qualitative risk management, the Group's actuarial office and product and margin management.

Since March 2019, Matthias Aellig has been Group Chief Financial Officer (Group CFO) and Member of the Corporate Executive Board of the Swiss Life Group.

With the media release of 4 December 2023, it was announced that the Board of Directors had appointed Matthias Aellig as Group CEO with effect from 16 May 2024, to succeed Patrick Frost, who is stepping down as Group CEO of Swiss Life as of the Annual General Meeting of 15 May 2024. Marco Gerussi will be the new Group CFO as of 16 May 2024.

Other appointment:

– Swiss Insurance Association (SIA), Chairman of the Finance and Regulation Committee

**Tanguy Polet** — Born 1970, Belgian national  
Chief Executive Officer France (CEO France)



Tanguy Polet studied law at the University of Louvain-La-Neuve (Belgium) and graduated in economic and social law. From 1994 he worked as a lawyer in Brussels, successively with Roberti & Associés (now Meritius), Peeters Advocaten-Avocats (Ernst & Young) and Simmons & Simmons. He specialises in commercial and financial law as well as consumer protection. In 2005, Tanguy Polet joined Swiss Life in Belgium as Head of Sales and Marketing and Member of the Executive Board. From 2008 to 2010, he was CEO of Swiss Life Luxembourg before moving to France in 2010, where he became CEO of Swiss Life Banque Privée and Member of the Executive Board of Swiss Life France. From 2015 to 2021, Tanguy Polet was Chief Customer Officer for digital transformation and Customer Services and also a Member of the Executive Board of Swiss Life France.

Since March 2021, Tanguy Polet has been Chief Executive Officer France (CEO France) and Member of the Corporate Executive Board of the Swiss Life Group.

**Jörg Arnold** – Born 1964, German national  
Chief Executive Officer Germany (CEO Germany)



After completing his studies in business economics at the University of Cologne, Jörg Arnold joined what was then Colonia Versicherung (now the AXA Group) in 1991 as assistant to the CEO. Jörg Arnold worked in a variety of positions at the company, including head of the Distribution Management department and district manager of the Frankfurt branch office, and in 1998, was made Sales Director and Member of the Executive Committee of Colonia Versicherung at its Berlin branch office. In 2001, he was appointed Head of Sales at Deutsche Ärzteversicherung AG, joining their Management Committee. In 2010, Jörg Arnold took over as CEO of Deutsche Ärzteversicherung AG. In this capacity he was responsible for sales as well as for operations, business development and human resources. In 2014, Jörg Arnold became Global Head of Savings, Retirement & Distribution at AXA Group in Paris within the Life & Savings Global Business Line, which is responsible for the Group's worldwide life insurance business.

Since July 2017, Jörg Arnold has been Chief Executive Officer Germany (CEO Germany) and Member of the Corporate Executive Board of the Swiss Life Group.

Swiss Life announced in its media release of 4 December 2023 that Jörg Arnold would be stepping down as CEO of Swiss Life Germany at the end of June 2024. He will be succeeded by Dirk von der Crone with effect from 1 July 2024.

**Stefan Mächler** – Born 1960, Swiss national  
Group Chief Investment Officer (Group CIO)



After studying law at the University of St. Gallen, Stefan Mächler (lic. iur. HSG) spent 18 years working for the Credit Suisse Group in the capital market and asset management areas. After nine years abroad and various posts in Tokyo, Osaka, Seoul and Frankfurt, he returned to Switzerland in early 1999 and was appointed Managing Director of Sales & Marketing Europe and Switzerland at Credit Suisse Asset Management. At the same time, he was the driving force behind the foundation of the listed real estate company Swiss Prime Site AG, where he served as Chairman of the Board of Directors until 2005. From 2005 until 2009, he worked for Deutsche Bank, initially assuming responsibility for managing family offices in Switzerland and in the final two years serving as CEO of Privatbank Rüd, Blass & Cie AG. From 2009 until 2014, Stefan Mächler was in charge of asset management at the Swiss Mobiliar Group as Chief Investment Officer and Member of the Group Executive Board.

Since September 2014, Stefan Mächler has been Group Chief Investment Officer (Group CIO) and Member of the Corporate Executive Board of the Swiss Life Group.

Other appointments:

- Ina Invest Holding Ltd, Chairman of the Board of Directors
- Stiftung Technopark Zürich, Member of the Board of Trustees
- Asset Management Association, Member of the Committee

**Theo Iaponas** — Born 1978, Cypriot national  
Chief Executive Officer International (CEO International)



Theo Iaponas studied statistics at the University of California, Santa Barbara, and then business administration at the University of Washington in Seattle. Following various positions in Seattle and London in the area of health insurance and risk benefits, he joined Swiss Life in 2009, initially working in the reinsurance business as an actuary. In 2012, he took over as Head of Product & Underwriting in the Global Employee Benefits business area. In this role, his responsibilities included product development and the management of teams in Zurich and Luxembourg. In 2015, he was appointed Head of Global Employee Benefits based in Luxembourg, where he was also responsible for Operations and Sales & Market Developments. In 2017, he continued as Chief Executive Officer of Swiss Life Luxembourg, where he oversaw, among other things, the integration of elipsLife into the Swiss Life International division from July 2022 .

Since July 2023, Theo Iaponas has been Chief Executive Officer International (CEO International) and Member of the Corporate Executive Board of the Swiss Life Group.

### **Resignations and new Members of the Corporate Executive Board**

In the media release of 1 March 2023, it was announced that Theo Iaponas had been appointed as the new CEO of Swiss Life International and Member of the Corporate Executive Board with effect from 1 July 2023, succeeding Nils Frowein, who left Swiss Life on 30 June 2023.

### **Outlook**

With the media release of 4 December 2023, it was announced that Patrick Frost would step down as Group CEO with effect from the Annual General Meeting of Swiss Life on 15 May 2024. The Board of Directors has appointed Matthias Aellig as his successor as Group CEO with effect from 16 May 2024. Marco Gerussi will be the new Group CFO as of 16 May 2024.

Swiss Life also announced in its media release of 4 December 2023 that Jörg Arnold would step down as CEO of Swiss Life Germany at the end of June 2024. He will be succeeded by Dirk von der Crone with effect from 1 July 2024.

After the balance sheet date, but before the editorial deadline for the Annual Report, it was announced in the media release of 14 March 2024 that Markus Leibundgut, who withdrew from operational activities in the summer due to a cancer diagnosis, had decided to step down and the Board of Directors had appointed Roman Stein as CEO of Swiss Life Switzerland with immediate effect.

## *Transfer of Management Tasks*

No management tasks have been contractually delegated to third parties by Swiss Life Holding.

## *Swiss Life Compensation Report for the Financial Year 2023*

The General Meeting of Shareholders of Swiss Life Holding on 23 April 2014 approved various provisions of the Articles of Association, in response to a proposal by the Board of Directors pertaining to the implementation of the Ordinance against Excessive Compensation in Listed Stock Companies (Compensation Ordinance, VegüV), which take account of the requirements and powers of the General Meeting of Shareholders in relation to corporate governance and compensation.

With regard to the compensation system, the key principles of the compensation policy of the Swiss Life Group are regulated by the Articles of Association. The Members of the Board of Directors are granted exclusively fixed compensation. This is paid partly in blocked Swiss Life Holding shares, with the amount, date of allocation and duration of the blocking period set by the Board of Directors. The Members of the Corporate Executive Board are entitled to a fixed basic salary and, if applicable, a short- and long-term variable compensation component. The variable compensation for Members of the Corporate Executive Board has been limited under the Articles of Association to a maximum of 181% of the fixed basic salary.

Pursuant to the Articles of Association, the General Meeting of Shareholders is responsible for approving the maximum total amount of fixed compensation for the Board of Directors until the next General Meeting. The General Meeting of Shareholders also votes on a prospective basis on the maximum amount of the fixed compensation and the long-term variable compensation component (equity compensation plan) for the Corporate Executive Board for the next financial year. By contrast, the short-term variable compensation component for the Corporate Executive Board is submitted for approval to the General Meeting of Shareholders on a retrospective basis for the previous financial year, in full cognisance of the respective business figures.

Since 2009, Swiss Life has given shareholders the opportunity to hold a separate advisory vote at the General Meeting on the compensation report for the relevant financial year. The outcome of the vote is of material importance for the Board of Directors in their assessment and structuring of compensation.

On the basis of the powers of the General Meeting of Shareholders in relation to compensation under the Articles of Association, which came into effect on 1 January 2015, the General Meeting of Shareholders had approved the compensation for the Board of Directors and the Corporate Executive Board on 22 April 2022 as follows:

- For the Board of Directors: The maximum total amount of fixed compensation until the next Annual General Meeting in 2023 in the amount of CHF 3 200 000 in total.
- For the Corporate Executive Board: The short-term variable compensation component for the 2021 financial year in the amount of CHF 4 400 000 in total (bonus and deferred compensation in cash), determined by the Board of Directors at the beginning of 2022 in view of the 2021 annual results, and the maximum total amount of the fixed compensation and the long-term variable compensation component (equity compensation plan) for the 2023 financial year in the amount of CHF 13 800 000 in total.

At the General Meeting of Shareholders of 28 April 2023, the following compensation was approved for the Board of Directors and Corporate Executive Board:

- For the Board of Directors: The maximum total amount of fixed compensation until the next Annual General Meeting in 2024 in the amount of CHF 3 900 000 in total.
- For the Corporate Executive Board: The short-term variable compensation component for the 2022 financial year in the amount of CHF 4 461 000 in total (bonus and deferred compensation in cash), determined by the Board of Directors at the beginning of 2023 in view of the 2022 annual results, and the maximum total amount of the fixed compensation and the long-term variable compensation component (equity compensation plan) for the 2024 financial year in the amount of CHF 13 800 000 in total.

In the same way, the General Meeting on 15 May 2024 will be asked to approve the exclusively fixed compensation to be paid to the Board of Directors until the 2025 Annual General Meeting, the short-term variable compensation component for the Corporate Executive Board for the 2023 financial year and the maximum total amount of fixed compensation (basic salary incl. ancillary benefits and occupational provisions) and of the long-term variable compensation component (equity compensation plan) for the 2025 financial year.

The proposed budget/maximum amount for the fixed and long-term variable compensation for the Corporate Executive Board for the 2025 financial year represents an upper limit, which would only be exhausted in the case of exceptional business performance. The Board of Directors will determine the fixed compensation and the long-term variable compensation component for the Corporate Executive Board at the beginning of 2025 and will detail the key underlying factors in the respective compensation report, on which the shareholders can in turn hold an advisory vote.

The Articles of Association of Swiss Life Holding can be seen and printed out at [www.swisslife.com](http://www.swisslife.com), “Investors and Shareholders” area, “Shareholders and services” section, “Articles of Association” ([www.swisslife.com/articles](http://www.swisslife.com/articles)) subsection. For stipulations on compensation and on the approval of compensation for the Board of Directors and the Corporate Executive Board, particular reference is made to Articles 14–16 of the Articles of Association.

Information on the roles assumed by Members of the Board of Directors and the Corporate Executive Board in other companies can be found in the respective CVs on pages 38 to 46 (Board of Directors) and 56 to 60 (Corporate Executive Board). The information takes into account the requirements of the SIX directive on corporate governance and those of the Swiss Code of Obligations (Art. 734e CO). Compliance with Art. 734e CO is audited by the statutory auditors.

### Guidelines and standards

The following information takes into account the requirements under the directive of the SIX Exchange Regulation on information relating to corporate governance and Circular 2010/1 of the Swiss Financial Market Supervisory Authority FINMA on minimum standards for remuneration schemes of financial institutions, as well as the transparency requirements under the Swiss Code of Obligations (CO).

Additional information on compensation and benefit expenditure for the management and employees of the Swiss Life Group can be found in the Consolidated Financial Statements (notes 19 and 25 on pages 349 to 359 and 374 to 375). The information regarding the shareholdings of Members of the Board of Directors and the Corporate Executive Board is shown in the Compensation Report on page 81.

The information on compensation granted to Corporate Executive Board Members also includes the variable compensation, which was determined by the Board of Directors at the beginning of 2024 and is published on an accrual basis as compensation for the 2023 financial year. The Members of the Board of Directors are granted exclusively fixed compensation, payable 70% in cash and 30% in Swiss Life Holding shares; the allocated shares are subject to a three-year blocking period.

The compensation received by each Member of the Board of Directors, and that of the current Chairman of the Corporate Executive Board (Group CEO), who in the period under review received the highest compensation of the Members of the Corporate Executive Board, is disclosed on an individual basis.

### Compensation policy principles

The compensation policy principles are governed by Articles 14–16 of the Articles of Association of Swiss Life Holding, which can be seen at [www.swisslife.com](http://www.swisslife.com), “Investors and Shareholders” area, “Shareholders and services” section, “Articles of Association” ([www.swisslife.com/articles](http://www.swisslife.com/articles)) subsection. Within this framework, the Board of Directors as a whole establishes the compensation policy guidelines for the Group (incl. variable compensation and equity compensation plans) and relevant guidelines for the employee benefit institutions.

The compensation policy underpins the performance culture required by the corporate strategy and forms part of the HR policy. The aim is to retain well-qualified employees and gain new, highly skilled staff. The compensation system is in line with the market environment and must be competitive. The individual overall compensation takes into account the employee’s professional skills, engagement and personal performance. It comprises the basic salary, a variable short-term compensation component related to achieving annual targets, which is normally paid out in cash and sometimes equities and, if applicable, as deferred compensation in cash, and a long-term variable compensation component in the form of an equity compensation plan, as well as contributions to occupational provisions and risk insurance.



Salary	
Variable compensation	
Short-term variable compensation component <i>(Bonus in cash and possibly in shares and, if applicable, deferred compensation in cash)</i>	Long-term variable compensation component <i>(Equity compensation plan)</i>
Contributions to occupational provisions and risk insurance	

The salary is determined according to the employee's function and skill set, and is annually reassessed and adjusted if appropriate. Salary comparison studies and recognised job evaluation systems are used to check appropriateness and to ensure internal and external comparability.

The variable compensation components are linked to the strategic objectives of the Group and the individual divisions, and the associated financial and HR-related targets. They are based on the achievement of annual objectives defined in advance for a period of three years as part of medium-term planning and determined on the basis of the actual performance of individuals or teams in relation to the objectives set (performance-linked payment) and on the degree of achievement of the Swiss Life Group targets as reflected in its annual result (share in the company's success). Quantitative and qualitative performance is also always assessed on the basis of the competencies required for the function held, such as professional expertise, entrepreneurship, task fulfilment, cooperation and leadership. The percentage weighting between the individual and/or team performance and the share in the company's success depends on the position and responsibilities of the function holder.

The share in the company's success is measured using quantitative Group targets (Key Performance Indicators, KPIs), which are defined in advance for the following three years as part of medium-term planning. Besides the annual profit, the main KPIs for the medium-term planning are distribution capacity, the planned cost savings, the fee result, new business profitability, the return on equity and solvency (Swiss Solvency Test, SST). In order to avoid conduct aimed at the short-term achievement of key indicators with a higher weighting, the individual KPIs are not mechanistically weighted in advance. Assuming the generally equal weighting of all KPIs, the individual weighting is determined at the end of each financial year by the Board of Directors as a whole on the basis of a proposal by the Compensation Committee taking all developments into account and consideration (discretionary decision).

Qualitative goals relate in particular to project, risk management or compliance goals and to leadership, sustainability and ESG (environmental, social, corporate governance) requirements. This also includes optimising diversity within the Swiss Life Group, particularly with regard to reducing sustainability risks in general. As a rule, qualitative goals are, where possible and expedient, linked to measurable targets, e.g. in relation to operational ecology and diversity.

Personal performance based on the specified quantitative and qualitative objectives is assessed annually in the employee appraisal procedure implemented throughout the Group (Group Performance System, GPS). Two assessment elements/models are used for determining objectives and evaluating performance: the Group Objectives Model (GOM) relating to qualitative and quantitative objectives and the Group Competency Model (GCM) for measuring and assessing individual competencies and behaviour, including the relevant compliance regulations.

For persons responsible for risk management and risk control, the quantitative objectives are set in such a way that performance is not linked to the result of the monitored business unit, specific products or transactions.

In order to be eligible for any variable compensation, a GPS target achievement of at least 80% is required.

Permanent employment contracts in Switzerland contain notice periods of between three and twelve months, depending on position and seniority. All employment contracts with Members of the Corporate Executive Board specify a maximum notice period of twelve months. Members of the Corporate Executive Board have no contractual entitlements to severance payments. Likewise, Members of the Board of Directors have no such entitlements.

### **Practice and procedure**

Pursuant to the Organisational Regulations, the Board of Directors as a whole is responsible for determining the level and make-up of compensation for its Members, whereas the Compensation Committee is responsible for putting forward appropriate proposals (for the internal organisation of the Board of Directors see “Internal organisational structure”, pages 48 to 51). The Board of Directors as a whole also establishes the guidelines for the company’s compensation policy. In doing so, it takes into consideration the compensation policies of other companies in the financial services industry, drawing its findings from publicly available information and studies by independent external experts. Comparable companies in the insurance sector in Switzerland used for the purposes of providing relevant information for the current compensation policy included Allianz, AXA, Baloise Insurance, Swiss Re, Zurich Insurance Group and Helvetia. The compensation policy is discussed in detail every year by the Compensation Committee, revised if necessary and submitted to the Board of Directors as a whole for approval.

The Board of Directors as a whole sets the level and distribution of the variable compensation pool for all employees on the basis of its compensation policy guidelines at the proposal of the Compensation Committee. When determining the level of the allocation, it takes into consideration the annual result, as well as medium-term planning and the degree of target achievement.

Finally, the Board of Directors as a whole is responsible for determining the individual compensation of Members of the Corporate Executive Board.

Based on the amended Articles of Association as in force on 1 January 2015, the General Meeting of Shareholders approves, on the basis of a proposal by the Board of Directors, the maximum total amount of fixed compensation and long-term variable compensation for the Corporate Executive Board for the following financial year. This prospective approval excludes the short-term

variable compensation component for the Corporate Executive Board, which is approved by the General Meeting of Shareholders retrospectively for the previous financial year. In addition, the General Meeting of Shareholders can, under Article 16 of the Articles of Association, pass a resolution at any time to retrospectively increase an approved total amount. If new Members of the Corporate Executive Board are appointed after a resolution approving the compensation has been passed, the Articles of Association stipulate that a supplementary amount of a maximum 40% of the total amount for the year in question is available for their compensation and to offset any disadvantages in connection with the change of job; this does not require the approval of the General Meeting of Shareholders.

The Board of Directors carries out an annual performance assessment of all Members of the Corporate Executive Board, based on preparatory work by the Compensation Committee. In addition, current aspects of HR policy and, in particular, succession planning are regularly discussed at meetings of the Compensation Committee and the Board of Directors as a whole.

The Board of Directors may consult independent professionals where deemed appropriate. In the year under review, Swiss Life was advised on specific compensation-related matters by PricewaterhouseCoopers (PwC).

Within the framework of the compensation arrangements for Members of the Corporate Executive Board, “deferred compensation in cash” was introduced as a new compensation component linked to short-term variable compensation on 1 January 2012. On the basis of the corresponding regulations, a portion of the short-term variable cash compensation determined by the Board of Directors is not paid immediately but after a period of three years has elapsed, and provided that the regulatory requirements are satisfied at that point. The allocated deferred compensation in cash represents an entitlement during the three-year deferral period. The underlying “deferred cash plan” also provides for adjustment and reclaiming mechanisms (clawback). A full or partial reduction of the deferred compensation is provided for in the following cases: negative impact of the key figures applying to the allocation of deferred compensation due to a restatement of the annual accounts or damage to Swiss Life as a result of a violation of statutory, regulatory or compliance standards by participants in the plan. If the employment relationship is terminated by a participant during the three-year deferral period for deferred compensation in cash, the entitlements expire worthless (retention component). For the 2023 reporting year, the Board of Directors has determined that, as from a variable compensation amount in cash of CHF 500 000, at least 23% (or 33% for the Group CEO) of the total variable compensation in cash is to be allocated as deferred compensation.

As a long-term variable compensation component linked to the performance of the Swiss Life Holding share price and to the medium-term planning and degree of target achievement, an equity compensation plan has been in place since 2004 for Members of the Corporate Executive Board and other key performers within the Swiss Life Group, who are determined by the Corporate Executive Board with the approval of the Compensation Committee. Based on this plan, participants are granted future subscription rights to Swiss Life Holding shares. These subscription rights entitle them to receive Swiss Life Holding shares free of charge after a period of three years has elapsed, provided that the prerequisites under the plan have been satisfied at that point.

Since 2011 participants in the equity compensation plan have been allocated Restricted Share Units (RSUs) on 1 April (2011–2013 equity compensation plans) or on 1 March (equity compensation plans from 2014). The RSUs grant the holder future subscription rights, entitling them to receive Swiss Life Holding shares free of charge after a three-year period has elapsed. The attribution of shares after the expiry of the three-year deferral period is effected on a 1 to 1 basis (1 RSU = 1 share): the plan is therefore very simple, transparent throughout the whole term and directly linked to the performance of the Swiss Life share price. The value of RSUs during the three-year term develops linearly with the Swiss Life Holding share price and thus symmetrically corresponds with shareholder interests. A total of 62 members of Swiss Life Group senior management participated in the 2020 equity compensation plan. A total of 42 553 RSUs were allocated: 10 993 in total to the Members of the Corporate Executive Board, of which 2519 RSUs to Patrick Frost as Group CEO. 54 persons participated in the 2021 equity compensation plan and a total of 37 436 RSUs were allocated: 10 637 in total to the Corporate Executive Board, of which 2409 to Group CEO Patrick Frost. Altogether 53 persons participated in the 2022 equity compensation plan, in which a total of 31 276 RSUs were allocated: 8989 in total to the Corporate Executive Board, of which 1972 to Patrick Frost in his capacity as Group CEO. Under the 2023 equity compensation plan, a total of 32 326 RSUs were allocated to 56 members of Swiss Life Group senior management; Members of the Corporate Executive Board received a total of 9062 RSUs, of which 1964 were allocated to the Group CEO Patrick Frost. In all, 62 members of Swiss Life Group senior management are participating in the 2024 equity compensation plan, in which a total of 28 799 RSUs were allocated: 7440 in total to the Corporate Executive Board, of which 1542 RSUs to Patrick Frost in his capacity as Group CEO.

The 2020 and 2021 RSU plans are based on the three-year “Swiss Life 2021” Group-wide programme, which was announced at the Swiss Life Group Investor Day on 29 November 2018 (see [www.swisslife.com/investorday2018](http://www.swisslife.com/investorday2018)). For the purpose of supporting the achievement of the respective corporate goals, the performance criteria have been determined by the Board of Directors, related again to the three-year term based on the MTP 2020–2022 (2020 RSU plan) or MTP 2021–2023 (2021 RSU plan), as follows: IFRS profit (50% weighting), the risk and fee result (25% weighting), cash to Swiss Life Holding (25% weighting). Due to the replacement of accounting standards IFRS 4 and IAS 39 by IFRS 17 and IFRS 9 as of 1 January 2023, in relation to the 2021 RSU plan, for the third plan year (2023), the IFRS profit and fee result targets previously based on the MTP 2021–2023 as per IFRS 4/IAS 39 will be replaced by the corresponding MTP 2023–2025 plan values as per IFRS 17/IFRS 9 and the risk result is not taken into account anymore. According to “Swiss Life 2021”, the following target values were communicated with regard to the 2020 and 2021 RSU plan performance criteria: IFRS profit/equity ratio of 8–10%, risk result of CHF 400–450 million in 2021, fee result of CHF 600–650 million in 2021 and cash remittances to Swiss Life Holding of CHF 2.00–2.25 billion cumulatively in 2019–2021.

The 2022, 2023 and 2024 RSU plans are based on the three-year “Swiss Life 2024” Group-wide programme, which was announced at the Swiss Life Group Investor Day on 25 November 2021 (see [www.swisslife.com/investorday2021](http://www.swisslife.com/investorday2021)). The following performance criteria and weightings apply to the 2022 RSU plan: IFRS profit 2022–2024 (25% weighting) as per the MTP 2022–2024 (year 2022) or MTP 2023–2025 (years 2023 and 2024), fee result for 2022–2024 (25% weighting) as per the MTP 2022–2024 (year 2022) or the MTP 2023–2025 (years 2023 and 2024), cash to Swiss Life Holding for 2022–2024 (50% weighting) as per the MTP 2022–2024. For the 2023 and 2024 RSU plans, the applicable performance criteria and weightings are:

IFRS profit 2023–2025 (25% weighting), fee result 2023–2025 (25% weighting) and cash to Swiss Life Holding for 2023–2025 (50% weighting) as per the MTP 2023–2025 (2023 RSU plan) or the MTP 2024–2026 (2024 RSU plan). In the context of the “Swiss Life 2024” Group-wide programme, the following target values were communicated with regard to the performance criteria for the 2022, 2023 and 2024 RSU plans: IFRS profit/equity ratio of 10–12%, fee result of CHF 850–900 million in 2024 and cash remittances to Swiss Life Holding of CHF 2.80–3.00 billion cumulatively in the years 2022–2024.

The individual MTP figures values cannot be prospectively disclosed for reasons of business secrecy. The respective specific target values are set on a basis consistent with the “Swiss Life 2021” (2019–2021 equity compensation plans) and “Swiss Life 2024” (2022–2024 equity compensation plans) Group-wide programmes, taking account of the current business development, with comparatively at least equally high requirements for target achievement. If a bandwidth is provided for under the Group-wide programme, the RSU programmes are generally oriented to the upper range of the respective target values.

After expiry of the three-year period of the RSU plan, the target value for each performance criterion is compared with the actual result achieved. The share allocation corresponds to the number of allocated RSUs (1 RSU = 1 share) if all three performance targets have been achieved or exceeded after the three-year period has elapsed; outperformance does not lead to a higher share allocation. If the targets are only partly achieved, the share allocation is reduced linearly in accordance with the weighting of the respective performance target. If the degree of target achievement is under 25%, the RSUs expire worthless.

After expiry of the equity compensation plan, the number of RSUs available for exercise or, respectively, the corresponding share allocation (vesting) according to the effective performance and the corresponding degree of target achievement is disclosed. The corresponding information on the vesting of the various equity compensation plans and the shares allocated is set out in Note 19 of the Consolidated Financial Statements on pages 356 to 359.

All target values were achieved or exceeded with regard to the 2020 equity compensation plan, which matured during the year under review on 28 February 2023 and was based on the results of the 2020, 2021 and 2022 financial years. If all targets are achieved, the allocation of shares is made on a 1 to 1 basis; exceeding the targets does not result in a higher allocation of shares.

## 2020 RSU plan

Amounts in CHF million				
	Target values (currency adjusted)	Actual results	Degree of target achievement	Weighting
IFRS profit	3 664	3 763	≥100%	50%
Risk and fee result	3 232	3 260	≥100%	25%
Cash to Swiss Life Holding	2 222	2 414	≥100%	25%

The target values for IFRS profit and cash to Swiss Life Holding were also achieved or exceeded with regard to the 2021 equity compensation plan, which is based on the results of the 2021, 2022 and 2023 financial years. For the risk/fee result, 97% of the target value was achieved. The shares were therefore allocated at a ratio of 1 to 0.9925.

## 2021 RSU plan

Amounts in CHF million				
	Target values (currency adjusted)	Actual results	Degree of target achievement	Weighting
IFRS profit	3 731	3 823	≥100%	50%
Risk and fee result (plan years 1 and 2) or fee result (plan year 3)	3 006	2 916	97%	25%
Cash to Swiss Life Holding	2 409	2 766	≥100%	25%

A separate equity compensation plan (LTI-AM), oriented specifically to the targets of the Group-wide asset management and real estate services activities of Swiss Life Asset Managers, is in place for employees in key positions in the Swiss Life Asset Managers division who do not participate in the Group's equity compensation plan.

The attribution of long-term variable compensation components (equity compensation plans) is deferred for a period of three years from the date of allocation, as is the case with the deferred compensation in cash. Likewise, the equity compensation plans provide for adjustment and reclaiming mechanisms (clawback). These apply in the event of a negative impact of the key figures applying to the allocation of deferred compensation due to a retroactive correction of an annual account (restatement) and in the case of damage to Swiss Life as a result of a violation of statutory, regulatory or compliance standards. If the employment relationship is terminated by a participant during the three-year term of the equity compensation plan, the future entitlements expire worthless.

### Compensation to Members of the Board of Directors

The Members of the Board of Directors are granted exclusively fixed compensation. This is paid 70% in cash and 30% in Swiss Life Holding shares; the shares are subject to a three-year blocking period from the date of allocation.

The compensation takes into account membership of the Board of Directors of Swiss Life Holding and its subsidiary Swiss Life Ltd, as well as membership of the individual Board Committees, and is commensurate with the individual's function and workload. In accordance with the Articles of Association, it consists of basic compensation for serving on the Boards of Directors of Swiss Life Holding and Swiss Life Ltd, and additional compensation depending on membership of one or more Board committees and any chairing of such committees.

There were no contributions to occupational provisions for the Members of the Board of Directors.

For the period from the 2022 Annual General Meeting to the 2023 Annual General Meeting, the General Meeting of Shareholders of 22 April 2022 approved a maximum amount of fixed compensation for the Board of Directors totalling CHF 3 200 000. Effectively the fixed compensation for the Board of Directors during the period in question (2022 General Meeting to 2023 General Meeting) was CHF 3 192 300 in total.

For the period from the 2023 Annual General Meeting to the 2024 Annual General Meeting, the General Meeting of Shareholders of 28 April 2023 approved a maximum amount of fixed compensation for the Board of Directors totalling CHF 3 900 000. Based on this maximum amount, which is CHF 700 000 higher than in the previous year, and with the level of compensation for the Chairman and Vice Chairman remaining the same, the basic remuneration for the other Members of the Board of Directors, which has remained unchanged since 2016, was increased to CHF 150 000 and thus aligned with the peer companies.

The compensation paid to Members of the Board of Directors in the 2023 financial year is shown on an individual basis in the 2023 compensation table below. For comparison purposes, the compensation table for the 2022 financial year is shown again after the 2023 compensation table.

Compensation in blocked shares is reported in both tables on the basis of the respective stock exchange closing prices on the day of allocation. The economic value at allocation, which is equal to the tax value, is indicated in footnote 4.

At the General Meeting of 15 May 2024, the Board of Directors will submit for approval to the shareholders the new maximum amount of exclusively fixed compensation for the Board of Directors for the new term from the 2024 Annual General Meeting until the 2025 Annual General Meeting.

## Compensation to the Board of Directors in 2023

(audited)

Amounts in CHF	Compensation in cash		Compensation in blocked shares <sup>4</sup>		Aggregate total in cash and shares (amount) <sup>5</sup>
	Amount	Number	Amount (at closing price on allocation)		
Rolf Dörig, Chairman of the Board of Directors	840 000	643	360 713		1 200 713
Thomas Buess	112 000	86	48 380		160 380
Monika Büttler	112 000	86	48 380		160 380
Philomena Colatrella <sup>1</sup>	79 333	60	34 398		113 731
Adrienne Corboud Fumagalli	112 000	86	48 380		160 380
Ueli Dietiker	175 000	134	75 308		250 308
Damir Filipovic	121 333	93	52 387		173 720
Frank W. Keuper <sup>2</sup>	32 667	27	14 521		47 187
Stefan Loacker	189 000	145	81 466		270 466
Severin Moser <sup>1</sup>	79 333	60	34 398		113 731
Henry Peter	112 000	86	48 380		160 380
Martin Schmid <sup>3</sup>	142 000	97	54 538		196 538
Franziska Tschudi Sauber	112 000	86	48 380		160 380
Klaus Tschütscher	245 000	188	105 462		350 462
<b>TOTAL BOARD OF DIRECTORS</b>	<b>2 463 667</b>	<b>1 877</b>	<b>1 055 092</b>		<b>3 518 759</b>

<sup>1</sup> Joined at AGM on 28.04.2023<sup>2</sup> Resigned at AGM on 28.04.2023<sup>3</sup> This includes compensation of CHF 16 000 for advising Swiss Life Asset Management Ltd (SLAM) with regard to the business area of Fontavis AG, which was acquired by SLAM by means of a merger. SLAM is a wholly owned subsidiary of Swiss Life Investment Management Holding AG.<sup>4</sup> The allocation of shares was effected on 16.06.2023 and 15.12.2023 at the stock exchange closing price of CHF 537.80 and CHF 586.20 respectively. Taking into account the blocking period of three years, the economic value, which is equal to the tax value, is CHF 451.5476 and CHF 492.1852 respectively.<sup>5</sup> All contributions are gross contributions, i.e. they include employee contributions to AHV/IV/ALV. Employer contributions to AHV/IV/ALV/FAK amounted to a total of CHF 211 426 in the year under review.

## Compensation to the Board of Directors in 2022

(audited)

Amounts in CHF	Compensation in cash		Compensation in blocked shares <sup>3</sup>		Aggregate total in cash and shares (amount) <sup>4</sup>
	Amount	Number	Amount (at closing price on allocation)		
Rolf Dörig, Chairman of the Board of Directors	840 000	739	360 396		1 200 396
Thomas Buess	98 000	87	42 429		140 429
Monika Büttler <sup>1</sup>	73 500	66	32 067		105 567
Adrienne Corboud Fumagalli	98 000	87	42 429		140 429
Ueli Dietiker	161 000	142	69 249		230 249
Damir Filipovic	98 000	87	42 429		140 429
Frank W. Keuper	98 000	87	42 429		140 429
Stefan Loacker	165 667	146	71 155		236 822
Henry Peter	107 333	95	46 376		153 709
Martin Schmid <sup>2</sup>	128 000	99	48 282		176 282
Franziska Tschudi Sauber	98 000	87	42 429		140 429
Klaus Tschütscher	245 000	216	105 343		350 343
<b>TOTAL BOARD OF DIRECTORS</b>	<b>2 210 500</b>	<b>1 938</b>	<b>945 011</b>		<b>3 155 511</b>

<sup>1</sup> Joined at AGM on 22.04.2022<sup>2</sup> This includes compensation of CHF 16 000 for advising Swiss Life Asset Management Ltd (SLAM) with regard to the business area of Fontavis AG, which was acquired by SLAM by means of a merger. SLAM is a wholly owned subsidiary of Swiss Life Investment Management Holding AG.<sup>3</sup> The allocation of shares was effected on 17.06.2022 and 15.12.2022 at the stock exchange closing price of CHF 493.40 and CHF 482.10 respectively. Taking into account the blocking period of three years, the economic value, which is equal to the tax value, is CHF 414.2685 and CHF 404.7808 respectively.<sup>4</sup> All contributions are gross contributions, i.e. they include employee contributions to AHV/IV/ALV. Employer contributions to AHV/IV/ALV/FAK amounted to a total of CHF 190 507 in the year under review.



### Compensation to Members of the Corporate Executive Board

Compensation remitted to Members of the Corporate Executive Board comprises the fixed basic salary, short-term variable compensation in cash and other compensation (e.g. child allowances, company cars, premium contributions to 3<sup>rd</sup> pillar pension plans). The short-term variable compensation in cash is allocated as a bonus and as deferred compensation in cash. The deferred compensation in cash is paid out after a period of three years has elapsed and provided that the regulatory requirements have been satisfied. In addition, a long-term variable compensation component is in place in the form of an equity compensation plan linked to the performance of the Swiss Life Holding share price or to medium-term planning and corresponding target achievement (RSU plan). As already mentioned, participants are entitled to Swiss Life Holding shares after a period of three years has elapsed and provided that the relevant requirements are satisfied at the time of allocation.

The fixed basic salary is determined annually by the Board of Directors, on the basis of a proposal by the Compensation Committee, taking into account the individual Member's function-related responsibility and the current market conditions.

The variable compensation components are determined by the Board of Directors in accordance with the compensation policy and based on the company result and the achievement of personal goals during the relevant business year, assessed in the employee appraisal procedure implemented throughout the Group (Group Performance System, GPS).

The amount of the variable compensation (short-term variable compensation in cash and equity compensation plan as a long-term variable compensation component) is limited in the Articles of Association of Swiss Life Holding to a maximum of 181% of the fixed basic salary (statutory "bonus cap", upper limit for the variable compensation). On the basis of the current compensation policy the Board of Directors has, with a view to harmonising fixed and variable compensation in the case of maximum target achievement and departing from a benchmark of 100%, set a range of 100–130% of the fixed basic salary for the variable compensation components; under extraordinarily positive circumstances the Board of Directors may augment this range at its own discretion to a maximum of 150% (Group CEO 165%). In the case of an "on target" achievement, the range for variable compensation of Members of the Corporate Executive Board is 80–100% of the fixed basic salary ("on-target bonus").

The short-term and long-term components of the variable compensation are in principle apportioned equally (1 to 1 ratio), whereby the deferred compensation components (RSU plan and deferred compensation in cash) are considered as a whole. The Board of Directors may determine a different ratio for the Corporate Executive Board as a whole or for the Chairman (Group CEO) or individual Members of the Corporate Executive Board, in consideration of the results achieved in the given financial year (discretionary decision).

At Corporate Executive Board level, 60% of the variable compensation depends directly on the company's success. The Key Performance Indicators (KPIs) used to assess company success include, as mentioned above, key figures relating to annual profit, payout capacity, cost savings, the risk and fee result, new business profitability, return on equity and solvency (Swiss Solvency Test, SST).

40% of the variable compensation is based on the Corporate Executive Board Members' achievement of specified personal goals. On the one hand, these personal goals are linked back to the company's success, in that each Corporate Executive Board Member has to meet personal quantitative objectives contributing to the company's success in relation to his division. On the other hand, the personal goals cover qualitative aspects, namely sustainability goals, project targets, risk management and compliance goals, as well as requirements relating to leadership and to supporting and further developing the corporate culture.

In 2023, the qualitative goals applicable throughout the Group related to the contributions to be made by the individual divisions to the implementation and further development of the sustainability strategy; each Member of the Corporate Executive Board must meet specific targets relating to the goals presented at the Swiss Life Group's Investor Day on 25 November 2021 under the three-year "Swiss Life 2024" Group-wide programme (CO<sub>2</sub> reduction of 35% per FTE for Swiss Life's own business behaviour by 2024, 20% reduction in the CO<sub>2</sub> intensity of directly owned Swiss Life real estate by 2030, expansion of the product portfolio in accordance with sustainability criteria in the insurance business and increased integration of sustainability aspects in the advisory services process). The qualitative goals in the area of ESG (environmental, social, corporate governance) applicable to all Members of the Corporate Executive Board also include optimising diversity in all divisions within Swiss Life, in particular increasing the proportion of women in management. Cross-divisional qualitative goals were also defined in the year under review in relation to the implementation of measures to further improve IT security as well as in connection with the Group-wide "Finance Transformation" programme, which was launched to prepare for the changeover of the Group's financial reporting to the new International Financial Reporting Standards (IFRS 17 and IFRS 9) as of the 2023 financial year.

In order to avoid behaviour aimed at achieving higher-weighted KPIs in the short term, the individual weighting of KPIs used to measure company success is not carried out mechanically in advance, but on the basis of the fundamentally equal weighting of all KPIs at the end of each financial year (discretionary decision). In the year under review, all KPIs used to measure company success were weighted equally.

Similarly, the weighting of personal goals is determined by the Board of Directors on the basis of a proposal by the Compensation Committee, taking into account and weighing up all developments at the end of the financial year.

Swiss Life continued to perform well during the year under review. Net profit increased year-on-year to CHF 1.11 billion (+8%) on a comparable basis (applying IFRS 17 and IFRS 9). At 13.7%, the return on equity was above the target range of 10–12% under the "Swiss Life 2024" Group-wide programme (previous year: 12.1% on a comparable basis). The cash remittance to the holding company also rose again in 2023 to CHF 1.15 billion, which corresponds to an additional 14%. The value of new business increased to CHF 515 million (previous year: CHF 497 million); the new business margin rose to 4.0% (previous year: 3.5%). The fee result target was not met due to the subdued real estate market environment; the fee result in the year under review was CHF 664 million (previous year: CHF 765 million). The cost targets were achieved, as was the solvency target: the Swiss Life Group had an SST ratio of around 210% as at 1 January 2024 (previous year: 215%), which is above the strategic ambition range of 140–190%.

For the 2023 financial year, the General Meeting of Shareholders of 22 April 2022, as mentioned at the start of the present Compensation Report, had approved a maximum total amount of the fixed compensation and the long-term variable compensation component (equity compensation plan) for the Corporate Executive Board totalling CHF 13 800 000, based on the Articles of Association applicable on 1 January 2015. In line with this, the Board of Directors accordingly set a fixed compensation at the beginning of 2023 (basic salary incl. ancillary costs and occupational provisions) of CHF 8 594 238 in total for the Members of the Corporate Executive Board. It also granted future subscription rights worth CHF 4 385 011, as the long-term variable compensation component under the 2023 RSU plan, to the Members of the Corporate Executive Board, on 1 March 2023, for the extraordinarily good performance in 2022, when Swiss Life again increased its operational effectiveness and achieved profitable growth. The subscription rights allocated under the 2023 RSU plan entitle the holder to receive Swiss Life Holding shares following a three-year vesting period, provided the requirements are satisfied at that point. The approved budget for the 2023 financial year was applied to the sum of CHF 12 979 249, in view of the excellent business development.

At the General Meeting of Shareholders of 15 May 2024, the Board of Directors will again submit for approval the maximum amount of the fixed compensation and long-term variable compensation component (equity compensation plan) for the Corporate Executive Board for the 2025 financial year.

The compensation for Members of the Corporate Executive Board for the 2023 financial year is reported in detail in the 2023 compensation table below. Patrick Frost, Chairman of the Corporate Executive Board (Group CEO) since 1 July 2014, received the highest compensation of the Members of the Corporate Executive Board in the 2023 financial year; accordingly his compensation is disclosed individually.

In addition to Group CEO Patrick Frost, eight persons were Members of the Corporate Executive Board during the 2023 reporting period, as reported in the compensation table below.

The short-term variable compensation component for the Corporate Executive Board of a total CHF 4 070 303 (cash bonus of CHF 3 570 303 and deferred compensation in cash of CHF 500 000), which was determined by the Board of Directors at the beginning of 2024 for the 2023 financial year and will be submitted to the General Meeting of Shareholders on 15 May 2024 for approval, is disclosed in the following compensation table on an accrual basis as compensation for the 2023 financial year (accrual method).

The Members of the Corporate Executive Board did not receive any compensation in shares for the 2023 financial year; they are participating in the current equity compensation plan that provides for the allocation of so-called Restricted Share Units (RSUs).

The long-term variable compensation component in the form of the equity compensation plan (2024 RSU plan) is also reported in the compensation table for the 2023 financial year, which serves as the basis for the amount of the allocation and the corresponding number of allocated RSUs (accrual method).

The amount of variable compensation for Members of the Corporate Executive Board, determined by the Board of Directors at the beginning of 2024, reflects the good business performance of the Swiss Life Group. The variable compensation components in 2023 amounted to around 148% (previous year: 163%) of the fixed basic salary of the Group CEO and around 114% (previous year: 128%) of the fixed basic salaries of the other Corporate Executive Board Members, and are thus well below the statutory maximum of 181%. With regard to the principally equal ratio between the cash bonus and the deferred compensation components (RSU plan and deferred compensation in cash), the Board of Directors assigned a stronger weighting to the deferred compensation components in the year under review; the ratio is 1 to 1.52 (Group CEO Patrick Frost) or 1 to 1.19 (other Members of the Corporate Executive Board).

For Group CEO Patrick Frost, the Board of Directors has, as in previous years, in the interests of the company, set an unchanged fixed salary with a correspondingly higher weighting of performance-related variable compensation. In determining the variable salary components, the Board of Directors recognised in particular that Patrick Frost successfully led Swiss Life through another very challenging year, and that both the corporate goals as per the medium-term planning (MTP) and the personal goals were largely achieved or exceeded. The qualitative goals of the Group CEO for the 2023 financial year included the implementation of platform concepts to create scalable infrastructures and processes for the benefit of Swiss Life and its customers, the implementation of measures to further improve IT security, the successful implementation of the Group-wide “Finance Transformation” programme, which was launched as of the 2023 financial year to prepare for the changeover of the Group’s financial reporting in accordance with the new standards (IFRS 17 and IFRS 9), and the further development of the Group-wide sustainability strategy. In that connection, the targets presented on 25 November 2021 under the three-year “Swiss Life 2024” Group-wide programme apply: CO<sub>2</sub> reduction of 35% per FTE for Swiss Life’s own business behaviour by 2024, 20% reduction in the CO<sub>2</sub> intensity of directly owned Swiss Life real estate by 2030, expansion of the product portfolio in accordance with sustainability criteria in the insurance business and increased integration of sustainability aspects in the advisory services process. Information on the extent to which the CO<sub>2</sub> reduction target for Swiss Life’s own business behaviour has been achieved can be found under the heading “Evolution of environmental indicators per FTE” of the Sustainability Report on page 124. Information on the other sustainability targets can also be found in the Sustainability Report on pages 146 (reduction in the CO<sub>2</sub> intensity of directly owned real estate), 157 (sustainable insurance and pension products) and 158 (advisory competence and transparency).

Expenditure for occupational provisions for Members of the Corporate Executive Board in the period under review amounted to CHF 1 681 407. This includes the ordinary annual employer contribution of CHF 293 876 for the occupational provisions of Patrick Frost, Group CEO.

The stated amounts do not include social security contributions (AHV/IV/ALV/FAK) payable by the employer under the law. The respective expenditure is shown in footnote 6 of the 2023 compensation table.

Following the 2023 compensation table, the details of the compensation for 2022 are stated in a separate table for comparison.

## Compensation to the Corporate Executive Board in 2023

(audited)

Amounts in CHF	Compensation in cash				Compensation in shares		Total compensation in cash and shares (amount)
	Salary	Bonus for 2023 set in 2024 <sup>3</sup>	Other compensation <sup>4</sup>	Total compensation in cash	Number	Amount	
Patrick Frost, Group CEO	1 500 000	880 000	29 760	<b>2 409 760</b>	0	0	<b>2 409 760</b>
Other Members of Corporate Executive Board <sup>1,2</sup>	5 161 755	2 690 303	221 316	<b>8 073 374</b>	0	0	<b>8 073 374</b>
<b>TOTAL CORPORATE EXECUTIVE BOARD</b>	<b>6 661 755</b>	<b>3 570 303</b>	<b>251 076</b>	<b>10 483 134</b>	<b>0</b>	<b>0</b>	<b>10 483 134</b>

<sup>1</sup> Eight people are included for the period under review. For Roman Stein, the compensation is prorated from the month of his appointment as CEO Switzerland a. i. according to the media release of 17.08.2023. With regard to Nils Frowein, CEO International until 30.06.2023, the compensation received during his membership of the Corporate Executive Board until 30.06.2023 is included. For Theo Iaponas, CEO International as of 01.07.2023, the compensation is prorated for the period of his membership of the Corporate Executive Board starting on 01.07.2023.

<sup>2</sup> The salary amounts include international travel expenses totalling CHF 125 400.

<sup>3</sup> The short-term variable compensation component for the 2023 financial year (bonus and deferred compensation in cash) was determined by the Board of Directors at the beginning of 2024 for the 2023 financial year.

<sup>4</sup> Child allowances (CHF 15 750), allowances for years of service (CHF 8021), company cars (CHF 22 514), premium contributions to 3<sup>rd</sup> pillar pension plans (CHF 165 603), other (CHF 39 188) in total amounts.

Amounts in CHF	Expenditure for occupational provisions			Aggregate total compensation in cash and in shares and occupational provisions expense (amount) <sup>6</sup>
	Regular contributions <sup>5</sup>	Extraordinary contributions		
Patrick Frost, Group CEO	293 876	0		<b>2 703 636</b>
Other Members of Corporate Executive Board	1 387 531	0		<b>9 460 905</b>
<b>TOTAL CORPORATE EXECUTIVE BOARD</b>	<b>1 681 407</b>	<b>0</b>		<b>12 164 541</b>

<sup>5</sup> Pursuant to the pension fund regulations, occupational provisions are financed by the employer and the employee at a ratio of 70% to 30%.

<sup>6</sup> All contributions are gross contributions, i.e. they include employee contributions to AHV/IV/ALV. Employer contributions to AHV/IV/ALV/FAK amounted to a total of CHF 821 390 in the year under review.

Amounts in CHF	Variable deferred compensation in cash <sup>7</sup>		Restricted Share Units (RSU) 2024 RSU-Plan <sup>8,9</sup>		Aggregate total compensation incl. deferred compensation in cash and RSUs (amount)
	Amount	Number	Amount	Number	
Patrick Frost, Group CEO	<b>500 000</b>	1 542	840 375		<b>4 044 011</b>
Other Members of Corporate Executive Board	<b>0</b>	5 898	3 214 351		<b>12 675 256</b>
<b>TOTAL CORPORATE EXECUTIVE BOARD</b>	<b>500 000</b>	<b>7 440</b>	<b>4 054 726</b>		<b>16 719 267</b>

<sup>7</sup> The variable deferred compensation in cash is paid out after a deferral period of three years, provided the requirements are satisfied at that point.

<sup>8</sup> The RSUs represent future subscription rights that entitle the individuals concerned to receive Swiss Life Holding shares after a period of three years, provided the requirements are satisfied at that point.

<sup>9</sup> For the 2024 RSU plan beginning 01.03.2024, the 2023 financial year forms the basis for the amount of the allocation and the corresponding number of allocated RSUs. The allocation of RSUs on 01.03.2024 was effected at a fair value of CHF 544.99, as calculated by the independent consultancy firm KPMG Ltd, Zurich.

## Compensation to the Corporate Executive Board in 2022

(audited)

Amounts in CHF	Compensation in cash			Compensation in shares		Total compensation in cash and shares (amount)	
	Salary	Bonus for 2022 set in 2023 <sup>3</sup>	Other compensation <sup>4</sup>	Total compensation in cash	Number		Amount
Patrick Frost, Group CEO	1 500 000	1 000 000	29 640	<b>2 529 640</b>	0	0	<b>2 529 640</b>
Other Members of Corporate Executive Board <sup>1,2</sup>	4 982 018	2 578 000	174 615	<b>7 734 633</b>	0	0	<b>7 734 633</b>
<b>TOTAL CORPORATE EXECUTIVE BOARD</b>	<b>6 482 018</b>	<b>3 578 000</b>	<b>204 255</b>	<b>10 264 273</b>	<b>0</b>	<b>0</b>	<b>10 264 273</b>

<sup>1</sup> Six people are included for the period under review.

<sup>2</sup> The salary amounts include contractual tax-equalisation payments and international travel expenses totalling CHF 205 800.

<sup>3</sup> The short-term variable compensation component for the 2022 financial year (bonus and deferred compensation in cash) was determined by the Board of Directors at the beginning of 2023 for the 2022 financial year.

<sup>4</sup> Child allowances (CHF 14 350), company cars (CHF 16 951), premium contributions to 3<sup>rd</sup> pillar pension plans (CHF 135 989), other (CHF 36 965) in total amounts.

Amounts in CHF	Expenditure for occupational provisions			Aggregate total compensation in cash and in shares and occupational provisions expense (amount) <sup>6</sup>
	Regular contributions <sup>5</sup>	Extraordinary contributions		
Patrick Frost, Group CEO	296 261	0		<b>2 825 901</b>
Other Members of Corporate Executive Board	1 322 155	0		<b>9 056 789</b>
<b>TOTAL CORPORATE EXECUTIVE BOARD</b>	<b>1 618 417</b>	<b>0</b>		<b>11 882 690</b>

<sup>5</sup> Pursuant to the pension fund regulations, occupational provisions are financed by the employer and the employee at a ratio of 70% to 30%.

<sup>6</sup> All contributions are gross contributions, i.e. they include employee contributions to AHV/IV/ALV. Employer contributions to AHV/IV/ALV/FAK amounted to a total of CHF 869 359 in the year under review.

Amounts in CHF	Variable deferred compensation in cash <sup>7</sup>	Restricted Share Units (RSU) 2023 RSU-Plan <sup>8,9</sup>		Aggregate total compensation incl. deferred compensation in cash and RSUs (amount)
		Number	Amount	
Patrick Frost, Group CEO	<b>500 000</b>	1 964	950 360	<b>4 276 261</b>
Other Members of Corporate Executive Board	<b>383 000</b>	7 098	3 434 651	<b>12 874 440</b>
<b>TOTAL CORPORATE EXECUTIVE BOARD</b>	<b>883 000</b>	<b>9 062</b>	<b>4 385 011</b>	<b>17 150 701</b>

<sup>7</sup> The variable deferred compensation in cash is paid out after a deferral period of three years, provided the requirements are satisfied at that point.

<sup>8</sup> The RSUs represent future subscription rights that entitle the individuals concerned to receive Swiss Life Holding shares after a period of three years, provided the requirements are satisfied at that point.

<sup>9</sup> For the 2023 RSU plan beginning 01.03.2023, the 2022 financial year forms the basis for the amount of the allocation and the corresponding number of allocated RSUs. The allocation of RSUs on 01.03.2023 was effected at a fair value of CHF 483.89, as calculated by the independent consultancy firm KPMG Ltd, Zurich.

**Additional fees and compensation to members of governing bodies<sup>1</sup>**

No additional fees and compensation were paid to members of governing bodies in the year under review.

**Compensation to former members of governing bodies<sup>1</sup>**

No compensation was paid to former members of governing bodies in the year under review.

**Compensation to closely linked parties<sup>1,2</sup>**

No compensation was paid to closely linked parties in the year under review.

**Loans and credit to members of governing bodies<sup>1</sup>**

In accordance with Article 20 of the Articles of Association, which can be seen at [www.swisslife.com](http://www.swisslife.com), “Investors and Shareholders” area, “Shareholders and services” section, “Articles of Association” subsection ([www.swisslife.com/articles](http://www.swisslife.com/articles)), the company may grant Members of the Board of Directors and the Corporate Executive Board secured loans and credit at usual market terms for up to CHF 10 million each and unsecured loans and credit of up to CHF 0.5 million each.

No loans or credit were granted to members of governing bodies in the year under review; as at the balance sheet date, there are no outstanding loans or credit to members of governing bodies.

**Loans and credit to former members of governing bodies<sup>1</sup>**

No loans or credit were granted to former members of governing bodies in the year under review; as at the balance sheet date, there are no outstanding loans or credit to former members of governing bodies.

**Loans and credit to closely linked parties<sup>1,2</sup>**

No loans or credit were granted to closely linked parties in the year under review; as at the balance sheet date, there are no outstanding loans or credit to closely linked parties.

<sup>1</sup> Audited

<sup>2</sup> “Closely linked parties” are natural persons and legal entities (in the sense of Art. 678 and Art. 734c et seq. CO) that have close personal, economic, legal or de facto ties with members of governing bodies. This typically includes spouses, minor children, companies controlled by members of governing bodies, and natural or legal persons serving as members of governing bodies in a fiduciary capacity.

### **Guidelines on share ownership/equity risk for the Corporate Executive Board and the Board of Directors**

Minimum share ownership guidelines apply to Members of the Corporate Executive Board and the Board of Directors. Accordingly, the Group CEO must hold at least 7500 and the other Members of the Corporate Executive Board at least 2500 Swiss Life Holding shares. For the Members of the Board of Directors, 30% of whose exclusively fixed compensation is paid in the form of shares with a three-year blocking period, a minimum share ownership of 300 shares applies.

The future subscription rights to Swiss Life Holding shares (Restricted Share Units, RSUs) granted to the Members of the Corporate Executive Board as a long-term variable compensation component under the Group-wide equity compensation plan further increase the equity risk of the Members of the Corporate Executive Board during the three-year term.

The minimum share ownership must be achieved by the Members of the Board of Directors and the Corporate Executive Board who were in office on 1 January 2022 by 31 December 2024 at the latest. New Members of the Board of Directors and the Corporate Executive Board must achieve the minimum share ownership within four years.

The equity risk of the Members of the Board of Directors (share ownership) and the Corporate Executive Board (share ownership and future subscription rights to Swiss Life Holding shares) as at the balance sheet date is set out under the heading “Share ownership/Participation rights” below. As at 31 December 2023, the corresponding equity risk of Group CEO Patrick Frost is multiple times higher than his basic salary in cash.



## Share ownership/Participation rights

As at the balance sheet date of 31 December 2023, current Members of the Board of Directors and the Corporate Executive Board (including closely linked parties) held the following number of registered Swiss Life Holding shares and future subscription rights to Swiss Life Holding shares in the form of Restricted Share Units (RSU):

Board of Directors	(audited)	
	SLH shares	
	31.12.2023	
Rolf Dörig, Chairman of the Board of Directors		31 154
Thomas Buess		24 605
Monika Bütler		152
Philomena Colatrella		60
Adrienne Corboud Fumagalli		1 163
Ueli Dietiker		1 753
Damir Filipovic		2 153
Stefan Loacker		926
Severin Moser		123
Henry Peter		15 337
Martin Schmid		774
Franziska Tschudi Sauber		3 600
Klaus Tschütscher		1 736
<b>TOTAL BOARD OF DIRECTORS</b>		<b>83 536</b>

Corporate Executive Board	(audited)	
	Restricted Share Units (RSUs)	SLH shares
	31.12.2023 <sup>1</sup>	31.12.2023
Patrick Frost, Group CEO	6 345	36 019
Matthias Aellig	3 901	7 883
Jörg Arnold	3 599	5 356
Theo Iaponas	773	127
Markus Leibundgut	4 232	4 665
Stefan Mächler	4 080	7 839
Tanguy Polet <sup>2</sup>	2 874	10 190
Roman Stein <sup>3</sup>	2 418	561
<b>TOTAL CORPORATE EXECUTIVE BOARD</b>	<b>28 222</b>	<b>72 640</b>

<sup>1</sup> Total number of RSUs allocated in the years 2021, 2022 and 2023 in connection with the relevant equity compensation plan. They represent future subscription rights that entitle the individuals concerned to receive Swiss Life Holding Ltd shares after a period of three years, provided the requirements are satisfied at that point.

<sup>2</sup> Including 4679 Swiss Life Holding Ltd shares to which Tanguy Polet is entitled after a two-year blocking period, to compensate for the cancellation of a pension plan for Swiss Life France management employees in connection with a change in French social security and tax legislation.

<sup>3</sup> As announced with the media release of 17.08.2023, the Board of Directors of Swiss Life has appointed Roman Stein as interim CEO of Swiss Life Switzerland in place of Markus Leibundgut, who has temporarily stepped down from operations due to a cancer diagnosis. After the balance sheet date, but before the editorial deadline for the Annual Report, it was announced in the media release of 14.03.2024 that Markus Leibundgut had decided to step down and the Board of Directors had appointed Roman Stein as CEO of Swiss Life Switzerland with immediate effect.

## Options

No share options have been granted in the Swiss Life Group since 2003 and no options are outstanding.

## Further information

In the form of an overview, the following additional information is provided on the Swiss Life Group compensation systems for the 2023 financial year:

In CHF (unless otherwise indicated)

<b>Total compensation<sup>1</sup></b>	<b>1 205 590 055</b>
of which total variable compensation (total pool) <sup>2</sup>	225 279 263
Number of persons who received variable compensation	9 150
<b>Total outstanding deferred compensation</b>	<b>19 891 590</b>
of which cash payment	8 219 791
of which shares	0
of which options	0
of which others (Restricted Share Units, RSU)	18 608 563
<b>Charges and credits in the financial year from compensation for previous financial years<sup>3</sup></b>	<b>-3 424 481</b>
<b>Board of Directors, Executive Board and persons whose activities have a significant influence on the risk profile of the company</b>	
Total sign-on payments made in the financial year <sup>4</sup>	0
Total severance payments made in the financial year <sup>5</sup>	0

<sup>1</sup> The totality of any monetary value which the company distributes to a person directly or indirectly for the work performed for the company, e.g. in the form of cash payments, non-cash benefits, expenditure which establishes or increases entitlements to occupational provisions, pensions, shares or other allocation of shareholding rights as well as the forgiving, extinguishing or renunciation of any claims or debts.

<sup>2</sup> Part of the total compensation, the granting or the amount of which is at the discretion of the company or which is contingent on fulfilment of predefined conditions. This includes compensation contingent on performance or meeting certain targets. Sign-on payments and severance payments also fall within the scope of the definition of variable compensation.

<sup>3</sup> Decrease in expenses affecting net income for variable compensation for the 2023 financial year.

<sup>4</sup> Compensation which is agreed on the conclusion of an employment agreement to be paid or be due once. Also deemed to constitute a sign-on payment shall be compensation for benefits foregone vis-à-vis a previous employer.

<sup>5</sup> Compensation which is agreed in connection with the termination of an employment relationship.

# Report of the Statutory Auditor

## Report of the statutory auditor

to the General Meeting of Swiss Life Holding Ltd

Zürich

### Report on the audit of the Swiss Life Compensation Report for the Financial Year 2023 (compensation report)

#### Opinion

We have audited the compensation report of Swiss Life Holding Ltd (the Company) for the year ended 31 December 2023. The audit was limited to the information pursuant to article 734a-734f CO in the tables/information marked 'audited' on pages 63 and 72 to 81 of the compensation report.

In our opinion, the information pursuant to article 734a-734f CO in the compensation report (pages 63 and 72 to 81) complies with Swiss law and the Company's articles of incorporation.

#### Basis for opinion

We conducted our audit in accordance with Swiss law and Swiss Standards on Auditing (SA-CH). Our responsibilities under those provisions and standards are further described in the 'Auditor's responsibilities for the audit of the compensation report' section of our report. We are independent of the Company in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other information

The Board of Directors is responsible for the other information. The other information comprises the information included in the annual report, but does not include the tables/information marked 'audited' in the compensation report, the consolidated financial statements, the financial statements and our auditor's reports thereon.

Our opinion on the compensation report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the compensation report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the audited financial information in the compensation report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Board of Directors' responsibilities for the compensation report

The Board of Directors is responsible for the preparation of a compensation report in accordance with the provisions of Swiss law and the Company's articles of incorporation, and for such internal control as the Board of Directors determines is necessary to enable the preparation of a compensation report that is free from material misstatement, whether due to fraud or error. It is also responsible for designing the remuneration system and defining individual remuneration packages.

#### Auditor's responsibilities for the audit of the compensation report

Our objectives are to obtain reasonable assurance about whether the information pursuant to article 734a-734f CO is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

PricewaterhouseCoopers AG, Birchstrasse 160, Postfach, 8050 Zürich, Switzerland  
Telefon: +41 58 792 44 00, [www.pwc.ch](http://www.pwc.ch)

PricewaterhouseCoopers AG is a member of the global PricewaterhouseCoopers network of firms, each of which is a separate and independent legal entity.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law and SA-CH will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this compensation report.

As part of an audit in accordance with Swiss law and SA-CH, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement in the compensation report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made.

We communicate with the Board of Directors or its relevant committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors or its relevant committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

PricewaterhouseCoopers AG

Peter Eberli  
Licensed audit expert  
Auditor in charge

Beat Walter  
Licensed audit expert

Zürich, 8 April 2024



# *Shareholders' Participation Rights*

## **Restrictions on voting rights**

In exercising voting rights, no shareholder can collect more than 10% of the total share capital directly or indirectly in respect of his own shares and those he represents. Legal entities and partnerships which are connected through capital, voting rights, uniform management or in any other way, as well as individuals or legal entities and partnerships which act in concert by virtue of agreement, as a syndicate or in any other way, are deemed to be a single person. Any amendment to or revocation of restrictions on voting rights must be approved by at least two thirds of the voting shares represented at the Annual General Meeting and an absolute majority of the share par value represented. The Board of Directors can permit exceptions to this limit on the basis of its discretionary powers. During the year under review, no such exceptions were granted.

## **Right of representation**

Under the terms of the Articles of Association, a shareholder may be represented by a legal representative or, if a written power of attorney exists, by another shareholder entitled to vote or by the independent voting representative.

## **Independent voting representative**

The Annual General Meeting elects an independent voting representative. His term of office ends after completion of the next ordinary Annual General Meeting. Re-election is possible.

The independent voting representative is obliged to exercise the represented voting rights pursuant to the instructions given. If he has not received any instructions, he will abstain from voting. The general instruction to vote, within the meaning of the resolution proposed by the Board of Directors on the proposals announced in the convocation of the Annual General Meeting and on unannounced proposals within the scope of the items for discussion as well as on proposals for new items for discussion pursuant to Art. 704b CO, is deemed to be a valid instruction on the exercise of voting rights.

He can be represented at the Annual General Meeting by an assistant. He remains fully responsible for compliance with his obligations. If the company does not have an independent voting representative, the Board of Directors appoints one for the next Annual General Meeting.

### Required majorities

In addition to the resolutions provided for by law, a qualified majority (corresponding to at least two thirds of the voting shares represented and an absolute majority of the share par value represented) is required to:

- change provisions concerning restrictions on voting rights
- dissolve the company (liquidation)
- dismiss more than one third of the Members of the Board of Directors
- change these provisions of the Articles of Association

### Convocation of the Annual General Meeting and agenda

Shareholders representing at least 5% of the share capital or votes may request in writing that an Annual General Meeting be convened, specifying the items for discussion and the motions proposed. Shareholders who represent at least 0.25% of the share capital or votes can submit a written request within a time limit published in advance by Swiss Life Holding for the inclusion on the agenda of an item for discussion, together with the relevant motions. The written application must be accompanied by a blocking certificate issued by a bank to confirm that the shares are deposited with it until after the Annual General Meeting.

### Entry in the share register

Entries can be made in the share register up to the day before the Annual General Meeting. In all cases, however, Swiss Life Holding reserves the right to adhere to the legal maximum period of 20 days for recognition of entries in the share register in accordance with Art. 685g CO. For administrative reasons (postal delivery times), the deadline for registering to participate in the Annual General Meeting is usually seven calendar days before the event takes place.

### Voting system and procedures

Based on a corresponding authorisation in the Articles of Association, the presiding officer at Swiss Life Holding's Annual General Meeting generally requests that votes be taken electronically. Swiss Life Holding uses a certified electronic voting system which permits balloting with remote-controlled handsets and records the exact number of voting shares represented.

## *Changes of Control and Defence Measures*

### **Duty to make an offer**

Swiss Life Holding's Articles of Association provide for neither an "opting up" nor an "opting out" clause within the meaning of Art. 135 para. 1 and Art. 125 paras 3 and 4 of the Financial Market Infrastructure Act (FMIA).

### **Clauses on changes of control**

No contractual provisions exist in favour of the Board of Directors or the Corporate Executive Board with regard to changes in control of the company.

## Auditors

The Articles of Association stipulate that the external auditor of Swiss Life Holding Ltd is to be elected by the Annual General Meeting for one financial year at a time. When Swiss Life Holding was established in 2002, PricewaterhouseCoopers (PwC) was named statutory auditor and Group auditor. Since then, PwC has been reappointed without fail, most recently at the Annual General Meeting on 28 April 2023. Swiss Life Holding last invited tenders for its statutory auditor and Group auditor mandate for the 2008 financial year. On completion of the evaluation process, the Board of Directors, in accordance with the proposal of the Audit Committee, nominated PwC as its statutory auditor and Group auditor at the Annual General Meeting.

For all other Swiss Life Group companies that are directly or indirectly held by Swiss Life Holding under its scope of consolidation, Mazars and PwC will now act as external statutory auditors.

Mazars and PwC have confirmed that they meet the legal requirements concerning professional qualification and independence.

### **Term of office of the lead auditor**

The partner at PwC in charge of auditing the Swiss Life Holding annual financial statements and consolidated financial statements (lead auditor) has exercised this function since 2018.

The role of lead auditor rotates in compliance with the term of office regulations stipulated by the Swiss Code of Obligations, the independency guidelines set forth by EXPERTsuisse, and internal guidelines at PwC. Under the Swiss Code of Obligations and the independency guidelines set forth by EXPERTsuisse, the maximum term of office of the lead auditor is limited to seven years.

### **Auditing fees**

In 2023 the auditing fees credited to PwC came to approximately CHF 12.9 million (previous year: CHF 12.2 million). This includes the fees for reviewing the 2023 half-year accounts.

### **Additional fees**

PwC invoiced additional fees of approximately CHF 0.9 million in 2023 (prior year: CHF 0.4 million) for services in the areas of risk management, taxes, fiscal and legal consulting and other advisory services. All services were performed in compliance with the relevant independency regulations set out in the Swiss Code of Obligations, the Audit Supervision Act and FINMA circular 2013/3, "Auditing".



### **Supervisory and control instruments vis-à-vis the auditors**

The Audit Committee maintains regular contact with the external auditors. It evaluates the independence of the external auditors and identifies possible conflicts of interest. It also examines the terms and conditions of the external audit mandates and assesses the audit plan and strategy for the year in question.

The external auditors submit regular written reports on the status of the auditing work. They also submit detailed reports on the half-year and annual financial statements to the Audit Committee. At the end of the year, the external auditors draw up a comprehensive report for the attention of the Annual General Meeting and a detailed report on the financial year just completed for the attention of the Audit Committee, the Board of Directors and the Swiss Financial Market Supervisory Authority FINMA.

The Audit Committee also acknowledges and approves the various recommendations of the external auditors, including the Management Letter. If required, the committee discusses with representatives of the external auditors any issues which could have a major impact, either collectively or individually, on the financial situation or the result of the audit.

In the year under review, representatives of the external auditors attended all Audit Committee meetings, either in their entirety or for specific items on the agenda.

## *Information Policy*

The Communications and Investor Relations areas provide up-to-date reports to private and institutional investors, financial analysts, journalists and the public.

Key facts and figures about the Swiss Life Group and info kits and reports on previous financial statements are available on the internet at [www.swisslife.com](http://www.swisslife.com), “Investors and Shareholders” area, “Results and reports” section ([www.swisslife.com/results](http://www.swisslife.com/results)). Details on events relevant to shareholders, analysts and the media (Annual General Meetings, media conferences etc.) can be found at [www.swisslife.com](http://www.swisslife.com), “Investors and Shareholders” area, “Financial calendar” section ([www.swisslife.com/financialcalendar](http://www.swisslife.com/financialcalendar)).

At [www.swisslife.com/subscription](http://www.swisslife.com/subscription), all interested parties can subscribe to the company’s mailing list so as to receive timely ad hoc reports and other media releases free of charge via the e-mail distribution system. These releases are also published on the Swiss Life website at the same time as they are sent to subscribers, and are available online for at least two years at [www.swisslife.com](http://www.swisslife.com), “Media” area, “Media releases” section ([www.swisslife.com/mediareleases](http://www.swisslife.com/mediareleases)).

In addition to its comprehensive Annual Report, Swiss Life Holding also publishes its half-year results. Furthermore, in May and November of each year, it publishes specific details on the previous quarter. All Swiss Life’s annual reports and half-year reports since 2002 can be accessed on the internet at [www.swisslife.com](http://www.swisslife.com), “Investors and Shareholders” area, “Results and reports” section ([www.swisslife.com/annualreports](http://www.swisslife.com/annualreports)).

On 25 November 2021, Swiss Life presented its targets up to 2024 as part of its Investor Day. The relevant information and presentations can be accessed on the internet at [www.swisslife.com](http://www.swisslife.com), “Investors and Shareholders” area, “Investor Days” section ([www.swisslife.com/investordays](http://www.swisslife.com/investordays)).

The next Swiss Life Investor Day, at which the 2027 targets will be presented, will take place on 3 December 2024.

Contact details are available at the end of this Annual Report.

# Risk Management

*A key pillar of Swiss Life's responsible and sustainable business is its comprehensive, value-oriented risk management involving both quantitative and qualitative elements. The goal is to protect customers' funds and ensure the best possible investment of risk capital, while complying with regulatory requirements and taking into account the capital market environment. Swiss Life's effective risk management protects the interests of its stakeholders while ensuring that the company remains resilient. This enables Swiss Life to maintain the trust and confidence of its relevant stakeholder groups.*

Risk management is a key component of Swiss Life's management process. The responsible committees of the Corporate Executive Board (Group Risk Committee, GRC) and the Board of Directors (Audit Committee, AC, and Investment and Risk Committee, IRC) continuously monitor and manage risks, and their decisions are then incorporated into the annual planning process. On the one hand, they conduct qualitative assessments of strategic risks, as well as evaluating operational risks, the internal control system (ICS) and measures aimed at continually improving information and system security. On the other hand, they also cover quantitative elements, such as the risk tolerance of the Swiss Life Group and, for the insurance units, risk budgeting and the investment strategy resulting from asset and liability management. The Board of Directors employs a limits framework based on solvency ratios and economic capitalisation to determine Swiss Life's risk appetite. Limits for the financial risks taken by the individual business units are based on local regulatory provisions and risk appetite at Group level, and are used in the pursuit of their investment objectives. Risk management not only protects Swiss Life's business but also adds value for its environment and stakeholders by fostering trust, resilience and sustainability.

The key risk management elements are presented and discussed below. Additional statements on risk management principles and procedures, the risk budgeting process and asset and liability management process, and the management of insurance risks (including mortality, disability and longevity), are included in note 5 of the consolidated financial statements. In addition to the key risk management elements described above, Swiss Life also analyses systemic risks in cooperation with the Swiss Financial Market Supervisory Authority (FINMA).

### **Strategic risk management**

At Swiss Life, risk management is an integral part of strategy development. In the context of strategic risk management, any risks that could jeopardise the achievement of strategic targets are analysed using a structured process that determines a comprehensive risk profile. This involves assessing all the information relating to these risks, including the expected returns and costs, and using it in strategic decision-making. Risk interdependencies are examined in order to properly consider and address the factors influencing risk when strategies are being developed.

Emerging risks are another key element within strategic risk management. These can be unknown risks or unforeseeable developments in known risks, which could cause damage to Swiss Life in the future. These emerging risks are analysed, assessed and assigned to different risk categories annually. Examples of such risk categories include demographic and social transformation as well as political and regulatory changes. Any risk aspects relating to the environment, human rights and governance are also included in this assessment process.

### **Operational risk management and the internal control system**

Operational risks are defined as the risk of negative consequences that may arise due to shortcomings or failures stemming from internal processes, people, systems or external events. Operational risk management at Swiss Life employs methods and processes to identify, assess, control and avoid operational risks. Swiss Life's internal control system comprises all procedures, methods and measures prescribed by the Board of Directors and by the Corporate Executive Board to ensure the orderly conduct of business. The focus is on the reliability of financial and non-financial reporting, the protection of assets, the effectiveness of business processes including the avoidance of potential losses, and compliance with relevant laws, regulations and internal standards. The corresponding Group-wide directives and minimum requirements for qualitative risk management and the internal control system are based on the internationally recognised standard "Internal Control – Integrated Framework (2013)" issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

### **Information and system security**

Swiss Life depends on its information systems and communication technologies for the attainment of the operational goals derived from its business strategy. Ensuring the availability, confidentiality and integrity of systems, data and information is a central component of its internal control system.

Risk Management prepares and maintains Group-wide directives and minimum requirements for information security. These are based on internationally recognised information security standards such as the British standards ISO/IEC 27001/02, the Control Objectives for Information and Related Technology (CobiT) Framework, the Center of Internet Security (CIS) Controls and the Cybersecurity Framework of the National Institute of Standards and Technology (NIST). Line managers implement these requirements, and compliance with them is assessed at Group and divisional level in cooperation with information security experts. This includes many different topics, such as the encryption and monitoring of networks and end-devices, appropriate remote network access control, vulnerability management, security operations, monitoring and identification of security-related incidents and responses to these, cross-functional IT controls as well as the selection, assessment and monitoring of external and internal service providers to ensure that Swiss Life remains resilient. Corporate Internal Audit reviews information security several times a year and periodically reviews data protection to assess the risk exposure as part of its internal auditing activities.

All Swiss Life employees, including external staff, undergo regular information security and data protection training in their divisions. Relevant information or system security incidents are recorded and forwarded to the appropriate units for analysis and rectification. Significant breaches are reported to the responsible supervisory or regulatory authorities. Information security is closely linked to locally applicable data protection provisions, such as the current Swiss Federal Act on Data Protection (FADP) and the European Union's General Data Protection Regulation (GDPR). Further information on data protection can be found in the sustainability report in the chapter "Regulatory Compliance".

### **Business continuity management**


Business continuity management (BCM) is a Group-wide approach at Swiss Life to identify business-critical processes, assess potential impacts and document continuity plans. These plans can be used in the event of an emergency or crisis such as a pandemic, power outage or hacker attack and suitable measures taken until business can return to normal. The continuity plans are regularly tested by means of exercises.

### **Sustainability aspects**

As part of its Group-wide sustainability strategy, Swiss Life is also integrating sustainability and climate-related aspects into its existing risk management standards for the management of the business.

Swiss Life considers the issue of sustainability to be a strategic risk at Group level. This also includes climate risks such as physical risks and risks in the context of the transition to a low-carbon and climate-resilient society.

In addition to its annual business and sustainability report, Swiss Life publishes a report based on the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD). The report describes how climate risks are being addressed.

 The TCFD Report is available at [www.swisslife.com/en/tcf-d-report](http://www.swisslife.com/en/tcf-d-report)

## Capital management

### Solvency model

The standard Swiss Solvency Test (SST) model, with company-specific adjustments, is used to determine regulatory solvency. SST sets out the capital requirements valid for insurance companies and groups in Switzerland. The SST capital requirements are based on the understanding that insurers will meet their obligations towards policyholders even under difficult conditions. In addition to this solvency model, Swiss Life calculates economic solvency based on an internal model for capital and solvency, as the standard model is too simplified to be used for business management. Solvency is monitored continuously in accordance with the solvency model and the internal model for capital and solvency. Calibrations are performed on the basis of the full SST calculations at the beginning of the calendar year.

### Economic assessment

For risk and capital management decisions, Swiss Life uses an integrated approach. The economic capital of a life insurance company for its shareholders comprises its economic net worth and the present value of future profits. The capital required is determined bottom-up for each large business area and takes into account market, credit and insurance risks. These risks are calculated on the basis of loss distributions using a specified risk measure. The overall capital requirements are obtained by taking into consideration respective diversification effects.

Economic and regulatory capital requirements and the profit target are the main elements in risk budgeting. Based on the overall risk budget set by the Investment and Risk Committee of the Board of Directors, the Group Risk Committee of the Corporate Executive Board defines the risk limits for the business areas. Adherence to these limits is checked continuously.

### Standard & Poor's rating capital

In the Standard & Poor's risk-based model, the total adjusted capital is the measure used for available capital, set against the capital required given the target rating category (target capital). The calculation of target capital takes particular account of insurance risks, asset value volatility and credit risks. Swiss Life has established a target capital level in line with its rating ambition. Within the capital analysis, in addition to assessing capital adequacy, Standard & Poor's assesses the quality of capital with respect to its structure (including the share of equity and hybrid capital). Capital adequacy is monitored on an ongoing basis according to the Standard & Poor's model.

Standard & Poor's also takes account of the improved diversification of profit sources. In May 2023, the A+ rating was confirmed with the outlook rating "stable".

# *Sustainability Report*



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## Dear reader

As part of our Group-wide “Swiss Life 2024” programme, we have set ourselves hard-and-fast sustainability goals. In doing so, we deliberately focus on those areas in which we at Swiss Life have a direct influence. We are pleased to report that we are well on track to achieve our objectives:

- In our own business operations, we have cut back our emissions significantly in recent years, reducing CO<sub>2</sub> emissions per full-time employee by 44% compared to 2019. Over the past two years we have also been investing in certified climate change mitigation projects in our core markets of Switzerland, France and Germany. This corresponds to the level of unavoidable CO<sub>2</sub> emissions from our business operations that we have calculated. This offsetting has meant that our operational activity has been net zero since 2022.
- In our directly held real estate portfolio, the carbon intensity for 2022 was 17 kg CO<sub>2</sub> equivalents per square metre of floor area. Our portfolio is thus in a good position in terms of carbon intensity compared to the average real estate stock in the countries in which Swiss Life operates. By 2030, we aim to reduce the carbon intensity of our directly held real estate portfolio by 20% compared to 2019.
- Within our broad product range, we also offer our customers solutions incorporating sustainability factors. Moreover, sustainability aspects are continuously being integrated into our advisory processes.

Sustainability has many facets. As a company that often accompanies its customers over a very long period of time, we are very aware of this. We must be able to ensure that, even decades later, we will have kept to the value proposition we had committed to. In doing so, we create financial confidence for our customers and at the same time take responsibility for our actions.

We are convinced that sustainability is more than just about the usual topics such as the environment, social issues and good governance. Equally important are the social dimensions, such as pension systems that are sustainably financed and remain in equilibrium over generations, a reliable partnership between companies, society and politics, and business locations that will remain competitive over the long term.

For us, therefore, sustainability is an integral part of our culture and our decision-making processes. In our Sustainability Report, we explain how we put this into practice in our day-to-day business. In this process, we are guided by current international standards while ensuring that we meet the increasingly stringent legal requirements – including those relating to reporting.

Given this all-embracing understanding of sustainability, we as a company assume responsibility: we contribute to sustainable development for the benefit of people, society and the environment.



Rolf Dörig  
Chairman of the Board of Directors



Patrick Frost  
Group CEO

## *Sustainability Strategy*

*Sustainability is at the heart of what Swiss Life does to enable current and future generations to lead a financially self-determined life.*

Swiss Life market research shows that nine out of ten people feel it is important for financial and pension services providers to act sustainably. They expect these companies to play an active role in society and to account for how they manage resources, how they act in a responsible manner, how they live up to their social role and how in doing so they make a positive contribution for future generations. At the same time, people realise that sustainability begins with them. So they consider how they can make their own active contribution – including in terms of their finances and pension situation.

### **Contributing to self-determination**

Here the company has a particular role to play: Swiss Life enables people to lead a financially self-determined life. This includes helping them to shape their financial future according to their own requirements. Swiss Life's approximately 17 000 advisors actively contribute to making people's expectations and needs, as well as their financial and pension situation, understandable and tangible – also where sustainability is concerned. They present customers with various options, thereby creating the basis for self-determined decisions.

Swiss Life offers its customers value propositions which often extend over generations. Thanks to its products and services, the company is able to provide people with fitting answers to the question of how to shape their pension provision and finances in a demonstrably sustainable manner, and to address their needs. To this end, it can draw both on its own sustainable solutions and on products from third-party providers.

As part of its sustainability strategy, Swiss Life has defined four fields of action up for the period until 2024: its business behaviour, its role as an asset owner and manager, the way it runs its insurance and consulting business and its role as an employer. In all these fields of action, Swiss Life makes a direct contribution to people's lives, to society and to the environment.



### Significant role in society

Insurance companies use statistical means to translate hazards and uncertainties into risks that can be assessed and managed. Over the past centuries they have thus fundamentally altered society's view of risk: instead of being viewed as a potential loss, risks are now also seen as an opportunity to break new ground.

However, Swiss Life's economic contribution is much more than that.

- Pension shortfalls and gaps in insurance cover are increasing worldwide. The impact of the rapidly ageing population and the high level of indebtedness of the pension systems in many countries are widely underestimated. The longer people live, the more responsibility they have to assume for their own provisions.
- Swiss Life covers risks and, with its products and services, offers people the chance to focus on their skills so that they can look to the future with self-determination and confidence. Swiss Life's services help people to accumulate capital, and ensure they achieve financial security.
- Through their expertise and work, Swiss Life advisors make a key contribution to giving people a better understanding of their financial and pension situation.
- As a long-term investor, Swiss Life also contributes to the stability of the financial centre and provides vital capital to companies and institutions.
- Swiss Life is one of Europe's leading institutional real estate investors and has the biggest private real estate portfolio in Switzerland. It invests several hundred million francs a year in the renovation of its properties; in doing so it helps to shape the urban landscape and creates living and working space for city districts and neighbourhood developments while also being a major client for the construction industry.

- As a taxpayer, Swiss Life makes a contribution to the economy and to society. The company ensures the tax conformity of its companies and provides transparent annual reporting with a Tax Policy and Transparency Report.
- As an employer, Swiss Life offers many people jobs as well as training opportunities.

 The Tax Policy and Transparency Report is available at [www.swisslife.com/tax-policy-and-transparency-report](http://www.swisslife.com/tax-policy-and-transparency-report)

### Sustainability goals

The sustainability strategy of Swiss Life is an integral part of the Group-wide programme “Swiss Life 2024”, which extends over three years. In this programme, the company has set out clear goals for making progress in the area of sustainability and making this measurable and transparent for stakeholder groups. The focus is placed on those areas in which Swiss Life can exert a direct influence and have an impact:

1. In operational ecology, CO<sub>2</sub> emissions per FTE are to be reduced by 35% by 2024 compared to 2019. This will primarily be achieved by reducing travel and by the use of electricity from sustainable production. Since 2022, moreover, Swiss Life has supported selected climate change mitigation projects in its core markets by acquiring certificates corresponding to the measured, unavoidable CO<sub>2</sub> emissions from the company’s operational activities. As a result of offsetting, operational activity has been net zero since 2022.
2. In its sphere of influence as asset owner and manager, Swiss Life intends to achieve a 20% reduction in the CO<sub>2</sub> intensity of real estate held directly for investment purposes by 2030 compared to 2019. In addition, its excellent positioning in terms of ESG integration will be pursued further as part of the Responsible Investment approach. Overall, at least one Responsible Investment approach according to PRI is applied to about 90% of total assets under management. Swiss Life is thus better than the corresponding benchmarks in terms of the CO<sub>2</sub> intensity of its securities portfolio. Swiss Life intends to maintain this position.
3. In terms of its own products and solutions, Swiss Life helps to meet the growing customer demand for sustainable solutions and is expanding its product offering.
4. Swiss Life also wishes to leverage the market strength of its advisors and consistently embed sustainability in its consulting business. Among other things, this involves including sustainability aspects in the advisory process, continuing to develop the relevant competencies and integrating the company’s own as well as third-party products in the product offering.

## Sustainability targets up to 2024

Business behaviour	Asset owner & manager	Insurance products	Advice
<p>Reduce CO<sub>2</sub> emissions per FTE by 35% by 2024<sup>1</sup> and compensate measured, unavoidable operational emissions to reach net-zero operations</p>	<p>Reduce carbon intensity for directly owned real estate by 20% by 2030<sup>1</sup></p>	<p>Expand offering with sustainability solutions</p>	<p>Integrate sustainability in the advisory process</p>
<ul style="list-style-type: none"> <li>– Reduction of <b>business travel</b></li> <li>– Further improvement of <b>energy efficiency</b></li> <li>– <b>Support climate change mitigation projects</b> in the core markets to the extent of the measured, unavoidable emissions from operating activities; net-zero operations since 2022</li> </ul>	<ul style="list-style-type: none"> <li>– Strong <b>ESG integration</b>: responsible investment strategy covers <b>around 90% of AuM</b></li> <li>– Maintain strong <b>ESG risk management</b> while seizing opportunities and solutions</li> <li>– <b>Securities portfolio</b>: Maintain lower carbon intensity than relevant benchmarks</li> </ul>	<ul style="list-style-type: none"> <li>– Respond to increasing market demand and <b>expand value-creating offering</b> with sustainable solutions</li> <li>– Continue to integrate sustainability criteria in the <b>underwriting</b> process</li> </ul>	<ul style="list-style-type: none"> <li>– Adapt <b>advisory processes and instruments</b> to customers' growing sustainability expectations</li> <li>– Systematically <b>enhance competencies</b> and integrate new own and third-party sustainability offerings</li> </ul>

<sup>1</sup> Compared to 2019

### Sustainability governance

The highest management body responsible for implementing the sustainability strategy is the Corporate Executive Board, chaired by the Group CEO. The Board of Directors, as the highest authority for strategic issues, is regularly informed about measures and progress as well as reporting and due diligence obligations in the area of sustainability and is involved in the decision-making process (more on this in the “Board of Directors” section).

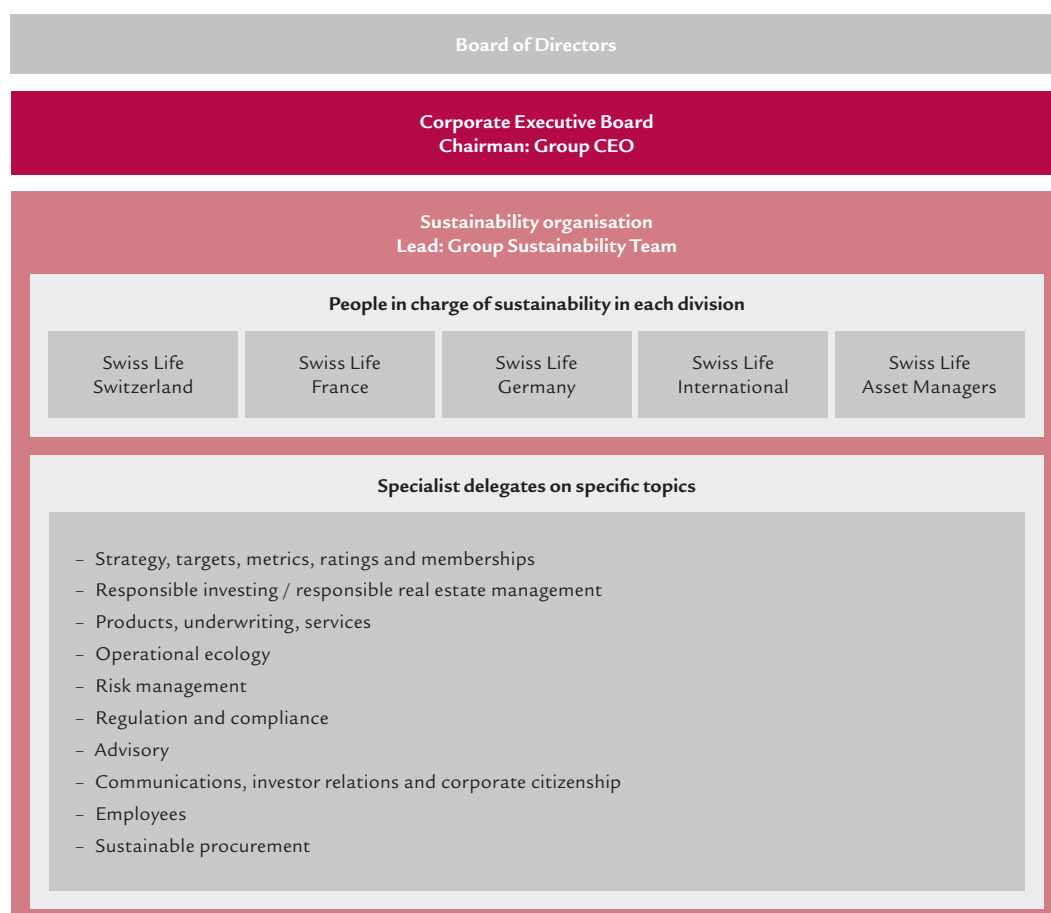
The principles of the Group-wide sustainability organisation are set out in an internal directive and embedded in the Group-wide directives system (more on this in the “Regulatory Compliance” section). The directive summarises the key sustainability principles of the Swiss Life Group and describes the roles and responsibilities within the sustainability organisation. Swiss Life has also drawn up and published a number of principles, including a “Declaration of respect for human rights” in accordance with internationally recognised principles such as the UN Guiding Principles on Business and Human Rights or the Responsible Investment Policy of Swiss Life Asset Managers.

 The “Declaration of respect for human rights” is available at [www.swisslife.com/humanrights](http://www.swisslife.com/humanrights)

 The Responsible Investment Policy is available at [www.swisslife-am.com/ri-policy](http://www.swisslife-am.com/ri-policy)

The Swiss Life Group Sustainability team is responsible for the coordination, steering and implementation of measures at Group level. This team ensures that the focus areas defined by Swiss Life's Group-wide sustainability strategy are integrated within and implemented by the divisions. Furthermore, the team ensures the involvement of the Corporate Executive Board as a steering body, reports on progress and engages in dialogue with key stakeholder groups at Group level.

### Organisational structure



The sustainability organisation is aligned to Swiss Life's multi-divisional organisation: it comprises sustainability delegates from all divisions as well as specialist delegates. The sustainability delegates from the divisions ensure that the Group-wide sustainability strategy is implemented on site with corresponding measures and initiatives, taking account of local regulatory requirements. They also ensure that the management teams and divisional CEOs are involved in the decision-making process. Swiss Life has defined ten subject areas for specialist management which are assigned to corresponding specialist delegates and in which representatives of the divisions participate. In total, Swiss Life Group's sustainability organisation comprised around 72 FTE in 2023.

## Materiality matrix

Swiss Life has reported on the basis of the GRI standards since 2016. In 2015 it produced the first version of its materiality matrix in a multi-step materiality process involving internal and external stakeholders. The matrix has been continuously refined since then. Swiss Life undertook the most recent thorough revision of its materiality matrix in 2022 and has since reported according to the principle of “double materiality”: On the one hand, this maps the relevance of nine sustainability topics to Swiss Life’s long-term business success (“outside-in”), while on the other hand it reflects the relevance of Swiss Life’s activities to sustainable development in the context of the selected sustainability topics (“inside-out”). The matrix meets the regulatory requirements.

In a multi-stage process, Swiss Life elaborated the material topics along the value chain in 2022 together with internal and external stakeholders. From a broad range of topics based on inputs from sustainability ratings and analyses, market comparisons and regulatory developments (the “long list”), Swiss Life compiled a consolidated and grouped overview of potentially relevant topics (the “short list”). For these topics, Swiss Life then identified possible positive and negative impacts on the economy, society and the environment. Members of the extended Corporate Executive Board played an active role in preparing the materiality analysis, which included reviewing the preselection of key topics and assessing and evaluating their relevance to Swiss Life’s business success. The result is an exhaustive list of topics relevant to Swiss Life for further evaluation.

As a next step, Swiss Life conducted an online survey asking key stakeholder groups how they rate the impact of Swiss Life’s activities on sustainable development. More than 500 individuals, including customers of all divisions, analysts, investors, journalists, business partners, service providers and suppliers, employees and representatives of companies in the sustainability field, took part in the survey.

### Plausibility check 2023

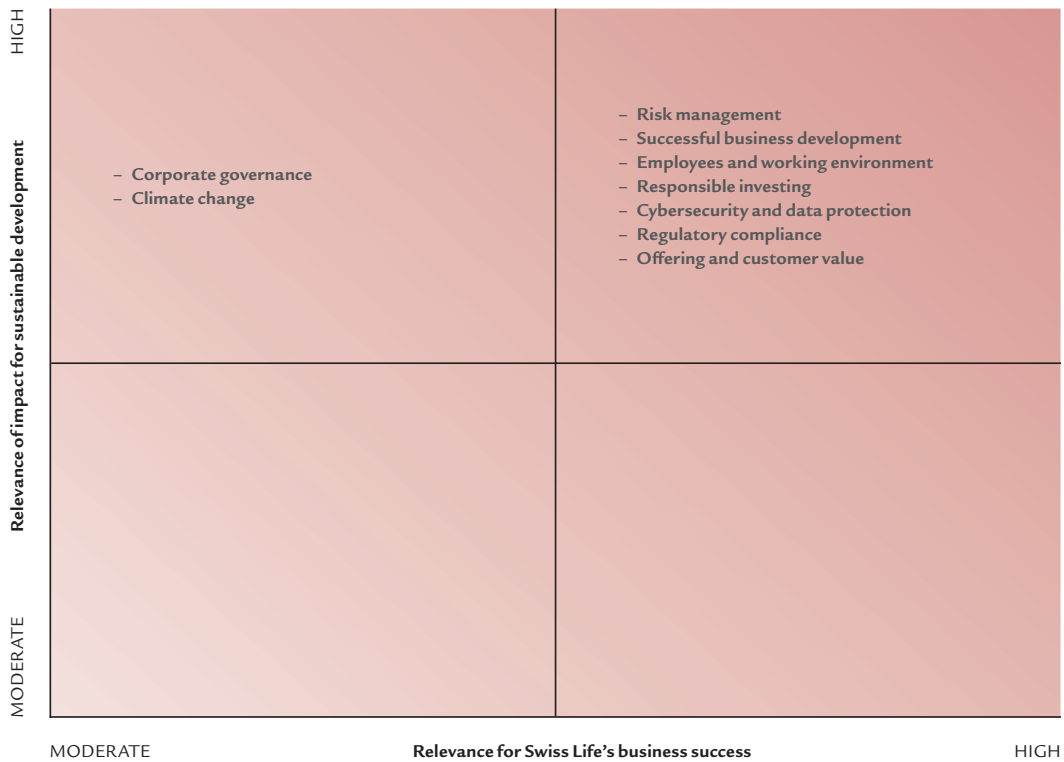
During the year under review, Swiss Life reviewed its materiality matrix in an extensive process, particularly against the backdrop of additional regulatory requirements. The objective of the review was to strengthen the methodological basis and the evaluation methodology. Accordingly, both the materiality of the effects (inside-out) and the financial materiality (outside-in) were reviewed.

The materiality of the impacts and the risks for the stakeholders were evaluated by a selected group of stakeholder representatives, specialists and representatives of the divisions on the basis of various criteria, such as probability, scope, extent and irremediable character. The evaluation of financial risks was supplemented by an additional assessment of the probability and of the financial impact. This was carried out in consultation with subject specialists and representatives of the risk departments and validated by the Group CRO.




The matrix complies with regulatory requirements. The plausibility check did not bring about any changes in the positioning of the individual themes in the Swiss Life Group materiality matrix in the 2023 financial year.

Materiality matrix of the Swiss Life Group



Swiss Life has summarised the key issues in the matrix shown and addresses them in its reporting, in particular in the present Annual Report and Sustainability Report as well as in additional reports such as the TCFD Report and the Swiss Life Asset Managers report on Responsible Investment.

 The TCFD Report is available at [www.swisslife.com/en/tcf-d-report](http://www.swisslife.com/en/tcf-d-report)

 The Responsible Investment Report is available at [www.swisslife-am.com/ri-report](http://www.swisslife-am.com/ri-report)

## Topics of major significance to business success and sustainable development

### Risk management

As a pensions and financial services provider, Swiss Life assumes the risks and vested pension capital of its customers. That is why integrated value-oriented risk management is part of the core business, which aims to assess risks and to define and implement criteria so that customer and investor funds can be invested in the best possible way (more on this in the “Risk Management” section).

### Successful business development

Swiss Life’s business model is oriented to long-term and profitable growth in line with the corporate strategy. The focus is on earnings growth and earnings quality as well as efficiency and financial strength (more on this in the “Strategy and Brand” section).

### Employees and working environment

For Swiss Life as a service provider, success is based on the skills and above-average engagement of its employees. Attractive working conditions and a modern working environment have a positive impact on employee satisfaction and engagement and protect the interests of other relevant stakeholders (more on this in the “Sustainability as an Employer” section).

### Responsible investment

Swiss Life manages assets of around CHF 256 billion and is one of Europe’s leading real estate investors. In doing so, Swiss Life systematically integrates environmental and social factors as well as aspects of good corporate governance into its investment and risk management processes (more on this in the “Sustainability as an Asset Owner and Manager” section).

### Cybersecurity and data protection

As the holder of sensitive personal data, Swiss Life bears special responsibility for cybersecurity and data protection and has defined Group-wide standards covering all business areas (more on this in the “Regulatory Compliance” and “Cybersecurity” sections).

### Regulatory compliance

As a financial services provider, Swiss Life is subject to a large number of legal and regulatory requirements. Regulatory compliance is therefore a fundamental prerequisite for sustainable business activities (more on this in the “Regulatory Compliance” section).

**Offering and customer value**

Swiss Life helps its customers to lead a financially self-determined life. To this end, Swiss Life continuously develops its offering, integrates sustainability into its products and advice, and uses digital solutions to offer its customers and advisors added value (more on this in the “Sustainability in Insurance and Advisory” section).

**Corporate governance**

Responsible and appropriate corporate governance is of central importance to Swiss Life as a listed financial services company. Swiss Life therefore makes its corporate governance open and transparent, taking into account leading national and international standards (more on this in the “Sustainability Governance” and “Corporate Governance” sections).

**Climate change**

Swiss Life generates CO<sub>2</sub> emissions in the course of conducting its business. Swiss Life recognises that climate change, if left unmitigated, will have negative effects on society and the global economy. Through effective risk management, for example, Swiss Life protects the interests of its relevant stakeholders while ensuring the company’s resilience (more on this in the “Climate Change Mitigation and Operational Ecology” section).

## Topics of lesser significance to business success and sustainable development

### Human rights

Swiss Life attaches importance to upholding human rights in its own business activities, as an asset owner and manager, in its insurance and advisory business and as an employer (more on this in the “Human Rights” section).

### Corporate citizenship

Swiss Life is aware of its responsibility within society and is committed to projects and institutions in the fields of culture, science, education, the environment and research, and operates a total of seven foundations of its own (see “Corporate Citizenship” for more information).

### Biodiversity

Swiss Life exerts a certain influence on biodiversity in its business activities, mainly through its investments but also through its own operations (more on this in the “Climate Change Mitigation and Operational Ecology” and “Sustainability as an Asset Owner and Manager” sections).

In the materiality analysis, human rights, corporate citizenship and biodiversity were rated as less significant to Swiss Life’s business success and sustainable development than the other topics. Compliance with human rights is given a high priority and is firmly embedded in Swiss Life’s business processes. Moreover, it is incumbent on Swiss Life to play an active role within society and to show commitment in areas extending beyond its business activities. Despite their importance, both themes are less important to Swiss Life’s business success. With regard to biodiversity, Swiss Life has little influence on this area through its business activities and the issue is also less important; the same applies to its significance for business success.

The basic concepts and measures adopted by Swiss Life to address and monitor the relevant issues are covered by our reporting. Due to their lower relevance, however, the three topics are presented in less detail.

## *Sustainability in Business Activities*

*Swiss Life maintains high standards for its own business conduct. Diligence and responsible action are the basis for successful and sustainable business operations.*

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## Regulatory Compliance

*Compliance with all applicable legal provisions and regulatory requirements forms the basis of Swiss Life's business activities. Correct and honest employee behaviour is an indispensable prerequisite for this and is part of the corporate culture.*

### Integrity in business activities: Code of Conduct

Integrity and trustworthiness	Avoidance of conflicts of interest; mandates and secondary commercial activities; pecuniary advantages and invitations; insider information
Representing Swiss Life externally	Competencies and authorisations, corporate communication and corporate identity
Confidentiality and data protection	General information on data handling, special protection of personal data and commercial secrets, need-to-know principle, data security and use of IT resources
Prevention of money laundering, combating terrorism financing, sanctions and embargos	Customer identification and monitoring of business relationships for money-laundering, the financing of terrorism, sanctions and embargos
Conduct towards customers	Due diligence in advising and how to deal with complaints
Cooperation with business partners	Due diligence in the selection of business partners including the incorporation of ethical considerations and environmental factors in the selection process
Products	Review of products
Contracts and agreements	Contracts, anti-competitive behaviour and copyright
Personal conduct and security at the workplace	Non-discrimination, dealing with private activities, collegiality and handling access rights
Reporting of material misconduct and implementing the Code of Conduct	Identifying and reporting misconduct; reporting investigations or legal proceedings; implementation of the Code of Conduct

Correct and honest conduct is a prerequisite for Swiss Life's business activities. Moreover, it means that Swiss Life can count on enjoying the trust of its stakeholder groups, such as supervisory authorities, investors, business partners and customers. Swiss Life therefore has a Code of Conduct that sets out Group-wide values and principles of business ethics as well as the binding rules of conduct as part of its business culture.

The Code of Conduct includes content on integrity – for example on preventing and dealing with conflicts of interest or on the prohibition of bribery and other forms of corruption as well as on confidentiality and data protection, prevention of money laundering, combating terrorist financing, compliance with sanctions and embargoes, conduct in dealing with customers and other business partners, personal conduct and security at the workplace, and reporting misconduct.

The Code of Conduct applies to all Swiss Life units as well as to all Members of the Board of Directors, all managers and all employees. It is reviewed at regular intervals and revised if necessary.

Employees acknowledge receipt of the Code of Conduct and confirm that they will comply with it when they join the company. In addition, all employees throughout the Group receive training on the Code of Conduct within six months of joining the company. Refresher training on the Code of Conduct takes place every two years, and attendees confirm their compliance with it. Since 2020, moreover, contractors who have special ties with Swiss Life have been contractually obliged to comply with the Code of Conduct.

The Code of Conduct and internal directives encourage Swiss Life employees to draw attention to violations of legal, regulatory or internal provisions. For this purpose, Swiss Life has, amongst other things, local internal reporting offices that are easily accessible and open 24 hours a day where anonymous reports can be deposited. These reporting offices are operated by the compliance organisation. Indications of misconduct are investigated promptly. All notifications are subject to confidentiality and protection from personal or financial disadvantage, provided they are made in good faith.

 The Code of Conduct is available at [www.swisslife.com/en/coc](http://www.swisslife.com/en/coc)

## Compliance processes

The compliance organisation at Swiss Life consists of the central Group Compliance function at Group level and decentralised compliance organisations for the individual divisions. Group Compliance is headed up by the Group Head of Compliance, who additionally performs functional management duties via the divisional compliance organisations. Duties, responsibilities and competencies are defined and documented within the governance framework of Swiss Life, and the impartiality of the compliance organisation is specified in directives. The compliance framework is subject to periodic review and is reworked and adapted to new circumstances as necessary.

The steadily growing number of laws and regulations in both traditional and new areas of law makes high demands on Swiss Life in terms of monitoring and implementing the legal and regulatory provisions. Processes have been established to ensure that compliance risks are duly identified, managed and monitored. The Compliance unit monitors and assesses the legal and regulatory environment, taking account of local legislation.

Regular risk assessments as well as ongoing and comprehensive compliance reporting to the Board of Directors' Audit Committee and the Corporate Executive Board's Risk Committee ensure that they are able to act in accordance with their respective priorities and fulfil their responsibilities. Swiss Life's remuneration policy explicitly includes compliance targets as qualitative targets.

Swiss Life maintains a comprehensive directives system with minimum standards which are binding Group-wide and have been implemented in corresponding local regulations in all business units. The directives system is divided into 21 subject areas and comprises directives, guidelines and instructions. Directives define the basic principles and requirements in terms of content as well as aspects of organisational and functional management. Guidelines are based on the corresponding directive. They contain more detailed content-related requirements and topics as well as minimum standards, which in turn are specified in instructions. Swiss Life periodically reviews all directives in terms of relevance and accuracy and, if necessary, adjusts them to new regulatory and business requirements.

To ensure day-to-day compliance with the Code of Conduct, Swiss Life has extracted the key compliance topics from the Code of Conduct and spelt them out in Group-wide directives. Employees undergo compliance training within six months of joining, with repeat sessions every two years. Participation in the training is compulsory and is checked. The goal is a 100% participation and success rate. Staff in units for which the regulator has prescribed more frequent training must attend more frequent sessions.

The effectiveness of the compliance measures is regularly verified as part of the annual risk and control assessment.



In particular, the existing anti-money laundering arrangements at Group level were strengthened further during the year under review. To this end, a dedicated internal Financial Intelligence Unit was created. This unit is working to further harmonise the minimum Group-wide standards while continuously improving the processes for the global monitoring of legal and reputational risks associated with money laundering and the fight against terrorism. It is also continuing to expand the on-site checks. Activities were also focused on the legally compliant and forward-looking implementation of the current sanction and embargo rules.

The plan is to standardise records management standards, strengthen the divisions' assurance concepts and further upgrade the reporting offices for infringements of legal, regulatory or internal provisions.

Swiss Life did not incur any significant monetary penalties or fines during the year under review.

### **Combating bribery and corruption**

Due to its commitment to maintaining integrity in its business operations, Swiss Life prohibits bribery and all other forms of corruption, whether direct or indirect and regardless of whether they take the form of offering, promising, giving, authorising, requesting, receiving or accepting benefits in order to induce oneself or others to behave improperly. The directives contain the necessary provisions for this purpose; regular training courses on these are held and checks are performed. In particular, these directives include rules on accepting and offering gifts and invitations or other considerations; any considerations for holders of public offices must be approved in advance by the Compliance function. The acceptance of pecuniary advantages is strictly forbidden. The acceptance or offering of gifts, invitations and other benefits (except where unconnected with business) is also prohibited if they violate local laws or regulations, are incompatible with the recipient's standards, are inconsistent with Swiss Life's reputation or if it is impossible to talk about them without hesitation. Furthermore, the acceptance and offering of gifts and invitations must be approved by the line manager, the Compliance function and the responsible CEO, depending on the amount or equivalent value.

The risk of bribery and corruption is an integral part of the Swiss Life Group's operational risk management framework. For areas with an inherent risk of corruption, the Compliance functions and other affected units conduct annual scoping and assessments of risks and controls at both cross-process and cross-divisional level in order to identify any weaknesses and address appropriate improvement measures. Details on the framework for operational risk management can be found in the section "Operational Risk Management and Internal Control System".

The results of the above-mentioned assessments and the 2022 Group-wide review of compliance with the requirements regarding the acceptance and offering of gifts and invitations confirm the efficiency and effectiveness of the existing rules and measures. This is also reflected in the fact that there were no confirmed cases of corruption within the Swiss Life Group during the year under review. Consequently, Swiss Life considers that its existing system is appropriate.

### **Anti-competitive behaviour**

Any exchange of information with competitors on prices – premiums, tariffs and commissions – and the scope of services as well as agreements in this regard are prohibited. Agreements with competitors and business partners aimed at restricting the offering to customers, obstructing market entry or driving other players out of the market are likewise prohibited.

The directives contain the necessary provisions for this purpose; employees are familiarised with these through regular training sessions or in other ways. Employees are instructed on permitted and prohibited behaviours, and it is stated in the working instructions that they must cooperate in the event of a search of their premises.

During the year under review no proceedings were initiated within the Swiss Life Group in connection with anti-competitive conduct, nor are any pending.

### **Data protection**

Data protection has a high priority at Swiss Life. All legal and regulatory requirements and standards are implemented insofar as they are applicable in each specific case, and Group-wide where necessary.

During the year under review, Swiss Life continued to give concrete shape to its internal standards for data protection. The standards govern the fundamental requirements relating to the processing of data by the company and to data processing on a mandated basis. They contain provisions on data security and the handling of data subjects' rights, such as the right to information and to the rectification or deletion of data. They also define the basic requirements for governance and the documentation obligations applicable to data processing. Furthermore, all divisions have a data protection officer.

For the internal transfer of personal data between its Group companies, Swiss Life primarily relies on an Intra-Group Data Transfer Agreement, updated in 2023, that meets the requirements of the Swiss Federal Act on Data Protection, the European General Data Protection Regulation and the other legal systems applicable to Swiss Life's business. Swiss Life discloses personal data to third parties solely for processing on a mandated basis or in the form of joint controllerships.

Employees undergo data protection training within six months of joining, with repeat sessions every two years. Participation in the training is compulsory and is checked. The goal is a 100% participation and success rate. These standards are implemented by the individual departments. Compliance with the standards is assessed together with the respective divisional compliance teams and at Group level.

Swiss Life classifies data according to the applicable protection requirement. As part of the risk management process, data is secured and protected with the appropriate organisational and technical protection measures. More information on risk management can be found in the "Risk Management" section of the Annual Report.

As per the compliance framework, all Swiss Life divisions have defined processes for dealing with data security breaches, which must be reported immediately to the data protection officer. Among other things, these processes regulate notification of the data subjects and the supervisory authorities. Information security incidents are handled consistently throughout the Group as part of operational risk management.

Compliance regularly assesses the implementation and observance of the applicable provisions. The Board of Directors' Audit Committee and the Corporate Executive Board's Risk Committee are kept informed on an ongoing basis about data protection topics within the framework of compliance reporting, thus assuming their responsibility in the area of data protection. Corporate Internal Audit regularly reviews data protection in a risk-oriented manner as part of its internal auditing activities and counters any deficiencies with appropriate measures.

There were no significant data protection infringements within the Swiss Life Group during the reporting year.

## Cybersecurity

*Ensuring the availability, confidentiality and integrity of systems, data and information is a central component of the internal control system. In this way, Swiss Life is thus also meeting the expectations of its business partners.*

Swiss Life has a comprehensive set of instruments and processes to ensure strong cyber resilience. Along with integration into the internal control system, the Group-wide directives define relevant minimum requirements for information security. These are based on leading and internationally recognised data security standards such as British Standards ISO/IEC 27001/2, the Control Objectives for Information and Related Technology (CobiT) Framework, the Center of Internet Security (CIS) Controls and the Cybersecurity Framework of the National Institute of Standards and Technology (NIST). Swiss Life also maintains business continuity management (BCM) plans that are tested annually. The Switzerland Division is certified according to ISO 27001/2 and other divisions are working towards certification.

The market units implement the standards and assess their own compliance with them together with the relevant information security specialists at Group and divisional level. This process encompasses many different topics, such as end-device encryption, remote network access control, vulnerability management, security operations, disaster recovery and cross-functional IT controls. Corporate Internal Audit reviews information security, including with regard to IT infrastructure, several times a year and periodically reviews data protection to assess the risk exposure as part of its internal auditing activities. Any vulnerabilities are countered with appropriate measures. Depending on the vulnerability identified, measures may include improving processes, updating documentation, rectifying access rights or launching a project to sustainably mitigate residual risk.

Moreover, these measures undergo continuous development to ensure that the rapidly changing methods of cyberattack are taken into account. As a member of the Center for Internet Security (CIS), Swiss Life is guided, among other things, by the Center's recommendations. The security measures implemented are internally validated by Risk Management and subjected to a regular independent external review. Cybersecurity is also a regular item on the agenda of the Corporate Executive Board and the Audit Committee.

As part of this development process, a three-year Group-wide programme to further improve cybersecurity was completed at the end of 2023. 137 sub-controls from the CIS's Critical Security Controls Framework were introduced in all business divisions. These controls are validated by the Risk function and reviewed by Internal Audit. Progress in cybersecurity is reviewed by the Corporate Executive Board on a quarterly basis.

In 2024, the focus will be on a Group-wide gap analysis for the implementation of further-reaching aspects under the EU Digital Operational Resilience Act (DORA), including the technical standards.

All divisions have set up a comprehensive cybersecurity awareness programme for all employees. A particular focus here is on phishing prevention. Employees are repeatedly sent fake phishing e-mails with varying degrees of difficulty for detection. Click-through rates are measured accordingly.

The current risk situation – including the effectiveness of controls, improvement measures and findings from incidents concerning the Risk and/or Compliance function – is reported quarterly to the Corporate Executive Board and half-yearly to the Audit Committee of the Board of Directors. There were no reportable breaches with regard to cybersecurity or data protection during the year under review.

Further information on data protection can be found in the “Regulatory Compliance” and “Risk Management” sections.

## *Climate Change Mitigation and Operational Ecology*


*Swiss Life supports the Paris Agreement and seeks to contribute to climate change mitigation through its own measures. The continuous reduction of CO<sub>2</sub> emissions from our own operations is an important part of our sustainability strategy.*

### **Climate strategy**

Swiss Life's climate strategy is part of the sustainability strategy and of the Group-wide "Swiss Life 2024" programme presented in 2021. Swiss Life recognises that, in the absence of countermeasures, climate change will have negative effects on the environment, society and the global economy. Swiss Life wants to contribute to the transition to a low-carbon and climate-resilient economy, in line with the Paris Agreement, and to make a positive contribution to mitigating climate change. Swiss Life also expects increasing transparency requirements with regard to products and services and growing demand for sustainable products. Moreover, Swiss Life's investments in securities, real estate and infrastructure could be affected by the physical impacts of climate change and the transition to a low-carbon and climate-resilient economy. Swiss Life is therefore integrating sustainability and climate aspects into its existing risk management standards for the management of its business, and is assessing the actual and potential impacts of climate-related risks and opportunities on its business, strategy and financial planning. The independent risk management function is managed by the Group CRO, who reports to the Group CFO and to the Investment and Risk Committee of the Board of Directors.

Swiss Life works on the basis of various metrics and objectives, such as the environmental indicators set out in this section, to assess progress towards the achievement of the corresponding targets and thus ensure the future resilience of the company's business model. Here Swiss Life focuses on those areas on which it can exert a direct influence and achieve a corresponding impact: In operational ecology, the aim is to reduce CO<sub>2</sub> emissions per FTE by 35% by the end of 2024 compared to 2019. Swiss Life is also aware of its responsibility as a major real estate owner and aims by 2030 to reduce the carbon intensity of the real estate it holds directly by a further 20% compared to 2019. Both targets are based on 1.5° reduction pathways.

In addition to its Sustainability Report, Swiss Life has been publishing an independent TCFD Report since 2021. Based on the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD), this summarises how the company is responding to climate change. It deals with the handling of physical risks, transition risks and opportunities arising from the transition to a low-carbon and climate-resilient economy, as well as Swiss Life's contribution to climate change mitigation.

 The TCFD Report is available at [www.swisslife.com/en/tcf-d-report](http://www.swisslife.com/en/tcf-d-report)

### Operational ecology

Operational ecology comprises the operational environmental management of the Swiss Life Group at its own locations as well as those it rents and the emissions arising from its business activities and its own employees.

A company-wide working group is responsible for designing the appropriate measures, setting the objectives and monitoring them. All divisions are represented by experts in this working group. The working group's responsibilities and duties are set out in a Group-wide directive.

Swiss Life aims to reduce its CO<sub>2</sub> emissions per FTE by 35% by the end of 2024 compared to 2019, primarily by cutting emissions from travel and obtaining electricity from sustainable sources. As part of its investment cycles, Swiss Life also intends to further reduce fossil fuel use for heating company buildings. These targets are also part of the Group-wide “Swiss Life 2024” programme.

Since 2022, Swiss Life has been supporting climate change mitigation projects by acquiring certificates in line with the measured, unavoidable CO<sub>2</sub> emissions from the company's operational activities. To this end, Swiss Life focuses on projects in its core European markets (Switzerland, France and Germany) that contribute not only to reducing CO<sub>2</sub> but also to preserving biodiversity, for example through forest conservation, reforestation and the production of biochar. Further information about these projects is available in the Swiss Life section of the First Climate website ([www.firstclimate.com/id85083429](http://www.firstclimate.com/id85083429)). This offsetting has meant that our operational activity has been net zero since 2022.

Swiss Life is also sensitised to this issue in the field of investments. Moreover, the company is a member of the Net Zero Asset Managers initiative (NZAMi) (more on this in the section on “Sustainability as an Asset Owner and Manager”).

### Recording environmental indicators

In 2023, Swiss Life further standardised its recording of environmental indicators. Since 2021, the company has used a Group-wide company manual and data acquisition software for environmental indicators and is continuing to develop these instruments in a targeted manner. In the year under review, for example, a dashboard was integrated into the data acquisition software that enables detailed monitoring of environmental indicators at local level and Group-wide. In order to continuously improve data quality and the associated processes, the definitions of roles and responsibilities, the data points to be recorded and the methodologies, as well as their scope of application, have been described more incisively and in greater detail in the company manual. In particular, principles have also been laid down for any data corrections required subsequently due to improved data. Numerous additional employees throughout the Group have now been involved in the data collection process, so that data collection, recording and monitoring can be ensured at every level.

CO<sub>2</sub> emissions are recorded in accordance with the internationally recognised standards of the Greenhouse Gas (GHG) Protocol Corporate Standard. The “Operational Control Approach” was chosen as the approach for defining organisational boundaries. Emissions from its own operating locations and from locations of subsidiaries over which Swiss Life has operational control are reported. The CO<sub>2</sub> emissions of Swiss Life’s operating locations are determined using emission factors from the scientific databases Ecoinvent (Version 3.10 dated 2023), Ademe (version 17 dated 2017), International Energy Agency (World Energy Statistics and Balances dated 2018) and Mobitool (version 3 dated 2023). The science-based CO<sub>2</sub> equivalents used for determining these values cover all relevant greenhouse gases:

- Scope 1 emissions comprise fuel used to heat buildings and for the company’s own fleet of vehicles.
- Scope 2 emissions comprise consumption of purchased electricity and district heating at the business locations.
- Swiss Life currently has four Scope 3 emissions categories:
  - Category 1, “Purchased Goods and Services”, comprises paper consumption and water use at the business locations. Other purchased services (such as server capacity) that are also relevant for Swiss Life are not yet included in this category.
  - Category 3, “Fuel- and Energy-Related Activities”, comprises the upstream processes for the production of the purchased building energy that are not included in Scopes 1 and 2. The methodology of the International Energy Agency from 2017 was used to split the energy emission factors from Ecoinvent into Scopes 1, 2 and 3.
  - Category 5, “Waste Generated in Operations”, comprises emissions resulting from the disposal of waste at the business locations.
  - Category 6, “Business Travel”, comprises the kilometres employees travel for business by train, car or plane.

The other categories are either not relevant for Swiss Life or else the data available is not of satisfactory quality. In addition to its ambition to continuously improve data quality, Swiss Life continuously reviews the scope of its emissions recording and potentially relevant emission categories and analyses suitable data collection methods.



These include the currently unrecorded Scope 3 emissions from categories 7, “Employee Commuting”, and 9, “Downstream Transportation and Distribution”. The categories 13, “Downstream Leased Assets”, and 15, “Investments”, are dealt with in the “Metrics and Targets” section of the TCFD Report. For these two categories, weighted carbon intensity values are reported. Fugitive emissions are not considered material and are therefore not reported.

 The TCFD Report is available at [www.swisslife.com/en/tcfid-report](http://www.swisslife.com/en/tcfid-report)

Group-wide data is recorded once a year for all locations where more than 30 FTEs are recorded.<sup>1</sup> There are environmental officers at these locations who collect the data and enter it in the system. Since 2023, data collection has been carried out at some locations on a semi-annual basis. This makes it possible to improve the monitoring of local measures and the associated emission reductions. Isolated but relevant data points that cannot be recorded are calculated by the environmental officers on the basis of assumptions and estimates. For example, individual invoices are extrapolated on an annual basis or empirical values from other locations are used as a comparison. Locations that cannot be recorded are extrapolated. Energy, paper and water consumption as well as the amount of waste are extrapolated per country for non-recorded Internal Services FTEs. Business travel per country is extrapolated for non-recorded Sales Force FTEs. These extrapolations are then allocated to the respective categories and the emission calculation is based on the average emission factors for the respective categories. The aim is to minimise the volume of extrapolated figures. In the 2019 base year, the proportion of extrapolated figures was 20%. In the reporting year, this share amounted to around 9% (2022: 5%).

The 2023 environmental indicators were reviewed by an independent auditor (more on this in the section “Report of the Independent Auditor”).

<sup>1</sup> The following locations with over 30 FTEs were not included in the year under review due to a lack of data:  
- Swiss Life Asset Management Ltd, Zurich Bleicherweg office  
- Chase de Vere IFA Group PLC, Birmingham office

### Changes in the data basis

Swiss Life continuously reviews the data basis relating to the real estate used by Swiss Life. This includes checking the plausibility of extrapolations, emission factors, acquisitions and disposals of business activities.

The main changes are as follows:

- With the acquisition of fb research by Swiss Life Germany on 1 January 2023, an additional location in Hanover (85 FTE as at 31 December 2023) was integrated along with the corresponding environmental indicators.
- As a result of an internal review of the scope of application during the year under review, the Axenta location in Dättwil (46 FTE as at 31 December 2023) and a Swiss Life company building in Lausanne (57 FTE as at 31 December 2023) were added to Swiss Life Switzerland with effect from 1 January 2023. These were previously included in an extrapolation.
- As a result of an internal review of the scope of application during the year under review, the Principal & Prosper location in Edinburgh (47 FTE as at 31 December 2023) was added to Swiss Life International on 1 January 2023. This was previously included in an extrapolation.
- From 2023, Swiss Life is also including recycled waste as a share of total waste in its environmental indicators. The recycling waste is calculated based on the assumption that bio-waste, glass, paper, metal, printer cartridges, batteries, clothing and accessories, plastics and aluminium cans are recycled at the main Swiss Life locations in Switzerland, Germany and France.
- From 2023, Swiss Life is stating its “business travel” emissions in more detail and has added a new category, “Journeys by public transport: bus”.
- The emission factors in the scientific database Ecoinvent have been updated in accordance with the new version 3.10 dated 2023. Emission factors from Mobitool Version 3 have been used for electric and hybrid vehicles since the reporting year. Updating the emission factors increased total emissions by 5%.

## Absolute environmental indicators

Indicator	Unit	2023	2022	2021
<b>TOTAL BUILDING ENERGY</b>	kWh	<b>30 761 392</b>	32 812 574	36 127 586
<b>Electricity consumption in buildings</b>	kWh	<b>17 071 496</b>	17 204 564	18 429 450
Proportion of renewable electricity	%	100	100	100
<b>Fuel consumption in buildings</b>	kWh	<b>9 433 228</b>	11 774 610	13 463 628
Fossil fuel consumption	kWh	<b>7 874 490</b>	11 110 147	12 715 301
Renewable energy consumption	kWh	<b>1 558 738</b>	664 463	748 327
Proportion of renewable fuels	%	17	6	6
<b>Consumption of district heating in buildings</b>	kWh	<b>2 359 763</b>	2 191 895	2 535 065
Extrapolation of entire building energy – Group	kWh	<b>1 896 906</b>	1 641 505	1 699 443
<b>TOTAL BUSINESS TRAVEL</b>	km	<b>47 868 341</b>	40 070 743	35 486 181
Journeys by public transport: rail	km	<b>12 565 210</b>	10 663 632	6 800 421
Journeys by public transport: bus	km	<b>227 248</b>	–	–
Car trips own fleet and leased vehicles <sup>1</sup>	km	<b>13 692 391</b>	12 308 997	14 692 678
Car trips in third-party vehicles – rental cars, travel expenses and taxis <sup>2</sup>	km	<b>11 377 843</b>	11 136 998	10 841 792
Air travel	km	<b>8 680 701</b>	5 355 048	2 677 749
Extrapolation of all business travel – Group	km	<b>1 324 949</b>	606 068	473 540
<b>TOTAL PAPER CONSUMPTION</b>	kg	<b>531 836</b>	564 154	664 263
Proportion of recycled paper	%	16	17	19
Extrapolation of total paper consumption – Group	kg	<b>33 920</b>	31 304	34 242
<b>TOTAL WATER CONSUMPTION</b>	m <sup>3</sup>	<b>62 984</b>	59 426	59 655
Extrapolation of total water consumption – Group	m <sup>3</sup>	<b>4 607</b>	4 082	3 494
<b>TOTAL WASTE</b>	kg	<b>702 906</b>	684 475	585 826
Proportion of recycled waste	%	50	–	–
Extrapolation of total waste – Group	kg	<b>50 693</b>	42 742	34 493
<b>TOTAL LOSS OF COOLANTS AND REFRIGERANTS</b>	kg	<b>0</b>	34	25
<b>TOTAL EMISSIONS</b>	t CO <sub>2</sub> e	<b>14 251</b>	16 362	15 080
<b>Scope 1 emissions<sup>1,3</sup></b>	t CO <sub>2</sub> e	<b>7 095</b>	7 406	8 585
<b>Scope 2 emissions<sup>3</sup></b>	t CO <sub>2</sub> e	<b>388</b>	414	516
<b>Scope 3 emissions<sup>2</sup></b>	t CO <sub>2</sub> e	<b>6 768</b>	8 542	5 979
Scope 3 emissions Cat. 1 “Purchased goods & services (paper, water)”	t CO <sub>2</sub> e	<b>462</b>	512	592
Scope 3 emissions Cat. 3 “Energy activities”	t CO <sub>2</sub> e	<b>736</b>	906	1 045
Scope 3 emissions Cat. 5 “Waste”	t CO <sub>2</sub> e	<b>232</b>	195	170
Scope 3 emissions Cat. 6 “Business travel” <sup>2</sup>	t CO <sub>2</sub> e	<b>5 337</b>	6 930	4 172

## Relative environmental indicators per FTE

Indicator	Unit	2023	2022	2021
Number of full-time employees	FTE	<b>10 442</b>	10 126	10 219
Building energy	kWh/FTE	<b>2 946</b>	3 241	3 535
Business travel <sup>1,2</sup>	km/FTE	<b>4 585</b>	3 957	3 473
Paper consumption	kg/FTE	<b>51</b>	56	65
Water consumption	m <sup>3</sup> /FTE	<b>6</b>	6	6
Waste	kg/FTE	<b>67</b>	68	57
<b>TOTAL EMISSIONS</b>	kg CO <sub>2</sub> e/FTE	<b>1 365</b>	1 616	1 476
Scope 1 emissions <sup>1,3</sup>	kg CO <sub>2</sub> e/FTE	<b>679</b>	731	840
Scope 2 emissions <sup>3</sup>	kg CO <sub>2</sub> e/FTE	<b>37</b>	41	51
Scope 3 emissions <sup>2</sup>	kg CO <sub>2</sub> e/FTE	<b>648</b>	844	585

<sup>1</sup> The number of vehicle kilometres driven by Swiss Life fleet vehicles includes both business and private trips. The exact number of kilometres driven in private cars will be determined for the next reporting period.

<sup>2</sup> The number of car kilometres driven by sales force employees in France (331 FTE as at 31.12.2023) is not included due to incomplete data. This data was also not reported in the previous reporting years 2019–2022.

<sup>3</sup> Emissions relating to vacant building floorspace are also reported under scope 1 and 2.

### Evolution of environmental indicators per FTE

In the year under review, Swiss Life further reduced building energy consumption compared to 2022 (-9% per FTE). This was due to expanded energy-saving measures at various locations. Moreover, no additional emergency fuel was purchased in the year under review. In addition to reducing building energy consumption, Swiss Life increased the share of renewable fuel sources in 2023 from 6% in the previous year to 17%. Travel activity at Swiss Life saw a year-on-year increase (+16% per FTE). One reason for the increase is that Swiss Life began, in the year under review, to consistently include incentive trips in this category. These relate to seminars organised by Swiss Life for groups of 20 or more participants and lasting more than one day. Compared to the baseline year 2019, business trips were reduced by 22% per FTE overall. In terms of paper consumption, Swiss Life posted a slight reduction compared to the previous year (-9% per FTE). In terms of water consumption (0% per FTE) and waste (-1% per FTE), there were no significant deviations from the previous year.

In total, measured emissions in the reporting year amounted to 14 251 t CO<sub>2</sub>e or 1365 kg CO<sub>2</sub>e per FTE – a decrease of 16% per FTE compared to 2022. This decline is also attributable to a one-time incentive trip in Germany in the previous year. Since 2021, all electricity used by Swiss Life has originated from renewable energy sources. By the end of 2024, Swiss Life wants to reduce total emissions per FTE by 35% compared to 2019. It is making good progress to this goal: emissions per FTE were reduced by 44% at the end of 2023 compared to 2019.

## Measures taken within the Swiss Life Group

### Switzerland

- In Switzerland, Swiss Life is a member of the Zurich Energy Model and has been drawing all its electricity from renewable energy sources for over ten years. Founded in 1987, the Zurich Energy Model is an association of companies that set themselves voluntary targets for energy efficiency. In setting its new targets for 2020, Swiss Life renewed its pledge to increase energy efficiency at its Zurich location by 1.5% annually until 2030.
- Swiss Life’s head office in Zurich is virtually carbon-neutral. Since the early 1990s, the building has been cooled and heated with water from Lake Zurich. In addition, construction of a photovoltaic system commenced in the year under review, and this will become operational in 2024. Rainwater is used for sanitary installations at the Binz premises in Zurich. Since 2023, 100% Swiss biogas has been used for heating buildings at both locations. Since 2021, Swiss Life been steadily increasing the share of recycled copying and printing paper. Recycled paper as a percentage of total paper consumption is due to increase to 80% by 2024. The Blauer Engel paper used by Swiss Life is one of the most ecological labels: it is made entirely of paper fibres from recycled paper, based on a production process that avoids the use of hazardous chemicals. Swiss Life also promotes the use of public transport by providing its employees with season tickets for local public transport operators at reduced rates. In addition, Swiss Life supports cycling and the use of e-bikes by offering discounts on local cycle rental systems. All sites pay due attention to waste separation. There are recycling points on all floors of the operational buildings in Zurich.
- With its operational ecology programme, Swiss Life seeks to make an active contribution to climate change mitigation. This is why it set up the Swiss Climate Foundation in 2008 in cooperation with other Swiss companies. The Foundation supports SMEs in becoming more energy-efficient and reducing their CO<sub>2</sub> emissions. Swiss Life actively contributes to the Foundation through its chairmanship of the Advisory Board and its permanent seat on the Board of Trustees.

### France

- Since the initiation of the Group-wide “Swiss Life 2024” programme, Swiss Life France has focused on the following four priorities for reducing CO<sub>2</sub> emissions in its own operations : cutting resource consumption and optimising waste separation, reducing CO<sub>2</sub> emissions, increasing employees’ environmental awareness, and involving business partners and suppliers. Numerous measures have been defined for these four priority areas. For example, one of the two Swiss Life France data centres has been outsourced to an efficient data hosting specialist, thereby reducing CO<sub>2</sub> emissions.
- To better manage resource consumption, Swiss Life France has implemented an energy saving plan. The key components of this energy saving plan are the harmonisation of heating and air-conditioning temperatures, reduced lighting times, switching-off of hot water in sanitary areas, grouping of teams by floor or building, and awareness campaigns.

- Swiss Life France wants to steadily reduce its paper consumption, in particular through digitalisation projects. During the year under review, Swiss Life France, in collaboration with Lecko Analytics, also developed the GreeT application for measuring the digital CO<sub>2</sub> footprint. Available to all employees, this system measures the carbon footprint of individual and joint consumption in connection with Microsoft 365 applications. Recommendations on responsible practices are then provided. As a measurement and awareness-raising tool, it helps to strengthen the “green IT” approach.
- In order to steadily reduce CO<sub>2</sub> emissions in the sales area, Swiss Life France has drawn up more environmentally friendly guidelines for its own vehicle fleet. The vehicles will be successively replaced with hybrid and electric vehicles after the expiry of the existing lease agreements.
- Swiss Life France has also tightened up its travel guidelines. On the most highly frequented routes involving stays of more than one day, rail must be chosen as the means of transport for at least one journey. In addition, air travel must no longer be used for internal events attended by more than 20 people.

### **Germany**

- In Germany, the two main Swiss Life branch offices – in Garching near Munich and in Hanover – have repeatedly been awarded the ECOPROFIT seal for their outstanding commitment to corporate environmental protection. The seal rewards efforts to reduce CO<sub>2</sub> emissions and save resources.
- Swiss Life Germany has also been represented in the “Klima-Allianz der Stadt Hannover” (Climate Alliance of the City of Hanover) network for over ten years and, in cooperation with other companies, undertakes to reduce CO<sub>2</sub> emissions and increase energy efficiency in this urban area.
- In order to further reduce CO<sub>2</sub> emissions, Swiss Life Germany decided with immediate effect to replace the company cars of its Executive Board Members and level 1 managers with electric vehicles. The Car Policy, the central set of rules for the company car fleet, was already amended as of 1 September 2022. The cars will be replaced successively as their current leasing contracts expire. In the medium term, this means exchanging around 50 vehicles – equivalent to 100% of the company car fleet in internal services. To this end, charging infrastructure for company cars and employee vehicles has been created at both locations.
- At the Hanover location, the entire lighting system was converted to LED.
- The digitalisation of processes holds great potential for climate change mitigation. This includes use of the e-signature and sustainable application, contract and commission processes. The aim is to make the customer process as independent of time and location as possible in order not only to increase customer satisfaction, but also to reduce emissions caused by paper printing and travel.

**Swiss Life International**

- The Liechtenstein, Luxembourg, the UK, Austria, the Czech Republic, the Netherlands, Switzerland and Slovakia work in modern, energy-efficient office buildings. Environmental impact is steadily being reduced in all areas through progressive digitalisation and optimised use of workplaces. The most important measures include reducing paper consumption and waste and encouraging the use of public transport.

**Swiss Life Asset Managers**

- In Switzerland, Livit Ltd has since 2022 replaced all petrol and diesel fleet vehicles with hybrid vehicles.
- Energy from 100% renewable sources is used in Luxembourg and only recycled paper is used for copying and printing. In addition, waste is systematically separated at the recycling points located on all floors of the building. Since 2022, the provision of glass bottles and water dispensers has also reduced the number of disposable and reusable bottles. Moreover, tickets for local public transport services are subsidised by the company.
- As part of internal sustainability communication in Germany, a monthly newsletter is sent to employees in which colleagues present inspiring options for a sustainable lifestyle. In addition, Swiss Life Asset Managers is actively involved in various local sustainability projects.
- A number of sustainability initiatives are also being implemented at other Swiss Life Asset Managers locations. For example, the Oslo office has been certified with the Eco-Lighthouse Label. The Eco-Lighthouse certification system integrates environmental management as well as internal and external environmental measures into the Norwegian regulations on systematic health, environment and safety measures at companies. A further example: in London, waste is separated and recycled and used electronic equipment is donated to charities.

## Human Rights

*Swiss Life undertakes to uphold social and environmental standards within its spheres of influence. The approach to respecting human rights is set out in a Group-wide declaration.*

Swiss Life respects the internationally recognised rights set out in the UN Guiding Principles on Business and Human Rights (UNGPs). In this context Swiss Life adheres, in particular to:

- the International Bill of Human Rights;
- the core standards and the principles of the International Labour Organisation (ILO), including the Convention on discrimination (No. 111), the Convention on the minimum age for the effective abolition of child labour (No. 138) and the Convention on the prohibition of and immediate action to eliminate the worst forms of child labour (No. 182).

As a signatory to the United Nations Global Compact (UNGC), Swiss Life makes an annual public commitment to respect and support human rights and comply with the Ten Principles of the UNGC. Additionally, Swiss Life adheres to international general and sector-specific standards, such as the Principles for Responsible Investment (PRI) and the Principles for Sustainable Insurance (PSI).

### Approach and due diligence

Swiss Life wants to avoid, address or mitigate possible negative effects on the company's activities or third-party activities associated with Swiss Life, particularly in four areas:

- In its business behaviour
- As an asset owner and manager
- In the insurance and advisory business
- As an employer



Swiss Life has internal policies and procedures in place for each area. Human rights-related risks are considered and monitored in the comprehensive risk profile process. They are regularly analysed and assessed in different risk categories. Information on risk mapping in the context of potential human rights risks and the monitoring results are presented and discussed in the responsible committees – which comprise Members of the Corporate Executive Board and the Board of Directors.

During the year under review, Swiss Life addressed the issue of human rights specifically by developing due diligence and transparency principles with regard to child labour. In its core business – insurance services, consulting and asset management – Swiss Life operates in a highly regulated financial services environment, predominantly in West and Central European countries. As it operates in the financial services industry, Swiss Life does not process any raw materials or produce any goods. As a result, Swiss Life is only exposed to a limited and indirect risk related to human rights violations, such as the use of child labour, in its supply chains. During the year under review, the audit of major suppliers did not reveal any substantiated suspicion of child labour.

Swiss Life provides further information on how it fulfils its responsibility for the protection of human rights in a Group-wide Declaration on Respect for Human Rights. In addition, Swiss Life has summarised its due diligence and transparency principles with regard to child labour.

 The “Declaration of respect for human rights” is available at [www.swisslife.com/humanrights](http://www.swisslife.com/humanrights)

## Procurement

*Swiss Life demands a high degree of responsibility from its business partners, too, in terms of implementing and meeting sustainability standards, and requires them to fulfil their obligations towards their employees, society and the environment.*

### Group-wide principles for sustainable procurement

<p>Our standards as a purchaser</p>	<ul style="list-style-type: none"> <li>✓ We treat our suppliers and service providers fairly</li> <li>✓ We communicate clearly and understandably</li> <li>✓ We buy locally and sustainably</li> </ul>
<p>What we expect of suppliers and service providers</p>	<ul style="list-style-type: none"> <li>✓ Compliance with Swiss Life principles</li> <li>✓ Compliance with legal regulations must be assured at all times</li> <li>✓ We expect our suppliers to honour the same social, human rights and environmental standards as we do</li> </ul>
<p>What we expect of products and services</p>	<ul style="list-style-type: none"> <li>✓ Satisfaction of Swiss Life's general expectations regarding people, society and the environment</li> <li>✓ Environmentally friendly and sustainable distribution, transport and production appropriate to the product</li> </ul>

The consideration of sustainability aspects in the context of procurement is dealt with in a dedicated working group within the Group-wide sustainability organisation.

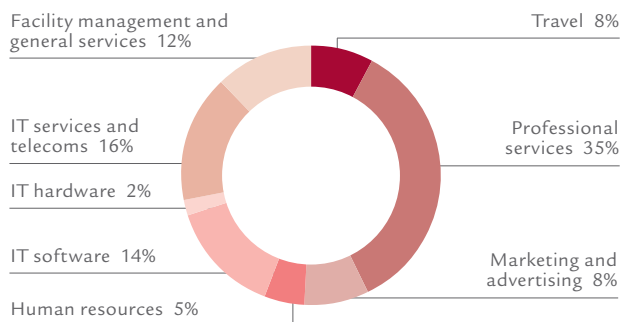
Maintaining relationships and communicating with suppliers and service providers are key components for the implementation of sustainability aspects in procurement. To this end, Swiss Life introduced a Group-wide platform for monitoring key suppliers in 2023. This platform enables Swiss Life to manage and monitor its suppliers. In 2023, all business units identified their key suppliers and started to register them. This was done in order to meet the expectations in political circles and in society at large, as well as to take account of the emerging regulatory and legal tightening. Thanks to the individual sustainability assessments of its business partners, Swiss Life is able to better monitor the ecological, social and ethical risks in its supply chain and thus take another major step forward in its continuous efforts to achieve sustainable procurement.

For its insurance business, Swiss Life mainly sources products and services in the following categories:

- Professional services (such as advisory services)
- Marketing and advertising
- Human resources
- IT services and telecoms
- IT software and IT hardware
- Facility management services (security personnel, building maintenance, cleaning, etc.) and general services (catering, electricity, gas, etc.)
- Travel

#### Percentage split of purchasing volume by category

As at 31.12.2023



Swiss Life established a working group on sustainable procurement some years ago. All five business areas and Group functions are represented here. The working group meets regularly to coordinate sustainable procurement issues throughout the Group and to set the annual goals. Coordination on the handling and monitoring of suppliers on the Group-wide platform is carried out in this circle.

When selecting suppliers, Swiss Life is also guided by ethical, ecological and economic principles and – wherever possible and practicable – works with local suppliers or at least with suppliers in OECD countries.

In Switzerland most suppliers and service providers are domestically based, though these are supplemented by business partners from the EU.

In its other core markets, France and Germany, Swiss Life also works mainly with national suppliers. In both countries, foreign suppliers account for only a small proportion of 5% at most.

When working with major international groups in the IT area, Swiss Life works wherever possible with their national companies at all locations so that emissions from travel are kept as low as possible.

Moreover, Swiss Life is one of Europe's leading real estate investors and has the biggest private real estate portfolio in Switzerland. In this context, Swiss Life mainly uses external partners for architecture and design services as well as general construction services.

### **Guidelines for suppliers and service providers**

In 2021, Swiss Life revised its directive on Group-wide procurement in order to reflect Swiss Life's sustainability principles even better in the directive documents and to tighten the existing regulations accordingly. Special attention was paid to issues relating to labour standards and human rights. The directive entered into force in the fourth quarter of 2021 and amendments arising from the directive have been incorporated in the divisional business areas' respective Codes of Conduct for suppliers.

In all divisions, companies that wish to work with Swiss Life must comply both with the relevant statutory provisions and with Swiss Life's own standards. Evaluation of key suppliers and service providers is integrated in the Swiss Life Group's risk management framework. If any of the agreed standards are violated, Swiss Life demands that corrective measures be implemented. In the event of serious or repeated breaches, the cooperation will be terminated. There is a contractually agreed right to carry out audits of suppliers and service providers. This may include requesting confirmation of ISO certification, checking the validity of such certification and analysing the underlying reports.

When concluding contracts with suppliers and service providers, Swiss Life expects them in principle to observe the following standards:

- Compliance with applicable environmental and climate change mitigation standards
- Compliance with legal regulations on working hours and ensuring working conditions that do not endanger employee health or security
- Fulfilment of legal regulations relating to salaries, compensating overtime and payouts
- Assurance that their employees can work in an environment free of discrimination on the basis of race, gender, religion, origin, disability, age, sexual orientation, handicap or other attributes
- Respect for employees' rights of association and collective bargaining
- Renunciation of child and forced labour
- Compliance with the articles of the Universal Declaration of Human Rights (UDHR)

With regard to compliance with human rights, Swiss Life also expects its service providers and suppliers to comply with the same international human rights standards as Swiss Life itself (see section on "Human Rights"). It communicates this expectation to suppliers via the procurement departments of the business units and has set this out accordingly in a Group-wide internal directive.

Swiss Life mainly works with service providers and suppliers in European countries where local regulations guarantee compliance with labour and human rights.

Since 2023, all business areas (the core markets of Switzerland, France and Germany as well as Swiss Life Asset Managers and Swiss Life International) have a Code of Conduct for Suppliers. This obliges suppliers to assume responsibility for adhering to the standards listed above, including anti-corruption guidelines.

In its core markets of Switzerland, France and Germany, Swiss Life gives preference to products and services from companies that can be shown to have a certified environmental management system (ISO 14001 or EMAS) and general quality certification (e.g. ISO 9001 or ISAE 3402).

Since 2020, the Swiss Life Group has only procured office and IT equipment under global contracts bearing a sustainability label such as EnergyStar, Blue Angel or ECMA 370.

## *Political Commitment*

*Swiss Life cultivates an active dialogue with politicians and articulates its concerns in the principal business associations, as political and regulatory conditions have a strong bearing on their areas of activity and impact customers, shareholders, supervisory authorities and the general public.*

Swiss Life is committed to promoting a competitive business location and appropriate regulation in all markets of relevance for it. In doing so, it focuses on the most significant issues for its business areas, such as pensions and insurance, investment and asset management, real estate management and customer advice, as well as requirements regarding insurance solvency and consumer protection.

Swiss Life's "Political Communication" steering committee defines the strategic orientation of its political work. The members of this committee are the Group CEO and Group CFO, the CEOs of the divisions headquartered in Switzerland, the General Counsel, the Chief Risk Officer, the Heads of Group Communications, and the Head of Group Human Resources. The steering committee meets four times a year and defines the political priorities. The Public Affairs team of the Swiss Life Group reports to the Chairman of the Board of Directors and bears process responsibility.

### **Stakeholder management and work in industry associations**

Swiss Life fosters contacts with representatives of the political, administrative and business communities as well as with supervisory authorities. In its direct exchanges with political groups, Swiss Life aims to better understand their opinions, expectations and perspectives, while at the same time gauging how the enactment or amendment of legal principles could affect its business. In Switzerland, centre-right parties are supported with a regular annual contribution. Swiss Life again donated around CHF 500 000 to this cause in 2023 – as in previous years. In addition, individual centre-right candidates were supported in the 2023 election year with individual campaign-financing contributions not exceeding CHF 12 000. Swiss Life has donated around CHF 175 000 for this purpose. Here, Swiss Life is guided by the rules in its Code of Conduct, as specified in the internal directive Code of Conduct. The directive stipulates that donations to political parties must be free of any obligation. No significant support was provided to political parties in the markets outside Switzerland. The divisions also confirm to Group Public Affairs that they comply with all applicable regulations regarding national association memberships and financial contributions.

Political advocacy work and communication are closely coordinated with umbrella and industry associations in all the divisions. Moreover, a number of company executives are members of various national industry associations in particular. In Switzerland, Members of the Corporate Executive Board and Swiss Life employees are active on various committees of the Swiss Insurance Association (SIA).

In Switzerland, Swiss Life Asset Managers is represented on the boards of the Swiss Real Estate Association (VIS) and the Asset Management Association Switzerland. It is also represented at the Conference of Investment Foundation Managers (KGAST) through the Swiss Life Investment Foundation. A Member of the Board of Directors of subsidiary Livit Ltd chairs the Swiss Real Estate Association (SVIT Schweiz).

Swiss Life France is a member of the French Insurance Federation (Fédération française de l'assurance, FFA), France's largest trade association in the insurance sector. The company is represented through a number of employees who actively participate in the committees for different insurance-related themes.

With its Public Affairs unit, Swiss Life Germany adopts positions on the most relevant current regulatory issues. These are projected to decision-makers in politics and society as well as through the committees of key industry associations. Swiss Life Germany is a member of the German Insurance Association (GDV) and of various associations representing intermediaries, such as the "Verband unabhängiger Finanzdienstleistungs-Unternehmen in Europa e.V." (VOTUM).

Swiss Life International is a member of country-specific industry associations in its markets of Liechtenstein, Luxembourg, the UK, Austria, Singapore, Slovakia, the Czech Republic, the Netherlands, Italy and Switzerland.

#### **Committed to the militia system**

In Switzerland, Swiss Life is committed to the militia system (part-time public service) in the firm belief that it promotes better understanding between politics, society and business and facilitates valuable knowledge transfer. Swiss Life therefore supports employees who take on a political or public office. Full-time employees can use up to 20% of their working hours for performing such a mandate. In addition, Swiss Life organises regular events in Switzerland for employees who hold political or public mandates.

## Corporate Citizenship

*Swiss Life supports projects and institutions in the fields of social affairs, culture, science, education and research, and operates a total of seven of its own foundations in its various core markets.*

In line with the purpose and corporate strategy, the social activities of all Swiss Life Group divisions are concentrated on projects promoting self-determination and confidence. In 2023, contributions in this area totalled around CHF 3.3 million.

### Switzerland

- In 2005, Swiss Life founded the **“Perspectives” Foundation**, which supports charitable initiatives in the fields of health, science, education, culture and sport and donates between CHF 1.3 and 1.5 million every year to social charity projects in Switzerland. In 2023 it supported 133 projects and organisations with donations totalling around CHF 1.4 million. The founding company, Swiss Life, provides all the funds.
- A second foundation operated by Swiss Life in its home market of Switzerland is the Anniversary **Foundation for Public Health and Medical Research**, which was founded in 1957 on the occasion of the company’s centenary. This foundation supports medical research projects and specific charitable organisations for people with physical and mental disabilities. Swiss Life has made annual donations between CHF 400 000 and CHF 600 000 to this foundation in recent years.
- The Swiss Life Select distribution company operates the **“Confidence for Children”** foundation in Switzerland. This organisation supports children who are disadvantaged in respect of their life and development opportunities, thus giving them a better chance of leading a self-determined and independent life. Last year, in addition to the main project in Kyrgyzstan, several aid projects of other associations and foundations were supported, for example in Kenya, Ethiopia and Guatemala. The foundation receives key support from Swiss Life Select’s financial advisors and employees, In addition, donations are also made by third parties who have become aware of the foundation through its media presence. In 2023, the foundation received donations of around CHF 150 000. All administrative costs are borne by Swiss Life Select Switzerland.
- In addition to these commitments to foundations, Swiss Life promotes Swiss film-making and helps artists go their own creative way. Swiss Life supported the Solothurn Film Festival and the Locarno Film Festival in 2023. Moreover, Swiss Life has sponsored classical music in Switzerland for years through its financial commitment to Tonhalle-Orchester Zurich, the Zurich Opera House, the Lucerne Festival and the Davos Festival.
- Swiss Life Asset Managers has sponsored the **Swiss Life Thesis Award** for the past ten years. The Award, presented in cooperation with the Institute for Financial Services Zug (IFZ), part of Lucerne University of Applied Sciences and Arts, and the business journal Finanz und Wirtschaft, provides a platform for innovative and practice-oriented research work at Swiss universities. The best theses in the fields of investment, financial markets, financial services companies, financial instruments and corporate finance are singled out for awards each year. The Swiss Life Thesis Award comes to CHF 20 000 in total.



### France

- Since its inception in 2008, the **Fondation Swiss Life** has been supporting long-term projects with its partners in the fields of health, art and social engagement. The main projects are support in area of cancer research (“Une Jonquille contre le cancer” a breast cancer awareness month, with the Curie Institute), support for Alzheimer patients and their carers (specially adapted visits to museums and cultural institutions, concerts, travel therapies) and support for carers (“Prix Initiative Aidant.e.s” with Collectif Je t’Aide and awareness-raising conferences for employees). The Fondation Swiss Life also supports artistic creativity, with the “Prix Swiss Life à 4 Mains” awarded for works in photography and music. In addition, 14 solidarity projects in various areas were supported in 2023 as part of the “Aider à aider” employee volunteer programme. In the year under review, the Fondation Swiss Life received EUR 300 000 from its founding members and EUR 50 000 from Swiss Life Asset Managers France to support various initiatives.
- In 2023, Swiss Life France launched the solidarity initiative **#ActForLife**. This offers employees six ways to get involved: solidarity actions for companies, “Aider à aider,” salary donations, conferences and awareness raising, sponsorship of senior skills and team building events. All actions are documented on an online platform accessible to all employees.

### Germany

- Through the **Swiss Life Stiftung für Chancenreichtum und Zukunft** (“Foundation for opportunities and the future”), Swiss Life Germany does its part for educational equity and equal opportunity in Germany. It works towards having as many people as possible – regardless of their social background – retain their natural sense of curiosity, acquire knowledge and, as a result, lead a self-determined life. The foundation is mainly financed with donations from employees and distribution partners. Swiss Life Germany covers its personnel and administrative costs, thus allowing 100% of donation revenues to go towards project work. This organisation is a pure support foundation: it supported more than 80 initiatives with a total of more than EUR 750 000 in 2023.
- In 2019 the Swiss Life Stiftung für Chancenreichtum und Zukunft initiated a multi-year strategic cooperative project called **KinderHelden**. This mentoring initiative offers improved educational opportunities to primary school children with a difficult background and helps them integrate into society. Employees and distribution partners serve as mentors on a voluntary basis for children from disadvantaged backgrounds.

### Austria

- Swiss Life Select in Austria runs a foundation called **Zuversicht für Kinder** (“Giving children confidence”). In the year under review, this foundation supported 17 local and international aid projects as well as providing medical aid in specific cases. Donations of about EUR 47 500 were collected, mainly from Swiss Life Select financial advisors. With their help and the support of customers and private individuals, numerous children were given a new perspective in life. In addition, for the past six years Swiss Life Select in Austria has been a sponsor of the Junge Philharmonie Wien (Vienna young people’s philharmonic orchestra).

## *Sustainability as an Asset Owner and Manager*

*In its role as an asset owner and manager, Swiss Life consistently integrates different approaches to Responsible Investment into its investment activities. In addition, Swiss Life has a growing range of sustainable products based on a stringent set of rules.*

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## *Principles and Overview*

*At least one of the eight Responsible Investment approaches as defined in the Principles for Responsible Investment (PRI) applies to around 90% of the total assets managed by Swiss Life.*

Swiss Life is an asset manager for its own insurance companies as well as for third-party clients such as pension funds, other insurance companies and private investors. As a responsible investor, Swiss Life can make a relevant contribution to the positive development of society and the environment. It does this by reducing risks to society and the environment, exploiting corresponding opportunities, and offering its customers appropriate investment products and solutions. The long-term protection of customer funds and the optimal allocation of risk capital are the main objectives. Invested assets must be secure, profitable, and liquid overall. Due to the long-term nature of its liabilities, Swiss Life invests predominantly in fixed-income securities such as government and corporate bonds as well as in real estate, equities and infrastructure. Its investment decisions have always been informed by a long-term assessment of risks and returns.

To communicate its commitment to responsible investing in a structured way, Swiss Life has formalised its approach to integrating ESG criteria into investment and risk management processes, and is continuing to develop it. The resulting policy on Responsible Investment describes how the different approaches to Responsible Investment in accordance with the Principles for Responsible Investment (PRI) are to be applied, both for proprietary assets and for third-party assets. Overall, at least one Responsible Investment approach according to PRI is applied to about 90% of total assets under management. Further information can be found in the Responsible Investment Policy and in the table below. Swiss Life and all its subsidiaries are fully committed to the PRI and disclose their Responsible Investment activities accordingly. This was recognised, for example, in the Swiss Life Group's last PRI assessment in the year under review: the Policy, Governance and Strategy module was awarded a score of 66% or four stars.

 The PRI Assessment Report is available at [www.swisslife-am.com/pri-assessment](http://www.swisslife-am.com/pri-assessment)

 The Responsible Investment Policy is available at [www.swisslife-am.com/ri-policy](http://www.swisslife-am.com/ri-policy)

## Implementation of the PRI approaches in the different asset classes

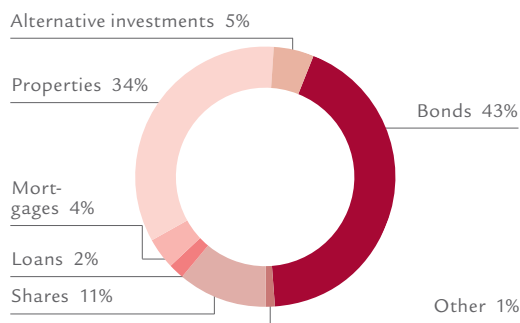
	Exclusions / negative screening	Positive screening	Best-in-class- screening	Norms-based screening	ESG Integration	Thematic investment	Active stewardship	Impact investing
Fixed income	X	X	X	X	X	X	X	
Equity	X	X	X	X	X	X	X	X
Private equity								
Hedge funds								
Property	X		X	X	X		X	
Cash								
Infrastructure	X			X	X	X	X	
Mortgages						X		
Loans								
Multi-asset	X	X	X	X	X		X	
Money market	X	X	X	X	X		X	

For the prevention of “greenwashing”, Swiss Life emphasises clear and transparent communication with its stakeholders in which sustainability aspects are addressed. In the case of investment products in particular, it ensures that adequate control mechanisms exist and that definitions are based, where appropriate, on established industry standards. These control mechanisms include, for example, monthly reports depicting the key sustainability aspects of a portfolio and serving as a basis for discussion in certain bodies (e.g. the Risk Committee). The reports and publications of the EU-domiciled ESG and Sustainable Impact funds all comply with the SFDR transparency requirements.

As a major investor, Swiss Life is committed to ensuring that direct investments in its portfolio are in line with Swiss Life’s fundamental standards and values. As a signatory to the UN Global Compact, Swiss Life is committed among other things to the fundamental principles for upholding human rights and protecting the environment. In addition, Swiss Life Asset Managers has been a member of the Net Zero Asset Managers initiative since 2022 and submitted its initial targets in the year under review. These encompass 15% of the total assets under management and relate in particular to the real estate and bond portfolios. Further information on the targets can be found at [swisslife-am.com/net-zero-asset-managers](https://www.swisslife-am.com/net-zero-asset-managers).

### Assets under management<sup>1</sup> – breakdown by asset class

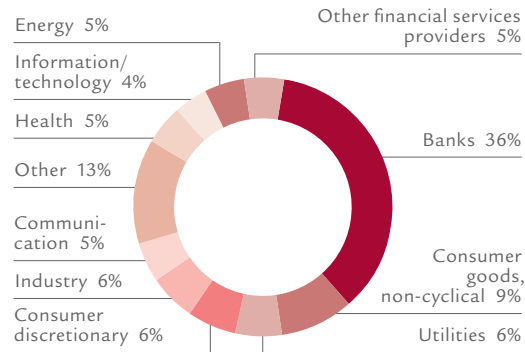
As at 31.12.2023



<sup>1</sup> Total assets under management for insurance business and third-party clients

### Corporate bond portfolio<sup>1</sup> – breakdown by industry sector

As at 31.12.2023



<sup>1</sup> Managed corporate bonds for the insurance business (CHF 38 billion)

### Framework for integration of ESG criteria

The Responsible Investment approach is based on the core values of fiduciary duty, intergenerational responsibility and active stewardship. Swiss Life Asset Managers has set itself the goal of establishing a robust and transparent investment approach that ensures credibility and transparency in its product offering.

The rules are assigned to three levels. The first level, “exclusions,” is intended to minimise the risk of adverse financial impacts arising from certain sectors. It is also intended to mitigate reputational risks that could be associated with breaches of international standards or principles. The second level, “sustainability safeguards,” aims to mitigate the partial risk arising in the investable universe from the viewpoint of double materiality while ensuring a robust ESG coverage of the portfolio. The third level, “significant approach,” characterises the ESG or sustainable impact objective that the product is promoting. This approach is defined by clear and measurable metrics that enable transparent reporting on achievement of the product objectives. While exclusions apply to the entire Swiss Life Asset Managers product range, the “sustainability safeguards” and “significant approach” are only applied to ESG and sustainable impact products. Furthermore, for the “sustainable impact” product category, the degree of stringency of the last two levels has been set higher than for the ESG product category, making it the most advanced product category in terms of sustainability.

While all asset classes (equities, corporate bonds, government bonds, real estate and infrastructure) follow the principles of this three-tier rule-based approach, the technical criteria may differ to take account of the specificities of the individual asset classes. Multi-asset portfolios are subject to the specific rules of the respective asset classes included in the portfolio.

### **Responsible Investment Report**

Further information on Responsible Investment at Swiss Life Asset Managers can be found in the Responsible Investment Report.

 The Responsible Investment Report is available at [www.swisslife-am.com/rireport](http://www.swisslife-am.com/rireport)

### **Scenario analyses**

Swiss Life aims to monitor and manage climate-related risks for the long-term sustainable management of its investment portfolio. Thus in addition to carbon footprint, carbon intensity and CO<sub>2</sub> emissions, the company also integrates forward-looking indicators from scenario analyses into its investment and risk management processes. In addition to the regular Paris Agreement Capital Transition Assessment (PACTA) studies, Swiss Life Asset Managers is developing a better understanding of climate-related risks and ways of demonstrating them. The aim is to use dedicated climate risk reports to show potential future changes in the market value of portfolio companies triggered by physical and transitory climate risks. Such analyses are carried out using integrated assessment models (e.g. REMIND-MagPIE 3.0–4.4) and NGFS scenarios in a 1.5°, a 2° and a 3° world.

## Securities

*Securities make up the largest share of Swiss Life's total assets under management. Swiss Life takes a large number of measures into account in the investment process for securities. These include dedicated ESG products, the systematic exclusion of certain companies and the exercise of voting rights at shareholder meetings.*

In the investment process for securities – such as shares and corporate and government bonds – Swiss Life uses, among other things, analyses by various independent international ESG research and valuation service providers. ESG information on over 20 000 share and bond issuers worldwide helps Swiss Life to swiftly identify and anticipate the risks relating to environmental and social issues as well as governance aspects. This also ensures early recognition of risks arising from ESG problems such as infringements of labour law, shortcomings in corporate governance and indications of corruption or environmental risks relating to climate change. Swiss Life also tracks specific CO<sub>2</sub> metrics, such as carbon footprint and carbon intensity. Specific targets have been set for certain portfolios (see NZAMi commitment above).

Swiss Life sets ESG thresholds on the basis of external ratings in order to avoid issuers with a poor ESG performance when making new investments. In particular, it avoids issuers that have a low ESG rating or are involved in serious ESG controversies. As part of its credit analyses of issuers of fixed-income investments, Swiss Life takes numerous ESG factors into account, such as the carbon footprint, ESG ratings and ESG controversies. On this basis, detailed credit reports are formulated which are then analysed by the risk committees.

Unlike fixed-income investments, for which Swiss Life pursues an active investment approach, a passive approach is taken for equity investments. As a result, there is limited flexibility to exclude investments from the investment universe. In most of the equity investment strategies, however, ESG ratings or controversies are used as a factor to optimise the portfolio. Swiss Life also attaches great importance to exercising shareholder voting rights in its equity investments: during the year under review, it further expanded its engagement with portfolio companies in the context of corporate dialogues.

 The Stewardship Report is available at [www.swisslife-am.com/active-stewardship-report-en](http://www.swisslife-am.com/active-stewardship-report-en)

### Climate risks and exit from coal for power stations

Swiss Life supports the objectives of the Paris Agreement and, for insurance business investments, has a strategy for exiting from the carbon-intensive coal sector. In particular, Swiss Life refrains from investing in bonds issued by companies which derive more than 10% of their revenue from the mining, extraction or sale of coal for power stations. A corresponding threshold also applies to infrastructure investments: Swiss Life does not invest in projects or companies in which more than 10% of the company or project valuation is attributable to contributions from transactions involving coal for power stations.

Swiss Life endeavours to persuade third-party customers to apply a similar exit strategy to their assets. Furthermore, Swiss Life has fulfilled its green investment programme and was invested in green bonds<sup>1</sup> to the tune of more than CHF 2 billion at the end of the reporting year.

In the year under review, Swiss Life published its Net Zero Asset Managers initiative goals. The initiative promotes measures and investment strategies in the asset management sector that are necessary to achieve this target. Further information on the goals can be found at [swisslife-am.com/net-zero-asset-managers](https://www.swisslife-am.com/net-zero-asset-managers).

### Further selective exclusions

For all its assets, Swiss Life has defined specific limits for investment in the defence industry. Swiss Life recognises that sovereign states have a right to self-defence but refrains from investing in companies that are significantly involved in the production of internationally banned armaments such as land mines, cluster ammunition and nuclear, biological and chemical weapons. For this, it uses data from an independent ESG research and ESG valuation service provider plus the generally known exclusion lists for controversial weapons published by PAX, an international non-profit and NGO-type peace organisation, and from SVVK-ASIR, the Swiss association for responsible investments. Companies that significantly violate the principles of the UN Global Compact are excluded.

<sup>1</sup> Green, social, sustainable bonds



## *Active Stewardship*

Engagement and active stewardship are integral parts of the Responsible Investment approach. By actively engaging with companies and relevant stakeholders, ESG challenges can be addressed while protecting clients' financial interests.

Voting rights in the securities portfolios are systematically exercised. A key element of this is the analysis of all voting items related to environmental or social issues such as climate change or human rights. In this regard, corporate dialogues have been conducted systematically with listed companies since 2020.

When exercising voting rights, Swiss Life makes use, for example, of analyses and services provided by the external voting rights consultant Institutional Shareholder Services (ISS) and other sources. In 2023, Swiss Life voted 5788 times at 295 annual general meetings. In 6% of cases it deviated from the recommendations made by ISS and in around 13% of cases it voted against the respective Board of Directors to fulfil its responsibilities.

In addition to exercising voting rights, engagement can also influence the business model of investee companies in the case of securities. Engagement with the selected companies in 2023 took the form of a personal exchange aimed at raising awareness of the companies' sustainability challenges or at taking preventive measures and ultimately incorporating the results in investment decisions.

For infrastructure investments, engagement may include full management, the exercise of direct governance rights through board representation or direct dialogue with key decision makers.

Real estate investments engage with stakeholders such as tenants, suppliers, service providers and municipalities involved in specific projects. Particular emphasis is placed on ongoing dialogue with tenants, as they use the buildings and thus directly control their operational footprint.

## Real Estate Management

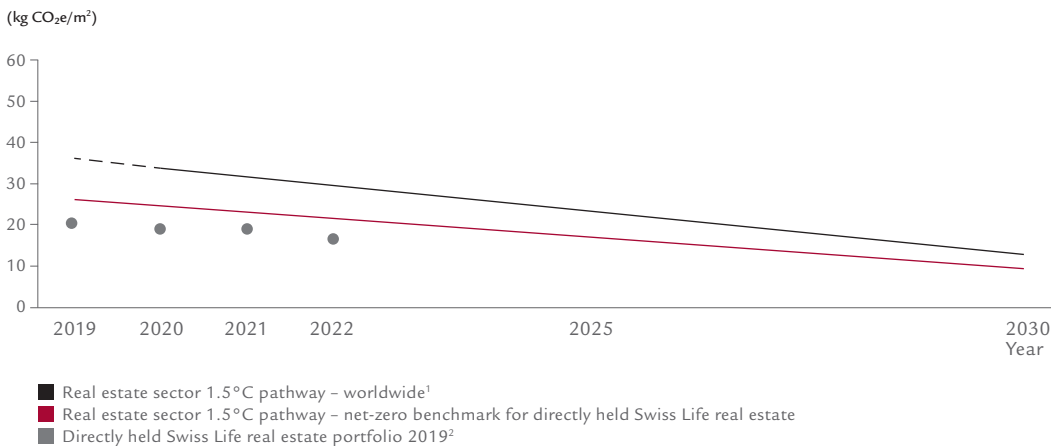
*As a major real estate owner, Swiss Life can make an important contribution to reducing carbon emissions in its own portfolio. In this way Swiss Life contributes to a key target of the Paris Agreement.*

Swiss Life is one of the leading real estate investors in Europe and Switzerland. Preserving and increasing value in the long term and ensuring sustainable earnings are of central significance to Swiss Life. All decisions are thus oriented to a long-term property life cycle.

### Reduction targets in the real estate sector

In recent years, Swiss Life has focused on gradually and systematically integrating ESG criteria into real estate portfolio management and asset management. The company expanded this approach in 2021 to include a CO<sub>2</sub> reduction pathway for its directly held real estate portfolio. The reduction pathway for directly held real estate shows how the Swiss Life portfolio is positioned regarding the targets of the Paris Agreement. With regard to the 1.5° target, Swiss Life has set itself the goal by 2030 of reducing the CO<sub>2</sub> emissions of its entire directly held building stock by 20% compared to 2019.

### Carbon intensity



<sup>1</sup> The global reference path is available as of 2020. The value for 2019 corresponds to a linear extrapolation.  
<sup>2</sup> The calculation of the carbon intensity of the PAM real estate portfolio directly held by Swiss Life for 2022 is based on consumption values for 56% of the gross floor area. The remaining share of 44% was estimated in 2022. In previous years, the coverage of consumption values ranged from 60% to 80% of the gross floor area. Information on estimates can be found in the appendix. The greenhouse gas emissions of office buildings used by the company are included in operational ecology and are excluded from the calculation of carbon intensity.

Swiss Life's real estate portfolio<sup>1</sup> is already well placed in terms of CO<sub>2</sub> emissions compared to the average real estate portfolio in the countries in which Swiss Life operates. Over the past three years, carbon intensity has consistently fallen below global benchmarks as well as below that of Swiss Life. Swiss Life's primary objective is ongoing decarbonisation. Carbon intensity was around 17 kg CO<sub>2</sub> equivalents per square metre of gross floor area in 2022.

### Measures to achieve the objectives

In order to achieve its primary objective of continuous decarbonisation and the reduction of CO<sub>2</sub> emissions by 2030 (-20%), Swiss Life is planning investments totalling around CHF 2 billion over the period in question. Swiss Life has introduced a specially developed cockpit to monitor progress and has integrated it into its existing IT applications.

In order to integrate sustainability criteria systematically into the overall value creation process of real estate investments, Swiss Life has developed its own "Responsible Property Investment Framework". This applies to all real estate management activities and is bringing about an optimisation of the real estate portfolio in terms of environmental and social aspects:

- In the transaction process, a due diligence checklist is used to identify sustainability opportunities and thus highlight potential to increase value. At the same time, this checklist allows early identification of potential risks so that value is preserved for the long term.
- Sustainability aspects play a central role in real estate development, from the feasibility study to the construction decision, and are integrated into the planning process. Swiss Life defines minimum energy standards, examines ecological risk profiles, analyses the socio-economic effects of real estate development projects and decides on the certification of buildings according to sustainability labels such as Minergie, DGNB, SGNI, LEED, BREEAM and HQE.<sup>1</sup> These sustainability labels provide external confirmation of properties' quality in terms of sustainability.
- Implementing sustainability measures in property management – for example, extensive renovation, specific optimisation measures, efficient in-house utilities and maintenance work – helps reduce energy consumption in the portfolio. In turn, the associated improvement in the properties' energy efficiency leads to a reduction in CO<sub>2</sub> emissions. Energy-related maintenance measures (e.g. replacement of heating systems or refurbishment of the building shell) can thus produce energy and CO<sub>2</sub> savings of up to 50% for the properties affected. In this way, dependence on fossil fuels is reduced further, with a shift to renewable energy sources (e.g. photovoltaics, district heating, geothermal energy, use of river and lake water or pellets).
- By making energy-saving adjustments to technical installations and carrying out smaller-scale upgrading measures with a shorter payback period (e.g. lighting systems or insulation of water pipes), Swiss Life brings about improvements outside of major renovation cycles. Energy and CO<sub>2</sub> savings of around 10% can be achieved through these optimisation measures.

<sup>1</sup> Minergie (Swiss Building Standard for Sustainable Building), DGNB (Deutsche Gesellschaft für Nachhaltiges Bauen), LEED (Leadership in Energy and Environmental Design), BREEAM (Building Research Establishment Environmental Assessment Methodology), HQE (High Environmental Quality)

### **Global Real Estate Sustainability Benchmark**

Since 2018, Swiss Life has participated in the annual Global Real Estate Sustainability Benchmark (GRESB) evaluation. This sustainability benchmarking analysis enables the company to systematically measure sustainability aspects of the real estate portfolios evaluated and integrate them into its facility management. In 2023, almost 69% of the total real estate assets under management and 100% of the proprietary insurance asset management portfolio of Swiss Life Asset Managers were submitted to the GRESB. GRESB coverage is already 100% for the Swiss portfolio. All 33 portfolios submitted received the “Green Star” label.

## *Infrastructure Investments*

*When implementing infrastructure projects, Swiss Life takes economic, ecological and social factors as well as corporate management aspects into account throughout the entire life cycle.*

Swiss Life already incorporates ESG considerations, including a systematic ESG analysis, in the due diligence process of infrastructure investments. Each investment recommendation includes an ESG section that indicates the rating for 12 ESG themes and an aggregated ESG score. The rating is based on a systematic ESG questionnaire developed in-house to assess indicators in various areas and cover all ESG topics. Swiss Life also monitors ESG criteria and relevant developments on a quarterly basis as part of the regular monitoring processes of its underlying assets.

The infrastructure funds managed by Swiss Life Asset Managers hold several renewable energy infrastructure assets as direct investments. Investments in the infrastructure portfolio produced 9400 GwH of electricity from heat and renewable energy sources in the year under review.

Also during the reporting year, Swiss Life Asset Managers successfully continued the GRESB evaluation of its infrastructure funds and portfolio companies. The positive assessment results of the core infrastructure funds reflect the commitment of Swiss Life Asset Managers to promoting ESG integration and GRESB transparency within the portfolio companies.

## *Sustainability in Insurance and Advisory*

*Swiss Life's advisory and product strategy combines optimal customer value with profitable and sustainable business behaviour.*

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## Offering and Customer Value

*Life insurance and risk products make a significant contribution to a financially self-determined life for insured persons. Moreover, these products are a crucial element in occupational pensions in many developed markets.*

Swiss Life offers private and corporate clients comprehensive and individual advice plus a broad range of proprietary and partner products through its own financial advisors, agents and distribution partners. Swiss Life Select, the subsidiary specialising in financial planning for private households and the brokering of financial products, and the advisors at Tecis, Horbach, Proventus and Chase de Vere, use the Best Select approach to help their customers choose the product that suits them best. In this way, customers are given access to an extensive range of products from many suppliers.

As a pensions and financial services company, Swiss Life puts people at the centre of its business. Product solutions with a savings component make it possible to provide for retirement and close potential gaps in coverage. Life and disability insurance can enable people to provide material security for their relatives or mitigate the financial consequences of earning incapacity or occupational disability. Swiss Life thus makes a positive contribution to people, thereby underlining its relevance to society.

In the advisory area, the 17 000-plus advisors who conduct Swiss Life's dialogue with customers have access to digital solutions that support them in the advisory process. The purposeful combination of personal advice and digital support is at the root of Swiss Life's "phygital approach". This approach ultimately leaves advisors with more time to give their customers personal advice. They make targeted use of digital aids where this creates added value for customers, e.g. in identifying the best solution for them.

### **Digital customer portals and new forms of collaboration**

In the last few years, Swiss Life has repeatedly carried out its own qualitative and quantitative market research to find out at an early stage what its customers expect of a sustainable company and to meet their needs as best possible. This shows, among other things, that customers see transparency, flexibility, fairness and a long-term business model as important cornerstones of a sustainable company.

In addition to personal advice, Swiss Life also offers its customers access to online portals where they can view their documents anytime and anywhere, make appointments, request offers and make changes quickly and easily. Online calculation tools are also provided so that customers can simulate scenarios on their own. They can then decide how they wish to interact with Swiss Life and choose their own mode of access. Swiss Life applies industry standards and uses digital solutions to avoid discontinuities in the use of media, reduce the amount of printed paper and guarantee high quality.

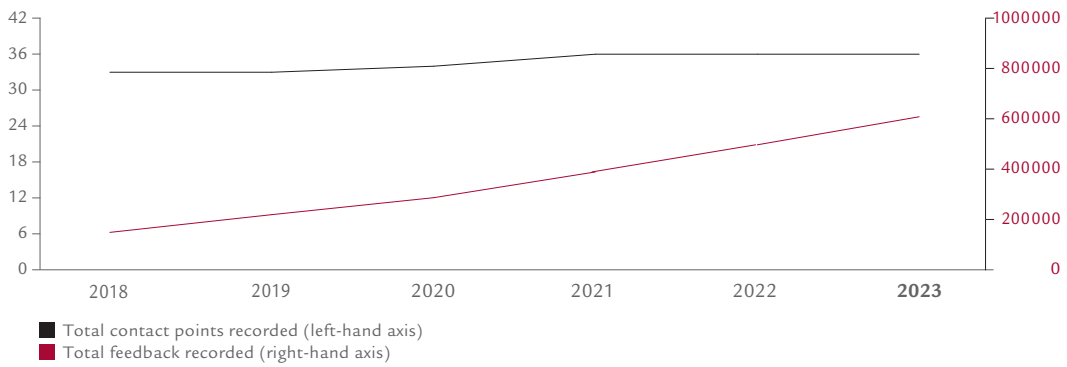
Swiss Life intends to continue making targeted investments in digitalisation. Investments in digital advisory platforms will thus remain a key element of the Group-wide "Swiss Life 2024" programme in order to further improve the quality of customer advice and enhance the customer experience.

**Customer satisfaction and the Net Promoter Score (NPS)**

Swiss Life continuously assesses customer satisfaction at the key contact points. Directly following interaction, customers are asked about their experience, satisfaction and willingness to recommend Swiss Life. Anyone who gives a negative response is contacted within 48 hours. In this way, Swiss Life can be sure that it understands the reasons for a negative rating and can offer the customer a solution. Customer satisfaction is surveyed in close collaboration with an independent market research institute.

The Direct Customer Feedback programme has been continuously expanded in recent years.

Development of the Direct Customer Feedback programme



Swiss Life bases its quantitative measurement of customer satisfaction on the Net Promoter Score (NPS), which indicates the customers’ willingness to recommend a provider to family and friends. The NPS is surveyed continuously and reported internally on a quarterly basis. What is more, the NPS is a component of the objectives-setting process and of performance reviews of employees with customer contact.



Swiss Life's NPS has improved at the key Consulting and Service Center contact points over the past four years, thanks to regular customer feedback analysis and the improvements derived from it.

#### Development of the NPS at the Consulting contact point

	2023	2022	2021	2020
Switzerland Individual life	+69	+65	+65	+57
Switzerland Swiss Life Select	+64	+60	+59	+52
France	+82	+81	+76	+66
Germany Swiss Life Select	+85	+85	+85	+69
Austria Swiss Life Select	+64	+64	+66	+56
UK Chase de Vere	+68	+67	+72	+58

At the Consulting contact point, the NPS remained at a high level in 2023 and showed further improvements in some areas – thanks, among other things, to end-to-end digital support options such as online consulting and self-service platforms, along with the focus on professional and personal advice.

#### Development of the NPS at the Service Center contact point

	2023	2022	2021	2020
Switzerland Individual life	+34	+44	+40	+39
France	+11	+7	+4	-12
Germany Swiss Life Select	+35	+33	+38	+18

With regard to the Service Center contact point, the recommendation rate is also positive and increased again in some market units. Continuous process optimisations and improvements to digital aids, independent quality assurance by employees and personal service provided by human beings played a key role here. Customer feedback is regularly analysed and used to enhance processes.

In the interests of long-term customer relationships and the optimisation of business activities, Swiss Life has systematic complaints management procedures. Complaints about various topics, such as advice, products and service delivery, can be submitted in digital or analogue form. Swiss Life takes every complaint seriously and uses feedback from its customers to improve its service, scrutinise processes and consistently step up its quality assurance efforts.

In addition to measuring customer satisfaction, Swiss Life also conducts surveys to gauge the internal perception of its customer orientation. It regularly assesses these through surveys, including on employee engagement.

### **Transparent product information and promotion of financial literacy**

In addition to a customer-focused advisory approach, Swiss Life pays great attention to ensuring that documentation is complete and easy to understand. Not only does it provide product documentation on various insurance and pension topics on the local websites and customer portals, it also makes video material and publications available containing additional information such as user guides and checklists.

Swiss Life would like to help people develop their financial literacy so they can make better decisions. That is why, among other things, it has supported the Swiss financial literacy platform [fintool.ch](https://www.fintool.ch) for years now. In Germany, through the Swiss Life Stiftung für Chancenreichtum und Zukunft (“Foundation for Opportunities and the Future”), Swiss Life specifically assists projects that promote the education of socially disadvantaged children and young people and support them in difficult life situations.

## *Insurance Business*

*Swiss Life offers its customers a wide range of solutions for their financial security and future provisions. Their term often extends over many years or even decades. Sustainability in product design and underwriting is therefore crucial.*

Swiss Life's underwriting process ensures that the insured portfolio complies with the company's fundamental standards and values. Risk underwriting is in keeping with the regulatory requirements and with Swiss Life's commitment to holistic and value-oriented risk management.

Prior to signing a contract, Swiss Life routinely evaluates sustainability factors as part of the risk assessment in addition to the medical and financial aspects. In the context of assuming social responsibility, Swiss Life seeks to provide insurance cover for all legitimate companies and individuals. It is therefore selective in the way it decides on any rejections or exclusions on the grounds of sustainability.

Thus Swiss Life also insures people in group insurance and endeavours not to exclude them from any relevant insurance cover just because their employer falls short in terms of sustainability.

If, during the risk assessment, Swiss Life identifies indications of violations of applicable laws or of a lack of respect for human rights, or has other reservations regarding the lawfulness of the applicant, the insurance application may be rejected following appropriate clarification with the applicant. Swiss Life addresses sustainability-related issues with its customers – in the Swiss group life business, for example, by incorporating the Responsible Investment approach into customer information and communication or raising awareness by explaining its sustainability approach on the various boards of trustees.

### **Customer centricity and Group-wide value proposition standards**

Long-term benefit pledges and obligations arising from pension and financial products call for a precise analysis of the legal and regulatory environment and the associated risk in advance. This also provides the basis for customer-oriented advice and is key to avoiding advisory errors or transgressions and their possible consequences.

Based on mandatory Group-wide regulations that are implemented through corresponding local directives, Swiss Life makes sure that it can deliver its value proposition:

- The specific structure of products and services is based on Group-wide standards and stringent compliance with local regulatory requirements and local laws. The ability of the local Compliance teams to make adjustments, even to existing products and services, is guaranteed. Group-wide standards for the development of products and services are also adapted to framework conditions as required.
- Product management is regulated through a number of directives at Group level. To this end Swiss Life has established a uniform, auditable product development process. This process defines the minimum requirements for local product development as well as the approval and escalation process for initiatives at Group level. The observance of laws and provisions, practical customer value and the quality of customer documentation are naturally essential criteria in the assessment process.
- Swiss Life has defined minimum requirements for third-party funds used in Swiss Life unit-linked and sustainability-related investment solutions and has set them down in guidelines applicable throughout the Group.

### **Sustainable insurance and pension products**

As part of its sustainability strategy, Swiss Life has set itself the goal of meeting customer demand for sustainable solutions with its own products and solutions and expanding its product range accordingly. Thus Swiss Life is working on further sustainable insurance, pension and financial products as part of its ongoing product development process.

Swiss Life has products with integrated sustainability aspects in various markets. For example, Swiss Life in Switzerland launched a new edition of Swiss Life Premium Expert Next in 2023. This is a unit-linked solution with term-optimised, volatility-based investment management. The fund deployed in Swiss Life Premium Expert Next meets the sustainability criteria for Swiss Life's "ESG" category. With the Swiss Life Premium Delegate Prime asset management mandate, the "Environment" investment theme can be selected. It contains investment funds that pursue dedicated environmental objectives in addition to financial objectives. In the area of unit-linked life insurance, for example, the Investo pension insurance at Swiss Life Germany includes a "Green" option. Depending on the client's fund selection, various ecological and/or social characteristics are supported while good corporate governance practices are taken into account at the same time. In addition to traditional funds, Swiss Life Germany also offers a broad range of funds with environmental and/or social characteristics, so customers can choose from among these in accordance with their preferences.

## Advisory

*As an integral part of Swiss Life's core business, sustainability is becoming increasingly important in the advisory context*

The company's own market research studies on sustainability show that although customers are interested in sustainable products, they do not know exactly how to put their goals and wishes in this regard into practice. People have a fundamental need to make informed and self-determined financial decisions. Swiss Life advisors therefore have an important role to play: they support customers in realising their needs and visions of sustainability. This is also a source of new business opportunities for Swiss Life.

### **Advisory competence and transparency**

A number of divisions in the Swiss Life Group have launched local products with sustainability aspects in recent years. ESG factors are also incorporated into the advisory processes via these products and solutions. In 2022, Swiss Life increasingly integrated the relevant sustainability aspects into its advisory process and its marketing and sales documents. In doing so, the company is also meeting customers' expectations.

Swiss Life is integrating its querying of (potential) customers' individual sustainability preferences directly into the advisory processes and instruments at the divisions in accordance with the respective regulatory requirements. By querying their sustainability preferences, Swiss Life aims to enable (potential) customers to make decisions on a sound basis. Swiss Life has introduced a range of training measures to develop the relevant advisory competencies. In Germany, for example, these consist of several digital training modules which were expanded in 2023 by another "sustainable investment advisory" module. The modules can be attended in the eCampus, the training centre operated by Swiss Life. With this ambition, Swiss Life is also meeting the regulatory requirements of the European Union. Initial experience with the preferences survey shows that customers are also interested in sustainability aspects in addition to traditional factors such as costs, risks and returns. In Switzerland, too, Swiss Life is preparing a survey on sustainability preferences and its integration into advisory processes and instruments.

As part of its sustainability strategy, Swiss Life has set itself the goal of utilising its advisors' market strength and systematically embedding sustainability in its advisory business. To this end, Swiss Life wants to systematically strengthen the competencies it has built up in its advisory organisations, refine processes and integrate new sustainability offerings (both proprietary and third-party). It also intends to further increase its advisors' market strength.

## *Sustainability as an Employer*

*The success of Swiss Life hinges on the skills and engagement of its staff. Swiss Life promotes the continuous development of its employees and offers them a working environment in which they can act with personal responsibility.*

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## *Employees and Working Environment*

The success of Swiss Life as a leading provider of comprehensive life and pensions and financial solutions hinges on the professionalism and engagement of its employees. That is why Swiss Life aims to attract talented people, retain them and continuously support their development. Thanks to its competitive working conditions and a modern working environment, Swiss Life is seen as an attractive employer not only by potential employees but also by current ones. Swiss Life is committed to equal opportunity for all employees and offers them a working environment in which they can assume personal responsibility. Overall, Swiss Life is able to achieve a balanced diversity of its workforce.

### **Group-wide support and coordination**

Group Human Resources manages and provides support to the divisional HR organisations mainly by defining standards and monitoring governance and intervention as well as by giving strategic advice on how to focus on overarching goals and stipulations. The basic principles, responsibilities and processes are defined and documented in the directives system of the Swiss Life Group. The relevant directive is reviewed regularly and adapted as necessary to new requirements.

All processes, measures and initiatives of Human Resources are dedicated to ensuring the success of the employees, the ultimate aim being to secure an even more successful future for Swiss Life and minimise the risks for all stakeholder groups. Maintaining a fruitful relationship with customers, investors and regulators hinges on having contented, healthy and well-trained employees who are able to realise their full potential thanks to the best possible working conditions.

The Swiss Life Group's guideline on combating discrimination and promoting diversity and inclusion forms the basis for all activities in this area. It is aimed at dispelling prejudices and reinforcing the benefits that a diverse company workforce can bring. Moreover, the Group Compensation Policy that is applicable throughout the Group ensures fair and equitable compensation for employees. Occupational health and safety measures are based on the belief that good working conditions influence the health of employees. In addition, systematic HR processes are in place to ensure proper succession planning for positions of particular relevance to the business.

Thanks to its multi-divisional organisation, Swiss Life is able to swiftly anticipate and react to changes in the labour markets. Processes and instruments are continuously reviewed and adapted to new requirements.



## Employees at a glance

### Full-time equivalents by country

	2023	2022	2021
Switzerland	3 697	3 568	3 766
France	2 853	2 789	2 918
Germany	2 565	2 426	2 343
Luxembourg	285	256	235
Liechtenstein	15	27	21
Other	1 025	1 059	936
<b>TOTAL</b>	<b>10 442</b>	<b>10 126</b>	<b>10 219</b>

### Employees by country

	2023	2022	2021
Switzerland	4 009	3 877	4 198
France	2 873	2 901	3 022
Germany	2 697	2 541	2 447
Luxembourg	295	274	248
Liechtenstein	18	30	28
Other	1 079	1 089	947
<b>TOTAL</b>	<b>10 971</b>	<b>10 712</b>	<b>10 890</b>

### Employees by gender

in %	2023	2022	2021
Women	48	47	47
Men	52	53	53

### Employees by age group

in %	2023	2022	2021
<30	15	15	15
30–50	59	58	58
>50	26	27	27

## Newly hired employees by gender per segment

	2023				2022				2021			
	Men	in %	Women	in %	Men	in %	Women	in %	Men	in %	Women	in %
Switzerland	214	58.6	151	41.4	203	59.5	138	40.5	200	57.8	146	42.2
France	196	41.9	272	58.1	219	42.6	295	57.4	293	46.1	342	53.9
Germany	99	46.9	112	53.1	102	47.0	115	53.0	127	46.9	144	53.1
International	113	53.8	97	46.2	151	46.9	171	53.1	112	48.5	119	51.5
Asset Managers	185	47.2	207	52.8	222	48.6	235	51.4	354	53.4	309	46.6
Other	4	50.0	4	50.0	3	42.9	4	57.1	6	50.0	6	50.0
<b>TOTAL</b>	<b>811</b>	<b>49.0</b>	<b>843</b>	<b>51.0</b>	<b>900</b>	<b>48.4</b>	<b>958</b>	<b>51.6</b>	<b>1 092</b>	<b>50.6</b>	<b>1 066</b>	<b>49.4</b>

## Departures of employees by gender per segment

	2023				2022				2021			
	Men	in %	Women	in %	Men	in %	Women	in %	Men	in %	Women	in %
Switzerland	191	63.7	109	36.3	212	63.7	121	36.3	187	68.0	88	32.0
France	186	43.9	238	56.1	214	44.2	270	55.8	232	44.9	285	55.1
Germany	77	49.4	79	50.6	81	49.1	84	50.9	87	58.0	63	42.0
International	109	46.0	128	54.0	158	53.4	138	46.6	108	50.5	106	49.5
Asset Managers	171	53.8	147	46.2	134	40.4	198	59.6	251	44.7	311	55.3
Other	4	66.7	2	33.3	6	85.7	1	14.3	2	33.3	4	66.7
<b>TOTAL</b>	<b>738</b>	<b>51.2</b>	<b>703</b>	<b>48.8</b>	<b>805</b>	<b>49.8</b>	<b>812</b>	<b>50.2</b>	<b>867</b>	<b>50.3</b>	<b>857</b>	<b>49.7</b>

## Employees by contract type

	Total 10 971 as at 31.12.2023					Total 10 712 as at 31.12.2022					Total 10 890 as at 31.12.2021				
	Men	in %	Women	in %	Total in %	Men	in %	Women	in %	Total in %	Men	in %	Women	in %	Total in %
Employees full-time	5 310	58	3 824	42	83	5 210	59	3 646	41	83	5 293	59	3 646	41	82
Employees part-time	448	24	1 389	76	17	448	24	1 408	76	17	441	23	1 510	77	18
Permanent employment contracts	5 692	53	5 116	47	99	5 595	53	4 943	47	98	5 643	53	4 985	47	98
Temporary employment contracts	66	40	97	60	1	63	36	111	64	2	91	38	171	62	2

## *Employee Leadership and Communication*

The Swiss Life corporate culture gives employees plenty of scope to take responsibility. By delegating competencies and responsibilities to employees, managers not only foster their innovation and potential for independent action but also express respect and appreciation. Employees value the trust placed in them, as evidenced for example by the high engagement score. As a basis for successful leadership and communication, Swiss Life has established behavioural principles applicable throughout the Group that serve as a formal framework.

Swiss Life's behavioural principles:

- I think consistently from the customer's perspective.
- I collaborate effectively in the best interests of the company.
- I act in an efficient and goal-oriented way.
- I work in a committed and agile manner.
- I build trust by listening and communicating openly.
- I pursue continual self-development.

The behaviour principles for managers:

- I think and act in an exemplary manner and in the best interests of the company.
- I create meaning and understanding within the context of our purpose.
- I trust my employees.
- I encourage appreciative collaboration.
- I promote the development of my employees.
- I set and achieve ambitious goals.

### **Transparent management of staff thanks to standardised processes**

The following Group-wide processes are used to provide optimal support to managers and employees.

- Regular discussions with all employees
- Regular performance evaluations and feedback processes (setting of objectives and assessment/management by objective) with all employees (100%)
- Development dialogues with all employees (100%)
- Decisions on salaries and promotions
- Strategy and value-oriented behaviour
- Assessment and management of employee risks

### Attractive benefits for employees

Employees of the Swiss Life Group benefit from a wide range of company offers at all locations. These include the following:

- Generous contributions to insurance schemes covering the areas of healthcare (health insurance), pensions (retirement provisions) and risk (death and disability)
- Discounts on public transport
- Premiums for recruiting new employees
- Anniversary payments or additional leave
- Professional support for work-related or private challenges
- Allowances for a wedding or the birth of a child
- The option to work part-time in all phases of life
- Support for parents or relatives

### Employee development

At Swiss Life, continuous professional development and regular investments in the employability of its employees are of paramount importance. Employees benefit from a broad range of training and development programmes. This is continuously reviewed, further developed and expanded by an expert committee in accordance with new needs and requirements. Various online learning platforms are being made available Group-wide, supplemented by physical training courses in line with strategic goals. The offering is freely accessible to all employees so that they can pursue further training in line with their individual needs in their day-to-day work, regardless of time or place.

Swiss Life additionally offers its employees attractive training programmes through targeted partnerships with educational institutions such as universities:

#### Swiss Life Switzerland

In collaboration with the Kalaidos University of Applied Sciences (FH) Zurich, a Certificate of Advanced Studies “CAS FH in Reinventing Work” is offered. By being entered in the register of “Cicero” – the quality seal for professional insurance advice – sales force employees undertake to continuously develop their skills: by obtaining the qualification “dipl. Finanzberater/-in IAF” (certified financial advisor) or “Finanzberater/-in mit eidg. Fachausweis” (Swiss-certified financial advisor) from the “Mendo” institute and the Institute for Financial Planning (IfFP) and by taking the insurance agent examination set by the Insurance Industry Vocational Training Association (VBV) that is recognised throughout Switzerland.

#### Swiss Life France

For the training and certification of sales and asset management staff, Swiss Life France has entered into partnerships with KEDGE Business School, EM Normandie Business School and Université Paris Dauphine – PSL.

### **Swiss Life Germany**

As part of initial training or studies, Swiss Life Germany works together at the Garching and Hanover locations with the respective universities of applied sciences, vocational schools and the Berufsbildungswerk der Deutschen Versicherungswirtschaft (BWV Munich). In addition, actuarial training in Garching takes place in close partnership with the German Association of Actuaries (DAV). Within the internal learning platform, the advisors have numerous training opportunities at their disposal to meet the statutory training period requirements as a minimum.

### **Swiss Life Asset Managers**

Swiss Life Asset Managers sponsors various academic awards in the area of the promotion of young talent: Together with Lucerne University of Applied Sciences and Arts, for example, it presents the Swiss Life Thesis Award for the best Bachelor's and Master's theses in the field of finance and sponsors the Swiss Life MFE Award (Master of Financial Engineering) at the Federal Institute of Technology in Lausanne (EPFL). Sponsorship by the Urban Land Institute (ULI) Switzerland, a network for sustainable urban development, enables selected employees to take part in training courses and events. Livit, in cooperation with Wincasa, the school of the Swiss Real Estate Association (SVIT) and the Zurich University of Applied Sciences (HWZ), offers a course leading to the Certificate of Advanced Studies (CAS) in Real Estate Accounting.

Training and development for managers are based on the behavioural principles of the Swiss Life Group. The course offerings are being continually expanded to meet current demands arising in the world of work, e.g. by topics such as hybrid leadership, managing virtual teams and resilience. Resilience in management means reacting flexibly, seeing mistakes as a learning opportunity, and allowing others opportunities for participation and development. These opportunities are aimed at employees who are already in a management role as well as those who are new to such roles. Each division develops and implements specific leadership development programmes for different target groups in accordance with its priorities.

Within the Swiss Life Group, junior staff have access to a wide range of vocational training courses, apprenticeships, internships, graduate and trainee programmes and combined university degrees. For example, Swiss Life Switzerland recruits committed early-career specialists and expertly guides them towards their professional future with an attractive training programme and a wide range of work assignments. In this way, Swiss Life meets some of its staffing needs with its own juniors and offers young people exciting prospects on completion of their training. At the Swiss offices, the rate of transfers to continuing employment is 83%.

At Swiss Life Germany, the rate of transfers to a continuing employment relationship was 60% in 2023. The division organises an annual Future Day aimed at interested children of employees, giving them an insight into professional life and enabling them to make first contacts with the company. Jobs are regularly given to school pupils and one-year interns. The division also keeps up a regular presence at local and national training fairs.

## Vacancies filled by internal candidates

	2023			2022		
	Number of vacancies filled	Number of vacancies filled by internal candidates	in %	Number of vacancies filled	Number of vacancies filled by internal candidates	in %
Switzerland	365	38	10.4	341	71	20.8
France	468	157	33.5	514	92	17.9
Germany	211	17	8.1	217	30	13.8
International	210	62	29.5	322	95	29.5
Asset Managers	392	54	13.8	457	6	1.3
Other	8	2	25.0	7	2	28.6
<b>TOTAL</b>	<b>1 654</b>	<b>330</b>	<b>20.0</b>	<b>1 858</b>	<b>296</b>	<b>15.9</b>

### Targeted promotion of talent

With its Group-wide personnel information and management system (Workday), Swiss Life is achieving greater consistency in its management processes. These include systematic and comprehensive succession planning using a standardised process. The process identifies business-critical succession positions, nominates internal and external candidates, assesses their potential and willingness as well as their development needs, and thus facilitates a succession-planning and development programme on multiple levels.

The individual divisions have specific programmes to help prepare future first- and second-level managers (team leaders and department heads) as well as project managers and subject area specialists for their future roles through talent-promotion programmes, training modules and project work. At Swiss Life Germany, for example, the 18-month “LEAD” programme gives potential managers the comprehensive understanding of the business they will need for handling their future tasks.

At the level of the Swiss Life Group, the Key Persons Programme (KPP) is directed at Swiss Life Group managers, specialists and project managers who already hold a key position at senior level or show potential for such a position. The aim of the Group-wide programme is to prepare people who show the desire and ability to help shape the company’s future in their own areas for a key position so that they can live up to their role as decision maker. The programme thus plays a role in employee and succession planning. Within a period of about 15 months, participants acquire a detailed insight into the Swiss Life Group’s main areas of business, receive and provide fresh impulses on current trends and apply what they have learnt to their daily work. The KPP’s focus themes are:

- In-depth understanding of Swiss Life’s corporate strategy and divisional business models
- Innovation and trends
- Leadership
- Finance and risk management
- Organisational development

The alumni, the so-called Key People Network (KPN) and the participants of the ongoing Key People Programme (KPP) meet annually at the “Shaping the Future Day”. At the 2023 meeting, they explored strategically relevant issues arising from the implementation of the Group-wide “Swiss Life 2024” programme now in progress. In the “Leading Tomorrow” programme, moreover, the members of the KPN addressed current leadership topics in the context of a fast-changing market environment and new technologies. This thematic focus sought to heighten awareness of the importance of leadership topics for Swiss Life’s corporate success and to develop a common vision for the “leadership of the future” topic based on current divisional approaches and initiatives.

#### Average length of service of employees per segment in years

	2023	2022	2021
Switzerland	11	11	11
France	10	10	10
Germany	11	10	10
International	7	6	5
Asset Managers	6	6	5
Other	9	9	10
TOTAL	9	9	9

#### Turnover by segment – Net turnover (termination by employees)



### **Development employee engagement**

Swiss Life conducted an employee survey with a new concept in 2023. 74% of employees took part in the survey. The focus is now on willingness to recommend Swiss Life as an employer. The Employee Net Promoter Score (eNPS) comprises four dimensions: willingness to recommend Swiss Life as an employer, willingness to recommend Swiss Life products and services, willingness to stick with Swiss Life on receiving a comparable offer from another employer, and general satisfaction with the work situation at Swiss Life. The resulting eNPS of 32 points is 2 points above the benchmark for companies in the financial services industry used for comparison purposes. Managers share the results with their teams, conduct in-depth dialogues about them and derive corresponding measures.



## Awards

External organisations also recognise Swiss Life’s commitment:

Division	2023	2022	2021
<b>Switzerland</b>	<p>Company providing commercial apprenticeships encouraging participation in competitive sport in the “private insurance for young sports talents” area (Swiss Olympic in collaboration with United School of Sports)</p> <p>Top 100 most attractive employers – «Universum»<sup>1</sup></p> <p>Most attractive employer for students and young employees – «Universum»<sup>1</sup></p> <p>Best Employer in Switzerland (awarded by Statista and Handelszeitung)</p> <p>Top Employer (Swiss Life Select)</p> <p>«Best Recruiter» – Silver Award</p> <p>Committed to the Diversity Charter, Advance Gender Equality in Business</p>	<p>Top apprenticeship company for young sports talents – Swiss Olympic in collaboration with the United School of Sports</p> <p>Top 100 most attractive employers – «Universum»<sup>1</sup></p> <p>Most attractive employer for students and young employees – «Universum»<sup>1</sup></p> <p>Top Employer (Swiss Life Select)</p> <p>«Best Recruiter» – Silver Award</p> <p>St. Gallen Diversity Benchmarking – We participate 2022</p> <p>Committed to the Diversity Charter, Advance Gender Equality in Business</p>	<p>Top 100 most attractive employers – «Universum»<sup>1</sup></p> <p>Most attractive employer for students «Universum»<sup>1</sup></p> <p>Top Employer (Swiss Life Select)</p> <p>«Best Recruiter» – Silver Award</p> <p>Top apprenticeship company for young sports talents – Swiss Olympic</p> <p>St. Gallen Diversity Benchmarking – We participate 2021</p>
<b>France</b>	Top Employer (Top Employer Certification)	Top Employer (Top Employer Certification)	Top Employer (Top Employer Certification)
<b>Germany</b>	Top Employer (Top Employer Certification)	Top Employer (Top Employer Certification)	Top Employer (Top Employer Certification)
<b>Asset Managers</b>	<p>Tendence “fair trainee programme” (Swiss Life AM DE)</p> <p>Top employer in the real estate sector in the “Immobilienzeitschrift” real estate magazine (Swiss Life AM DE and BEOS)</p> <p>“Kununu” Top Company 2023 (Swiss Life AM and Livit)</p> <p>First place amongst Zurich’s best employers in the category of large companies by “Kununu” (Swiss Life AM CH)</p> <p>Best Recruiters Bronze (Swiss Life AM CH)</p> <p>EDGE certification (Swiss Life AM Division)</p> <p>Member Charter of Diversity (Swiss Life AM DE)</p>	<p>Tendence “fair trainee programme” (Swiss Life AM DE)</p> <p>Top employer in the real estate sector in the “Immobilienzeitschrift” real estate magazine (Swiss Life AM DE and BEOS)</p> <p>“Kununu” Top Company 2022 (Swiss Life AM and Livit)</p> <p>First place amongst Zurich’s best employers in the category of large companies by “Kununu” (Swiss Life AM CH)</p>	<p>Tendence “fair trainee programme” (Corpus Sireo)</p> <p>Top employer in the real estate industry (3<sup>rd</sup> place BEOS)</p> <p>Red Dot Winner: Brands &amp; Communication Design 2021</p>

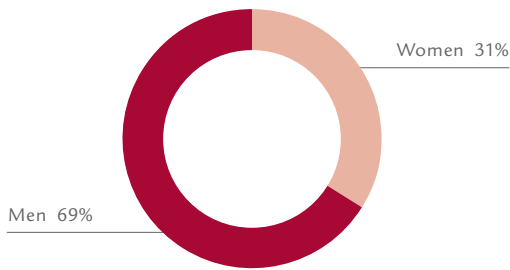
<sup>1</sup> Employer Branding Research Company, Stockholm

## Diversity and Inclusion

At Swiss Life, diversity and inclusion mean that all employees have the same opportunities, based on their different abilities and potential. An open sense of togetherness – based on mutual respect and tolerance, and across linguistic, cultural and national borders – is fundamental to this. Different perspectives and approaches, experiences, ideas and abilities lead to innovation, quality and improved performance, and ensure the long-term success of Swiss Life. Ultimately, a positive experience in an attractive working environment is crucial when competing for qualified professionals.

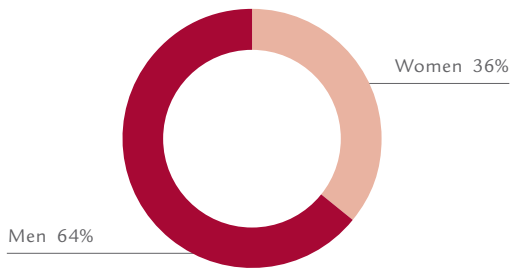
### Board of Directors by gender

Total 13 as at 31.12.2023



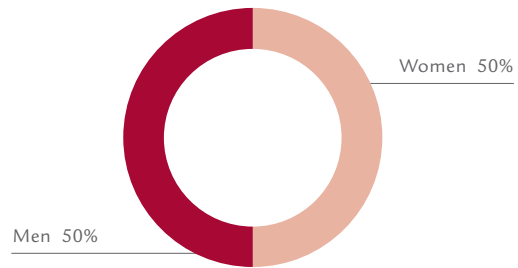
### Employees with management functions by gender<sup>1</sup>

Total 1 746 as at 31.12.2023



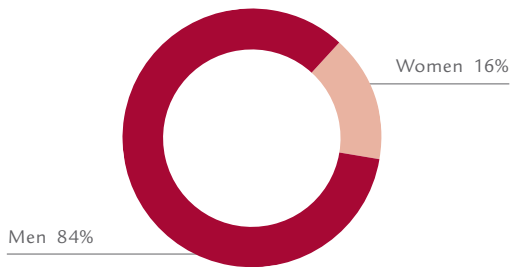
### Employees without management functions by gender

Total 9 225 as at 31.12.2023



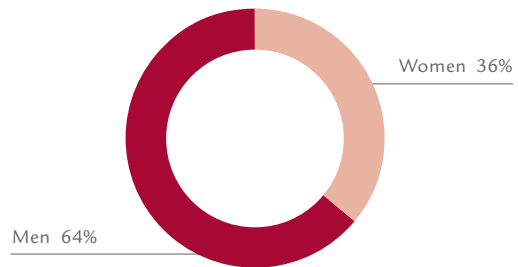
### Employees at senior and executive management levels by gender<sup>1</sup>

Total 56 as at 31.12.2023



### Employees at middle and lower management levels by gender<sup>2</sup>

Total 1 690 as at 31.12.2023



<sup>1</sup> Members of the Group, division and business area management

<sup>2</sup> Department and team heads

## Work-life balance

Swiss Life wishes to support its employees in reconciling work and private life and offers them corresponding solutions at all locations:

- Maternity/paternity leave in excess of the statutory minimum
- Various time-out models
- Flexible working arrangements that facilitate location-independent working
- Opportunities for part-time employment and job sharing at all hierarchical levels
- Support with the search for childcare facilities or care for family members

### Number of employees taking maternity/paternity leave

	2023				2022				2021			
	Men	in %	Women	in %	Men	in %	Women	in %	Men	in %	Women	in %
Switzerland	56	67.5	27	32.5	65	67.7	31	32.3	2 <sup>1</sup>	6.3	30	93.7
France	56	54.4	47	45.6	58	35.4	106	64.6	52	33.8	102	66.2
Germany	19	22.4	66	77.6	33	47.8	36	52.2	49	40.5	72	59.5
International	12	37.5	20	62.5	12	15.2	67	84.8	15	26.3	42	73.7
Asset Managers	59	39.3	91	60.7	72	47.7	79	52.3	63 <sup>1</sup>	43.8	81	56.3
Other	1	100.0	0	0.0	0	0.0	1	100.0	4	80.0	1	20.0
TOTAL	203	44.7	251	55.3	240	42.9	320	57.1	185	36.1	328	63.9

### Number of employees who returned to work following completion of maternity/paternity leave

	2023				2022				2021			
	Men	in %	Women	in %	Men	in %	Women	in %	Men	in %	Women	in %
Switzerland	54	68.4	25	31.6	60	73.2	22	26.8	1 <sup>1</sup>	5.0	19	95.0
France	52	64.2	29	35.8	51	41.5	72	58.5	50	96.2	76	74.5
Germany	11	52.4	10	47.6	34	43.0	45	57.0	42	85.7	35	48.6
International	11	50.0	11	50.0	12	23.1	40	76.9	18	120.0	22	52.4
Asset Managers	46	46.5	53	53.5	69	59.5	47	40.5	61 <sup>1</sup>	96.8	88	108.6
Other	1	50.0	1	50.0	0	0.0	1	100.0	4	100.0	0	0.0
TOTAL	175	57.6	129	42.4	226	49.9	227	50.1	176	42.3	240	57.7

<sup>1</sup> Without employees in Switzerland

The number of employees who returned to work in the year under review following maternity/paternity leave may be greater than the number of employees who went on maternity/paternity leave. Maternity or paternity leave may have started in the previous year and ended in the year under review. It is thus possible for the values to exceed 100%.

### **Diversity and respect as the basis for collaboration based on trust**

The Group-wide Guideline on combating discrimination and promoting diversity and inclusion according to the International Labour Organisation (ILO) Conventions forms the basis for the divisions' specific initiatives and programmes. These enable Swiss Life to pursue the goal of strengthening diversity in its workforce as a whole. Here is a selection of them:

#### **Swiss Life Switzerland**

- The development, promotion and cultivation of personal and professional networks and membership of “Advance,” the leading business association for gender equality; involvement at the Bern University of Applied Sciences in the research focus area of “Ageing” and membership of the “focus 50 plus” employer network under the patronage of the Swiss Employers' Association (SAV). The rollout of a foundation document on “Diversity through Inclusion,” accompanied by various workshops and activities for managers and employees to strengthen inclusiveness and embed it in the organisation.

#### **Swiss Life France**

- Partnership with the national association LADAPT (L'association pour l'insertion professionnelle et sociale des personnes handicapées); the development of an internal women's network and the provision of training opportunities to develop leadership and self-marketing, according to the level of experience.

#### **Swiss Life Germany**

- Specific training courses on “How women successfully shape their career”.
- Childcare facilities the company's own day-care centres or equivalent cooperative ventures at the Hanover and Garching locations as well as the initiative to hold interviews for all employees aged 50 and over to discuss their future career and deployment prospects.

#### **Swiss Life Asset Managers**

- Cooperation with the organisation “MyAbility” for a just and equal society and the associated option of giving three talents with physical disabilities a “job shadowing” opportunity. Enabling employees to benefit from training on diversity and inclusion and dig deeper into the topics of ability, intercultural competencies, intergenerational collaboration, neurodiversity (taking into account the neurological differences between people and promoting their inclusion and acceptance) and leadership for all generations.

#### **Swiss Life International**

- The WoMentoring Programme of Swiss Life Select in Austria, which addresses women who are prepared to act as change agents in actively supporting others on their way to the top The accession of Swiss Life Luxembourg to the Women in Finance Charter, through which the Luxembourg financial sector aims to proactively promote gender diversity at the highest management levels with corresponding targets and action plans.
- The active advocacy of elipsLife in the Netherlands for equal opportunities for men and women, with a focus on recruitment for management positions and offers of internal transfers.

### **Non-discriminatory working environment**

The Swiss Life Group uses targeted processes, training courses, guidelines and regulations to ensure that no bullying or discrimination on the basis of gender, ethnicity, language, religion, confession, national origin, age, sexual orientation, physical or mental handicap, marital status, political views, company rank, working model or level of employment, education or other (visible or invisible) personal characteristics is tolerated. The specialist units in the divisions take targeted measures to prevent harassment, bullying, victimisation and retaliation. Corresponding guidelines, employee and line manager training and educational materials encourage employees to voice their concerns. In addition, Swiss Life has established confidential complaint management processes and informal and confidential complaint channels for receiving and handling cases of discrimination and complaints. Some examples:

- The directive on conflict management, discrimination, sexual harassment and bullying at the workplace sets out the principles and processes for the Switzerland location in respect of these topics. The Social Care Consulting specialist unit is the point of contact for confidential and solution-oriented internal advice for employees and decision makers in matters concerning psychological and physical disorders, impaired performance, stress, conflict, bullying, discrimination, sexual harassment, dependencies (addiction) and other problematic situations. Employees can also contact the social partner (staff committee).
- The Guideline on Conflict Resolution at the Workplace covers all the processes for the Swiss Life Asset Managers division with regard to this topic. Employees can contact internal units such as Human Resources or the social partners if they have any problems. The Association for Health in the Financial Sector (ASTF) is also available in Luxembourg, while in Germany there is the “PME Familienservice” plus local accredited doctors.
- Guidelines have been issued at all locations on the prevention and management of psychosocial risks, in particular bullying and various forms of harassment. Employees affected by bullying can also contact internal or external advisors.

### Fair employment practices and remuneration

In accordance with applicable national and international law and the conventions of the International Labour Organization (ILO), the Swiss Life Group adopts fair and non-discriminatory employment procedures with the aim of ensuring equal opportunity. Some examples:

- At Swiss Life Switzerland, vacancies at all levels are systematically reviewed for part-time and top-sharing/job-sharing opportunities and are advertised accordingly. The early identification of potential staff risks and their causes takes into account relevant key figures and the strategy for the next three years. The results are incorporated into the annual HR planning processes and serve as the basis for operational measures. Furthermore, the Switzerland Division evaluates its recruitment channels and the responses to its job advertisements. Finally, the subject of unconscious bias is explicitly addressed in respect of personnel recruitment with a structured approach in terms of content and process.
- The Swiss Life Asset Managers division participates in various programmes that make it easier for minority groups to enter the labour market: “Job shadowing” for students with disabilities in Switzerland and internships under the 10 000 Black Interns programme in the United Kingdom (the programme offers paid internships to black students and university graduates). Finally, the training of recruitment specialists explicitly addresses the issue of unconscious bias in recruitment.

Fair and equal compensation for all employees is ensured by the Group Compensation Policy, which is applicable throughout the Group. For a number of years, Swiss Life has had processes and instruments in place for eliminating the gender-specific salary gap at all its national companies. Some examples:

- Swiss Life Switzerland actively promotes equal pay for women and men and has for several years used the Logib software of the Federal Office for Gender Equality to review equal pay. Regular and systematic consideration of equal pay issues ensures that there is no gender discrimination in the pay structure.
- The occupational equality index at Swiss Life France, as defined in the “Avenir professionnel” law, has achieved a score of over 90 out of 100 points since 2020. Analysis of the results makes it possible to define and implement specific measures to continuously reduce the pay gap between women and men. Swiss Life Asset Managers’ equality index in France stood at 96 points in 2022 and 94 points out of 100 in 2023.
- In Germany, the Transparency in Wage Structures Act (EntGTranspG) applies; this prohibits unequal pay on the grounds of gender. Men and women must receive equal pay for equal work.
- Swiss Life International publishes a Gender Pay Report every year at its UK location containing average and median figures on salary and bonus differentials, figures on the proportion of employees receiving a bonus, and percentiles by gender.

## *Health and Safety*

Swiss Life aims to offer its employees a safe and healthy working environment. Good working conditions have a crucial influence on employees' health. Swiss Life therefore attaches great importance to a holistic approach to work structuring and variety of tasks. Furthermore, it promotes social interaction and autonomy, and offers professional scope as well as learning and development opportunities. The aim is always to ensure that employees' work is meaningful and to show them appreciation.

### **Occupational safety and health management**

The nature of employment at a service provider means that general health and safety risks are relatively low. The framework conditions for health and safety at the workplace, which are provided by European and local laws and regulations, apply to all Swiss Life companies and form the basis of all health management and labour protection standards and guidelines.

Hazard identification, risk assessment and investigation of work-related incidents are integrated into the management system and guaranteed by the relevant regulations and processes, which in turn are based on the aforementioned legal principles. Some examples:

- A broad basic offering and annually changing focus topics relating to active health management are promoted in the Switzerland Division. The offerings are reviewed annually and developed further in cooperation with Social Care Consulting and the company doctor.
- At Swiss Life France, a committee for the management of health, safety and working conditions meets quarterly in the presence of employee representatives (employee participation). Accidents at work are analysed and subject to risk assessment. They may lead to safety measures being adjusted. An annual review and a risk prevention programme are established and are the subject of reports submitted to the elected staff representative. Health services and local representatives support employees in matters relating to health and working conditions. In addition, three mediators responsible for preventing harassment and sexist remarks have received special training.
- At the Luxembourg location of the International division, a staff delegate oversees health and safety aspects in accordance with the legal requirements and in cooperation with the designated employee representative.

To ensure employees' safety and health, the divisions employ staff at their locations who are specialised in these areas. Moreover, managers are responsible for helping employees to comply with occupational safety measures and for protecting their health. To continuously improve the management approach and the impact of the measures taken, experts and decision-makers regularly review their effectiveness, make improvements where necessary and report on what has been achieved to the Corporate Executive Board on an ongoing basis.

**A wide selection of services to promote health and well-being**

All divisions have a wide range of preventive measures for employees and managers to help them stay healthy: These include:

- Mental health and preventative assistance for psychosocial risks such as stress, work and other pressures, health issues, addictions, conflicts, bullying, sexual harassment and discrimination as well as crisis management, conflicts at the workplace and partnership problems
- Support with the organisation and financing of long-term care services
- Access to an occupational physician
- Free flu vaccinations
- Health amenities such as a sports club, company fitness facilities, on-site physiotherapy and relaxation rooms
- Ergonomically designed workstations
- E-learning offerings on health and well-being

**Employee involvement in occupational health and safety**

All employees of the Swiss Life Group have access at all times to online training options consisting of text content, short videos, checklists and learning programmes on health and well-being related topics which they can use wherever they happen to be. Thus employee health and prevention programmes are a central focus of the Swiss Life Group’s corporate activities. The emphasis is on preventive care. In cooperation with their social partners (based on collective bargaining agreements and, in Switzerland, on the basis of participation rights), all divisions offer services in the areas of exercise and sport, massages and therapy (e.g. physiotherapy), relaxation rooms and all types of counselling, including nutrition and social counselling. Employees can access these offerings via various communication channels, such as the intranet. In addition, the managers regularly inform staff about the available management channels. Safety at the workplace (with regard to equipment, work tools and instruction) is continuously monitored and adapted to changing requirements.

**Absences by segment**





## *Social Partnership*

The employee-employer relationship at Swiss Life is characterised by close contact between employee representatives and the Corporate Executive Board. Since 1996, Swiss Life has had a European Works Council (pursuant to EU Directives 94/45/EC and 2009/38/EC). The ten-person Europa Forum, a committee comprising delegates from four countries, meets regularly with representatives of the Corporate Executive Board at ordinary and extraordinary meetings. It deals with transnational information and consultation on topics which affect all Swiss Life employees. The focal points for 2023 were the Swiss Life 2024 Group-wide strategy, modern and flexible forms of work and work organisation, such as mobile office regulations, “lifelong learning” professional development, and economic developments in crisis situations.

Freedom of association and the right to collective bargaining are guaranteed by local legislation (EU Charter Art. 12, Swiss Federal Constitution Art. 23); they form the basis for internal guidelines. Collective bargaining agreements and internal regulations exist in France, Germany and Luxembourg. Detailed information on social partnerships, collective bargaining agreements and works agreements at the individual companies of the Swiss Life Group can be found at [www.swisslife.com/socialpartnership](http://www.swisslife.com/socialpartnership).

## *Information on Memberships and Standards*

*Swiss Life adheres to recognised standards for sustainability reporting and is a member of a wide range of organisations and networks in the area of sustainability as well as being a co-signatory of initiatives.*

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## *Information on Sustainability Reporting*

### **Consistent reporting to stakeholder groups**

Swiss Life aims to create transparency and strengthen communication with stakeholder groups through its annual reporting on sustainability. Swiss Life's stakeholder groups include all stakeholders who are directly or indirectly affected by the company's business activities or who have a significant influence on Swiss Life's business activities. These include employees, customers, investors and representatives of the media, politics and associations. Swiss Life is in regular dialogue with relevant stakeholder groups. In this way, it gets to know the needs and expectations of stakeholders and is able to react to challenges or changes. Further information on the dialogue with stakeholder groups is available on the Swiss Life website at [www.swisslife.com/stakeholdercommunication](http://www.swisslife.com/stakeholdercommunication).

### **Reporting according to the European Non-Financial Reporting Directive (NFRD)**

The Swiss Life Group's Sustainability Report is in conformity with the EU's NFRD Directive. In this Sustainability Report, Swiss Life reports on environmental matters (pages 118–127), employee concerns (pages 160–177), social issues (pages 136–137) and respect for human rights (pages 128–129) as well as on the fight against bribery and corruption (page 113). The pages cited also provide information on the concepts and associated results, as well as on due diligence processes and risk management. In addition, the Swiss Life Group presents the topics relevant to it on the basis of double materiality (pages 104–108), taking into account of their relevance both for sustainable development and for business success.

### **Reporting in accordance with the GRI Standards**

The Swiss Life Sustainability Report meets the requirements of the GRI Standards, a framework for transparent sustainability reporting. The 2023 report covers all segments – Switzerland, France, Germany, International and Asset Managers. On the one hand, the aim of the GRI Standards is for organisations to report on the economic, environmental and social impacts of their own business activities. On the other hand, the standardised, metrics-based format of the reports also contributes to the comparability and transparency of sustainability reporting. The corresponding content references can be found in the combined GRI Index and SASB Index on pages 197–200.

### **Reporting according to the Sustainability Accounting Standards Board (SASB) of the IFRS Foundation**

Swiss Life's Sustainability Report for the 2023 financial year is based on the provisions of the SASB standard for the insurance industry. The SASB Standards provide industry-specific reporting standards to strengthen communication between companies and financial market participants regarding the financial impact of sustainability aspects. Since August 2022, the SASB Standards have been adopted by the IFRS Foundation and are elaborated by the International Sustainability Standards Board (ISSB). The corresponding content references can be found in the combined GRI Index and SASB Index on pages 197–200.

### **Climate reporting in accordance with the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD)**

Since 2021, Swiss Life has published a separate climate report in addition to its comprehensive sustainability reporting. Swiss Life's climate-related disclosure is based on the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD), which was drafted under the leadership of the G20 Financial Stability Board and meets the supervisory requirements of FINMA. The TCFD framework encompasses four core elements and shows how companies can address and disclose climate-related risks and opportunities. The resulting transparency and comparability in the area of climate-related risks and opportunities can serve as the basis for an orderly transition to a low-carbon and climate-resilient economy. The TCFD Report is available at [www.swisslife.com/en/tcf-d-report](http://www.swisslife.com/en/tcf-d-report).

## *Report on Non-Financial Matters*

*Swiss Life's sustainability reporting is based on international standards and local regulatory requirements. This also includes the requirements for reporting non-financial matters pursuant to Art. 964b of the Swiss Code of Obligations.*

The Report on Non-Financial Matters and the content of Swiss Life's reporting referenced in the report cover the entire Swiss Life Group.

### **Business model**

Swiss Life offers its customers a wide range of solutions for their financial security and future provisions. In Swiss Life Asset Managers, moreover, Swiss Life has an asset management business with particular strengths in the area of real assets. The result is a business model with multiple profit sources.

Swiss Life's business model is geared to long-term and profitable growth in line with the corporate strategy. Its focus is on earnings growth and earnings quality as well as efficiency and financial strength. In view of its varied positioning in the relevant markets, Swiss Life adopts a multi-divisional approach. In its Annual Report, Swiss Life discloses its business development (section "The Swiss Life Group's 2023 financial year at a glance," pages 4–5) and the Group's strategic priorities (section "Strategy and Brand," pages 8–14).

In its core business – insurance services, consulting and asset management – Swiss Life operates in a highly regulated financial services environment, predominantly in the core West and Central European countries. As it operates in the financial services industry, Swiss Life does not process any raw materials or produce any goods.

### **Materiality analysis and material issues**

When checking the plausibility of the materiality analysis in the year under review, Swiss Life placed a particular focus on the areas of environmental issues (particularly CO<sub>2</sub> targets), social issues, employee concerns, respect for human rights and the fight against corruption as defined in the Swiss Code of Obligations (CO). Swiss Life has set internal thresholds for the assessment of materiality and categorised the themes based on them. Further information on the materiality analysis can be found in the section "Materiality matrix" (pages 104–105).

As part of this materiality analysis, the topics "Climate change" (environmental issues) and "Employees and working environment" (employee concerns) were identified as material in the CO. Accordingly, Swiss Life reports on concepts, measures, effectiveness, key risks and performance indicators on these two topics in accordance with the requirements of the CO (see "Reporting on key issues", page 183).

**Climate change**

Swiss Life generates CO<sub>2</sub> emissions in the course of conducting its business. Swiss Life recognises that climate change, if left unmitigated, will have negative effects on society and the global economy. Among other things, Swiss Life's effective risk management protects the interests of other relevant stakeholders while ensuring that the company remains resilient.

**Employees and the working environment**

For Swiss Life as a service provider, success is based on the skills and above-average engagement of its employees. Attractive working conditions and a modern working environment have a positive impact on employee satisfaction and engagement, and protect the interests of other relevant stakeholders.

## Reporting on key issues

The sections below cover the report content as per Art. 964b CO.

Thematic area	Evidence	Section
Business model		– Business model, p. 181
Governance		– Sustainability governance, p. 102-103
Environmental issues: Climate change	Concepts	– Climate strategy, p. 118 – Operational ecology, p. 119 – Climate risks and exit from coal for power stations, p. 144 – Net zero targets for real estate, p. 146-147
	Measures	– Measures within the Swiss Life Group, p. 125-127 – Climate risks and exit from coal for power stations, p. 144 – Measures to achieve objective, p. 147-148
	Effectiveness	– Environmental indicators, p. 123 – Evolution of environmental indicators per FTE, p. 124 – Net zero targets for real estate, p. 146-147
	Description of material risks	– Climate strategy, p. 118 – Climate change, p. 182
	Performance indicators	– GRI 302, Environmental indicators, p. 123 – GRI 305, Environmental indicators, p. 123
Employee matters: Employees and working environment	Concepts	– Employees and working environment, p. 160 – Transparent management of staff thanks to standardised processes, p. 163 – Employee development, p. 164-166 – Targeted promotion of talent, p. 166 – Diversity and respect as the basis for collaboration based on trust, p. 172-173 – Non-discriminatory working environment, p. 173 – Fair employment practices, p. 174 – Occupational safety and health management, p. 175-176 – Social partnership, p. 177
	Measures	– Transparent management of staff thanks to standardised processes, p. 163 – Attractive benefits for employees, p. 164 – Employee development, p. 164-166 – Targeted promotion of talent, p. 166 – Work-life balance, p. 171 – Non-discriminatory working environment, p. 173 – Fair employment practices, p. 174 – Occupational safety and health management, p. 175-176 – A wide selection of services to promote health and well-being, p. 176
	Effectiveness	– Average length of service of employees, p. 167 – Fluctuation by segment, p. 167 – Development employee engagement, p. 168 – Absences by segment, p. 176
	Description of material risks	– Employees and working environment, p. 160 – Employees and working environment, p. 182
	Performance indicators	– GRI 403, Health and safety, p. 175-176 – GRI 404, Transparent management of staff thanks to standardises processes, p. 163 – Employee development, p. 164-166 – GRI 405, Diversity and inclusion, p. 170-174 – GRI 406, None
Reporting standards		– Information on sustainability reporting, p. 179-180

### Fewer material topics

In the materiality analysis, the following topics within the areas of social issues, respect for human rights and the fight against corruption were rated as less relevant to Swiss Life's business success and sustainable development and did not exceed the defined thresholds: "Corporate Citizenship", "Human Rights" and "Combating bribery and corruption" (as a sub-topic of "Regulatory Compliance"). For the sake of transparency, Swiss Life reports in a reduced form on basic concepts, measures, risks and performance indicators in its Sustainability Report. However, since Swiss Life and its relevant stakeholder groups accord a lower materiality to the following topics, they are presented in less detail: "Corporate Citizenship" (pages 136–137), "Human Rights" (pages 128–129) and "Combating bribery and corruption" (page 113) as a sub-topic of "Regulatory Compliance". Due to its lower weighting in the materiality analysis, this content does not figure in the approval process of the Annual General Meeting.

Swiss Life is aware that its assessment of materiality may change over time in the light of new findings or the requirements of stakeholder groups. Swiss Life therefore takes a proactive approach to emerging issues and risks.

### Approval of the Report on Non-Financial Matters

The Annual Report, including the Sustainability Report, is produced in German and English. The report is made publicly available and is also available online on the Swiss Life website.

The Board of Directors of Swiss Life Holding Ltd approved the Report on Non-Financial Matters at its meeting of 8 April 2024 and is presenting it for approval at the 2024 Annual General Meeting.



Rolf Dörig  
Chairman of the Board of Directors



Patrick Frost  
Group CEO




## *EU Taxonomy Information for the Insurance Group*

*Below are key metrics relating to investments pursuant to Article 8 of the EU Taxonomy Regulation and the Delegated Regulation (EU) 2021/2178.*

The EU Taxonomy of June 2020 is being gradually fleshed out by “delegated acts”. In line with Article 8 of the EU Taxonomy Regulation in conjunction with Delegated Regulation (EU) 2021/2178, Swiss Life is publishing key metrics on taxonomy-eligible and taxonomy-aligned investments as at 31 December 2023 for the two environmental objectives climate change mitigation and climate change adaptation. For the first time, moreover, Swiss Life is publishing key metrics on taxonomy-eligible investments for the remaining four environmental objectives: sustainable use and protection of water and marine resources, transition to a circular economy, pollution prevention and control, and protection and restoration of biodiversity and ecosystems. As the Swiss parent of EU companies, Swiss Life voluntarily publishes the metrics for insurance companies in respect of investments, with discharging effect for its EU subsidiaries.

In this regard, Swiss Life focuses on companies that fall within the scope of application of the European Non-Financial Reporting Directive (NFRD). Under the EU Taxonomy Regulation, investments with governments, central banks and supranational issuers as well as other assets (e.g. receivables from reinsurers or deferred tax assets) are excluded from the analysis. Investments for life insurance contracts for which the investment risk is borne by the policyholders are included in the analysis.

Valuation according to the market value approach was used to determine the taxonomy-related metrics for investments. A look-through was carried out for investment funds where data was available. The classification of securities (corporate bonds and equities) was based on the EU Taxonomy Compass (NACE<sup>1</sup> code mapping) and the respective revenues and capital expenditure reported by the companies. The latter information is obtained from external data providers. The sustainability strategy, also in the context of product development, is explained in the sections “Sustainability Strategy,” “Sustainability as an Asset Owner and Manager” and “Sustainability in Insurance and Advisory”.

 Aspects of climate change mitigation and adaptation to climate change are discussed in the TCFD Report, which can be downloaded at [www.swisslife.com/en/tcfd-report](http://www.swisslife.com/en/tcfd-report).

<sup>1</sup> Nomenclature statistique des activités économiques dans la Communauté européenne (economic classification system)

## Key metrics for the two environmental objectives “mitigation of climate change” and “adaptation to climate change”

The following EU taxonomy metrics apply equally to both climate-related environmental objectives.

In addition to the information already published in recent years on taxonomy-eligible investments, the reporting for the 2023 financial year has been expanded to include the taxonomy-aligned components for these two environmental objectives. The asset classes real estate (excluding properties used by the company), corporate bonds and equities were assessed as at the cut-off date 31 December 2023.

The weighted average value of all the investments of insurance or reinsurance undertakings that are directed at funding, or are associated with Taxonomy-aligned economic activities **relative to the value of total assets covered by the KPI**, with following weights for investments in undertakings per below:  
 Turnover-based: <1%; CHF 720 million  
 Capital expenditures-based: <1%; CHF 1104 million

The percentage of assets covered by the KPI relative to total investments of insurance or reinsurance undertakings (total AuM). Excluding investments in sovereign entities.  
 Coverage ratio: ~78%; CHF 157 513 million

Additional, complementary disclosures: Breakdown of **denominator** of the KPI

The percentage of derivatives relative to total assets covered by the KPI.  
 ~1%; CHF 1290 million

The proportion of **exposures to financial and non-financial undertakings not subject to Articles 19a and 29a of Directive 2013/34/EU** over total assets covered by the KPI:  
 For non-financial undertakings: ~14%; CHF 21 711 million  
 For financial undertakings: ~10%; CHF 16 527 million

The proportion of **exposures to financial and non-financial undertakings from non-EU countries not subject to Articles 19a and 29a of Directive 2013/34/EU** over total assets covered by the KPI:  
 For non-financial undertakings: ~14%; CHF 21 711 million  
 For financial undertakings: ~10%; CHF 16 527 million

The proportion of **exposures to financial and non-financial undertakings subject to Articles 19a and 29a of Directive 2013/34/EU** over total assets covered by the KPI:  
 For non-financial undertakings: ~8%; CHF 12 890 million  
 For financial undertakings: ~7%; CHF 10 627 million

The proportion of **exposures to other counterparties over** total assets covered by the KPI:  
 ~61%; CHF 95 757 million

The proportion of the insurance or reinsurance undertaking's investments other than investments held in respect of life insurance contracts **where the investment risk is borne by the policy holders**, that are directed at funding, or are associated with, Taxonomy-aligned economic activities:  
 ~1%; CHF 2353 million

The value of all the investments that are funding **economic activities that are not Taxonomy-eligible** relative to the value of total assets covered by the KPI<sup>1</sup>:  
 ~13%; CHF 20 820 million

The value of all the investments that are funding Taxonomy-eligible economic activities, **but not Taxonomy-aligned relative to the value of total assets covered by the KPI**:  
 ~8%; CHF 12 004 million

<sup>1</sup> This includes companies subject to Articles 19a and 29a of Directive 2013/34/EU.

Additional, complementary disclosures: Breakdown of **numerator** of the KPI

The proportion of **Taxonomy-aligned exposures to financial and non-financial undertakings subject to Articles 19a and 29a of Directive 2013/34/EU** over total assets covered by the KPI:

For non-financial undertakings:

Turnover-based: <1%; CHF 560 million

Capital expenditures-based: <1%; CHF 944 million

For financial undertakings:

Turnover-based: 0%; CHF 0 million

Capital expenditures-based: 0%; CHF 0 million

The proportion of the insurance or reinsurance undertaking's investments other than investments held in respect of life insurance contracts **where the investment risk is borne by the policy holders**, that are directed at funding, or are associated with, Taxonomy-aligned:

Turnover-based: <1%; CHF 492 million

Capital expenditures-based: <1%; CHF 775 million

The proportion of **Taxonomy-aligned exposures to other counterparties in** over total assets covered by the KPI:

Turnover-based: <1%; CHF 228 million

Capital expenditures-based: <1%; CHF 329 million

## Breakdown of the numerator of the KPI per environmental objective

**Taxonomy-aligned activities** – provided 'do-not-significant-harm' (DNSH) and social safeguards positive assessment:

(1) Climate change mitigation	Turnover: <1%; CHF 698 million CapEx: <1%; CHF 1058 million	Transitional activities: <1%; CHF 22 million (Turnover) Transitional activities: <1%; CHF 18 million (CapEx) Enabling activities: <1%; CHF 198 million (Turnover) Enabling activities: <1%; CHF 329 million (CapEx)
(2) Climate change adaptation	Turnover: <1%; CHF 27 million CapEx: <1%; CHF 67 million	Enabling activities: <1%; CHF 1 million (Turnover) Enabling activities: <1%; CHF 2 million (CapEx)

Taking into account the amendments to the Delegated Regulation with regard to economic activities in certain energy sectors and special disclosure obligations for these economic activities, Swiss Life performs further calculations in the fossil gas and nuclear sectors for corporate bonds and equities. The taxonomy-aligned share in the fossil gas and nuclear sectors amounts to less than 1% (CHF 228 million revenue-based and CHF 796 million capex-based). The non-taxonomy-eligible share in the fossil gas and nuclear areas amounts to approx. 2% (revenue-based: CHF 2363 million) and around 1% (capex-based: CHF 2025 million). The taxonomy-eligible but non-taxonomy-aligned share in the fossil gas and nuclear energy sectors amounts to less than 1% (CHF 193 million revenue-based and CHF 674 million capex-based).

### **Key metrics for the other four environmental objectives: sustainable use and protection of water and marine resources, transition to a circular economy, pollution prevention and control, and protection and restoration of biodiversity and ecosystems**

Governments, central banks and supranational issuers account for around 14% of the total investment sum. Derivatives account for approx. 1% of the total investment volume. As at 31 December 2023, the assessed investments in the corporate bonds, real estate and equities asset classes totalled approx. 47% of the investments to be classified. For real estate, no assessment of taxonomy-eligibility has been carried out so far in relation to the four environmental objectives of sustainable use and protection of water and marine resources, transition to a circular economy, pollution prevention and control, and protection and restoration of biodiversity and ecosystems. The eligibility or alignment of the other investments according to the EU Taxonomy Regulation, such as infrastructure, cannot be fully determined due to insufficient data.

According to the four environmental objectives of sustainable use and protection of water and marine resources, transition to a circular economy, prevention and reduction of environmental pollution, and protection and restoration of biodiversity and ecosystems, approx. 4% of the investments to be classified are currently taxonomy-eligible and approx. 15% of the investments to be classified are non-taxonomy-eligible. Around 28% of the investments to be classified are investments in companies that do not fall within the scope of application of the European Non-Financial Reporting Directive (NFRD).

#### **EU Taxonomy Regulation**



In June 2020, the Taxonomy Regulation was published in the Official Journal of the EU. The Regulation implements a classification system that can be used to define business activities, services and products as sustainable. According to the taxonomy system, a business activity, service or product is sustainable if it contributes substantially to the six defined EU environmental objectives while not having a significant adverse impact on the other environmental objectives, observes minimum social safeguards and complies with technical criteria.

## Contribution to the Sustainable Development Goals (SDG)

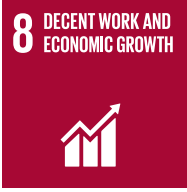

*The United Nations’ 17 Sustainable Development Goals (SDGs) are the heart of the Agenda 2030 for Sustainable Development. Swiss Life indicates which of these goals in particular it is contributing to.*




Swiss Life focuses on those Sustainable Development Goals where the company is currently having the greatest impact through its business activities, investments and social engagement. In the context of this report, Swiss Life is thus restricting itself to eight of the 17 SDGs.

SDG (target)	Our contribution
<div data-bbox="292 853 483 1039"> </div> <p data-bbox="292 1055 507 1196">Guaranteeing inclusive, high-quality education respectful of equality and advocating lifelong learning for all</p>	<p data-bbox="587 846 1305 958">Swiss Life supports its employees in maintaining their employability and promotes their ongoing development. This includes continuous internal and external courses for employees of all ages, training for apprentices and trainees, and entry-level opportunities for university graduates.</p> <p data-bbox="587 976 1305 1032">In addition, Swiss Life uses its own foundations to support institutions that help people from a wide range of backgrounds educate and better themselves.</p> <p data-bbox="587 1048 962 1070">Here we have the following sub-objectives:</p> <p data-bbox="587 1086 1305 1167">4.3: Ensure equal access for all women and men to affordable and high-quality technical, vocational and tertiary education, including university education, by 2030.</p> <p data-bbox="587 1182 1305 1263">4.4: Increase, by 2030, the number of young people and adults with the relevant qualifications – including technical and professional qualifications – for employment, decent work and entrepreneurship.</p> <p data-bbox="587 1279 1305 1359">4.5: By 2030, eliminate gender disparities in education and ensure equal access to all levels of education and training for the vulnerable, including people with disabilities and children in vulnerable situations.</p> <p data-bbox="587 1375 1305 1433">More on this in the sections on “Employee Development” and “Corporate Citizenship”.</p>

SDG (target)	Our contribution
 <p data-bbox="293 656 517 763">Achieve gender equality and empower all women and girls to achieve self-determination</p>	<p data-bbox="587 450 1305 562">In keeping with current national and international law, as well as the conventions of the International Labour Organization (ILO), Swiss Life applies fair employment procedures that are free of discrimination with the aim of guaranteeing and promoting equal opportunities.</p> <p data-bbox="587 577 1305 689">Fair and equal compensation for all employees is ensured by the Group Compensation Policy, which is applicable throughout the Group. For a number of years, Swiss Life has had processes and instruments in place at all its national companies for closing the gender-specific salary gap.</p> <p data-bbox="587 705 963 728">Here we have the following sub-objectives:</p> <p data-bbox="587 743 1305 799">5.5: Ensure effective participation and equal opportunity for women in leadership roles at all levels of decision-making in the political, business and public spheres.</p> <p data-bbox="587 815 1305 898">5.a: Ensure – in keeping with national legislation – that women have equal access to economic resources, to the ownership and control of land and to other assets, financial services, inheritance and natural resources.</p> <p data-bbox="587 913 1305 969">5.b: Enhance the use of enabling technologies, in particular information and communication technologies, to promote women’s self-determination.</p> <p data-bbox="587 985 1054 1008">More on this in the section “Diversity and Inclusion”.</p>
 <p data-bbox="293 1254 517 1361">Ensuring access to affordable, reliable, sustainable and modern energy for all</p>	<p data-bbox="587 1048 1305 1131">Swiss Life specifically uses some of its investments to support climate-friendly technologies, projects and initiatives. In this context, Swiss Life has set itself the goal of investing CHF 2 billion in green bonds<sup>1</sup> by 2023.</p> <p data-bbox="587 1146 1305 1229">The Swiss Life Group also includes a leading investment manager for clean energy and infrastructure funds in Switzerland. These infrastructure portfolios are focused on thermal, water, solar and wind power.</p> <p data-bbox="587 1245 1305 1301">Swiss Life supplies its own office locations with electricity from renewable energy sources. In addition, it aims to continuously increase energy efficiency.</p> <p data-bbox="587 1317 963 1339">Here we have the following sub-objectives:</p> <p data-bbox="587 1355 1305 1411">7.1: Ensure universal access to affordable, reliable and modern energy services by 2030.</p> <p data-bbox="587 1426 1305 1482">7.2: Significantly increase the share of renewable energy in the global energy mix by 2030.</p> <p data-bbox="587 1498 1305 1554">More on this in the sections “Sustainability as an Asset Owner and Manager” and “Climate Change Mitigation and Operational Ecology”.</p>

<sup>1</sup> Green, social, sustainable bonds

SDG (target)	Our contribution
 <p>Promote sustained, inclusive and sustainable economic growth, full and productive employment and decent work for all</p>	<p>Swiss Life makes a major contribution to the economy and society, both as a provider of products and services and as an employer, taxpayer and investor. In addition, it cultivates a fair employee-employer relationship that is governed by social partnerships and collective and works agreements.</p> <p>Here we have the following sub-objectives:</p> <p>8.3: Promote development-oriented policies that support productive activities, the creation of decent jobs, entrepreneurship, creativity and innovation, and foster the formalisation and growth of micro-, small and medium-sized enterprises, including through access to financial services.</p> <p>8.5: Ensure decent work for all women and men, including young people and people with disabilities, as well as equal pay for work of equal value, by 2030.</p> <p>8.10: Strengthen the capacity of national financial institutions to promote and expand access to banking, insurance and financial services for all.</p> <p>More on this in the section “Social Partnership”.</p>
 <p>Build resilient infrastructure, promote inclusive and sustainable industrialization and foster innovation</p>	<p>Swiss Life invests through its own funds in the renewal of infrastructure and the development of innovative real estate projects.</p> <p>Furthermore, Swiss Life strengthens innovations along the entire value chain. The focus is on measures that create sustainable added value for customers and employees.</p> <p>Here we have the following sub-objectives:</p> <p>9.1: Build high-quality, reliable, sustainable and resilient infrastructure – both regional and cross-border – to support economic development and human well-being, with a focus on equal and affordable access for all.</p> <p>9.4: By 2030, modernise infrastructure and upgrade industries to make them sustainable, with more efficient use of resources and increased use of clean and environmentally friendly technologies and industrial processes, and with all countries taking action according to their respective capacities.</p> <p>More on this in the section “Sustainability as an Asset Owner and Manager”.</p>

SDG (target)	Our contribution
 <p data-bbox="293 658 504 763">Make cities and human settlements inclusive, safe, resilient and sustainable</p>	<p data-bbox="587 445 1302 584">Swiss Life is one of Europe’s leading real estate investors and has the biggest private real estate portfolio in Switzerland. The majority of its properties are in urban areas. As a builder, property owner and asset manager, Swiss Life aims to use ecological and economic resources with maximum efficiency and to make an active contribution to sustainable urban development.</p> <p data-bbox="587 602 959 629">Here we have the following sub-objectives:</p> <p data-bbox="587 647 1302 725">11.3: Make urbanisation more inclusive and sustainable by 2030 and strengthen capacities for participatory, integrated and sustainable urban planning and management in all countries.</p> <p data-bbox="587 743 1302 822">11.a: Support positive economic, social and environmental links between urban, peri-urban and rural areas through enhanced national and regional development planning.</p> <p data-bbox="587 840 1070 866">More on this in the section “Real Estate Management”.</p>
 <p data-bbox="293 1113 464 1191">Ensure responsible consumption and production</p>	<p data-bbox="587 900 1302 1039">As a construction industry client and in its own operations, Swiss Life supports the sparing use of resources. Swiss Life publishes annual figures on waste and paper consumption as well as the other key metrics for operational ecology. Furthermore, Swiss Life uses Group-wide targets to ensure that the company can make further progress in the realm of operational ecology.</p> <p data-bbox="587 1057 1302 1135">When selecting suppliers and service providers, Swiss Life works with local contractors whenever possible and gives preference to products and services from companies that have implemented a certified environmental protection system.</p> <p data-bbox="587 1153 959 1180">Here we have the following sub-objectives:</p> <p data-bbox="587 1198 1302 1254">12.5.: Significantly reduce waste generation by 2030 through prevention, reduction, recycling and reuse.</p> <p data-bbox="587 1272 1302 1350">12.6: Encourage companies, especially large and transnational companies, to implement sustainable practices and include sustainability information in their reporting.</p> <p data-bbox="587 1368 1302 1424">More on this in the sections “Real Estate Management”, “Procurement” and “Climate Change Mitigation and Operational Ecology”.</p>
 <p data-bbox="293 1666 504 1749">Immediately take steps to combat climate change and its effects</p>	<p data-bbox="587 1453 1302 1592">Swiss Life makes an active contribution to climate change mitigation by reducing CO<sub>2</sub> emissions and has set itself Group-wide targets for this purpose. In addition to reducing greenhouse gas emissions in its own operations, Swiss Life systematically integrates environmental aspects into asset management and real estate management.</p> <p data-bbox="587 1610 1302 1688">Following the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD), Swiss Life publishes a report which, among other things, shows the opportunities and risks associated with climate change mitigation.</p> <p data-bbox="587 1706 1070 1733">It focuses on the following sub-objectives in particular:</p> <p data-bbox="587 1751 1302 1807">13.1: Strengthen resilience and adaptability to climate-induced hazards and natural disasters in all countries.</p> <p data-bbox="587 1825 1302 1881">13.2: Integrate climate change mitigation measures into national policies, strategies and planning.</p> <p data-bbox="587 1899 1302 1977">13.3: Improve education and awareness-raising as well as human and institutional capacities in the area of climate change mitigation, adaptation, reduction of climate impacts and early warning.</p> <p data-bbox="587 1995 1302 2051">More on this in the sections “Sustainability as an Asset Owner and Manager” and “Climate Change Mitigation and Operational Ecology”.</p>



## *Progress Report on the UN Global Compact*

*As a signatory to the UN Global Compact, Swiss Life supports the ten sustainability principles and contributes to a social and ecological approach to globalisation.*

### **Declaration of support**

Since 2018, Swiss Life has been signing the Principles of the UN Global Compact each year. We acknowledge the Ten Principles because we want to accept our responsibility as a company in the key areas of human rights, labour, the environment and anti-corruption, and publicly affirm these global values. The focal areas of the UN Global Compact are reflected in both our Code of Conduct and our materiality matrix. The ways in which we contribute to meeting these Principles within our area of responsibility are shown in our annual progress report.

**WE SUPPORT**



Patrick Frost  
Group CEO

### **Human rights**

#### **Principles 1 and 2:**

- Businesses should support and respect the protection of international human rights and
- make sure they are not complicit in human rights abuses.

- “Regulatory Compliance” (pages 110–115)
- “Procurement” (pages 130–133)
- “Sustainability as an Asset Owner and Manager” (pages 138–149)
- “Human Rights” (pages 128–129)
- “Code of Conduct” ([www.swisslife.com/en/coc](http://www.swisslife.com/en/coc))

**Labour****Principles 3, 4, 5 and 6:**

- Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining; in addition, they should press for
  - the elimination of all forms of forced and compulsory labour;
  - the effective abolition of child labour; and
  - the elimination of discrimination in respect of employment and occupation.

→ “Procurement” (pages 130–133)

→ “Sustainability as an Employer” (pages 159–177)

**Environment****Principles 7, 8 and 9:**

- Businesses should support a precautionary approach to environmental challenges;
- undertake initiatives to promote greater environmental responsibility; and
- accelerate the development and diffusion of environmentally friendly technologies.

→ “Procurement” (pages 130–133)

→ “Sustainability as an Asset Owner and Manager” (pages 138–149)

→ “Real Estate Management” (pages 146–148)

→ “Climate Change Mitigation and Operational Ecology” (pages 118–127)

**Anti-corruption****Principle 10:**

- Businesses should work against corruption in all its forms, including extortion and bribery.

→ “Regulatory Compliance” (pages 110–115)

→ “Procurement” (pages 130–133)

## *Information on the UNEP FI Principles for Sustainable Insurance (PSI)*

*Swiss Life supports the PSI with the aim of collaborating with its competitors in the insurance industry to promote sustainable development.*

### **Principle 1**

**In our decision-making we will embed environmental, social and governance issues relevant to our insurance business.**

- “Sustainability in Business Activities” (pages 109–137)
- “Regulatory Compliance” (pages 110–115)
- “Procurement” (pages 130–133)
- “Sustainability as an Asset Owner and Manager” (pages 138–149)

### **Principle 2**

**We will work together with our clients and business partners to raise awareness of environmental, social and governance issues, manage risks and develop solutions.**

- “Procurement” (pages 130–133)
- “Sustainability as an Asset Owner and Manager” (pages 138–149)
- “Real Estate Management” (pages 146–148)
- “Code of Conduct” ([www.swisslife.com/en/coc](http://www.swisslife.com/en/coc))

### **Principle 3**

**We will work together with governments, regulators and other key stakeholders to promote widespread action across society on environmental, social and governance issues.**

- “Regulatory Compliance” (pages 110–115)
- “Political Commitment” (pages 134–135)
- “Materiality matrix” (pages 104–105)

### **Principle 4**

**We will demonstrate accountability and transparency in regularly disclosing publicly our progress in implementing the Principles.**

- “Information on Memberships and Standards” (pages 178–200)
- “Materiality matrix” (pages 104–105)

## Memberships and Ratings

The Swiss Life Group is a member of a wide range of organisations and networks in the area of sustainability, as well as being a co-signatory of initiatives. These include the following:

- **Principles for Responsible Investment (PRI):** unpri.org
- **Principles for Sustainable Insurance (PSI):** unepfi.org/psi
- **UN Global Compact (UNGC):** unglobalcompact.org
- **Global Real Estate Sustainability Benchmark (GRESB):** gresb.com
- **Carbon Disclosure Project (CDP):** cdp.net
- **Task Force on Climate-related Financial Disclosures (TCFD):** fsb-tcf.org
- **Institutional Investors Group on Climate Change (IIGCC):** iigcc.org
- **Climate Action 100+ (CA100+):** climateaction100.org
- **International Corporate Governance Network (ICGN):** icgn.org
- **Forum Nachhaltige Geldanlagen (FNG) (Sustainable Investment Forum):** forum-ng.org

In addition to its involvement in local industry associations, Swiss Life is active at its local locations in the following organisations:

- **Swiss Sustainable Finance (SSF):** sustainablefinance.ch
- **Klimastiftung Schweiz (Swiss Climate Foundation):** klimastiftung.ch
- **Energie-Modell Zürich (Zurich Energy Model):** energiemodell-zuerich.ch
- **Swiss Insurance Association (SIA):** svv.ch
- **Observatoire de l'immobilier durable (association for sustainable development in the real estate sector):** o-immobilierdurable.fr
- **Plan Bâtiment Durable (building-industry and real estate sector federation):** planbatimentdurable.fr
- **Netzwerk der Klima-Allianz der Stadt Hannover (Network of the Climate Alliance of the City of Hanover):** klimaallianz-hannover.de
- **Ökoprotit:** oekoprofit.info
- **Branchen-Initiative Nachhaltigkeit in der Lebensversicherung (“Sustainability in life insurance” industry initiative):** branchen-initiative.de
- **UK Sustainable Investment and Finance Association (UKSIF):** uksif.org
- **Net Zero Asset Managers initiative (NZAMi):** netzeroassetmanagers.org
- **IMS Luxembourg:** imslux.lu

Numerous external ESG rating agencies assess Swiss Life independently and on the basis of their own methodologies. In this context, Swiss Life engages in dialogue with the rating agencies where possible and appropriate so that the business model and the measures implemented are taken into account in the assessment.

Do you have any questions or suggestions about sustainability at Swiss Life? Write to us at [sustainability@swisslife.ch](mailto:sustainability@swisslife.ch).



## GRI Index and SASB Index

For the period from 1 January 2023 to 31 December 2023, Swiss Life has reported in accordance with the GRI standards. For the Service Content Index Essentials, GRI Services reviewed whether the GRI Index was presented in a way that was consistent with the reporting requirements of the GRI Standards and whether the information in the GRI Index was clearly presented and accessible to stakeholders. This service was provided for the German version of the report. The Sustainability Report is published annually. The present report was published on 19 April 2024. The contact point is Swiss Life Media Relations, as per the imprint.

GRI 1 used	GRI 1: Foundation 2021			
Applicable GRI Sector Standard(s)	None			
			Omission reasoning	
GRI Standard	SASB Disclosures	DISCLOSURE	Reference/Information	Requirement omitted (RO), Reason (R), Explanation (E)
GRI 2: General Disclosures 2021				
THE ORGANISATION AND ITS REPORTING PRACTICES				
GRI 2: General Disclosures 2021		2-1 Organisational details	p. 5, 16, 18–27, 30	
		2-2 Entities included in the sustainability reporting of the organisation	p. 18–27, 171, 393–399	
		2-3 Reporting period, frequency and contact point	p. 197	
		2-4 Restatements of information	None	
		2-5 External assurance	p. 205–207	
ACTIVITIES AND WORKERS				
GRI 2: General Disclosures 2021		2-6 Activities, value chain and other business relationships	p. 5, 9–10	
		2-7 Employees	p. 5, 161–162, 177	
		2-8 Workers who are not employees		(A) Workers who are not employees (G) Information not available/incomplete (E) No group-wide collection of data for workers who are not employees. Swiss Life is examining the extension of a systematic recording of HR key figures in the future.
GOVERNANCE				
GRI 2: General Disclosures 2021		2-9 Governance structure and composition	p. 35–37, 47–53	
		2-10 Nomination and selection of the highest governance body	p. 35–36	
		2-11 Chair of the highest governance body	p. 37–38	
		2-12 Role of the highest governance body in overseeing the management of impacts	p. 51, 98	
		2-13 Delegation of responsibility for managing impacts	p. 48, 51, 54, 102–103	
		2-14 Role of the highest governance body in sustainability reporting	p. 102–103	
		2-15 Conflicts of interest	p. 111	
		2-16 Communication of critical concerns	p. 112	
		2-17 Collective knowledge of the highest governance body	p. 35	
		2-18 Evaluation of the performance of the highest governance body	p. 48	
		2-19 Remuneration policies	p. 62–66, 71, 73–76	
	2-20 Process to determine remuneration	p. 66–70		
		2-21 Annual total compensation ratio		(A) Annual total compensation ratio (G) Information not available/incomplete (E) No group-wide collection of data from the medians of the total annual compensation of all employees. The CEO's total compensation is disclosed within the compensation report (p. 78). Swiss Life examines the extension of a systematic recording of key compensation figures in the future.

GRI-Standard	SASB Disclosures	DISCLOSURE	Reference/Information	Omission reasoning
				Requirement omitted (RO), Reason (R), Explanation (E)
STRATEGY, POLICIES AND PRACTICES				
GRI 2: General Disclosures 2021		2-22 Statement on sustainable development strategy	p. 6–7, 98	
		2-23 Policy commitments	p. 102	
		2-24 Embedding policy commitments	p. 102–103	
		2-25 Processes to remediate negative impacts	p. 111–115	
		2-26 Mechanism for seeking advice and raising concerns	p. 111–113	
		2-27 Compliance with laws and regulations	p. 112–113	
		2-28 Membership associations	p. 196	
STAKEHOLDER ENGAGEMENT				
GRI 2: General Disclosures 2021		2-29 Approach to stakeholder engagement	p. 134–135	
		2-30 Collective bargaining agreements	p. 177	
GRI 3: Material Topics 2021				
TOPIC-SPECIFIC STANDARDS AND DISCLOSURES				
MATERIALITY ASSESSMENT AND LIST OF MATERIAL TOPICS				
GRI 3: Material Topics 2021		3-1 Process to determine material topics	p. 104	
		3-2 List of material topics	p. 105–107	
RISK MANAGEMENT				
GRI 3: Material Topics 2021		3-3 Management of material topics	p. 91–94	
	FN-IN-450a.2	Probable maximum loss (PML) of insured products as a result of weather-related natural disasters	Not relevant	
	FN-IN-450a.2	Financial losses from insurance payments of modelled and non-modelled natural disasters by type of even and geographic region	Not relevant	
	FN-IN-450a.3	Description of the approach to incorporating environmental risks into insurance business processes for individual contracts and the management of company-wide risks	p. 157	
	FN-IN-550a.1	Exposure with respect to derivative instruments, by category	p. 285	
	FN-IN-550a.2	Total fair value of securities transactions in relation to collateral assets	p. 293	
	FN-IN-550a.3	Description of the approach to managing capital- and liquidity-related risks in relation to systemic non-insurance activities	p. 275–294	
SUCCESSFUL BUSINESS DEVELOPMENT				
GRI 3: Material Topics 2021		3-3 Management of material topics	p. 9–10	
GRI 201: Economic Performance 2016		201-1 Direct economic value generated and distributed	p. 4, 409	
		201-2 Financial implications and other risks and opportunities due to climate change	p. 118–119	

GRI-Standards	SASB Disclosures	TOPIC-SPECIFIC STANDARDS AND DISCLOSURES	Reference/Information	Omission reasoning
				Requirement omitted (RO), Reason (R), Explanation (E)
<b>EMPLOYEE AND WORKING ENVIRONMENT</b>				
GRI 3: Material Topics 2021		3-3 Management of material topics	p. 160	
GRI 403: Health and safety at the workplace 2018		403-1 Occupational health and safety management system	p. 175–176	
		403-2 Hazard identification, risk assessment and incident investigation	p. 175–176	
		403-3 Occupational health services	p. 175–176	
		403-4 Worker participation, consultation and communication on occupational health and safety	p. 175–176	
		403-5 Worker training on occupational health and safety	p. 176	
		403-6 Promoting employee health	p. 175–176	
		403-7 Prevention and mitigation of occupational health and safety impacts directly linked by business relationships	p. 175–176	
GRI 404: Training and Development 2016		404-2 Programs for upgrading employee skills and transition assistance programs	p. 164–167	
		404-3 Percentage of employees receiving regular performance and career development reviews	p. 163	
GRI 405: Diversity and Equal Opportunity		405-1 Diversity of governance bodies and employees	p. 170	
		405-2 Ration of basic salary and remuneration of women to men	p. 174	
GRI 406: Non-discrimination		406-1 Incidents of discrimination and corrective actions taken	None	
<b>RESPONSIBLE INVESTING</b>				
GRI 3: Material Topics 2021		3-3 Management of material topics	p. 139–142	
	FN-IN-410a.2	Description of the approach to incorporating ESG factors into investment management processes and strategies	p. 141–142	
<b>CYBERSECURITY AND DATA PROTECTION</b>				
GRI 3: Material Topics 2021		3-3 Management of material topics	p. 114–117	
GRI 418: Customer Data Protection		418-1 Substantiated complaints concerning breaches of customer privacy and losses of customer data	p. 115	
<b>REGULATORY COMPLIANCE</b>				
GRI 3: Material Topics 2021		3-3 Management of material topics	p. 110–115	
GRI 205: Anti-corruption 2016		205-3 Confirmed incidents of corruption and actions taken	p. 114	
GRI 206: Anti-competitive behaviour		206-1 Legal actions for anti-competitive behaviour, anti-trust and monopoly practices	p. 114	

GRI-Standards	SASB Disclosures	TOPIC-SPECIFIC STANDARDS AND DISCLOSURES	Reference/Information	Omission reasoning
				Requirement omitted (RO), Reason (R), Explanation (E)
OFFERING AND CUSTOMER VALUE				
GRI 3: Material Topics 2021		3-3 Management of material topics	p. 151–154	
GRI 417: Marketing and labelling 2016		417-2 Incidents of non-compliance concerning product and service information and labelling	None	
	FN-IN-270a.1	Total amount of monetary losses as a result of legal proceedings associated with marketing and communication of insurance product-related information to new and returning customers	None	
	FN-IN-270a.2	Ratio of appeals to claims made	Swiss Life does not currently publish complaints statistics. Information on customer satisfaction can be found on pages 152–153	
	FN-IN-270a.3	Customer retention rate	Swiss Life does not currently publish complaints statistics. Information on customer satisfaction can be found on pages 152–153	
	FN-IN-270a.4	Product information for customers	p. 154	
	FN-IN-000.A	Number of current policies by segment	Not relevant	
	FN-IN-410b.1	Net premiums written for energy efficiency and low-carbon technologies	Not relevant	
	FN-IN-410b.2	Description of products or product characteristics, promotion of health, safety and/or environment-friendly behaviour	Swiss Life has been offering premium rates in Switzerland for several years, distinguishing between smokers and non-smokers. Thus the risk premium in death benefit insurance for a non-smoker is lower than for a smoker. Although mostly actuarially based, Swiss Life thus creates an incentive to lead a lifestyle that is conducive to longer life expectancy.	
CORPORATE GOVERNANCE				
GRI 3: Material Topics 2021		3-3 Management of material topics	p. 29	
CLIMATE CHANGE				
GRI 3: Material Topics 2021		3-3 Management of material topics	p. 118–121	
GRI 302: Energy 2016		302-1 Energy consumption within the organisation	p. 123	
		302-2 Energy consumption outside of the organisation	p. 123	
		302-3 Energy intensity	p. 123	
		302-4 Reduction of energy consumption	p. 123	
GRI 305: Emissions 2016		305-1 Direct (Scope 1) GHG emissions	p. 123	
		302-2 Energy indirect (Scope 2) GHG emissions	p. 123	
		305-3 Other indirect (Scope 3) GHG emissions	p. 123	
		305-4 GHG emissions intensity	p. 123	
		305-5 Reduction of GHG emissions	p. 123	
	FN-IN-410c.4	Description of the methodology used to calculate financed emissions	TCFD Report, p. 26–29, available at <a href="http://www.swisslife.com/en/tcf-report">www.swisslife.com/en/tcf-report</a>	



# Sustainability Indicators

Topic	Metric	2023	2022	2021	Reference
<b>SUSTAINABILITY ORGANISATION</b>					
NUMBER OF FTE IN SUSTAINABILITY ORGANISATION					
	Total FTE	72	64	52	AR, p. 103
<b>ENVIRONMENT</b>					
GHG EMISSIONS					
	Total emissions (in kg CO <sub>2</sub> -e/FTE)	1 365	1 616	1 476	AR, p. 123
	Scope 1 emissions (in kg CO <sub>2</sub> -e/FTE)	679	731	840	AR, p. 123
	Scope 2 emissions (in kg CO <sub>2</sub> -e/FTE)	37	41	51	AR, p. 123
	Scope 3 emissions (in kg CO <sub>2</sub> -e/FTE)	648	844	585	AR, p. 123
	Targets to reduce GHG emissions	yes	yes	yes	AR, p. 118–119
	Neutralisation of measured, unavoidable emissions	yes	yes	yes	AR, p. 101, 119
ENERGY					
	Total building energy (in KWh/FTE)	2 946	3 241	3 535	AR, p. 123
	Proportion of renewable electricity in %	100	100	100	AR, p. 123
	Proportion of renewable fuels in %	17	6	6	AR, p. 123
	Targets to reduce energy consumption	yes	yes	yes	AR, p. 124
BUSINESS TRAVEL					
	Total business travel (in km/FTE)	4 585	3 957	3 473	AR, p. 123
	Proportion of journeys by public transport in %	27	27	19	The absolute environmental indicators are disclosed on p. 123 of the AR.
	Proportion of car trips in %	54	59	73	The absolute environmental indicators are disclosed on p. 123 of the AR.
	Proportion of air traffic in %	19	14	8	The absolute environmental indicators are disclosed on p. 123 of the AR.
PAPER CONSUMPTION					
	Total paper consumption (in kg/FTE)	51	56	65	AR, p. 123
	Proportion of recycled paper (in %)	16	17	19	AR, p. 123
WATER					
	Total water consumption (in m <sup>3</sup> /FTE)	6	6	6	AR, p. 123
WASTE					
	Total waste (in kg/FTE)	67	68	57	AR, p. 123
	Proportion of recycled waste (in %)	50	–	–	AR, p. 123
CORPORATE ENVIRONMENTAL PROTECTION GUIDELINES AND INITIATIVES					
	Energy efficiency policy	yes	yes	yes	AR, p. 125–127
	Emissions reduction initiatives	yes	yes	yes	AR, p. 101, 118–127
	Waste reduction policy	yes	yes	yes	AR, p. 125–127
	Environmental information verified	yes	yes	yes	AR, p. 205–207
<b>SOCIAL ASPECTS</b>					
HEALTH & SAFETY					
	Health and safety policy	yes	yes	yes	AR, p. 175–176
	Workforce absences employees, total	2.9%	3.6%	3.0%	AR, p. 176
	Workforce absences per segment	yes	yes	yes	AR, p. 176

AR = Annual report

Topic	Metric	2023	2022	2021	Reference
<b>EMPLOYMENT AND EMPLOYEE RETENTION</b>					
	Total number of employees (headcount)	10 971	10 712	10 890	AR, p. 161
	Total number of full-time employees (full-time equivalent)	10 442	10 126	10 219	AR, p. 161
	Total number of part-time employees	1 837	1 856	1 951	AR, p. 162
	Employee turnover	9.8%	10.7%	11.2%	AR, p. 167–168
	Fluctuation target	no	no	no	
	Company monitors employee satisfaction on a regular basis	yes	yes	yes	AR, p. 167–168
	Major layoffs in the last three years (affecting 10% of staff or over 1000 employees)	no	no	no	
	Major merger or acquisition in the last three years (affecting large proportion of staff)	no	no	no	
<b>TRAINING &amp; HUMAN CAPITAL DEVELOPMENT</b>					
	Formal talent pipeline development strategy (forecasts hiring needs, actively develops new pools of talent)	yes	yes	yes	AR, p. 164–167
	Graduate/trainee apprenticeship program	yes	yes	yes	AR, p. 164–169
	Job-specific development training programs	yes	yes	yes	AR, p. 158
	Leadership training and skills development	yes	yes	yes	AR, p. 166
	Partnerships with educational institutions	yes	yes	yes	AR, p. 164–165
	Share of employees with professional development interviews/annual performance reviews	100%	100%	100%	AR, p. 163
<b>LABOUR &amp; HUMAN RIGHTS</b>					
	UN Global Compact Signatory	yes	yes	yes	AR, p. 193–194
	Human rights policy	yes	yes	yes	AR, p. 128–129
	Collective employment contracts	yes	yes	yes	AR, p. 177
<b>SUPPLY CHAIN</b>					
	Guidelines for social assessment of suppliers	yes	yes	yes	AR, p. 130–133
	Guidelines for environmental assessment of suppliers	yes	yes	yes	AR, p. 130–133
	Inclusion of ESG criteria in supplier contracts	yes	yes	yes	AR, p. 130–133
<b>PHILANTHROPY</b>					
	Company has foundations	yes	yes	yes	AR, p. 136–137
	Total Group-wide foundation expenditures (in CHF million)	3.3	3.5	3.3	AR, p. 136
<b>ETHICS AND COMPLIANCE</b>					
	Business ethics guidelines incl. conflicts of interest	yes	yes	yes	AR, p. 110–115; Code of Conduct
	Anti-bribery guidelines	yes	yes	yes	AR, p. 110–115; Code of Conduct
	Guidelines on the prevention of money-laundering and on sanctions and embargoes	yes	yes	yes	AR, p. 110–115; Code of Conduct
	Employee protection/Whistle blowing policy	yes	yes	yes	AR, p. 110–115; Code of Conduct
	Employee training on ethics and compliance	yes	yes	yes	AR, p. 111
	Monitoring by the Board of Directors	yes	yes	yes	Articles of Association of Swiss Life Holding Ltd, Clause 11
<b>DIVERSITY &amp; INCLUSION</b>					
	Women in workforce	48%	47%	47%	AR, p. 161
	Proportion of women with management functions	36%	35%	34%	AR, p. 170
	Proportion of women at senior and executive management levels <sup>1</sup>	16%	13%	14%	AR, p. 170
	Proportion of women at middle and lower management levels <sup>2</sup>	36%	35%	35%	AR, p. 170
	Gender equality policy and diversity activities	yes	yes	yes	AR, p. 170–174
	Equal pay guidelines	yes	yes	yes	AR, p. 174

<sup>1</sup> Members of the Group, division and business area management

<sup>2</sup> Department and team heads

AR = Annual report

Topic	Metric	2023	2022	2021	Reference
<b>RESPONSIBLE INVESTING</b>					
	Exclusion criteria exist	yes	yes	yes	AR, p. 143–144
	Responsible Investment Policy	yes	yes	yes	AR, p. 102, 139
	ESG integration in asset management	yes	yes	yes	AR, p. 103, 139–142
	Scope of ESG investment guideline (% of assets under management)	93%	93%	89%	AR, p. 139
	Active ownership guidelines	yes	yes	yes	AR, p. 143, 145
	Total number of Annual General Meetings at which Swiss Life Asset Managers voted	295	301	283	AR, p. 145
	Total number of agenda items where Swiss Life Asset Managers voted	5 788	5 694	5 372	AR, p. 145
	Proportion of votes against the management recommendation at the Annual General Meetings	13%	10%	8%	AR, p. 145
	ESG products	yes	yes	yes	AR, p. 139–142
	Participation in impact investments (in CHF million)	1 041	805	145	AR, p. 143–144
	Participation in sustainable bonds (in CHF million)	2 487	1 938	1 216	AR, p. 144
	Sustainable real estate strategy	yes	yes	yes	AR, p. 146–148
	Member of Principles for Responsible Investment (PRI)	yes	yes	yes	AR, p. 139–140, 196
	Member of Net Zero Asset Managers initiative (NZAMi)	yes	yes	no	AR, p. 140, 196
	Number of ESG specialists (in FTE)	46	40	25	swisslife-am.com/rireport
<b>UNDERWRITING RISK MANAGEMENT</b>					
	Obesity and emerging health issues listed as a business risk factor	yes	yes	yes	AR, Notes of the Consolidated Financial Statements, business risk factor Note 5 “Risk management policies and procedures” and Note 5.4 “Insurance risk management objectives and policies”
	Aging population and demographic change listed as a business risk factor	yes	yes	yes	AR, Notes of the Consolidated Financial Statements, business risk factor Note 5 “Risk management policies and procedures” and Note 5.4 “Insurance risk management objectives and policies”
	Principles for Sustainable Insurance	yes	yes	yes	AR, p. 195–196
<b>DATA PROTECTION &amp; SECURITY</b>					
	Data privacy policy	yes	yes	yes	AR, p. 114–115; Code of Conduct
	Guidelines on the protection of customer data and other personal data	yes	yes	yes	AR, p. 114–115; Code of Conduct
	Granting of data subject rights (right to information, correction, blocking, forwarding of personal data)	yes	yes	yes	Applicable law and internal guidelines
	Prohibition of access to personal data by unauthorised persons	yes	yes	yes	AR, p. 114–115; Code of Conduct
	Regular internal audits of the IT systems	yes	yes	yes	AR, p. 93–94, 115
	Infringements of data protection / personal data	0	0	1	AR, p. 115
<b>CUSTOMER RETENTION AND PROTECTION</b>					
	Guidelines on due diligence in advisory services and how to deal with complaints	yes	yes	yes	AR, p. 153, 158
	Auditable product development process	yes	yes	yes	AR, p. 157

AR = Annual report

Topic	Metric	2023	2022	2021	Reference
<b>GOVERNANCE</b>					
<b>BOARD OF DIRECTORS</b>					
	Total directors	12	13	11	AR, p. 37
	Independence	100%	92%	91%	AR, p. 35-37
	Average term of office (years)	8	8	9	AR, p. 37
	CEO duality	no	no	no	AR, p. 35-37
	Independent chairperson	yes	yes	yes	AR, p. 35-37
	Former CEO or equivalent on Board	yes	yes	yes	AR, p. 38-46
	Voting rights of largest shareholder	>5%	>5%	>5%	AR, p. 30
<b>BOARD DIVERSITY</b>					
	Number of women on the Board	4	4	2	AR, p. 47
	Proportion of women on the Board	31%	31%	18%	AR, p. 170
	Average age of Board member	61	61	60	AR, p. 38-46
	Commitment to Board diversity	yes	yes	yes	AR, p. 35
<b>CSR-GOVERNANCE</b>					
	CSR/sustainability committee at Corporate Executive Board level	yes	yes	yes	AR, p. 102-103
	Sustainability strategy	yes	yes	yes	AR, p. 99-103
<b>COMPENSATION</b>					
	CEO total summary compensation (in CHF million)	4.0	4.3	4.3	AR, p. 78
	Clawback policy	yes	yes	yes	AR, p. 67-70
	Equal remuneration policy	yes	yes	yes	AR, p. 62-64
<b>OWNERSHIP &amp; CONTROL</b>					
	Controlling shareholder	no	no	no	AR, p. 30-31
	Deviation from one share one vote	yes	yes	yes	AR, p. 33
<b>RISK MANAGEMENT</b>					
	Company has a risk management framework	yes	yes	yes	AR, p. 91-95
	Climate change listed as a business risk factor	yes	yes	yes	AR, p. 94, 118
	Climate reporting according to the recommendations of the Task Force on Climate-related Financial Disclosures	yes	yes	yes	swisslife.com/en/tcfd-report
	Risk management system covers reputational risks	yes	yes	yes	AR, p. 91-95
	Risk management system covers market conduct risks	yes	yes	yes	AR, p. 91-95
	Risk management covers systemic risks	yes	yes	yes	AR, p. 91-95
	Risk management covers human rights risks	yes	yes	yes	AR, p. 91-95, 128-129
	Risk management covers climate risks	yes	yes	yes	AR, p. 91-95
	Board oversight of risk management	yes	yes	yes	AR, p. 93

AR = Annual report

# Report of the Independent Auditor

## Independent practitioner's limited assurance report

### on Selected Key Indicators 2023 in the Sustainability Report 2023 to the Management of Swiss Life Holding AG, Zurich

We have been engaged by Management to perform assurance procedures to provide limited assurance on the Selected Key Indicators 2023 (including the greenhouse gases statements) in the Sustainability Report 2023 of Swiss Life Holding AG and its consolidated subsidiaries («Swiss Life») for the period from 1 January 2023 till 31 December 2023.

Our engagement focused on the Selected Key Indicators 2023 in the table «Absolute Environmental Indicators» on page 123 (hereafter briefly «Selected Key Indicators 2023») aggregated for the year ended 31 December 2023 and disclosed in the «Climate Change Mitigation and Operational Ecology» section in the Sustainability Report 2023. Our assurance procedures do not cover the non-financial performance in other sections in the Sustainability Report 2023. We do not comment on, nor conclude on, any comparative prior year figures or any prospective information.

The Selected Key Indicators 2023 (including the statements on greenhouse gases) in the Sustainability Report 2023 were prepared by the Management of Swiss Life based on The Greenhouse Gas Protocol, A Corporate Accounting and Reporting Standard (Revised Edition) and its specific application (hereinafter «Suitable Criteria»), as described on page 120 in the «Recording of environmental indicators» section of the Sustainability Report 2023.

#### Inherent limitations

The accuracy and completeness of the data and information for the Selected Key Indicators 2023 (including the greenhouse gases statements) in the Sustainability Report 2023 are subject to inherent limitations given their nature and methods for determining, calculating and estimating such data. In addition, the quantification of Selected Key Indicators 2023 (including the greenhouse gas statements) in the Sustainability Report 2023 is subject to inherent uncertainty because of incomplete scientific knowledge used to determine emissions factors and the values needed to combine emissions of different gases. Our assurance report will therefore have to be read in connection with the Suitable Criteria.

#### Management's responsibility

The Management of Swiss Life Holding AG is responsible for the Criteria and its selection as well as for the preparation and presentation of the Selected Key Indicators 2023 (including the greenhouse gases statements) in the Sustainability Report 2023 in accordance with the Suitable Criteria. This responsibility includes the design, implementation and maintenance of the internal control system related to the preparation of the Selected Key Indicators 2023 (including the greenhouse gases statements) in the Sustainability Report 2023 that are free from material misstatement, whether due to fraud or error. Furthermore, the Management is responsible for the selection and application of the Criteria and adequate record keeping.

#### Independence and quality control

We are independent of the Swiss Life Holding AG in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants (IESBA Code). We have fulfilled our other ethical responsibilities in accordance with the IESBA Code, which is founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behaviour.

PricewaterhouseCoopers AG applies International Standard on Quality Control 1 and accordingly maintains a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

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### Practitioner's responsibility

Our responsibility is to express a limited assurance conclusion on the Selected Key Indicators 2023 (including the greenhouse gas statements) in the Sustainability Report 2023 based on the procedures we have performed and the evidence we have obtained. We conducted our limited assurance engagement in accordance with International Standard on Assurance Engagements 3410, Assurance Engagements on Greenhouse Gas Statements («ISAE 3410»), issued by the International Auditing and Assurance Standards Board. That standard requires that we plan and perform this engagement to obtain limited assurance about whether the Selected Key Indicators 2023 (including the greenhouse gases statements) in the Sustainability Report 2023 is free from material misstatement.

A limited assurance engagement undertaken in accordance with ISAE 3410 involves assessing the suitability in the circumstances of Swiss Life Holding AG's use of Suitable Criteria as the basis for the preparation of the GHG statement, assessing the risks of material misstatement of the Selected Key Indicators 2023 (including the greenhouse gases statements) in the Sustainability Report 2023 whether due to fraud or error, responding to the assessed risks as necessary in the circumstances, and evaluating the overall presentation of the GHG statement. A limited assurance engagement is substantially less in scope than a reasonable assurance engagement in relation to both the risk assessment procedures, including an understanding of internal control, and the procedures performed in response to the assessed risks.

### Summary of the work performed

Our limited assurance procedures included, but were not limited to the following work:

- Inquiries of the relevant stakeholders for the Selected Key Indicators 2023 (including the greenhouse gas statements) in the Sustainability Report 2023;
- Virtual and onsite visits in Germany and France for areas such as energy, water and paper consumption and waste production selected based on quantitative and qualitative criteria;
- Inspection of relevant documents and evaluation of the application of guidelines;
- Testing the underlying data of the Selected indicators on a sample basis;
- Reconciliation of data sources, e.g., FTE data, with financial reporting data and other underlying records
- Reperformance of relevant calculations
- Analytical procedures

The procedures performed in a limited assurance engagement vary in nature and timing from, and are less in extent than for, a reasonable assurance engagement. Consequently, the level of assurance obtained in a limited assurance engagement is substantially lower than the assurance that would have been obtained had we performed a reasonable assurance engagement. Accordingly, we do not express a reasonable assurance opinion about whether Swiss Life Holding AG's Selected Key Indicators 2023 (including the greenhouse gases statements) in the Sustainability Report 2023 have been prepared, in all material respects, in accordance with the Suitable Criteria applied. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

### Conclusion

Based on the procedures we have performed and the evidence we have obtained, nothing has come to our attention that causes us to believe that the Selected Key Indicators 2023 (including the statements on greenhouse gases) in the Sustainability Report 2023 of Swiss Life Holding AG for the period from 1 January 2023 to 31 December 2023 is not prepared, in all material respects, in accordance with the Suitable Criteria applied as described on page 120 of the «Recording environmental indicators» section of the Sustainability Report 2023.

### Intended users and purpose of the report

This report is prepared for, and only for, the Management of Swiss Life Holding AG, and solely for the purpose of reporting to them on the Selected Key Indicators 2023 (including the greenhouse gas statements) in the Sustainability Report 2023 and no other purpose. We do not, in giving our conclusion, accept or assume responsibility (legal or otherwise) or accept liability for, or in connection with, any other purpose for which our report including the conclusion may be used, or to any other person to whom our report is shown or into whose hands it may come, and no other persons shall be entitled to rely on our conclusion.

We permit the disclosure of our report, in full only, together with Sustainability Report 2023 to enable the Management to demonstrate that they have discharged their governance responsibilities by commissioning an independent practitioner's



Swiss Life Holding AG | Independent practitioner's limited assurance report

assurance report over the Selected Key Indicators 2023 (including the greenhouse gas statements) in the Sustainability Report 2023, without assuming or accepting any responsibility or liability to any third parties on our part. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Management of Swiss Life Holding AG for our work or this report.

PricewaterhouseCoopers AG

Peter Eberli

Natalia Dmitrieva

Zürich, 8 April 2024

*The maintenance and integrity of Swiss Life Holding AG's website and its content are the responsibility of the Management; the work carried out by the assurance provider does not involve consideration of the maintenance and integrity of the Swiss Life Holding AG's website, accordingly, the assurance providers accept no responsibility for any changes that may have occurred to the reported Selected Indicators in the Sustainability Report 2023 or Criteria since they were initially presented on the website.*



# Share Performance

*The Swiss Life share closed 2023 at CHF 584.00, which corresponds to an increase of 22% or 29%, taking into account the dividend distribution of CHF 30.00 per share.*



2023 was characterised by rising interest rates and the resulting challenges and opportunities. The tightening of monetary policy by leading central banks has had the desired effect and inflation concerns have eased considerably. The higher interest rate levels benefited life insurance companies and continue to do so. However, they also posed considerable challenges as they led to subdued real estate markets.

In this environment, the Swiss Market Index (SMI) posted a performance of +4% in 2023. The Swiss Life share closed the year 22% higher, overperforming the European sector index STOXX Europe 600 Insurance (+9%).

At the Annual General Meeting of Swiss Life Holding Ltd in April 2023, the shareholders approved the distribution of an ordinary dividend of CHF 30.00 per share. By the end of May 2023, Swiss Life had bought back a total of 472 487 shares in the amount of CHF 262 million and thereby concluded the share buyback programme of CHF 1 billion that had started on 6 December 2021. A new share buyback programme of CHF 300 million was announced at half-year 2023 and started on 2 October 2023. By the end of 2023, Swiss Life had bought back a total of 261 800 shares in the amount of CHF 150 million in the context of this new programme.

#### Swiss Life share details

Swiss security number	1 485 278
ISIN	CH 001 485 278 1
Ticker symbol SIX	SLHN
Reuters	SLHN.S
Bloomberg	SLHN SW

#### Shares held by registered shareholders with voting rights: breakdown as at 31.12.2023

Number of shares	Number of registered shares	In %	Number of shareholders	In %
1-25	764 840	4.98	123 835	72.17
26-100	1 794 883	11.69	32 556	18.97
101-1 000	3 726 575	24.27	13 967	8.14
> 1 000	9 068 289	59.06	1 235	0.72
TOTAL	15 354 587	100.00	171 593	100.00

#### Standard & Poor's financial strength ratings as at 31.12.2023

	Classification	Outlook
Swiss Life Ltd, Zürich	A+	stable
Swiss Life Ltd, Branch Germany, Munich	A+	stable

## Share performance

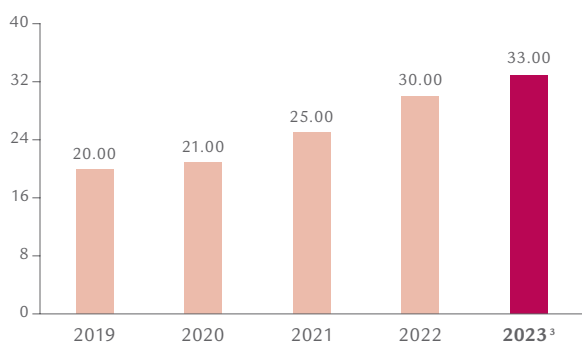
Amounts in CHF (if not stated otherwise)

	as at 2023	2023	2022	2021	2020	2019
Number of shares	31.12.	29 517 887	30 825 887	31 528 567	32 014 391	33 594 606
Annual high	06.03.	602.20	630.80	563.00	521.40	508.40
Annual low	03.01.	488.00	416.30	406.90	261.00	380.20
Year-end price	29.12.	584.00	476.80	559.00	412.40	485.80
Performance of Swiss Life (in %)		+22	-15	+36	-15	+28
Swiss Market Index, SMI (Index in CHF)	29.12.	11 138	10 729	12 876	10 704	10 617
Performance of Swiss Market Index, SMI (in %)		+4	-17	+20	+1	+26
Dow Jones STOXX 600 Insurance Index (Index in EUR)	29.12.	346.80	318.90	322.03	279.14	322.75
Performance of Dow Jones STOXX 600 Insurance Index (in %)		+9	-1	+15	-14	+24
Average trading volume (number of shares)		93 214	114 102	118 619	234 155	156 762
Market capitalisation (in CHF million)	31.12.	17 238	14 698	17 624	13 203	16 320
Basic earnings per share		37.13	38.74 <sup>1</sup>	40.05	32.87	36.59
Diluted earnings per share		37.01	38.62 <sup>1</sup>	39.93	32.78	36.48
Dividend for the financial year / repayment of par value per share <sup>2</sup>		33.00 <sup>3</sup>	30.00	25.00	21.00	20.00
Total distribution to shareholders for the financial year (in CHF million) <sup>4</sup>		944 <sup>5</sup>	877	764	654	636
Share buyback (in CHF million)		412	701	409	29	913
Dividend yield on year-end price (in %)	29.12.	5.14	5.24	3.76	4.85	3.40

Source: Bloomberg

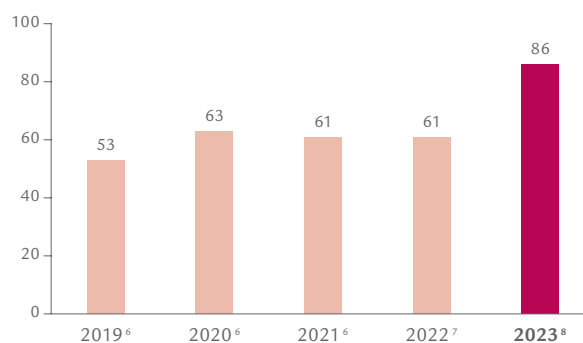
Dividend for the financial year /  
repayment of par value per share<sup>2</sup>

CHF



## Dividend payout ratio

In %

<sup>1</sup> Restated, IFRS 17 / IAS 39<sup>2</sup> The dividend for a financial year is paid in April/May of the calendar year following the financial year.<sup>3</sup> Distribution per share proposed by the Board of Directors for the financial year<sup>4</sup> The "Total distribution to shareholders for the financial year" is based on the number of shares less treasury shares held at the time of distribution.<sup>5</sup> Total distribution proposed by the Board of Directors for the financial year less the distribution for treasury shares expected to be held at the time of distribution<sup>6</sup> IFRS 4 / IAS 39<sup>7</sup> As published<sup>8</sup> Based on the distribution per share proposed by the Board of Directors for the financial year

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# Consolidated Statement of Income

Consolidated statement of income for the years ended 31 December

In CHF million	Notes	2023	restated 2022
Insurance revenue	7	8 797	8 017
Insurance service expenses	7	-7 445	-6 588
Net expenses from reinsurance contracts held		-143	-149
Insurance service result		1 209	1 280
Net investment result			
Investment income	7	3 849	3 891
Net gains/losses including impairment losses on financial assets available for sale and loans and receivables	7	-	-906
Net gains/losses including impairment losses on financial assets at fair value through other comprehensive income and amortised cost	7	-2 165	-
Net gains/losses on financial instruments at fair value through profit or loss	7	4 018	-1 948
Net gains/losses on investment property	7	-880	1 034
Net finance expenses from insurance contracts and investment contracts with discretionary participation	16	-4 757	-1 564
Net finance income from reinsurance contracts held	16	38	4
Net investment result		103	512
Commission income	7	1 929	1 938
Policy fees earned on investment contracts without discretionary participation		66	74
Share of profit or loss of associates	11	1	0
Other income	7	646	275
Other interest expense	7	-284	-87
Other expenses	7	-2 172	-2 251
PROFIT FROM OPERATIONS		1 497	1 742
Borrowing costs		-132	-120
PROFIT BEFORE INCOME TAX		1 366	1 622
Income tax expense	20	-254	-433
<b>NET PROFIT</b>		<b>1 111</b>	<b>1 189</b>
Net profit attributable to			
equity holders of Swiss Life Holding		1 094	1 182
non-controlling interests		18	7
<b>NET PROFIT</b>		<b>1 111</b>	<b>1 189</b>
Earnings per share attributable to shareholders of Swiss Life Holding			
Basic earnings per share (in CHF)	6	37.13	38.74
Diluted earnings per share (in CHF)	6	37.01	38.62

# Consolidated Statement of Comprehensive Income

Consolidated statement of comprehensive income for the years ended 31 December

In CHF million	Notes	2023	restated 2022
<b>NET PROFIT</b>		<b>1 111</b>	<b>1 189</b>
<b>OTHER COMPREHENSIVE INCOME</b>			
<b>ITEMS THAT MAY BE RECLASSIFIED TO THE INCOME STATEMENT</b>			
Exchange differences on translating foreign operations		-875	-321
Net investment hedges		532	90
Change in fair value of financial assets available for sale		-	-22 721
Change in fair value of debt securities reclassified to loans and receivables		-	6
Change in fair value of debt instruments measured at fair value through other comprehensive income		4 898	-
Cash flow hedges		5	-1 089
Cost of hedging		0	-
Net finance income/expenses from insurance contracts and investment contracts with discretionary participation		-5 272	23 619
Net finance income/expenses from reinsurance contracts held		74	-85
Share of other comprehensive income of associates		0	0
Income tax		66	55
<b>TOTAL</b>	22	<b>-572</b>	<b>-448</b>
<b>ITEMS THAT WILL NOT BE RECLASSIFIED TO THE INCOME STATEMENT</b>			
Revaluation surplus on investment property		-2	-3
Remeasurements of defined benefit pension liability		-267	637
Change in fair value of equity instruments measured at fair value through other comprehensive income		75	-
Fair value hedges of equity instruments measured at fair value through other comprehensive income		-23	-
Income tax		35	-106
<b>TOTAL</b>	22	<b>-181</b>	<b>528</b>
<b>NET OTHER COMPREHENSIVE INCOME</b>	22	<b>-753</b>	<b>80</b>
<b>TOTAL NET COMPREHENSIVE INCOME</b>		<b>358</b>	<b>1 269</b>
Total net comprehensive income attributable to			
equity holders of Swiss Life Holding		346	1 266
non-controlling interests		13	3
<b>TOTAL NET COMPREHENSIVE INCOME</b>		<b>358</b>	<b>1 269</b>

# Consolidated Balance Sheet

## Consolidated balance sheet

In CHF million

	Notes	31.12.2023	restated 31.12.2022	restated 01.01.2022
<b>ASSETS</b>				
Cash and cash equivalents		5 888	6 910	7 208
Derivatives	8	2 749	5 126	2 813
Assets held for sale		1	1	69
<b>Financial assets</b>				
Designated as at fair value through profit or loss	9	–	49 747	54 149
Available for sale	9	–	79 968	106 880
Loans and receivables	9	–	19 741	17 722
Measured at fair value through profit or loss	9	65 548	–	–
Measured at fair value through other comprehensive income	9	66 329	–	–
Measured at amortised cost	9	18 958	–	–
Financial assets pledged as collateral	9	6 424	3 234	4 140
<b>Total financial assets</b>		<b>157 259</b>	<b>152 690</b>	<b>182 891</b>
Investment property	10	40 710	42 160	41 234
Investments in associates	11	163	152	172
Insurance contract assets incl. investment contracts with discretionary participation	16	13	5	72
Reinsurance contract assets	16	2 079	1 692	284
Property and equipment	12	908	932	925
Intangible assets	13	1 701	1 714	1 758
Current income tax assets		62	35	34
Deferred income tax assets	20	274	260	223
Other assets	14	1 637	1 764	1 164
<b>TOTAL ASSETS</b>		<b>213 445</b>	<b>213 440</b>	<b>238 846</b>



## Consolidated balance sheet

In CHF million

	Notes	31.12.2023	restated 31.12.2022	restated 01.01.2022
<b>LIABILITIES AND EQUITY</b>				
<b>LIABILITIES</b>				
Derivatives	8	1 265	3 218	1 746
Investment contracts without discretionary participation	15	18 201	18 545	22 611
Borrowings	17	4 195	4 409	4 099
Other financial liabilities	18	18 846	19 136	17 272
Insurance contract liabilities incl. investment contracts with discretionary participation	16	159 830	156 115	180 464
Reinsurance contract liabilities	16	18	14	37
Employee benefit liabilities	19	1 029	869	1 571
Current income tax liabilities		362	424	341
Deferred income tax liabilities	20	986	1 033	864
Provisions	21	40	66	48
Other liabilities	14	374	402	359
<b>TOTAL LIABILITIES</b>		<b>205 146</b>	<b>204 231</b>	<b>229 412</b>
<b>EQUITY</b>				
Share capital		3	3	3
Share premium		17	17	15
Treasury shares		-388	-640	-285
Accumulated other comprehensive income		-1 632	-705	-738
Retained earnings		9 499	9 738	9 644
<b>TOTAL SHAREHOLDERS' EQUITY</b>	22	<b>7 499</b>	<b>8 414</b>	<b>8 640</b>
Hybrid equity		675	675	675
Non-controlling interests		125	120	119
<b>TOTAL EQUITY</b>		<b>8 299</b>	<b>9 209</b>	<b>9 435</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>213 445</b>	<b>213 440</b>	<b>238 846</b>

## Consolidated Statement of Cash Flows

Consolidated statement of cash flows for the years ended 31 December

In CHF million

	2023	restated 2022
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Premiums, policy fees and deposits received, including investment components	18 567	17 722
Insurance service expenses and insurance acquisition costs paid, including investment components	-21 649	-17 204
Interest received	2 819	2 580
Dividends received	482	570
Commissions received	1 890	1 989
Rentals received	1 416	1 393
Interest paid on borrowings and other liabilities	-387	-216
Commissions, employee benefit and other payments	-4 199	-3 487
Net cash flows from		
derivatives	2 066	-546
financial assets available for sale	-	1 775
loans	-	-1 576
financial instruments measured at fair value through profit or loss	-3 465	-2 380
financial assets measured at fair value through other comprehensive income	3 362	-
financial assets measured at amortised cost	210	-
investment property	-327	-341
other financial liabilities	18	1 798
other operating assets and liabilities	404	-833
Income taxes paid	-326	-260
<b>TOTAL NET CASH FLOWS FROM OPERATING ACTIVITIES</b>	<b>881</b>	<b>986</b>

## Consolidated statement of cash flows for the years ended 31 December

In CHF million			
	Notes	2023	restated 2022
<b>TOTAL NET CASH FLOWS FROM OPERATING ACTIVITIES</b>		<b>881</b>	986
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchases of investments in associates		-15	-4
Sales of investments in associates		2	26
Dividends received from associates	11	3	27
Purchases of property and equipment		-89	-60
Sales of property and equipment		26	5
Purchases of computer software and other intangible assets		-20	-23
Acquisitions of subsidiaries, net of cash and cash equivalents	24	-53	6
Disposals of subsidiaries, net of cash and cash equivalents	24	37	53
<b>TOTAL NET CASH FLOWS FROM INVESTING ACTIVITIES</b>		<b>-111</b>	29
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Issuance of debt instruments	17	1 218	878
Redemption of debt instruments	17	-1 270	-470
Lease principal payments <sup>1</sup>	17	-38	-37
Purchases of treasury shares		-442	-726
Purchases of non-controlling interests		-	-1
Capital contributions from non-controlling interests		1	2
Interest paid on hybrid equity		-13	-13
Dividends paid to equity holders of Swiss Life Holding	1	-877	-764
Dividends paid to non-controlling interests		-8	-4
<b>TOTAL NET CASH FLOWS FROM FINANCING ACTIVITIES</b>		<b>-1 430</b>	-1 135
<b>TOTAL CHANGE IN CASH AND CASH EQUIVALENTS</b>		<b>-661</b>	-119
Cash and cash equivalents as at 1 January		6 910	7 208
Foreign currency differences		-361	-179
Total change in cash and cash equivalents		-661	-119
<b>TOTAL CASH AND CASH EQUIVALENTS AS AT END OF PERIOD</b>		<b>5 888</b>	6 910
<b>COMPONENTS OF CASH AND CASH EQUIVALENTS</b>			
Cash on hand and demand deposits		5 083	6 905
Cash equivalents		805	5
<b>TOTAL CASH AND CASH EQUIVALENTS AS AT END OF PERIOD</b>		<b>5 888</b>	6 910

<sup>1</sup> Total cash outflow for leases: CHF 43 million (2022: CHF 47 million)

## Consolidated Statement of Changes in Equity

### Consolidated statement of changes in equity for the year ended 31 December 2023

In CHF million										
	Notes	Share capital	Share premium	Treasury shares	Accumulated other comprehensive income	Retained earnings	Total shareholders' equity	Hybrid equity	Non-controlling interests	Total equity
Balance as at 1 January 2023		3	17	-640	-705	9 738	8 414	675	120	9 209
Adjustment on initial application of IFRS 9	22	-	-	-	-230 <sup>1</sup>	307 <sup>2</sup>	77	-	0	77
Tax effect on initial application of IFRS 9	22	-	-	-	51	-76	-25	-	0	-25
Balance as at 1 January 2023 restated		3	17	-640	-883	9 968	8 466	675	120	9 261
Total net comprehensive income		-	-	-	-748	1 094	346	-	13	358
Equity-settled share-based payments		-	20	-	-	-	20	-	-	20
Purchases of treasury shares		-	-	-30	-	-	-30	-	-	-30
Share buyback	22	-	-	-412	-	-	-412	-	-	-412
Cancellation of treasury shares		0	-	677	-	-677	-	-	-	-
Allocation of treasury shares under equity compensation plans		-	-17	17	-	-	-	-	-	-
Disposals of subsidiaries		-	-	-	-	-	-	-	0	0
Transfer of gains/losses on disposal to retained earnings		-	-	-	-1	1	-	-	-	-
Capital contributions from non-controlling interests		-	-	-	-	-	-	-	1	1
Dividends	22	-	-	-	-	-877	-877	-	-8	-885
Interest on hybrid equity		-	-	-	-	-13	-13	-	-	-13
Income tax effects		-	-2	-	-	2	0	-	-	0
<b>BALANCE AS AT END OF PERIOD</b>		<b>3</b>	<b>17</b>	<b>-388</b>	<b>-1 632</b>	<b>9 499</b>	<b>7 499</b>	<b>675</b>	<b>125</b>	<b>8 299</b>

<sup>1</sup> Includes consequential impact from fair value change of underlying items of CHF 1095 million

<sup>2</sup> Includes consequential impact from fair value change of underlying items of CHF -1095 million

### Consolidated statement of changes in equity for the year ended 31 December 2022 (restated)

In CHF million										
	Notes	Share capital	Share premium	Treasury shares	Accumulated other comprehensive income	Retained earnings	Total shareholders' equity	Hybrid equity	Non-controlling interests	Total equity
Balance as at 1 January		3	15	-285	2 804	13 189	15 727	675	120	16 522
Adjustment on initial application of IFRS 17	22	-	-	-	-4 431	-4 375	-8 805	-	-1	-8 805
Tax effect on initial application of IFRS 17	22	-	-	-	889	829	1 718	-	0	1 718
Balance as at 1 January restated		3	15	-285	-738	9 644	8 640	675	119	9 435
Total net comprehensive income		-	-	-	84	1 182	1 266	-	3	1 269
Equity-settled share-based payments		-	18	-	-	-	18	-	-	18
Purchases of treasury shares		-	-	-25	-	-	-25	-	-	-25
Share buyback	22	-	-	-701	-	-	-701	-	-	-701
Cancellation of treasury shares		0	-	357	-	-357	-	-	-	-
Allocation of treasury shares under equity compensation plans		-	-14	14	-	-	-	-	-	-
Disposals of subsidiaries		-	-	-	-3	3	-	-	-	-
Transfer of gains/losses on disposal to retained earnings		-	-	-	-46	46	-	-	-	-
Changes in ownership interest in subsidiaries		-	-	-	-	-7	-7	-	1	-6
Capital contributions from non-controlling interests		-	-	-	-	-	-	-	2	2
Dividends	22	-	-	-	-	-764	-764	-	-4	-769
Interest on hybrid equity		-	-	-	-	-13	-13	-	-	-13
Income tax effects		-	-3	-	-	2	0	-	-	0
<b>BALANCE AS AT END OF PERIOD</b>		<b>3</b>	<b>17</b>	<b>-640</b>	<b>-705</b>	<b>9 738</b>	<b>8 414</b>	<b>675</b>	<b>120</b>	<b>9 209</b>

# Notes to the Consolidated Financial Statements

## 1 General Information

The Swiss Life Group is one of Europe's leading comprehensive life and pensions and financial solutions providers. In its core markets of Switzerland, France and Germany, Swiss Life offers individuals and corporations comprehensive and individual advice plus a broad range of own and partner products through its sales force and distribution partners such as brokers and banks.

Swiss Life Select, Tecis, Horbach, Proventus and Chase de Vere advisors choose suitable products for customers from the market according to the Best Select approach. Swiss Life Asset Managers offers institutional and private investors access to investment and asset management solutions. Swiss Life provides multinational corporations with employee benefits solutions and high net worth individuals with structured life and pensions products.

### Dividend payment

For the 2022 financial year, a dividend of CHF 877 million (CHF 30.00 per registered share) was paid in May 2023 to the shareholders of Swiss Life Holding Ltd (hereinafter referred to as "Swiss Life Holding").

### Share buyback programme

As announced during the Investor Day on 25 November 2021, Swiss Life started a CHF 1 billion share buyback programme in December 2021. By 30 May 2023, 1 876 368 shares had been purchased at an average price of CHF 532.94 per share, of which 472 487 shares for CHF 262 million were purchased in 2023, 1 335 881 shares for CHF 701 million in 2022 and 68 000 shares for CHF 38 million in 2021. The programme was completed in May 2023.

As announced on 6 September 2023, Swiss Life started a CHF 300 million share buyback programme in October 2023. By 31 December 2023, 261 800 shares had been purchased for CHF 150 million at an average price of CHF 573.46 per share. The programme will be completed in March 2024.

### Approval of financial statements

On 8 April 2024, the Board of Directors approved the annual financial statements and the financial report and authorised them for issue. The financial report, therefore, only reflects events up to that date.

## 2 Summary of Significant Accounting Policies

The principal accounting policies are set out below. These policies have been applied consistently to all the periods presented unless otherwise stated.

### 2.1 Basis of preparation

The consolidated financial statements of Swiss Life have been prepared in accordance and compliance with IFRS<sup>®</sup> Accounting Standards (IFRS).

The preparation of financial statements in conformity with IFRS Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed in note 3.

Figures may not add up exactly due to rounding.

### 2.2 Changes in accounting policies

The Swiss Life Group has adopted the following new standards, including any consequential amendments to other standards, with a date of initial application of 1 January 2023.

- IFRS 17 Insurance Contracts
- IFRS 9 Financial Instruments
- Amendments to IAS 12 Income Taxes, International Tax Reform – Pillar Two Model Rules

The new accounting policies relating to IFRS 17, IFRS 9, Amendments to IAS 12 as well as the transition to IFRS 17 and IFRS 9 are described below. IFRS 17 has been applied retrospectively to the extent possible. The comparative periods have been restated. IFRS 9 has been applied retrospectively without restating the comparative periods.

Other new or amended standards and interpretations did not have a material impact on the Group's accounting policies.

#### 2.2.1 IFRS 17 Insurance Contracts

IFRS 17 establishes principles for the recognition, measurement, presentation and disclosure of insurance contracts, reinsurance contracts and investment contracts with discretionary participation features (DPF). It introduces three different models that measure groups of contracts based on the terms of the contracts. The models comprise the Group's estimates of the present value of future cash flows that are expected to arise as the Group fulfils the contracts, an explicit risk adjustment (RA) for non-financial risk and a contractual service margin (CSM).

Due to the nature of the business, the variable fee approach (VFA) is the predominant model applied at Swiss Life. The building block approach (BBA or the general model) as the default measurement model is applied to all insurance contracts unless the contract is subject to the VFA, or is eligible for, and the Group elects to apply, the simplified model – the premium allocation approach (PAA).

Under IFRS 17, insurance contract liabilities and assets under the BBA and the VFA consist of the present value of the best estimate future cash flows, a RA for non-financial risk and a CSM which represents the unearned profit under the contract. The CSM represents the profit that the company expects to earn as it provides insurance coverage. The CSM release is recognised in profit or loss over the coverage period as the company provides the insurance services or investment-related and investment-return services.

The Group applies the VFA to insurance and investment contracts with direct participation (VFA contracts). VFA contracts are substantially insurance and investment-related services contracts under which the Group expects to pay to the policyholder a return based on underlying items. Under a VFA contract, the Group expects to pay to the policyholders an amount equal in value to specified underlying items minus a variable fee for service. The variable fee is viewed as the compensation that the Group charges to the policyholder for services provided by the VFA contract.

The Swiss Life Group measures the following types of businesses under the VFA:

- Direct participating life insurance contracts
- Unit-linked contracts subject to IFRS 17

The Group exercises judgement when deciding whether a contract contains direct participation features and, therefore, will be eligible to apply the VFA. Participating contracts differ significantly between jurisdictions. Not all participating contracts meet the criteria to be accounted for as direct participating contracts.

The Swiss Life Group measures the following types of businesses under the BBA:

- Certain life insurance contracts without discretionary policyholder participation
- Reinsurance contracts issued and held with a contract boundary of more than one year

The measurement for insurance contract liabilities and assets under the PAA is similar to the unearned premium approach for short-duration contracts. The amounts recognised consist of an asset or liability for remaining coverage which comprises the premiums received under the contracts minus the insurance acquisition cash flows. In addition, a liability for incurred claims is set up.

The Swiss Life Group measures the following types of businesses under the PAA:

- Non-life contracts
- Health and protection contracts
- Death and disability contracts
- Certain reinsurance contracts issued and held

#### 2.2.1.1 Definition of insurance contracts

Insurance contracts are contracts under which one party accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event adversely affects the policyholder. Significant insurance risk exists if an insurance event could cause an insurer to pay significant additional benefits in any scenario, excluding scenarios that lack commercial substance (i.e. have no discernible effect on the economics of the transaction). The classification of contracts identifies both the insurance contracts the Group issues and reinsurance contracts that the Group holds. By Group policy, Swiss Life considers those contracts to be insurance contracts that require the payment of additional benefits in excess of 10% of the benefits that would be payable if the insured event had not occurred, excluding scenarios that lack commercial substance. The Group has assessed the significance of insurance risk on a contract-by-contract basis. Contracts that do not transfer insurance risk at inception but at a later date are classified as insurance from inception unless the Group remains free to price the insurance premium at a later date. In this case, the contract is classified as insurance when the insurance premiums are specified. A contract that qualifies as an insurance contract remains an insurance contract until all rights and obligations are extinguished or expire.

Contracts under which the transfer of insurance risk to the Group from the policyholder is not significant are classified as investment contracts.

#### 2.2.1.2 Investment contracts with and without discretionary participation features

For investment contracts that contain discretionary participation features, the same recognition and measurement principles as for insurance contracts apply. For investment contracts without discretionary participation features, the recognition and measurement principles for financial instruments apply.

#### 2.2.1.3 Level of aggregation

The Group identifies portfolios of insurance contracts. Each portfolio comprises contracts that are subject to similar risks and that are managed together and is divided into three groups: onerous contracts, contracts without significant risk of becoming onerous and remaining contracts unless the groups of contracts are mutualised. In case of non-mutualised groups of contracts, to distinguish between the two non-onerous groups of contracts, the Swiss Life Group primarily assesses each portfolio of insurance contracts on a qualitative basis with regard to profitability under reasonably possible scenarios. Additional criteria are taken into account if deemed necessary. Contracts are considered onerous at initial recognition, if the fulfilment cash flows arising from the contracts are a net outflow. For the contracts measured with the PAA, the Group assumes that no contracts are onerous at initial recognition, unless facts and circumstances indicate otherwise.

Each group of insurance contracts is further divided by year of issue. The resulting groups represent the level at which the recognition and measurement accounting policies are applied. The groups are established on initial recognition and their composition is not reassessed subsequently. Contracts issued more than one year apart are not included in the same group.



#### 2.2.1.4 Mutualisation

The policyholders of some direct participating contracts share with policyholders of other contracts the returns on the same pool of underlying items. The policyholder bears a reduction in his share of the return on the underlying items because of payments to policyholders of other contracts that share in that pool or vice versa. The mutual dependence of cash flows between contracts is commonly referred to as “mutualisation”. This dependence is influenced by regulatory and statutory requirements as well as management views.

#### 2.2.1.5 Initial recognition

The Group recognises a group of insurance contracts issued from the earliest of the following:

- the beginning of the coverage period;
- the date on which the first payment from a policyholder is due; and
- for a group of onerous contracts, when the group becomes onerous.

The Group recognises a group of reinsurance contracts issued that provide proportionate coverage at the later of the beginning of the coverage period of the group of reinsurance contracts and the initial recognition of any underlying contract and recognises all other groups of reinsurance contracts from the beginning of the coverage period of the group of reinsurance contracts. The coverage period is the period during which the Group receives coverage for claims arising from the reinsured portions of the underlying insurance contracts.

Subsequently, new contracts are added to the group when they are issued, provided that all contracts in the group are issued in the same year.

#### 2.2.1.6 Contract boundaries

Cash flows are within the boundary of an insurance contract if they arise from substantive rights and obligations that exist during the reporting period in which the entity can compel the policyholder to pay the premiums or in which the entity has a substantive obligation to provide the policyholder with services.

The substantive rights and obligations end when:

- the entity has the practical ability to reassess the risks of the particular policyholder and, as a result, can set a price or level of benefits that fully reflects those risks; or both of the following criteria are satisfied;
- the entity has the practical ability to reassess the risks of the portfolio of insurance contracts that contains the contract and, as a result, can set a price or level of benefits that fully reflects the risk of that portfolio; and
- the pricing of the premiums for coverage up to the date when the risks are reassessed does not take into account the risks that relate to periods after the reassessment date.

The contract boundary is reassessed at each reporting date or when indicated by facts and circumstances. Therefore, it may change over time.

When assessing the practical ability to fully reflect the risk upon renewal of an existing contract, the following restrictions apply:

- restrictions arising from the terms and conditions of the contract;
- legal and regulatory restrictions; and
- commercial and reputational constraints.

However, restrictions are irrelevant if either of the following conditions is met:

- they equally apply to new and existing policyholders in the same market;
- they have no commercial substance (i.e. no discernible effect on the economics of the contract).

Finally, a constraint that limits the ability to reprice contracts differs from pricing choices made, which may not limit the practical ability to fully reflect the risk at renewal date. Pricing choices include, for example, the level of loadings in the premium, or commercial discounts given to policyholders.

The following contract boundaries apply at Swiss Life.

#### *2.2.1.6.1 Switzerland*

In the Swiss group life business, which comprises full insurance, semi-autonomous and pure risk, i.e. “BVG business”, which is the business under the Federal Act on Occupational Old Age, Survivors’ and Invalidity Pension Provision, the contractual relations are determined by a collective life insurance contract between the insurer and a foundation and an affiliation contract between the foundation and the employer. Regarding contract boundaries, the relevant contract is the insurance contract between the insurer and the foundation. These contracts are usually open-ended contracts without a defined termination date, i.e. the continuation of the contract is not dependent on active renewal. There are cancellation rights and repricing possibilities. However, they are restricted due to regulatory and economic constraints. New policies for new employees of an existing affiliation contract are not regarded as new contracts at initial recognition (“new business”). New affiliation contracts to an existing foundation or new foundations are considered as outside of the contract boundary and shown as new business at initial recognition.

Individual life (annuities, endowments, pure risk, unit-linked): for all types of contracts, the contract boundary is the expiration date of the contract.

#### *2.2.1.6.2 Other countries*

For most savings and pensions contracts, additional premiums on existing contracts (either regular or non-regular) are within the contract boundary. In the case of open group contracts, the boundary of the contracts includes future premiums and annuities of existing affiliations. However, future adhesions to the group contracts are generally outside the contract boundary.

Group risk business, non-life contracts and health and protection contracts generally have a short contract boundary.

### 2.2.1.7 Discounting

#### 2.2.1.7.1 General approach

Discount rates are applied to adjust the estimates of future cash flows of the insurance contract portfolios.

Discount rates are consistent with observable available current market prices for financial instruments with cash flows whose characteristics are consistent with those of the insurance contracts in terms of timing, currency and liquidity.

The Swiss Life Group determines the appropriate discount rates for portfolios of insurance contracts treated under VFA based on a yield curve that reflects the current market rates of return implicit in a fair value measurement of the reference portfolio of underlying assets. The Swiss Life Group adjusts this yield curve to eliminate the factors, i.e. market and credit risks, that are not relevant to the insurance contracts except for differences in liquidity characteristics of the insurance contracts and of the reference portfolio.

For the business accounted for under the BBA and PAA, the Swiss Life Group determines discount rates by adjusting a liquid yield curve with a credit risk adjustment if the curve is not sufficiently secured. Liquid yield curves are based on market swap rates. The most relevant currencies for Swiss Life insurance liabilities are the Swiss franc and the euro. The liquid yield curve for Swiss francs is based on SARON rates and for euro on EURIBOR.

#### 2.2.1.7.2 Extrapolation

Beyond terms where the market for swap rates is assessed as not sufficiently deep, liquid and transparent, an extrapolation is performed to derive the yield curve. For the extrapolation the Smith-Wilson method is applied. The relevant characteristics are the so-called last liquid point (LLP) at which the extrapolation starts and the ultimate forward rate (UFR) to which the extrapolated yield curves converge.

Last liquid point (LLP) and ultimate forward rate (UFR) for the year 2023

	LLP in years	UFR
CURRENCY		
Swiss franc	15	2.45%
Euro	20	3.45%

The same LLP and UFR have been applied for all periods presented.

### 2.2.1.7.3 Liquidity premium

The liquidity premium for VFA portfolios can be calculated as the difference between the relevant rate for discounting the liabilities and the liquid yield curve, i.e. before the LLP. The following table shows the liquidity premiums for the relevant VFA portfolios.

#### Liquidity premium

In basis points			
		31.12.2023	31.12.2022
Swiss franc (Swiss group life insurance)		73	68
Swiss franc (Swiss individual life insurance)		73	68
Euro		75	71

### 2.2.1.7.4 Discount rates

The following spot rates have been applied for the discounting of the insurance and investment contracts with DPF under VFA in Swiss francs and euro.

#### Discount rates for insurance and investment contracts with DPF under VFA

Maturity in years	Swiss franc		Euro	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022
1	2.11%	2.20%	4.21%	3.99%
5	1.79%	2.57%	3.17%	3.94%
10	1.89%	2.82%	3.24%	3.91%
15	1.95%	2.90%	3.32%	3.84%
30	2.13%	2.83%	3.28%	3.39%

### 2.2.1.7.5 Inflation

Inflation assumptions have been derived for the euro from inflation-swap data. For Swiss francs where no such instruments are traded, inflation assumptions over the next few years have been derived from forecasts of the Swiss National Bank. The Smith-Wilson method is applied for extrapolation.

### 2.2.1.7.6 Economic scenario generator

Where future cash flows vary with the returns on the underlying items and the effects of options and guarantees are relevant, the Swiss Life Group uses stochastic modelling techniques to value future cash flows. A risk-neutral valuation approach based on market-consistent and arbitrage-free stochastic economic scenarios is used. The calibration of the economic scenarios, e.g. regarding volatilities, is based on traded market instruments at the valuation date where available.

#### 2.2.1.8 Actuarial assumptions

Non-economic assumptions such as mortality, morbidity and lapse rates that are used in estimating future cash flows are derived by product type at local level, reflecting recent experience and the profiles of policyholders within a group of insurance contracts. Experience analyses for each of these factors are undertaken on a regular basis with a particular focus on the most recent experience as well as longer term trends. Adjustments are made where the experience or trends are not expected to continue in the long term. Lapse rates from policyholders have been dynamically modelled. Lapse parameters depend on the country and product line as well as on the credited rates to the policyholders.

#### 2.2.1.9 Measurement of contracts under the BBA and the VFA

##### 2.2.1.9.1 Initial measurement

The Swiss Life Group assesses the rights and obligations arising from the groups of contracts and reflects them net on its balance sheet on a discounted basis. All insurance contracts are initially measured as the total of the fulfilment cash flows and the contractual service margin, unless the contracts are onerous.

At initial recognition of the contracts, the CSM is the present value of the future cash inflows less the present value of future cash outflows, i.e. it is the amount that, when added to the fulfilment cash flows, prevents the immediate recognition of unearned profit when a group of contracts is first recognised.

If contracts are onerous, losses are recognised immediately in profit or loss. No contractual service margin is recognised on the balance sheet at initial recognition for such contracts.

##### 2.2.1.9.1.1 Fulfilment cash flows

The fulfilment cash flows are the current estimates of the amounts that the Group expects to collect from premiums and pay out for claims, benefits and expenses, adjusted to reflect the timing and the uncertainty in those amounts. For the majority of Swiss Life's contracts under VFA and BBA, the fulfilment cash flows are derived from actuarial projections up to 40 years with closed formula approximations for the remaining contract terms. The future coverage units are determined consistently. The adjustment for uncertainty is called the risk adjustment (RA). For direct participating contracts the benefit cash flows are modelled in the actuarial projection tools reflecting legal and regulatory constraints as well as crediting and investment policies. The cash flows of a group of contracts may be affected by cash flows of other groups of contracts. This aspect, sometimes referred to as "mutualisation between contracts", is considered in the measurement of the fulfilment cash flows (see 2.2.4).

The measurement of the fulfilment cash flows of a group of insurance contracts does not reflect non-performance risk, which is the risk that the obligation will not be fulfilled. This includes, but may not be limited to, the entity's own credit risk.

The RA for non-financial risk for a group of insurance contracts is the compensation required for bearing uncertainty about the amount and timing of the cash flows that arises from non-financial risk. The RA for non-financial risk is determined using the quantile method based on value at risk and a Group confidence level of 70%. The RA includes an allowance for diversification on portfolio level, reporting segment level and Group level. The considered risk factors comprise mortality, longevity, disability, recovery, surrender, expenses and capital option. The aggregation across risk factors is performed using the delta-normal approach. An allocation of corresponding diversification benefits to sub-risks is performed in line with the breakdown into group of contracts. The change in the RA due to diversification on Group level positively impacts the CSM. Changes in the RA in one group of contracts impact the RA and therefore also the CSM of other businesses.

Fulfilment cash flows generally include only expenses that are attributable to insurance contracts and investment contracts with DPF (insurance service expenses). For insurance contracts and investment contracts with DPF accounted for under VFA, projected profit-sharing cash flows also reflect the impact of non-attributable expenses on the profit sharing. Future expenses are taken into account in the cash flow projections by using best estimate assumptions based on current and past experienced cost levels. The best estimate assumptions are based on functional cost areas and cost centres allocated to groups of contracts according to appropriate keys and projected using suitable cost drivers. Best estimate expense assumptions are modelled subject to inflation.

The following costs qualify as insurance service expenses, e.g.:

- the costs of accounting, human resources, information technology and support, building depreciation, rent and maintenance and utilities directly attributable to fulfilling insurance contracts;
- policy administration and maintenance costs;
- claims and claims handling costs; and
- insurance acquisition cash flows that are directly attributable to the portfolio to which the contract belongs.

The following costs do not qualify as insurance service expenses, e.g.:

- payments to and from reinsurers;
- insurance acquisition cash flows that are not directly attributable to a portfolio of insurance contracts;
- general overhead (e.g. product development costs and training costs);
- asset investment returns; and
- income taxes.

Such costs are recognised in profit or loss as incurred.

#### *2.2.1.9.1.2 Insurance acquisition cash flows*

Insurance acquisition cash flows arise from the costs of selling, underwriting and initiating a group of insurance contracts that are directly attributable to the portfolio of insurance contracts to which the group belongs. Such cash flows include cash flows that are not directly attributable to individual contracts or groups of insurance contracts within the portfolio. Cash flows that are not directly attributable to a group of contracts are allocated on a reasonable and consistent basis to measure the group of insurance contracts. Insurance acquisition cash flows reduce the CSM of a group of contracts to which they relate when that group is recognised.

Insurance acquisition cash flows that the Group pays before the related group of contracts is recognised are presented in the portfolio of insurance contracts to which they relate. When the group of contracts is recognised, these cash flows are included in the measurement of the group and the previously recognised asset is derecognised. At the end of each reporting period, the recoverability of the asset for insurance acquisition cash flows is assessed if facts and circumstances indicate the asset may be impaired. If an impairment loss is identified, the impairment loss is recognised in profit or loss.

#### *2.2.1.9.2 Subsequent measurement*

The fulfilment cash flows of groups of insurance contracts are measured at the reporting date using current estimates of future cash flows, current discount rates and current estimates of the RA for non-financial risk. The CSM of each group of contracts subsequent to initial recognition is calculated on a half-yearly basis. The Group has elected to change the accounting estimates made in the first half of the year for the annual reporting period. Changes in estimates of future cash flows and of the RA for non-financial risk related to future services are recognised in the CSM until the CSM is exhausted, with any excess recognised as a liability for onerous contracts in profit or loss. Changes in estimates of future cash flows and of the RA for non-financial risk related to current and past services are recognised in the insurance service result. The Group releases the CSM to profit or loss in each period on the basis of the identified units of coverage in each group of contracts that reflects the services provided in the period.

The carrying amount of a group of insurance contracts at each reporting date is the sum of the liability for remaining coverage (LRC) and the liability for incurred claims (LIC). The LRC includes the fulfilment cash flows related to services that will be provided under the contracts in future periods and any remaining CSM at that date. The liability for incurred claims comprises the fulfilment cash flows for incurred claims and other insurance expenses that have not yet been paid, including claims that have been incurred but not yet reported.

The Group establishes a loss component of the LRC for onerous groups of insurance contracts. The loss component determines the amounts of fulfilment cash flows that are subsequently excluded from insurance revenue when they occur. When the fulfilment cash flows occur, they are allocated between the loss component and the LRC excluding the loss component on a systematic basis. The systematic basis is determined by the proportion of the loss component relative to the total estimate of the present value of the future cash outflows plus the RA for non-financial risk at the beginning of each period (or on initial recognition if a group of contracts is initially recognised in the period). Changes in estimates of cash flows relating to future services and changes in the Group's share of the fair value of any underlying items are allocated solely to the loss component. If the loss component is reduced to zero, then any excess over the amount allocated to the loss component creates a new CSM for the group of contracts.

#### 2.2.1.9.2.1 *Direct participating contracts under VFA*

VFA contracts are contracts under which the Group expects to pay to the policyholder the net of:

- an amount equal to the fair value of the underlying items; and
- a variable fee in exchange for future services provided by the contracts, being the Group's share of the fair value of the underlying items less fulfilment cash flows that do not vary based on the returns on underlying items.

When measuring a group of direct participating contracts, the Group adjusts the fulfilment cash flows for the whole of the changes of the amounts related to changes in the fair value of the underlying items. These changes do not relate to future services and are recognised in profit or loss. The Group then adjusts any CSM for changes in the Group's share of the fair value of the underlying items, which relate to future services, as explained below.

The carrying amount of the CSM at the end of each annual period is the carrying amount at the start of the reporting period, adjusted for:

- the CSM of any new contracts that are added to the group in the period;
- the Group's share of the change in the fair value of the underlying items and changes in fulfilment cash flows that relate to future services, except to the extent that the Group has chosen to exclude from the CSM changes in the effect of financial risk on its share of the underlying items;
- the Group's share of a decrease in the fair value of the underlying items, or an increase in the fulfilment cash flows that relate to future services, exceeding the carrying amount of the CSM, giving rise to a loss (included in insurance service expenses) and creating a loss component; or
- the Group's share of an increase in the fair value of the underlying items, or a decrease in the fulfilment cash flows that relate to future services, as allocated to the loss component, reversing losses previously recognised in profit or loss (included in insurance service expenses);
- the effect of any currency exchange differences on the CSM; and
- the amount recognised as insurance revenue because of the services provided in the period.

Changes in fulfilment cash flows that relate to future services include the changes relating to future services specified above for contracts without direct participation features (measured at current discount rates) and the effect of the time value of money and financial risks – e.g. the effect of financial guarantees.

#### 2.2.1.9.2.2 *Underlying items*

##### 2.2.1.9.2.2.1 *Switzerland*

The underlying items include all assets associated with the IFRS 17 insurance contracts and investment contracts with DPF, and represent the fair value of those assets. Thus, the underlying items consist of all tied assets of the group and individual life business including assets covering surplus funds and other insurance technical reserves associated with these portfolios. The fair values of the underlying items are affected by changes in the cost process, risk process and saving process: all premiums, guaranteed benefits and expenses flow to or from the underlying items. All bonus payments and all risk and expense payments exceeding their respective guaranteed part are also paid out from the underlying items and all returns exceeding the guaranteed interest rate flow into the underlying items (into the surplus funds). All cash flows, including those generating experience adjustments, impact the underlying item and thus flow through the CSM.



#### 2.2.1.9.2.2.2 France

Underlying items consist of a quota share of the invested assets backing the direct participating insurance business, other insurance business as well as the shareholders' equity.

#### 2.2.1.9.2.2.3 Germany

The underlying items are defined by the current and future cash flows of the Swiss Life branch in Germany. Therefore, in addition to the current and future gross surplus – related to investment-return services, insurance coverage and other services – the underlying items consist of the equivalent of the shareholders' equity as well as financial guarantees less future premium receivables.

#### 2.2.1.9.2.2.4 Luxembourg

The underlying items consist of a quota share of the invested assets backing the direct participating insurance business and other insurance business.

### 2.2.1.9.3 Insurance service result and insurance finance income and expenses

#### 2.2.1.9.3.1 Insurance service result

The insurance service result comprises insurance revenue and insurance service expenses.

Insurance revenue excludes any investment components and is measured as follows:

The Group recognises insurance revenue as it satisfies its performance obligations – i.e. as it provides coverage or other services under groups of insurance contracts. For contracts not measured under the PAA, insurance revenue relating to services provided for each period represents the total of the changes in the LRC that relate to services for which the Group expects to receive consideration.

In addition, the Group allocates a portion of premiums that relates to recovering insurance acquisition cash flows to each period in a systematic way based on the passage of time. The Group recognises the allocated amount as insurance revenue and an equal amount as insurance service expenses.

The amount of the CSM of a group of insurance contracts that is recognised as insurance revenue in each reporting period is determined by identifying the coverage units in the group of contracts, allocating the CSM remaining at the end of the reporting period (before any allocation) equally to each coverage unit provided in the reporting period and expected to be provided in future periods, and recognising in profit or loss the amount of the CSM allocated to coverage units provided in the reporting period. The number of coverage units is the quantity of coverage provided by the contracts in the group, determined by considering for each contract the quantity of benefits provided and its expected coverage duration. In line with the future profits in the CSM, the coverage units are discounted. As a consequence, depending on the IFRS yield curve, a higher weight is assigned to the coverage units of the current period compared to future periods.

For the determination of the coverage units, the Swiss Life Group takes into account the volume and quantity of various services provided while considering all types of services provided, i.e. insurance and investment-related services. For this purpose, the respective volume measures for the different services such as mathematical reserves or sum assured are weighted. The weighting of the service components is based on the net charge paid by the policyholder which provides a reasonable and natural quantification of the value of a service provided. It is ensured that the weighting factors also reflect changes in the relationship between the different service components over time.

Coverage units are reassessed at the end of each reporting period before any allocation of CSM to profit or loss, as allocating the amount of the CSM adjusted for the most up-to-date assumptions provides the most relevant information about the profit earned from services provided in the period and the profit to be earned in the future from future services.

Changes in the RA for non-financial risk that relate to release from risk are recognised in the insurance service result.

Insurance service expenses comprise incurred claims (excluding investment components), amortisation of insurance acquisition cash flows, changes in the LIC that relate to past services and losses on onerous contracts or changes thereof.

#### *2.2.1.9.3.2 Insurance finance income and expenses*

Insurance finance income and expenses comprise changes in the carrying amounts of groups of insurance and reinsurance contracts arising from the effects of the time value of money, financial risk and changes therein, unless any such changes for groups of direct participating contracts are allocated to a loss component and included in insurance service expenses.

The Group has chosen to disaggregate insurance finance income and expenses between profit or loss and OCI.

For direct participating contracts, the investment returns on underlying assets as well as other returns on underlying items arising from the risk or cost result included in profit or loss for the period are assessed and matching amounts of insurance finance income or expenses in profit or loss are recognised. The amount reflected in profit or loss eliminates the accounting mismatch with income or expenses included in profit or loss on the underlying investment assets and other underlying items arising from the risk and cost result.

For other insurance contracts, the amount included in profit or loss is determined by a systematic allocation of the expected total insurance finance income and expenses over the duration of the group of contracts. The systematic allocation is determined using the discount rates determined on initial recognition of the group of contracts.

If the Group derecognises a contract as a result of a transfer to a third party or a contract modification, then any remaining amounts of accumulated OCI for the contract are reclassified to profit or loss as a reclassification adjustment.

#### 2.2.1.10 Measurement of contracts under the PAA

In the non-life, health, protection and reinsurance business as well as for certain group risk contracts, the Group chooses to apply the PAA to simplify the measurement of groups of contracts on the following bases:

- insurance contracts: the coverage period of each contract in the group of contracts is one year or less; and
- reinsurance contracts: the Group reasonably expects that the resulting measurement would not differ materially from the result of applying the accounting policies applicable to the BBA.

However, certain groups of insurance contracts are acquired in their claims settlement period. The claims from some of these groups are expected to develop over more than one year. The Group measures these groups under the accounting policies for BBA described above.

##### 2.2.1.10.1 Initial measurement

On initial recognition of each group of contracts, the carrying amount of the LRC is measured as the premiums received on initial recognition, net of acquisition costs paid. Insurance acquisition cash flows are recognised in the LRC and amortised over the coverage period. On initial recognition of each group of contracts, the Group expects that the time between providing each part of the coverage and the related premium due date is not more than a year. Accordingly, the Group has chosen not to adjust the LRC to reflect the time value of money and the effect of financial risk.

Subsequently, the carrying amount of the LRC is increased by any premiums received and decreased by the amount recognised as insurance revenue for coverage provided and acquisition costs paid. Insurance revenue in each reporting period represents the changes in the LRC that relate to services for which the Group expects to receive consideration and an allocation of premiums that relate to recovering insurance acquisition cash flows.

If at any time during the coverage period, facts and circumstances indicate that a group of contracts is onerous, then the Group recognises a loss and increases the LRC to the extent that the current estimates of the fulfilment cash flows that relate to remaining coverage (including the RA for non-financial risk) exceed the carrying amount of the LRC.

##### 2.2.1.10.2 Subsequent measurement

The LRC consists of the amount of premiums received less the acquisition cash flows paid, plus/minus the amount of premiums and acquisition cash flows that have already been recognised in profit or loss over the already completed portion of the coverage period. The LIC is measured in the same way under both the PAA and the BBA model.

Insurance acquisition cash flows are recognised in the LRC and amortised as insurance service expenses over the coverage period.

The insurance revenue in each period is the amount of expected premium receipts for providing coverage in the period. The Group allocates the expected premium receipts to each period on the following bases:

- certain property contracts: the expected timing of incurred insurance service expenses; and
- other contracts: the passage of time.

#### 2.2.1.11 Reinsurance contracts held

Reinsurance contracts held are insurance contracts where the Swiss Life Group is the policyholder.

The Group applies the same accounting policies as for insurance contracts issued under BBA and PAA to measure a group of reinsurance contracts held, with the following modifications.

The carrying amount of a group of reinsurance contracts held at each reporting date is the sum of the remaining coverage component and the incurred claims component. The remaining coverage component consists of the fulfilment cash flows that relate to services that will be received under the contracts in future periods and where applicable any remaining CSM at that date.

The Group measures the estimates of the present value of future cash flows using assumptions that are consistent with those used to measure the estimates of the present value of future cash flows for the underlying insurance contracts, with an adjustment for any risk of non-performance by the reinsurer. The effect of the non-performance risk of the reinsurer is assessed at each reporting date and the effect of changes in the non-performance risk is recognised in profit or loss.

The RA for non-financial risk is the amount of the risk transferred by the Group to the reinsurer.

On initial recognition, the CSM of a group of reinsurance contracts held represents a net cost or net gain on purchasing reinsurance. It is measured as the equal and opposite amount of the total of the fulfilment cash flows, any derecognised assets for cash flows occurring before the recognition of the group and any cash flows arising at that date. However, if any net cost on purchasing reinsurance coverage relates to insured events that occurred before the purchase of the group of contracts, then the Group recognises the cost immediately in profit or loss as an expense.

On subsequent measurement, net expenses from reinsurance contracts comprise reinsurance service expenses less amounts recovered from reinsurers. The Group recognises reinsurance service expenses as it receives coverage or other services under groups of reinsurance contracts. For contracts not measured under the PAA, the reinsurance service expenses relating to services received for each reporting period represent the total of the changes in the remaining coverage component that relate to services for which the Group expects to pay consideration.

For contracts measured under the PAA, the reinsurance service expenses for each period are the amount of expected premium payments for receiving coverage in the period.

#### 2.2.1.12 Derecognition and contract modification

The Group derecognises a contract when it is extinguished – i.e. when the specified obligations in the contract expire or are discharged or cancelled.

The Group also derecognises a contract if its terms are modified in a way that would have changed the accounting for the contract significantly had the new terms always existed, in which case a new contract based on the modified terms is recognised. If a contract modification does not result in derecognition, then the Group treats the changes in cash flows caused by the modification as changes in estimates of fulfilment cash flows.

On the derecognition of a contract from a group of contracts:

- the fulfilment cash flows allocated to the group are adjusted to eliminate those that relate to the rights and obligations derecognised;
- the CSM of the group is adjusted for the change in the fulfilment cash flows, except where such changes are allocated to a loss component; and
- the number of coverage units for the expected remaining coverage is adjusted to reflect the coverage units derecognised from the group.

If a contract is derecognised because it is transferred to a third party, then the CSM is also adjusted for the premium charged by the third party, unless the group is onerous.

If a contract is derecognised because its terms are modified, then the CSM is also adjusted for the premium that would have been charged had the Group entered into a contract with the new contract's terms at the date of modification, less any additional premium charged for the modification. The new contract recognised is measured assuming that, at the date of modification, the Group received the premium that it would have charged less any additional premium charged for the modification.

#### 2.2.1.13 Presentation

Assets and liabilities related to insurance contracts issued are presented separately from the assets and liabilities related to reinsurance contracts held.

Portfolios of insurance contracts that are assets and those that are liabilities, and portfolios of reinsurance contracts held that are assets and those that are liabilities, are presented separately in the balance sheet.

The Group disaggregates amounts recognised in profit or loss and OCI into an insurance service result, comprising insurance revenue and insurance service expenses, and insurance finance income (expense).

Investment components represent amounts that are repaid to the policyholder in all circumstances, regardless of whether an insured event occurs. If the investment components are non-distinct, i.e. highly interrelated with the insurance components, the amounts expected to be paid are excluded from insurance revenue and insurance service expenses but included in the measurement of the insurance liabilities. The Group identifies the investment component of a contract as part of its product governance process by determining the amount that it would be required to repay to the policyholder even if an insured event does not occur.

Income and expenses from reinsurance contracts held are presented separately from income and expenses from insurance contracts. Income and expenses from reinsurance contracts held, other than insurance finance income (expense), are presented on a net basis as net expenses from reinsurance contracts in the insurance service result.

All changes in the RA for non-financial risk are included in the insurance service result except for changes in the discount rate, which are presented in insurance finance income (expense) and disaggregated between profit or loss and OCI according to the disaggregation policy applied to the portfolios.

The Group no longer applies shadow accounting to insurance-related assets and liabilities.

#### 2.2.1.14 Transition to IFRS 17

Changes in accounting policies resulting from the adoption of IFRS 17 have been applied retrospectively to the extent practicable. As at the transition date, 1 January 2022, the Group:

- identified, recognised and measured each group of insurance contracts as if IFRS 17 had always applied;
- derecognised any existing balances that would not exist had IFRS 17 always applied; and
- recognised any resulting net difference in equity.

Notwithstanding the above, the following items have not been applied retrospectively:

For most groups of contracts in the life insurance business, it was impracticable for the Group to apply IFRS 17 fully retrospectively, because data had not been collected in a way that allowed full retrospective application or because of legal changes that occurred after inception of the contracts. In these cases, the Group applied the modified retrospective approach as set out in IFRS 17 as at 1 January 2022. The purpose of applying the modified retrospective approach is to achieve the closest outcome possible to the full retrospective approach. In line with the modified retrospective approach, the following simplifications have been applied for the transition:

Groups of contracts were aggregated for the calculation of the transitional amounts where some historical information, e.g. cash flows or discount rates, were not fully available in the required granularity and format. These aggregated groups of contracts contained contracts issued more than a year apart. For portfolios without mutualisation, a combination of the full retrospective approach and the modified retrospective approach was applied where for earlier groups of contracts the modified retrospective approach was applied and for later groups of contracts the full retrospective approach was applied. For portfolios with mutualisation, the modified retrospective approach was generally applied.

Certain assessments regarding portfolios of contracts were done at transition rather than at inception date e.g. identification of portfolios with similar risks and managed together or the application of VFA versus BBA.

For some groups of contracts, the RA for non-financial risk on initial recognition was determined by adjusting the amount at 1 January 2022 for the expected release of risk before 1 January 2022. The expected release of risk was determined with reference to the release of risk for similar insurance contracts that the Group issued at 1 January 2022 or after.

When any of these modifications were used to determine the CSM (or the loss component) on initial recognition, the amount of the CSM recognised in profit or loss before 1 January 2022 was determined by comparing the coverage units on initial recognition and the remaining coverage units at 1 January 2022; and the amount allocated to the loss component before 1 January 2022 was determined using the proportion of the loss component relative to the total estimate of the present value of the future cash outflows plus the RA for non-financial risk on initial recognition.

For all groups of direct participating contracts issued or acquired before 1 January 2022, the Group determined the CSM (or the loss component) as at 1 January 2022 by calculating a proxy for the total CSM for all services to be provided under the group as follows:

The fair value of the underlying items at 1 January 2022 minus the fulfilment cash flows at 1 January 2022, adjusted for:

- amounts charged to the policyholders before 1 January 2022;
- amounts paid before 1 January 2022 that would not have varied based on the underlying items; and
- the change in the RA for non-financial risk caused by the release from risk before 1 January 2022.

If the calculation resulted in a CSM, then the Group measured the CSM as at 1 January 2022 by deducting the CSM related to services provided before 1 January 2022. The CSM related to services provided before 1 January 2022 was determined by comparing the coverage units on initial recognition and the remaining coverage units at 1 January 2022. If the calculation resulted in a loss component, then the Group adjusted the loss component to zero and increased the liability for remaining coverage excluding the loss component by the same amount as at 1 January 2022.

Generally, the longer the contracts had been in force, the less information was available for the past.

The full retrospective approach was applied to most groups of contracts under BBA that were initially recognised after 1 January 2020, as IFRS 17 was known and interpreted by that time so that models could be developed and the required data collected.

The fair value approach was not applied by the Swiss Life Group.

In accordance with the amendment to IFRS 17 Initial Application of IFRS 17 and IFRS 9 Comparative Information issued in December 2021, the Swiss Life Group has decided to measure the following items at fair value (classification overlay): note loans with a fair value of CHF 6.1 billion (previously measured at amortised cost) and certain loan commitments with a fair value of CHF 45 million as at 1 January 2022. In addition, the Swiss Life Group has decided to measure certain owner-occupied properties at fair value as at 1 January 2022 as they represent underlying items in direct participating contracts. The fair value as at 1 January 2022 amounted to CHF 701 million.

The above remeasurements led to an increase of accumulated other comprehensive income of CHF 1.1 billion and retained earnings of CHF 0.5 billion after taxes.

The Group has applied the transition provisions in IFRS 17 and has disclosed the impact of the adoption of IFRS 17 on a cumulative basis. The cumulative effect of adopting IFRS 17 on the consolidated financial statements as at 1 January 2022 is presented in the consolidated statement of changes in equity.

### **2.2.2 IFRS 9 Financial Instruments**

The Group elected to defer the application of IFRS 9 to the date of initial application of IFRS 17 and has adopted IFRS 9 as at 1 January 2023 retrospectively without restating financial information presented for 2022 in accordance with the transition requirements of IFRS 9.

IFRS 9 introduces new requirements for the classification and measurement of financial assets and financial liabilities, impairment for financial assets and hedge accounting with principal features as follows:

#### **2.2.2.1 Classification and measurement**

Classification of a financial asset is determined based on the model in which the financial asset is managed and the contractual characteristics of whether the asset comprises solely of payment of principal and interest (SPPI).

##### *2.2.2.1.1 Business models*

The business model reflects how the Group manages the assets in order to generate cash flows. That is, whether the Group's objective is solely to collect the contractual cash flows from the assets or to collect both the contractual cash flows and cash flows arising from the sale of assets. If neither of these is applicable (e.g. financial assets are held for trading purposes), then the financial assets are measured at fair value through profit or loss. Factors considered by the Group in determining the business model for a group of assets include past experience on how the cash flows for these assets were collected, how the asset's performance is evaluated and reported to key management personnel, how risks are assessed and managed and how management is compensated.

##### *2.2.2.1.2 Solely payments of principal and interest (SPPI)*

Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the Group assesses whether the financial instrument's cash flows represent solely payments of principal and interest (the SPPI test). In making this assessment, the Group considers whether the contractual cash flows are consistent with a basic lending arrangement, i.e. interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at FVPL.



The Swiss Life Group uses three classification and measurement categories for financial assets:

#### **2.2.2.2 Amortised cost (AmC)**

Financial assets with terms that give rise to interest and principal cash flows only and which are held in a business model whose objective is to hold financial assets to collect their contractual cash flows are measured at AmC.

The amortised cost is the value at which the financial asset is measured at initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial value and the maturity value and adjusted for any impairment allowance.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial asset to the gross carrying value. The calculation does not consider expected credit losses and includes transaction costs, premiums or discounts and fees paid or received that are integral to the effective interest rate, such as origination fees. For purchased or originated credit-impaired financial assets (i.e. assets that are credit-impaired at initial recognition), the Group calculates the credit-adjusted effective interest rate, which is calculated based on the amortised cost of the financial asset instead of its gross carrying value and incorporates the impact of expected credit losses in estimated future cash flows.

When the Group revises the estimates of future cash flows, the carrying value of the respective financial asset or financial liability is adjusted to reflect the new estimated discount using the original effective interest rate. Any changes are recognised in profit or loss.

#### **2.2.2.3 Fair value through other comprehensive income (FVOCI)**

Debt instruments that are held for the collection of contractual cash flows and for selling the assets, where the asset's cash flows represent solely payments of principal and interest, and that are not designated at FVPL, are measured at FVOCI. Movements in the carrying amount are taken through other comprehensive income, except for the recognition of loss allowance, gains or losses, interest revenue and foreign exchange gains and losses on the instrument's amortised cost, which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss and recognised in net gains/losses on financial assets.

Interest income from these financial assets is included in investment income using the effective interest rate method.

Certain equity instruments not backing VFA contracts have been selected to be classified as FVOCI. Subsequent changes in the fair value are presented in other comprehensive income and are never reclassified to profit or loss. Upon derecognition of these equity instruments, the gains or losses in other comprehensive income are reclassified to retained earnings.

#### **2.2.2.4 Fair value through profit or loss (FVPL)**

Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL. Also measured at FVPL are certain financial assets and liabilities where a measurement or recognition inconsistency, that would otherwise arise from measuring those assets or liabilities or recognising the gains and losses on them on different bases, can be avoided or reduced (“accounting mismatch”).

All investment funds as well as equity securities not designated at fair value through other comprehensive income and certain debt instruments are measured at FVPL.

Interest, dividend income and realised and unrealised gains and losses are included in net gains/losses on financial instruments at FVPL.

#### **2.2.2.5 Financial assets pledged as collateral**

Transfers of securities under repurchase agreements or under lending agreements continue to be recognised if substantially all the risks and rewards of ownership are retained. They are accounted for as collateralised borrowings, i.e. the cash received is recognised with a corresponding obligation to return it, which is included in other financial liabilities.

Financial assets that have been sold under a repurchase agreement or lent under an agreement to return them, and where the transferee has the right to sell or repledge the securities given as collateral, are reclassified to financial assets pledged as collateral.

Measurement rules are consistent with the ones for corresponding unrestricted financial assets.

The following table summarises the category and the carrying amounts of financial assets in accordance with IFRS 9 as at 1 January 2023. It also reconciles the carrying amounts of financial assets from their previous measurement category in accordance with IAS 39 Financial Instruments: Recognition and Measurement as at 31 December 2022 to their new measurement categories upon transition to IFRS 9 on 1 January 2023:

## Financial assets

In CHF million	IAS 39 measurement category <sup>1</sup>	IFRS 9 measurement category <sup>1</sup>	Carrying amount as at 31 December 2022 under IAS 39	Reclassi- fication	Remeas- urement	Carrying amount as at 1 January 2023 under IFRS 9
<b>Debt instruments at amortised cost</b>						
	AmC	AmC	19 741	-1 157	87	18 671
	-	FVPL	-	59	-13	46
	-	FVOCI	-	672	-52	621
<b>Debt instruments at fair value</b>						
	AFS (FVOCI)	FVOCI	70 473	458	55	70 987
	FVPL	FVPL	8 820	735	-	9 555
<b>Equity instruments at fair value</b>						
	AFS (FVOCI)	FVOCI	12 729	-11 317	-	1 412
	FVPL	FVPL	40 927	10 550	-	51 476

<sup>1</sup> AFS = Available for sale, AmC = Amortised cost, FVOCI = Fair value through other comprehensive income, FVPL = Fair value through profit or loss

Losses recognised in other comprehensive income of financial assets reclassified to amortised cost at the transition to IFRS 9 would have amounted to CHF 5 million in 2023.

As at 1 January 2023, debt instruments of CHF 90 million previously designated at FVPL were elected to be reclassified to fair value through OCI.

### 2.2.2.6 Financial liabilities

Upon adoption of IFRS 9, the classification of financial liabilities remained unchanged. Financial liabilities continue to be measured at either amortised cost or FVPL.

### 2.2.2.7 Expected credit losses (ECL)

An expected credit loss impairment model has been introduced. Under the new model, it is no longer necessary for a credit event to have occurred before an impairment loss is recognised.

#### 2.2.2.7.1 Credit risk

Credit risk refers to the possibility that a financial loss will occur as a result of a borrower's or counterparty's deteriorating creditworthiness and/or inability to meet its financial obligations. The Group's credit risk exposure is low because its primary credit exposures relate to rated bonds with investment grade ratings issued by rated financial institutions, sovereigns and corporates and to loans collateralised by securities portfolios and/or to mortgages collateralised by residential or commercial property.

#### 2.2.2.7.2 Credit loss measurement

The Group recognises ECL on the following types of financial instruments that are not measured at FVPL:

- financial assets that are debt instruments;
- financial guarantees and loan commitments issued; and
- receivables.

No ECL is recognised on equity instruments.

The Group applies the “three-stage” approach introduced by IFRS 9 for impairment measurement based on changes in credit quality of the financial assets since initial recognition:

- Stage 1: Comprises financial assets that have not had a significant increase in credit risk since initial recognition. The Group recognises ECL which represents an amount equal to the portion of the lifetime expected credit loss that results from default events possible within the next 12 months.
- Stage 2: Comprises financial assets which are considered to have experienced a significant increase in credit risk since initial recognition but do not have objective evidence of impairment. The Group recognises ECL at an amount equal to the lifetime expected credit loss allowance. This requires a computation of the ECL based on the lifetime probability of default (LTPD) of the financial asset.
- Stage 3: Comprises financial assets which are considered to be credit-impaired and the Group recognises the lifetime ECL using a probability of default (PD) of 100% reduced by the cash flows which the Group deems to be recoverable.

In all cases the maximum period considered when estimating ECL is the maximum contractual period over which the Group is exposed to credit risk. For measuring ECL and determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort including forward-looking information.

A simplified approach is applied for receivables. Under this approach, loss allowances are always measured at an amount equal to lifetime ECL.

#### 2.2.2.7.3 Credit-impaired financial assets

A financial asset is credit-impaired if one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Credit-impaired financial assets are referred to as stage 3 assets. Evidence that a financial asset is credit-impaired include observable data about the following events:

- (a) significant financial difficulty of the issuer or the borrower;
- (b) a breach of contract such as a default or past due event;
- (c) concessions relating to the borrower's financial difficulty are granted that otherwise would not be considered;
- (d) it becomes probable that the borrower will enter bankruptcy or other financial reorganisation;
- (e) the disappearance of an active market for that financial asset because of financial difficulties; or
- (f) the purchase or origination of a financial asset at a deep discount that reflects the incurred credit losses.

It may not be possible to identify a single discrete event. The combined effect of several events may have caused financial assets to become credit-impaired. To assess if rated debt instruments are credit-impaired, the specific asset is determined as credit-impaired if the asset falls below investment grade and the asset continues to demonstrate significant deterioration in credit quality including indicators such as days past due and breaches of covenant.

#### 2.2.2.7.4 Significant increase in credit risk (SICR)

In assessing whether there has been a significant increase in the credit risk of a financial asset since initial recognition, the Group considers all information which is reasonable and substantiated and that is relevant and available without undue cost and effort. This includes both qualitative and quantitative information based on the Group's historical experience and expert credit risk assessment as well as forward-looking information. The Group's assessment is aligned with the Swiss Life Group credit risk management processes and procedures. The Group primarily identifies per investment whether a significant increase in credit risk has occurred.

#### 2.2.2.7.5 Collateral and other credit enhancements

Cash flows expected from collateral and other credit enhancements are reflected in the ECL calculation. The Group employs a range of policies and practices to mitigate credit risk. The most traditional is securities collateral. The Group has implemented guidelines on the acceptability of specific classes of collateral for credit risk mitigation. The principal collateral types for loans are charges on financial instruments such as debt securities and equity instruments and residential and commercial property for mortgages.

The Group's policies regarding collateral have not significantly changed during the reporting period and there has been no significant change in the overall quality of collateral held by the Group since the prior period.

### 2.2.2.8 Rated debt instruments

#### 2.2.2.8.1 Significant increase in credit risk

If available, the Swiss Life Group uses external credit ratings to assess the creditworthiness of its portfolios. Internal credit assessments are used in exceptional cases when external ratings are not available. To determine a significant increase in credit risk for this class of assets, the Group assumes that the “low credit risk simplification” applies at the reporting date in case rated debt instruments have an investment grade rating. Hence, the credit risk for rated debt instruments with an investment grade rating is not assumed to have increased significantly since initial recognition, and therefore the loss allowance is measured at an amount equal to twelve-month ECL.

In assessing an increase in credit risk for rated debt instruments with a high-yield rating at the reporting date, the Group relies on the magnitude of the downgrade since initial recognition. Thereby, the lower the credit rating at initial recognition, the lower the tolerated magnitude of downgrades until a significant increase in credit risk is assumed to have occurred.

The Group does not apply the rebuttable assumption that the credit risk on rated debt instruments has increased significantly since initial recognition when contractual payments are more than 30 days past due. The determination of a significant increase in credit risk is principally based on ratings. Updated external ratings are received as soon as they have been published by the rating agencies. Updates of internal credit assessments are done when there is evidence of significant deterioration in the creditworthiness of an issuer. In specific circumstances, the Group preserves the right to base the decision regarding a significant increase in credit risk on expert judgement.

#### 2.2.2.8.2 Definition of default

The Group considers a rated debt instrument to be in default when the assigned rating is “CC” (S&P notation) or lower.

#### 2.2.2.8.3 Inputs and assumptions

The ECL for debt instruments are estimated via three individual components:

- Probability of default (PD): PD constitutes a key input in measuring ECL and is estimated for a twelve-month and lifetime period. PD is derived using credit ratings, as well as default rates and forward-looking information. The data used considers credit risk of borrowers or instruments by giving each issuance a specific credit rating, which is monitored on an ongoing basis.
- Loss given default (LGD): The LGD is the magnitude of the likely loss if there is a default. The Group decided to base the modelling of LGDs on external credit risk information adjusted by forward-looking information. Historically observed global market data is used for ECL computations broken down by seniority of the instrument, geographic area and industry.
- Exposure at default (EAD): EAD represents the expected exposure in case of a default and is based on discounted contractual cash flows reflecting expected payments of principal and interest.

#### 2.2.2.8.4 Estimation techniques

The Group incorporates forward-looking information in its measurement of ECL as described above. The effect of macroeconomic downturns for corporate exposure is considered as part of the SICR assessment during which an expert panel considers relevant market information including macroeconomic factors.

### 2.2.2.9 Mortgages

#### 2.2.2.9.1 Significant increase in credit risk

For the assessment of a significant increase in credit risk of mortgages no external rating information is available. Each mortgage is assigned to a dedicated risk class on the basis of client-specific parameters, which take for instance the financial strength or the payment history of the clients into account. Unfavourable parameters result in assignment to a higher risk class. The definition of a significant increase in credit risk is thereby based on the currently assigned risk classes.

The Swiss Life Group rebuts the presumption that the credit risk for mortgages increases significantly if contract payments are more than 30 days past due. Payment information for mortgages is often available only with a certain delay. In any case, a significant increase in credit risk for mortgages is assumed if contractual payments are more than 90 days past due.

#### 2.2.2.9.2 Definition of default

Mortgages are considered to be in default if payments are past due for 365 days or more or in case of foreclosure procedures.

#### 2.2.2.9.3 Inputs and assumptions

The ECL for mortgages are estimated by allocation of loans to rating grades and estimation of cumulative probabilities of default (CPD). For each rating grade, the macroeconomic conditioning of default probabilities, projection of EAD including prepayments and losses on defaulted loans that do not cure are considered.

- PD: In estimating the probability of default the Group relies on the same statistical technique that is used for PD computations for rated debt instruments. However, there is no credit rating information including a default rate readily available for modelling. Hence, this is modelled using the available historical data incorporating credit quality features such as overdue contract payments.
- LGD: Is based on the observation of historical loss data.
- EAD: Is an estimate of the exposure at a future default date taking into account expected changes in the exposure after the reporting date, including contractual repayments.

#### 2.2.2.9.4 Estimation techniques

The Group incorporates forward-looking information into its measurement of ECL as described above.

### 2.2.2.10 Loans and loan commitments

The general model as described above is also applied to loans and loan commitments. This approach requires that the relevant PD and LGD data similar to that which is currently in place for rated debt instruments is prepared. The Group relies on credit rating information and PD and LGD curves which are obtained externally. The Group has adopted the “low credit risk simplification” for the loan population. Hence, it is assumed that all investment grade loans and loan commitments are in stage 1.

### 2.2.2.11 Receivables

The Group has adopted a simplified approach to calculating expected credit losses for receivables. Therefore, losses allowances are always measured at an amount equal to a lifetime ECL since initial recognition regardless of factors that indicate significant increase in credit risk.

The ECL for receivables are calculated by using historical credit loss experience for groups sharing similar credit risk characteristics and adjusted as appropriate to reflect current conditions and estimates of future economic conditions that may exist during the period in which the receivables are expected to be outstanding.

#### 2.2.2.12 Incorporation of forward-looking information

The Group incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since initial recognition and its measurement of ECL.

For measuring ECL, Swiss Life uses three different scenarios of future economic developments. The baseline scenario is regarded as the most likely scenario, while the other scenarios have a lower probability of occurrence.

For each scenario, five-year forecasts of macroeconomic and financial market variables are used for determining forward-looking PD and LGD figures. The forecasts of the macroeconomic and financial market variables are regularly prepared by the Swiss Life Group. The economic scenarios and their weightings are reviewed by Swiss Life Group's Economic Scenario Committee.

For the purpose of determining ECL, the weights of the three scenarios – as confirmed by the Economic Scenario Committee – are adjusted to take the credit loss distributions into account. Thereby, a higher weight is generally attributed to the negative scenario, which results in higher overall expected credit losses to account for.

Regarding the determination of forward-looking PD and LGD figures, macroeconomic and financial market variables are selected that are statistically relevant for the transformation of point-in-time to forward-looking PD and LGD figures. The relevant macroeconomic and financial variables are assigned to the financial instruments on the basis of country and issuer-specific information. The Swiss Life Group prepares forecast figures for the most relevant countries and applies meaningful mappings in case the country of origination of a financial instrument is not covered by these forecast figures. The selection of the statistically relevant macroeconomic and financial market variables is reviewed on an annual basis.

The tables below provide an overview of the scenario weightings as well as the ECL per scenario for the rated debt instruments.

#### Scenario weightings and ECL as at 31.12.2023

Amounts in CHF million (if not noted otherwise)

	Probability weighted	Loss distribution weighted	ECL
Re-acceleration of growth and inflation scenario	15%	30%	68
Baseline scenario	65%	25%	103
Deeper global recession scenario	20%	45%	184
Weighted ECL (based on loss distribution weights)			129



Re-acceleration of growth and inflation scenario: In this positive growth scenario, developed market economies are expected to withstand the past tightening of monetary policy much better than in the baseline scenario, leading to a re-acceleration of investment activities. Fiscal policy is a potential additional tailwind in this scenario, especially in the United States. However, the re-acceleration of economic growth is assumed to lead to higher inflation pressures, ultimately causing a second wave of monetary policy tightening and a deeper recession than in the baseline scenario later over the forecast horizon.

Baseline scenario: The baseline scenario assumes subdued global economic growth especially in the first half of 2024 due to the absence of growth drivers. Developed markets are mostly affected by the repercussions of past monetary policy tightening, a tightening of fiscal policy into 2024 especially in Europe, a negative global industrial cycle and the absence of a growth boost out of China, where domestic demand continues to suffer from the real estate crisis. Inflation is expected to continue its moderation due to weak economic growth, which should allow developed market central banks to reduce policy rates in the course of 2024. This is assumed to lead to a moderate re-acceleration of global growth thereafter.

Deeper global recession scenario: In this negative growth scenario, the repercussions of the past increases in policy rates are higher than in the baseline scenario. It is assumed that higher policy rates will lead to systemic stress in financial markets and the banking sector, ultimately causing a pronounced global recession. Potential triggers are for example a credit crisis in the United States or a real estate crisis in Europe. China is assumed to be in a prolonged “growth recession”. Inflation and central bank rates would recede swiftly in this scenario, leading to a recovery of global economic growth after the recession.

### Scenario weightings and ECL as at 01.01.2023

Amounts in CHF million (if not noted otherwise)			
	Probability weighted	Loss distribution weighted	ECL
Soft landing scenario	15%	15%	102
Baseline scenario	60%	35%	168
Stagflation scenario	25%	50%	367
Weighted ECL (based on loss distribution weights)			258

Soft landing scenario: This positive scenario assumed that energy prices would recede swiftly and that a productivity boost in developed markets would reduce wage pressures. This in turn would allow central banks to ultimately reduce policy rates. A recession could thus be avoided and growth in developed market economies would stabilise at around long-term averages. The better-than-expected growth picture in developed markets would also be mirrored by solid growth in emerging markets, where central banks would be in a position to reduce policy rates swiftly.

Baseline scenario: The baseline scenario assumed that tightening financial conditions and negative wealth effects would lead to a mild recession in the United States in late 2023. The assumption was that a recession would occur earlier in 2023 in Europe as a result of the energy crisis, followed by a modest recovery due to easing supply chain issues and a re-acceleration of demand in China after the termination of its “zero-Covid” policy. Regarding inflation, energy prices were expected to remain volatile at elevated levels. Second-round effects were expected to keep inflation above central bank targets in 2023 in developed markets, with a softening towards central bank targets thereafter expected.

Stagflation scenario: This is a negative, high-inflation scenario in which the US Federal Reserve would be forced to tighten monetary policy more than expected, ultimately triggering a deeper recession than in the baseline scenario. Europe would experience outright stagflation, a combination of continuously high inflation due to the energy crisis and a recession. China was not assumed to be a tailwind for Europe in this scenario, as a prolonged “growth recession” in China was assumed in this scenario.

#### **2.2.2.13 Modification and derecognition of financial assets**

A modification of a financial asset occurs when the contractual terms governing the cash flows of a financial asset are renegotiated or otherwise modified between initial recognition and maturity of the financial asset. A modification affects the amount and/or timing of the contractual cash flows either immediately or at a future date. The Group modifies the terms of loans provided to customers due to commercial renegotiations or for distressed loans with a view of maximising recovery. Such restructuring activities include extended payment term arrangements, payment holidays and payment forgiveness. Restructuring policies and practices are based on indicators or criteria which, in the judgement of management, indicate that payment will most likely continue.

The risk of default of such assets after modification is assessed at the reporting date and compared with the risk under the original terms at initial recognition, when the modification is not substantial and so does not result in derecognition of the original asset.

If the financial asset is derecognised, the ECL is remeasured at the date of derecognition to determine the net carrying amount of the asset at that date. The difference between this revised carrying amount and the fair value of the new financial asset with the new terms will lead to a gain or loss on derecognition. The new financial asset will have a loss allowance measured based on twelve-month ECL except on rare occasions where the new loan is considered to be originated credit-impaired.

If the Group determines that the credit risk has significantly improved after restructuring, the assets are moved from stage 3 or 2 to stage 2 or 1 in accordance with the new terms for the six consecutive months or more.

#### **2.2.2.14 Write-off policy**

The Group writes off financial assets, in whole or in part, when it has exhausted all practical recovery efforts and has concluded that there is no reasonable expectation of recovering the financial asset. Indicators that there is no reasonable expectation of recovery include ceasing enforcement activity, and where the Group’s recovery method is foreclosing on collateral and the value of the collateral is such that there is no reasonable expectation of recovering in full.

The Group may write-off financial assets that are still subject to enforcement activity. The Group still seeks to recover amounts it is legally owed in full, but which have been partially written off due to no reasonable expectations of full recovery.

The following table reconciles the loan loss allowances in accordance with IAS 39 as at 31 December 2022 with the respective expected credit losses (ECL) calculated under IFRS 9 as at 1 January 2023:

In CHF million	Loan loss allowance under IAS 39 31 December 2022	Remeasurement	ECL under IFRS 9 1 January 2023
<b>FINANCIAL ASSETS MEASURED AT AMORTISED COST</b>			
Mortgages	23	-21	2
Corporate and other loans	-	2	2
Receivables	16	3	19
<b>TOTAL</b>	<b>38</b>	<b>-16</b>	<b>23</b>
<b>FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME</b>			
Corporate and other loans	37	69	106
Debt securities	1	152	152
<b>TOTAL</b>	<b>38</b>	<b>221</b>	<b>258</b>
<b>LOAN COMMITMENTS AND FINANCIAL GUARANTEES</b>			
Financial guarantees	-	0	0
<b>TOTAL</b>	<b>-</b>	<b>0</b>	<b>0</b>

#### 2.2.2.15 Derivatives and hedge accounting

The Group enters into forward contracts, futures, forward rate agreements, currency and interest rate swaps, options and other derivative financial instruments for hedging risk exposures or for trading purposes. The notional amounts or contract volumes of derivatives, which are used to express the volume of instruments outstanding and to provide a basis for comparison with other financial instruments, do not, except for certain foreign exchange contracts, represent the amounts that are effectively exchanged by the parties and, therefore, do not measure the Group's exposure to credit risk. The amounts exchanged are calculated on the basis of the notional amounts or contract volumes and other terms of the derivatives that relate to interest or exchange rates, securities prices and the volatility of these rates and prices.

All derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at their fair value as assets when favourable to the Group and as liabilities when unfavourable. Gains and losses arising on remeasurement to fair value are recognised immediately in profit or loss, except for derivatives that are used for cash flow hedging, for net investment hedges and hedges of equity instruments at fair value through other comprehensive income.

Derivatives embedded in other financial instruments or in insurance contracts which are not closely related to the host contract are separated and measured at fair value, unless they represent surrender options with a fixed strike price embedded in host insurance contracts and host

investment contracts with discretionary participation. Changes in the fair value are included in profit or loss. Derivatives embedded in insurance contracts which are closely related or which are insurance contracts themselves, such as guaranteed annuity options or guaranteed interest rates, are reflected in the measurement of the insurance contract liabilities. Options, guarantees and other derivatives embedded in an insurance contract that do not carry any insurance risk are recognised as derivatives.

Hedge requirements have been designed to improve the decision-usefulness of the financial statements by better aligning hedge accounting with risk management activities of the Group, permitting a greater variety of hedging instruments and simplifying certain rules-based requirements from the previous standard. The Group adopted the hedge accounting requirements of IFRS 9, and this change allowed the Group to consider a wider range of hedging options, with the ability to continue with the existing hedging relationships. In particular, the new standard removed the prescribed range for hedge effectiveness purposes to allow greater flexibility for an entity to apply hedge accounting.

Derivatives and other financial instruments are also used to hedge or modify exposures to interest rate, foreign currency and other risks if certain criteria are met. Such financial instruments are designated to offset changes in the fair value of an asset or liability and unrecognised firm commitments (fair value hedge), or changes in future cash flows of an asset, liability or a highly probable forecast transaction (cash flow hedge) or hedges of net investments in foreign operations. In a qualifying fair value hedge, except for hedges of equity instruments measured at fair value through other comprehensive income, the change in fair value of a hedging derivative is recognised in profit or loss. The change in fair value of the hedged item attributable to the hedged risk adjusts the carrying value of the hedged item and is also recognised in profit or loss.

In a cash flow hedge, the effective portion of the gain or loss on the hedging derivative is recognised in OCI. Any ineffective portion of the gain or loss is recognised immediately in profit or loss. For a hedged forecast transaction that results in the recognition of a financial asset or liability, the associated gain or loss recognised in other comprehensive income is reclassified into profit or loss in the same period or periods during which the asset acquired or liability assumed affects profit or loss. When a hedging instrument expires or is sold, any cumulative hedging gain or loss at that time remains in other comprehensive income and is recognised when the forecast transaction is ultimately recognised in profit or loss. However, when a forecast transaction is no longer expected to occur, the cumulative hedging gain or loss is immediately transferred from other comprehensive income to profit or loss.

Hedges of net investments in foreign operations (net investment hedges) are accounted for similarly to cash flow hedges, i.e. the effective portion of the gain or loss on the hedging instrument is recognised in other comprehensive income and any ineffective portion is recognised immediately in profit or loss. On the disposal of the foreign operation, the gains or losses included in other comprehensive income are reclassified to profit or loss.

When there is an imbalance in the hedge ratio that would create ineffectiveness, the hedge relationship is rebalanced. Rebalancing comprises changes to the hedge ratio to reflect expected changes in the relationship between the hedged item and the hedging instrument.

When a hedge relationship is no longer effective, expires, is terminated or if there is no longer an economic relationship between the hedged item and the hedging instrument, hedge accounting is discontinued from that point on.

Additionally, new hedge relationships have been set up by the Group to hedge fair value changes of equity securities at FVOCI. In this respect, currency forward contracts are used as hedging instruments to protect these investments against adverse movements in euro, British pound, US dollar and Japanese yen exchange rates, and equity derivatives are used as hedging instruments to protect these instruments against adverse fluctuations in the capital market. Changes in the fair value of a hedging derivative that is used to hedge equity instruments measured at fair value through other comprehensive income are recognised in other comprehensive income including hedge ineffectiveness. The time value of options used for hedging such equity instruments at fair value through other comprehensive income is recognised in other comprehensive income and amortised to profit or loss during the hedging period.

In a cash flow hedge, the effective portion of the gain or loss on the hedging derivative is recognised in OCI. Any ineffective portion of the gain or loss is recognised immediately in profit or loss. For a hedged forecast transaction that results in the recognition of a financial asset or liability, the associated gain or loss recognised in other comprehensive income is reclassified into profit or loss in the same period or periods during which the asset acquired or liability assumed affects profit or loss. When a hedging instrument expires or is sold, any cumulative hedging gain or loss at that time remains in other comprehensive income and is recognised when the forecast transaction is ultimately recognised in profit or loss. However, when a forecast transaction is no longer expected to occur, the cumulative hedging gain or loss is immediately transferred from other comprehensive income to profit or loss.

### 2.2.3 Amendments to IAS 12 Income Taxes

The Amendments to IAS 12 relating to the International Tax Reform Pillar Two Model Rules have been implemented retrospectively with effect from 1 January 2023.

The Swiss Life Group is in the scope of the Organisation for Economic Co-operation and Development (OECD) Pillar Two model rules. The Pillar Two legislation was enacted in Switzerland, the jurisdiction in which the top holding company of the Swiss Life Group is incorporated as well as in a number of additional jurisdictions in which the Swiss Life Group has a presence. The Pillar Two legislation enacted in these jurisdictions is effective from 1 January 2024. Since the Pillar Two legislation was not effective at the reporting date, the Group has no related current tax exposure. The Swiss Life Group applies the exception to recognising and disclosing information about deferred tax assets and liabilities related to Pillar Two income taxes, as provided in the amendments to IAS 12 issued in May 2023.

Under the legislation, the Group is liable to pay a top-up tax in implementing jurisdictions for the difference between its GloBE effective tax rate per jurisdiction and the 15% minimum rate. The Group operates in some jurisdictions with a nominal tax rate below 15%. However, although the nominal tax rate is below 15%, Swiss Life might not be exposed to paying a material amount of Pillar Two income taxes due to the impact of specific adjustments envisaged in the Pillar Two legislation which give rise to different effective tax rates compared to those calculated in accordance with IAS 12 and/or local tax legislation.

The Swiss Life Group is in the process of assessing its exposure to the Pillar Two legislation for when it comes into effect. Due to the complexities in applying the legislation and calculating the GloBE effective tax rate, the quantitative impact of the enacted or substantively enacted legislation is not yet reasonably estimable. The Swiss Life Group is currently engaged with tax specialists to assist with applying the legislation.

### 2.3 Consolidation principles

The Group's consolidated financial statements include the assets, liabilities, income and expenses of Swiss Life Holding and its subsidiaries. A subsidiary is an entity over which Swiss Life Holding has control. Control is achieved if Swiss Life Holding has the power over the subsidiary, is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to use its power to affect its returns. Subsidiaries are consolidated from the date on which effective control is obtained. All intercompany balances, transactions and unrealised gains on such transactions have been eliminated. Unrealised losses have been eliminated unless the transaction provides evidence of an impairment of the asset transferred. A listing of the Group's significant subsidiaries is set out in note 31. The financial effect of acquisitions and disposals of subsidiaries is shown in note 24. Changes in the Group's ownership interests in subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions.

The Swiss Life Group acts as a fund manager for various investment funds. In order to determine if the Group controls an investment fund, aggregate economic interest (including performance fees, if any) is taken into account. Third-party rights to remove the fund manager without cause (kick-out rights) are also considered.

Associates for which the Group has significant influence are accounted for using the equity method. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those decisions. The investment is initially recognised at cost and subsequently adjusted to recognise the Group's share of the post-acquisition profits or losses of the investee in profit or loss, and the Group's share of movements in other comprehensive income of the investee in other comprehensive income. The Group's share of net income is included from the date on which significant influence begins until the date on which significant influence ceases. Unrealised gains arising from transactions with associates are eliminated to the extent of the Group's interest. Unrealised losses are eliminated unless the transaction provides evidence of an impairment of the asset transferred. The carrying amount includes goodwill on the acquisition.

The Group has elected to measure the performance of certain associates that are held by the insurance business at fair value through profit or loss instead of applying the equity method. Changes in the fair value of such investments are included in net gains/losses on financial instruments at fair value through profit or loss.

A listing of the Group's principal associates is shown in note 11.

Non-controlling interest is the part of profit or loss and net assets of a subsidiary attributable to equity interest that is not controlled, directly or indirectly, through subsidiaries by the parent. The amount of non-controlling interest comprises the proportion of the net fair value of the

identifiable assets, liabilities and contingent liabilities not attributable, directly or indirectly, to the parent at the date of the original acquisition, goodwill attributable to non-controlling interest, if any, and the proportion of changes in equity not attributable, directly or indirectly, to the parent since the date of acquisition. Summarised financial information of subsidiaries with material non-controlling interests is set out in note 22.

## 2.4 Foreign currency translation and transactions

### 2.4.1 Functional and presentation currency

Items included in the financial statements of the Group are measured using the currency of the primary economic environment in which the Group's entities operate (the "functional currency"). The consolidated financial statements are presented in millions of Swiss francs (CHF), which is the Group's presentation currency.

#### Foreign currency exchange rates

	For the balance sheet		For the income statement	
	31.12.2023	31.12.2022	Average 2023	Average 2022
1 British pound (GBP)	1.07107	1.11540	1.11775	1.18080
1 Czech koruna (CZK)	0.03760	0.04090	0.04048	0.04090
1 Euro (EUR)	0.92853	0.98740	0.97184	1.00600
1 Norwegian krone (NOK)	0.08296	0.09392	0.08504	0.09927
1 Danish krone (DKK)	0.12456	n/a	0.13040	n/a
1 Singapore dollar (SGD)	0.63626	0.68850	0.66910	0.69260
1 US dollar (USD)	0.83920	0.92190	0.89858	0.95510

### 2.4.2 Foreign currency translation

On consolidation, assets and liabilities of Group entities denominated in foreign currencies are translated into Swiss francs at year-end exchange rates. Income and expense items are translated into Swiss francs at the annual average exchange rate. Goodwill reported before 1 January 2005 is translated at historical exchange rates. Goodwill for which the acquisition date is on or after 1 January 2005 is carried in the foreign operation's functional currency and is translated into Swiss francs at year-end exchange rates. The resulting translation differences are recorded in other comprehensive income as cumulative translation adjustments. On disposal of foreign entities (loss of control), such translation differences are recognised in profit or loss as part of the gain or loss related to the sale.

### 2.4.3 Foreign currency transactions

For individual Group entities, foreign currency transactions are accounted for using the exchange rate at the date of the transaction. Outstanding balances in foreign currencies at year-end arising from foreign currency transactions are translated at year-end exchange rates for monetary items such as insurance contracts, while historical rates are used for non-monetary items. Those non-monetary items in foreign currencies recorded at fair values are translated at the exchange rate on the revaluation date.

## 2.5 Cash and cash equivalents

Cash amounts represent cash on hand and demand deposits. Cash equivalents are primarily short-term highly liquid investments with an original maturity of 90 days or less. Cash and cash equivalents include cash and cash equivalents for the account and risk of the Swiss Life Group's customers.

## 2.6 Investment property

Investment property is property (land or a building or both) held by the Group to earn rentals or for capital appreciation or both, rather than for administrative purposes.

Investment property includes completed investment property and investment property under construction. Completed investment property consists of investments in residential, commercial and mixed-use properties primarily located within Switzerland.

Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for administrative purposes. If these portions could be sold separately, they are accounted for separately. If these portions could not be sold separately, the portion is investment property only if an insignificant portion is held for administrative purposes.

Investment property is carried at fair value and changes in fair values are recognised in profit or loss. Fair values are determined either on the basis of periodic independent valuations or by using discounted cash flow projections. The valuation of each investment property is reviewed by an independent recognised valuer at least once every three years. Rental income is recognised on a straight-line basis over the lease term. The fair value of an investment property is measured based on its highest and best use. The highest and best use of an investment property takes into account the use of the asset that is physically possible, legally permissible and financially feasible.

Investment property under construction is also measured at fair value with changes in fair value being recognised in profit or loss. However, where the fair value is not reliably determinable, the property is measured at cost until either its fair value becomes reliably measurable or construction is completed.

Investment property being redeveloped for continuing use as investment property, or for which the market has become less active, continues to be measured at fair value.

If an item of property and equipment becomes an investment property because its use has changed, the positive difference resulting between the carrying amount and the fair value of this item at the date of transfer is recognised in other comprehensive income as a revaluation surplus. However, to the extent a fair value gain reverses a previous impairment loss, the gain is recognised in profit or loss. Any resulting decrease in the carrying amount of the property is recognised in net profit or loss for the period. Upon the disposal of such investment property, any revaluation surplus included in other comprehensive income is transferred to retained earnings; the transfer is not made through profit or loss.



If an investment property becomes owner-occupied, it is reclassified as property and equipment, and its fair value at the date of reclassification becomes its cost for subsequent measurement purposes.

## 2.7 Property and equipment

Property and equipment are carried at cost less accumulated depreciation. Land is carried at cost and not depreciated. Depreciation is principally calculated using the straight-line method to allocate the cost of assets to their residual values over the assets' estimated useful life as follows: buildings 25 to 50 years; furniture and fixtures five to ten years; computer hardware three to five years.

Certain items of property and equipment represent underlying items for direct participating insurance or investment contracts (VFA) and are carried at fair value through profit or loss.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to the income statement during the financial period in which they are incurred. Borrowing costs directly attributable to the construction or acquisition of a qualifying asset are capitalised as part of the cost of that asset. Realised gains and losses on disposals are determined by comparing proceeds with the carrying amount and are included in profit or loss.

Property and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

## 2.8 Inventory property

Inventory property comprises land and buildings that are intended for sale in the ordinary course of business or in the process of construction or development for such a sale or for development and resale. Such property is included in other assets.

Inventory property is measured at the lower of cost and net realisable value. Acquisition costs comprise the purchase price and other costs directly attributable to the acquisition of the property (notary fees etc.). Construction costs include costs directly related to the process of construction of a property. Construction and other related costs are included in inventory property until disposal.

The estimated net realisable value is the proceeds expected to be realised from the sale in the ordinary course of business, less estimated costs to be incurred for renovation, refurbishment and disposal.

Revenue from sales is recognised when construction is complete and legal title to the property has been transferred to the buyer.

## 2.9 Leases

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, and subsequently at cost less any accumulated depreciation and impairment losses, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses the incremental borrowing rate as the discount rate. The lease liability is subsequently increased by the interest expense on the lease liability and decreased by lease payments made. It is remeasured when there is a change in future lease payments arising from a change in an index rate, a change in the estimate of the amount expected to be payable under a residual value guarantee or changes in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option reasonably certain not to be exercised. The Group applies judgement to determine the lease term for some lease contracts with renewal options. The assessment of whether the Group is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of the lease liabilities and right-of-use assets recognised.

As a practical expedient, short-term and low-value leases are exempt from this treatment. The exemption permits a lessee to account for qualifying leases in the same manner as former operating leases under IAS 17 Leases, i.e. the total payments made under operating leases are charged to the income statement on a straight-line basis over the period of the lease.

The Group acts as a lessor in various operating lease agreements and lease income is recognised over the lease term based on a pattern reflecting a constant periodic rate of return on the net investment in the lease.

## 2.10 Investment management

Revenue consists principally of investment management fees, commission revenue from distribution and sales of investment fund units. Such revenue is recognised when earned, i.e. when the services are rendered.

Incremental costs of obtaining investment management contracts and investment contracts without DPF are recognised as an asset if they are expected to be recovered. The asset represents the contractual right to benefit from providing investment management services and is amortised

on a straight-line basis consistent with the transfer to the customer of the investment management services. Contract costs are included in other assets and reviewed for impairment regularly. Costs to obtain a contract that would have been incurred regardless of whether the contract was obtained are recognised as an expense when incurred.

Deferred investment management fees are included in other liabilities.

### **2.11 Commission income and expense**

Revenue consists principally of brokerage fees, recurring fees for existing business and other fees. Such revenue is recognised when earned, i.e. when the services are rendered. Cancellations are recorded as a deduction of fee income.

Costs primarily comprise commissions paid to independent financial advisors, fees for asset management and other (advisory) services.

### **2.12 Intangible assets**

#### **2.12.1 Goodwill**

The Group's acquisitions of other companies are accounted for under the acquisition method.

Goodwill represents the excess of the fair value of the consideration transferred and the amount of any non-controlling interest recognised, if applicable, over the fair value of the assets and liabilities recognised at the date of acquisition. The Group has the option for each business combination in which control is achieved without buying all of the equity of the acquiree to recognise 100% of the goodwill in business combinations, not just the acquirer's portion of the goodwill ("full goodwill method"). Goodwill on acquisitions of subsidiaries is included in intangible assets. Acquisition-related costs are expensed. Goodwill on associates is included in the carrying amount of the investment.

For the purpose of impairment testing, goodwill is allocated to cash-generating units. Goodwill is tested for impairment annually and whenever there is an indication that the unit may be impaired. Goodwill is carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed in subsequent periods.

Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Negative goodwill is immediately recognised in profit and loss.

#### **2.12.2 Customer relationships**

Customer relationships consist of established relationships with customers through contracts that have been acquired in a business combination or non-contractual customer relationships that meet the requirement for separate recognition. They have a definite useful life of generally 5 to 20 years. Amortisation is calculated using the straight-line method over their useful lives.

### 2.12.3 Computer software

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised on a straight-line basis for the expected useful life up to three years. Costs associated with developing or maintaining computer software programs are recognised as an expense as incurred. Development costs that are directly associated with identifiable software products controlled by the Group and that will probably generate future economic benefits are capitalised. Direct costs include the software development team's employee costs. Computer software development costs recognised as assets are amortised using the straight-line method over their useful lives, not exceeding a period of three years.

### 2.12.4 Brands and other

Brands and other intangible assets with a definite useful life of generally 5 to 20 years are amortised using the straight-line method over their useful lives.

## 2.13 Impairment of non-financial assets

For non-financial assets the recoverable amount is measured as the higher of the fair value less costs of disposal and its value in use. Fair value less costs of disposal is the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date, less the costs of disposal. Value in use is the present value of the future cash flows expected to be derived from an asset or cash-generating unit from its continuing use.

Impairment losses and reversals on non-financial assets are recognised in profit or loss.

## 2.14 Income taxes

Current and deferred income taxes are recognised in profit or loss except when they relate to items recognised directly in equity. Income taxes are calculated using the tax rates enacted or substantively enacted as of the balance sheet date.

Deferred income taxes are recognised for all temporary differences between the carrying amounts of assets and liabilities in the consolidated balance sheet and the tax bases of these assets and liabilities using the balance sheet liability method. Current income taxes and deferred income taxes are charged or credited directly to equity if the income taxes relate to items that are credited or charged in the same or a different period, directly to equity.

Deferred tax assets are recognised only to the extent that it is probable that future taxable profits will be available against which they can be used. For unused tax losses a deferred tax asset is recognised to the extent that it is probable that these losses can be offset against future taxable profits. Deferred tax liabilities represent income taxes payable in the future in respect of taxable temporary differences.

A deferred tax liability is recognised for taxable temporary differences relating to investments in subsidiaries, branches and associates, except where the Group is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Where the entity has a legally enforceable right to set off current tax assets against current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same tax authority, the corresponding assets and liabilities are presented on a net basis.

### **2.15 Assets held for sale and associated liabilities**

A disposal group consists of a group of assets to be disposed of, by sale or otherwise, together as a group in a single transaction, and liabilities directly associated with these assets. Non-current assets classified as held for sale and disposal groups are measured at the lower of the carrying amount and the fair value less costs to sell. The carrying amount will be recovered through a highly probable sale transaction rather than through continuing use. Assets held for sale and the associated liabilities are presented separately in the balance sheet.

### **2.16 Financial liabilities**

Financial liabilities are recognised in the balance sheet when the Swiss Life Group becomes a party to the contractual provisions of the instrument. A financial liability is derecognised when the obligation specified in the contract is discharged or cancelled or expires.

#### **2.16.1 Borrowings**

Borrowings are recognised initially at the value of the proceeds received, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost using the effective interest method. Any difference between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings.

Based on the terms and conditions, such as repayment provisions and contractual interest payments, certain hybrid instruments are considered financial liabilities.

Debt instruments with embedded conversion options to a fixed number of shares of the Group are separated into a debt and an equity component. The difference between the proceeds and fair value of the debt component at issuance is recorded in equity. The fair value of the debt component at issuance is determined using a market interest rate for similar instruments with no conversion rights. The Group does not recognise any change in the value of these options in subsequent reporting periods.

Borrowing costs presented in the consolidated statement of income relate to the interest expense on the financial liabilities classified as borrowings, whilst interest expense presented in the consolidated statement of income relates to interest expense on insurance and investment contract deposits and other financial liabilities.

#### **2.16.2 Other financial liabilities**

For deposits with fixed and guaranteed terms the amortised cost basis is used. Initial recognition is at the value of the proceeds received, net of transaction costs incurred. Subsequently, they are stated at amortised cost using the effective interest method. Any difference between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the deposits. For repurchase agreements, initial recognition is at the amount of cash received,

net of transaction costs incurred. Subsequently, the difference between the amount of cash initially received and the amount of cash exchanged upon maturity is amortised over the life of the agreement using the effective interest method.

Financial liabilities at fair value through profit or loss are irrevocably designated as at fair value at initial recognition. Financial liabilities are designated as at fair value through profit or loss in the following instances:

- Financial liabilities that relate to private placement life insurance
- Financial liabilities related to assets measured at fair value in order to reduce or eliminate a measurement or recognition inconsistency
- Financial liabilities with embedded derivatives

Financial liabilities relating to non-controlling interests in investment funds are measured at fair value and changes in fair value are recognised in profit or loss.

## **2.17 Employee benefits**

### **2.17.1 Post-employment benefits**

The Swiss Life Group provides post-employment benefits under two types of arrangement: defined benefit plans and defined contribution plans.

The assets of these plans are generally held separately from the Group's general assets in trustee-administered funds. Defined benefit plan contributions are based upon regulatory requirements and/or plan terms. The Group's defined benefit obligations and the related defined benefit costs are determined at each balance sheet date by a qualified actuary using the Projected Unit Credit Method.

The amount recognised in the consolidated balance sheet represents the present value of the defined benefit obligations reduced by the fair value of plan assets. Any surplus resulting from this calculation is limited to the present value of any economic benefits available in the form of refunds from the plans or reductions in future contributions to the plans.

Remeasurements, comprising actuarial gains and losses, the effect of the changes of the asset ceiling and the return on plan assets (excluding interest), are reflected immediately in the consolidated balance sheet and in other comprehensive income in the period in which they occur. Such remeasurements recognised in other comprehensive income will subsequently not be reclassified to profit or loss. Past service cost is recognised in profit or loss in the period of a plan amendment. Net interest is calculated by applying the discount rate at the beginning of the period to the net defined benefit asset or liability. Defined benefit costs comprise service costs and net interest expense, which are presented in the income statement under employee benefits expense.

Insurance contracts issued to a defined benefit pension plan covering own employees have generally been eliminated. However, certain assets relating to these plans qualify as plan assets and are therefore not eliminated.

The Group recognises the contribution payable to a defined contribution plan in exchange for the services of the employees rendered during the period as an expense.

#### **2.17.2 Healthcare benefits**

Some Group companies provide healthcare benefits to their retirees. The entitlement to these benefits is usually based on the employee remaining in service up to the retirement age and the completion of a minimum service period. The expected costs of these benefits are accounted for in the same manner as for defined benefit plans.

#### **2.17.3 Share-based payments**

The Group operates equity-settled, share-based compensation plans. The fair value of the employee services received in exchange for the grant of the shares is recognised in profit or loss with a corresponding increase in equity. As the fair value of the services received cannot reliably be measured, the value is measured by reference to the fair value of the equity instruments granted and the price the employees are required to pay.

### **2.18 Provisions and contingent liabilities**

Provisions are liabilities with uncertainties as to the amount or timing of payments. Provisions are recognised if there is a present obligation that probably requires an outflow of resources and a reliable estimate can be made at the balance sheet date and be measured on a best estimate basis. Contingent liabilities are disclosed in the notes if there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources or the amount of the obligation cannot be measured with sufficient reliability.

### **2.19 Treasury shares**

Treasury shares are presented in the consolidated balance sheet as a deduction from equity and are recorded at cost. The difference between the purchase price and the sales proceeds is included in share premium.

### **2.20 Earnings per share**

Basic earnings per share are calculated by dividing net profit or loss available to shareholders by the weighted average number of shares in issue during the reporting period, excluding the average number of shares purchased by the Group and held as treasury shares.

For diluted earnings per share, the profit and the weighted average number of shares in issue are adjusted to assume conversion of all dilutive potential shares, such as convertible debt and share options issued. Potential or contingent share issuance is treated as dilutive when conversion to shares would decrease earnings per share.

### **2.21 Offsetting**

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

### **2.22 Forthcoming changes in accounting policies**

In October 2022, the International Accounting Standards Board issued an amendment to IAS 1 Non-current Liabilities with Covenants. The amendments to IAS 1 specify that covenants to be complied with after the reporting date do not affect the classification of debt as current or non-current at the reporting date. Instead, the amendments require a company to disclose information about these covenants in the notes to the financial statements. The amendments are effective for annual reporting periods beginning on or after 1 January 2024. No impact is expected from the adoption of this amendment.



### *3 Critical Accounting Estimates and Judgements in Applying Accounting Policies*

Certain reported amounts of assets and liabilities are subject to estimates and assumptions. Estimates and judgements by management are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

With respect to the transition to IFRS 17, the approach for determining whether sufficient reasonable and supportable information is available to apply a full or modified retrospective approach is described in note 2.

Estimates and judgements in applying fair value measurement to financial instruments including expected credit losses and estimates and judgements in applying fair value measurement to investment property are described in notes 2 and 26.

Estimates and judgements in measuring insurance contracts and investment contracts with direct participation are described in notes 2 and 16.

The sensitivity analysis with regard to financial market and biometric parameters is set out in note 5.

#### **Impairment of goodwill**

Goodwill is tested for impairment annually (in autumn), or more frequently if events or changes in circumstances indicate that goodwill might be impaired. The recoverable amounts of the business relating to the goodwill have been determined based on value-in-use calculations. These calculations require the use of estimates which are set out in note 13.

The carrying amount of goodwill is set out in note 13.

#### **Defined benefit liabilities**

The Swiss Life Group uses certain assumptions relating to the calculation of the defined benefit liabilities. These assumptions comprise future salary increases and future pension increases, which have been derived from estimates based on past experience. Assumptions are also made for mortality, employee turnover and discount rates. In determining the discount rate, the Swiss Life Group takes into account published rates of well-known external providers. The discount rates reflect the expected timing of benefit payments under the plans and are based on a yield curve approach.

The carrying amounts of defined benefit liabilities and the assumptions are set out in note 19.

**Income taxes**

Deferred tax assets are recognised for unused tax-loss carryforwards and unused tax credits to the extent that realisation of the related tax benefit is probable. The assessment of the probability with regard to the realisation of the tax benefit involves assumptions based on the history of the entity and budgeted data for the future.

The carrying amounts of deferred income tax assets and liabilities are set out in note 20.

**Provisions**

The recognition of provisions involves assumptions about the probability, amount and timing of an outflow of resources embodying economic benefits. A provision is recognised to the extent that an outflow of resources embodying economic benefits is probable and a reliable estimate can be made.

The carrying amount of provisions is set out in note 21.

## 4 Segment Information

Operating segments are components of an entity about which separate financial information is available that is evaluated regularly by management (Corporate Executive Board) in deciding how to allocate resources and in assessing performance.

The accounting policies for the segments are the same as those described in the Summary of Significant Accounting Policies section. Intersegmental services and transfers of assets and liabilities are treated as if the transactions were with third parties, i.e. at market prices applicable at the time of the transaction.

Corporate costs were not allocated to the individual segments as they consist of general administrative expenses and head office expenses that relate to the Swiss Life Group as a whole.

The reportable segments have been identified based on information about the components of the entity that management uses to make decisions about operating matters. The business is managed based on IFRS Accounting Standards results.

The information provided to management focuses on product lines and services. The organisational and management structure within the insurance business is geographical. The reportable segments have therefore been identified as follows:

- Switzerland
- France
- Germany
- International
- Asset Managers
- Other

The segments “Switzerland”, “France”, “Germany” and “International” primarily consist of life insurance operations and distribution units. The life insurance operations offer a broad range of life, pension, health, annuity and investment-type policies to both groups and individuals, including disability coverage. The Group’s strategy focuses primarily on life and pensions in Switzerland, France and Germany and on cross-border business from Liechtenstein, Luxembourg and Singapore. These segments also include a number of companies which hold investments mainly pertaining to life insurance.

“International” comprises the cross-border insurance operations in Liechtenstein, Luxembourg and Singapore, the elipsLife operations in Liechtenstein, Switzerland, Germany, Italy and the Netherlands, the Swiss Life Select units operating in Austria, the Czech Republic and Slovakia, as well as Chase de Vere operating in the United Kingdom.

Non-life operations involve operations in the segment “France” and mainly include property and casualty, liability and motor insurance, accident and health insurance and payment protection insurance.

“Asset Managers” refers to the management of assets for institutional clients and the Group’s insurance business, as well as the provision of expert advice for such clients.

“Other” principally refers to various finance and service companies, as well as payment protection insurance.

## Statement of income for the year ended 31 December 2023

In CHF million									
	Switzer- land	France	Germany	Inter- national	Asset Managers	Other	Total before elim- inations	Elimi- nations	Total
Insurance revenue	3 990	2 958	806	1 093	–	–	8 846	–50	8 797
Claims and benefits, losses and loss reversals on onerous contracts	–2 502	–2 275	–630	–902	–	–	–6 308	19	–6 289
Net expenses from reinsurance contracts held	–8	–44	–8	–114	–	–	–174	31	–143
Net investment result	7	149	88	4	–3	–130	116	–13	103
Commission income	248	229	636	303	914	0	2 330	–401	1 929
Policy fees earned on investment contracts without discretionary participation	2	–	1	63	–	–	66	–	66
Share of profit or loss of associates	0	–1	1	–	2	–	1	–	1
Other income	284	1	5	4	199	155	648	–3	646
Other interest expense	–152	–111	–14	–2	–16	0	–296	12	–284
Commission expense	–531	–322	–460	–161	–111	0	–1 585	402	–1 183
Employee benefits expense	–298	–223	–144	–112	–384	–5	–1 167	–3	–1 169
Depreciation and amortisation expense	–13	–11	–12	–18	–29	–	–83	–	–83
Impairment of property and equipment and intangible assets	0	–	–	–2	–	–	–2	–	–2
Miscellaneous expenses	–189	–153	–80	–58	–299	9	–770	4	–766
<b>SEGMENT RESULT</b>	<b>839</b>	<b>199</b>	<b>187</b>	<b>98</b>	<b>272</b>	<b>29</b>	<b>1 623</b>	<b>–</b>	<b>1 623</b>
Unallocated corporate costs									–124
<b>PROFIT FROM OPERATIONS</b>									<b>1 497</b>
Borrowing costs									–132
Income tax expense									–254
<b>NET PROFIT</b>									<b>1 111</b>
Additions to non-current assets	661	519	198	40	29	–	1 447	–	1 447

## Statement of income for the year ended 31 December 2022 (restated)

In CHF million									
	Switzer-land	France	Germany	Inter-national	Asset Managers	Other	Total before elimi-nations	Elimi-nations	Total
Insurance revenue	3 820	2 795	841	592	-	-	8 048	-31	8 017
Claims and benefits, losses and loss reversals on onerous contracts	-2 459	-2 097	-612	-389	-	-	-5 557	13	-5 544
Net expenses from reinsurance contracts held	-7	-11	-11	-138	-	-	-167	19	-149
Net investment result	171	181	31	12	179	-57	517	-4	512
Commission income	253	196	618	294	984	1	2 346	-408	1 938
Policy fees earned on investment contracts without discretionary participation	2	-	-1	73	-	-	74	-	74
Share of profit or loss of associates	2	-3	0	-	1	-	0	-	0
Other income	121	12	-3	2	91	53	277	-2	275
Other interest expense	-52	-22	-12	-1	-7	1	-93	6	-87
Commission expense	-533	-279	-456	-172	-115	0	-1 556	407	-1 148
Employee benefits expense	-307	-223	-131	-88	-409	-3	-1 162	-4	-1 165
Depreciation and amortisation expense	-14	-12	-10	-33	-32	0	-102	-	-102
Impairment of property and equipment and intangible assets	-	-	0	-	-1	-	-1	-	-1
Miscellaneous expenses	-197	-168	-69	-43	-258	-35	-771	5	-766
<b>SEGMENT RESULT</b>	<b>799</b>	<b>369</b>	<b>186</b>	<b>108</b>	<b>433</b>	<b>-41</b>	<b>1 854</b>	<b>-</b>	<b>1 854</b>
Unallocated corporate costs									-112
<b>PROFIT FROM OPERATIONS</b>									<b>1 742</b>
Borrowing costs									-120
Income tax expense									-433
<b>NET PROFIT</b>									<b>1 189</b>
Additions to non-current assets	1 526	110	396	93	62	-	2 187	-	2 187

## Balance sheet as at 31 December 2023

In CHF million									
	Switzer-land	France	Germany	Inter-national	Asset Managers	Other	Total before elimi-nations	Elimi-nations	Total
<b>ASSETS</b>									
Cash and cash equivalents	2 009	2 367	476	596	414	25	5 888	–	5 888
Derivatives	2 751	53	26	–	12	1	2 843	–94	2 749
Assets held for sale	1	–	–	–	–	–	1	–	1
Financial assets									
Measured at fair value through profit or loss	17 479	25 022	5 133	17 923	18	157	65 732	–184	65 548
Measured at fair value through other comprehensive income	45 128	10 513	8 709	1 333	–	645	66 329	–	66 329
Measured at amortised cost	15 952	3 612	531	164	423	2 563	23 244	–4 286	18 958
Financial assets pledged as collateral	5 141	1 283	–	–	–	–	6 424	–	6 424
Total financial assets	83 700	40 430	14 373	19 420	441	3 365	161 729	–4 470	157 259
Investment property	34 056	2 810	3 506	–	339	–	40 710	–	40 710
Investments in associates	46	48	50	3	16	–	163	–	163
Insurance contract assets incl. investment contracts with discretionary participation	27	5	–	9	–	–	41	–28	13
Reinsurance contract assets	1	228	15	1 854	–	–	2 098	–19	2 079
Property and equipment	514	136	172	28	58	–	908	–	908
Intangible assets	155	295	435	449	368	–	1 701	–	1 701
Other assets	727	62	24	12	954	5	1 784	–147	1 637
SEGMENT ASSETS	123 988	46 435	19 077	22 371	2 600	3 396	217 867	–4 758	213 108
Income tax assets									336
<b>TOTAL ASSETS</b>									213 445
<b>LIABILITIES AND EQUITY</b>									
LIABILITIES									
Derivatives	849	421	19	–	–	70	1 359	–94	1 265
Investment contracts without discretionary participation	632	504	182	16 882	–	–	18 201	–	18 201
Other financial liabilities	10 377	6 933	1 524	175	842	181	20 032	–1 186	18 846
Insurance contract liabilities incl. investment contracts with discretionary participation	103 451	35 718	16 384	4 335	–	–	159 888	–58	159 830
Reinsurance contract liabilities	0	0	22	18	–	–	40	–23	18
Employee benefit liabilities	681	76	119	23	127	3	1 029	–	1 029
Provisions	14	6	1	6	6	6	40	–	40
Other liabilities	101	147	72	12	18	26	375	0	374
SEGMENT LIABILITIES	116 104	43 805	18 324	21 451	993	286	200 964	–1 361	199 603
Borrowings									4 195
Income tax liabilities									1 348
EQUITY									8 299
<b>TOTAL LIABILITIES AND EQUITY</b>									213 445

## Balance sheet as at 31 December 2022 (restated)

In CHF million									
	Switzer-land	France	Germany	Inter-national	Asset Managers	Other	Total before elimi-nations	Elimi-nations	Total
<b>ASSETS</b>									
Cash and cash equivalents	2 498	2 604	427	1 013	358	9	6 910	-	6 910
Derivatives	5 027	121	57	-	7	12	5 224	-98	5 126
Assets held for sale	1	-	-	-	-	-	1	-	1
Financial assets									
Designated as at fair value through profit or loss	8 092	19 803	3 952	18 130	9	-	49 985	-238	49 747
Available for sale	54 013	14 001	10 052	1 246	19	637	79 968	-	79 968
Loans and receivables	16 459	3 494	769	237	459	2 864	24 283	-4 542	19 741
Financial assets pledged as collateral	1 873	1 362	-	-	-	-	3 234	-	3 234
Total financial assets	80 437	38 660	14 773	19 614	487	3 500	157 471	-4 781	152 690
Investment property	35 135	2 935	3 767	-	323	-	42 160	-	42 160
Investments in associates	27	53	65	3	4	-	152	-	152
Insurance contract assets incl. investment contracts with discretionary participation issued	17	1	-	-	-	-	18	-13	5
Reinsurance contract assets	1	225	11	1 496	-	-	1 732	-40	1 692
Property and equipment	532	132	182	29	58	0	932	-	932
Intangible assets	155	297	408	443	409	-	1 714	-	1 714
Other assets	611	55	23	13	1 140	3	1 846	-82	1 764
SEGMENT ASSETS	124 441	45 084	19 712	22 611	2 787	3 524	218 159	-5 014	213 145
Income tax assets									295
<b>TOTAL ASSETS</b>									<b>213 440</b>
<b>LIABILITIES AND EQUITY</b>									
LIABILITIES									
Derivatives	2 473	656	129	-	-	56	3 316	-98	3 218
Investment contracts without discretionary participation	677	516	181	17 171	-	-	18 545	-	18 545
Other financial liabilities	10 164	7 009	1 570	584	984	208	20 519	-1 382	19 136
Insurance contract liabilities incl. investment contracts with discretionary participation issued	101 485	33 955	16 749	3 994	-	-	156 183	-69	156 115
Reinsurance contract liabilities	0	1	16	9	-	-	26	-12	14
Employee benefit liabilities	514	91	113	22	128	3	869	-	869
Provisions	13	6	2	12	8	24	66	-	66
Other liabilities	118	126	71	18	48	24	404	-2	402
SEGMENT LIABILITIES	115 444	42 360	18 831	21 810	1 168	316	199 928	-1 563	198 366
Borrowings									4 409
Income tax liabilities									1 457
EQUITY									9 209
<b>TOTAL LIABILITIES AND EQUITY</b>									<b>213 440</b>

## Revenue from external customers

In CHF million	2023	restated 2022
<b>INSURANCE REVENUE</b>		
Life	6 272	5 609
Health and protection	1 547	1 468
Non-life	370	379
Reinsurance	608	560
<b>TOTAL INSURANCE REVENUE</b>	<b>8 797</b>	<b>8 017</b>
<b>COMMISSION INCOME</b>		
Brokerage commissions	873	879
Asset management commissions	656	706
Other commissions and fees	401	353
<b>TOTAL COMMISSION INCOME</b>	<b>1 929</b>	<b>1 938</b>
<b>POLICY FEES EARNED ON INVESTMENT CONTRACTS WITHOUT DISCRETIONARY PARTICIPATION</b>		
<b>TOTAL POLICY FEES EARNED ON INVESTMENT CONTRACTS WITHOUT DISCRETIONARY PARTICIPATION</b>	<b>66</b>	<b>74</b>
<b>TOTAL</b>	<b>10 793</b>	<b>10 029</b>

The Swiss Life Group operates in selected countries. The Group's income and non-current assets by geographical location are detailed below.

In CHF million	Total income		Non-current assets	
	2023	restated 2022	31.12.2023	restated 31.12.2022
Switzerland	4 837	4 441	31 449	32 197
France	3 182	3 287	4 800	5 256
Germany	1 783	1 829	5 324	5 681
Other countries	1 740	1 259	1 747	1 671
<b>TOTAL</b>	<b>11 542</b>	<b>10 816</b>	<b>43 319</b>	<b>44 806</b>

Non-current assets for this purpose consist of investment property, property and equipment and intangible assets.

### Information about major customers

No revenue from transactions with a single external customer amounted to more than 10% of the Group's revenue.



## 5 Risk Management Policies and Procedures

The Group's core business is life insurance and pensions. A life insurance and pensions contract represents a long-term promise to the policyholder. To fulfil its future payment obligations to the policyholders, the insurance entities of the Group must be financially sound over an extended period of time. The ability to remain financially sound and strong depends on a number of risk factors. The Group's risk map can be broadly divided into financial, insurance, strategic and operational risks. All of these risk categories may affect the financial stability of the Group.

Risks must be identified, assessed, managed and monitored locally and aggregated at Group level. During the year, regular reports covering interest rate risk, equity and real estate price risk, currency risk, credit risk, liquidity risk and insurance risk are prepared by the local insurance units and consolidated at Swiss Life Ltd and at Group level. Strategic and operational risks are assessed and reported on an annual basis.

The risk appetite is defined and set by the Board of Directors using limit frameworks based on solvency ratios and economic capitalisation. Furthermore, it is allocated by the Group Risk Committee of the Corporate Executive Board to the relevant units in the insurance business. This risk budget at unit level is used as a framework for the asset and liability management process, the objective of which is to define a strategic asset allocation. From this strategic asset allocation a scenario-based expected return is calculated, which forms the basis for the Group's mid-term planning.

Risk management functions are performed at several levels by corresponding bodies within the Swiss Life Group, such as the Investment and Risk Committee at the level of the Board of Directors of the Swiss Life Group and the Group Risk Committee at the level of the Corporate Executive Board of the Swiss Life Group. The risk management functions at the level of the individual operations of the Swiss Life Group are organised accordingly.

Group risk management is responsible for the definition of the Group-wide methodology for the measurement of the risks and produces a consolidated risk report which aggregates the main quantitative elements of the risk management of the Swiss Life Group's operations. Furthermore, Group risk management also produces consolidated views on the strategic and operational risks of the Swiss Life Group.

Since the Group's core business is insurance, its risk management is in line with the two main regulatory solvency frameworks in Switzerland (SST) and throughout Europe (Solvency II), as well as economic considerations. In addition to general governance aspects and extensive reporting requirements, this includes an annual Own Risk and Solvency Assessment (ORSA) at Group level covering a comprehensive risk assessment as well as the integration of risk and solvency aspects in the overall management of the Swiss Life Group.

The information below focuses first on the risk budgeting and asset and liability management process and then on the principal risk categories faced by the Swiss Life Group.

## 5.1 Risk budgeting and limit setting

Based on the risk appetite determined by the Board of Directors and using the same frameworks, the Group Risk Committee of the Corporate Executive Board sets risk budgets for the relevant units in the insurance business under consideration of local regulatory constraints. This process ensures a consistent and efficient use of the risk capacity of Swiss Life.

To control and steer exposure to risks, capital and exposure limits are defined in addition. They include capital limits for market and credit risk and, more specifically, capital limits for interest rate and credit spread risk as well as exposure limits for net equity and foreign currency.

## 5.2 Asset and liability management (ALM)

### 5.2.1 Consideration of constraints

Aspects other than the economic view, such as regulatory requirements including solvency, statutory minimum distribution ratios (“legal quote”), funding ratios, local accounting rules and IFRS Accounting Standards, liquidity requirements and rating targets, are also to be considered in the ALM process.

Depending on the regulatory framework in which the Swiss Life Group’s insurance operations evolve, the asset portfolios might need to be split to reflect the various categories of insurance products. The asset portfolios of the insurance operations in Switzerland have been separated to distinguish between individual life and group life. As a consequence, such separation is also reflected in the ALM process. Insurance companies are generally obliged to hold tied assets in view of claims arising from insurance contracts. Special rules apply to investments in tied assets. They specify the eligible asset classes as well as requirements to be met in terms of investment organisation and processes.

### 5.2.2 Strategic asset allocation

Defining the strategic asset allocation is the first major task of the ALM process and aims at achieving an efficient risk capital allocation, i.e. optimising the returns on the asset portfolio for the available risk capital defined within the risk budgeting process, taking into account all known constraints.

The liabilities are largely predefined in terms of amount and timing of the payments and the associated assumptions are regularly reviewed. The corresponding asset portfolios mainly comprise fixed-income instruments. This way, the impact of interest rate fluctuations and the risk capital consumption are strategically optimised under a risk/return point of view, thus ensuring that the policyholders receive the benefits consistent with their products. Policyholders may benefit from the ensuing investment returns in the form of discretionary participation, while shareholders may benefit from an increase in the value of their investment in the Swiss Life Group.

The strategic asset allocation is therefore determined on the basis of the insurance liabilities and the risk capacity of the Swiss Life Group’s insurance operations. The strategic asset allocation is reviewed at least once a year and adjusted if necessary.

### 5.2.3 Distribution policy

The distribution policy seeks to align the interests of the different groups of stakeholders. Holders of traditional life insurance policies favour a minimum guaranteed interest rate coupled with regular and appropriate discretionary participation, whereas shareholders place greater emphasis on returns commensurate with the level of risk they are exposed to. The focus of the Swiss Life Group lies on the sustainability of the business model and should balance the policyholders' and shareholders' expectations.

External constraints must be considered in the definition of the distribution policy. Important elements influencing such policy are minimum guaranteed interest rates and the statutory minimum distribution ratio ("legal quote"), which depend on the regulatory environments of the Swiss Life Group's insurance operations.

### 5.2.4 Product design

The targets of risk management are supported by product management principles. Product design defines among other things which guarantees and benefits are built into a specific product to respond to the demand from and expectations of customers. The actuarial bases used for this purpose support each individual product generating a sufficient contribution margin. To ensure that the Group's principles are observed, guidelines and directives on product management and underwriting are in place. Since the Group's insurance entities operate in a number of different countries, the local regulatory constraints may have an impact on the business units' product range. These constraints must always be observed.

## 5.3 Financial risk management objectives and policies

The Group is exposed to financial risk through its financial assets, financial liabilities (primarily investment contracts and borrowings), reinsurance assets and insurance liabilities. In particular, the key financial risk is that the proceeds from the financial assets are not sufficient to fund the obligations arising from the insurance and investment contracts, as well as from borrowings and other liabilities. The most important components of the financial risk are interest rate risk, equity and real estate price risk, credit risk, currency risk and liquidity risk.

The risk budgeting and limit setting described above ensures that the corresponding risks remain under control. The market risk capital, interest rate risk capital, credit spread risk capital and credit risk capital limits, as well as exposure limits for currencies and net equity for each large insurance operation, are defined based on the risk appetite per operation.

### 5.3.1 Interest rate risk relating to financial instruments and insurance contracts

The Group's primary interest rate exposure is to contracts with guaranteed benefits and the risk that the interest rates of the financial assets purchased with the consideration received from the policyholders are insufficient to fund the guaranteed benefits and expected discretionary participation payable to them.

Some life insurance products with a savings component and investment contracts are subject to minimum guaranteed interest rates. The guaranteed rate differs according to the type of contract. In Switzerland for instance the minimum guaranteed interest rate for the occupational pensions segment (mandatory BVG savings account) stood at 1.00% in 2023 (2022: 1.00%).

In addition to these fixed and guaranteed payments, which are exposed to interest rate risk, contractual rights exist for certain contracts to receive additional benefits whose amount and/or timing is contractually at the discretion of the issuer.

The Group manages interest rate and interest rate volatility risk by managing the interest rate sensitivity of its investment portfolio against the corresponding sensitivity of liabilities issued. The interest rate and volatility exposure of the liabilities is determined by projecting the expected cash flows from the contracts using best estimates of mortality, longevity, disability, expenses, surrender and exercise of policyholder options in combination with interest rate and volatility scenarios. The ALM process defines the strategic asset allocation optimising the net interest rate sensitivity of the investment and liability portfolios. Where this is not practicable, swap contracts and other instruments are used to hedge interest rate risk. In certain markets payer swaps are used to hedge the risk of fair value changes of interest-sensitive financial assets. A minimum interest rate risk is accepted, since a perfect interest rate hedge can either not be achieved or may not be targeted.

In certain businesses, a large part of the impact of interest rate changes is taken by the policyholders based on the specific profit-sharing systems.

The sensitivity analysis with regard to interest rate risk is as follows.

## Interest sensitivity

In CHF million	Net profit impact <sup>1</sup>		Net OCI impact <sup>1</sup>	
	2023	2022	2023	2022
<b>20 BASIS POINTS PARALLEL INCREASE IN MARKET INTEREST RATES</b>				
Financial instruments	-126	-57	-1 384	-1 399
Insurance contracts, investment contracts with DPF and reinsurance contracts	149	76	1 467	1 494
Income tax	-5	-4	-14	-18
<b>NET IMPACT AFTER TAXES</b>	<b>18</b>	<b>15</b>	<b>69</b>	<b>76</b>
<b>20 BASIS POINTS PARALLEL DECREASE IN MARKET INTEREST RATES</b>				
Financial instruments	128	59	1 443	1 492
Insurance contracts, investment contracts with DPF and reinsurance contracts	-150	-79	-1 529	-1 586
Income tax	4	4	15	18
<b>NET IMPACT AFTER TAXES</b>	<b>-17</b>	<b>-15</b>	<b>-72</b>	<b>-76</b>

<sup>1</sup> + = increase / - = decrease

### 5.3.2 Credit spread risk

Spread risk arises from bond investments when the counterparties are not considered risk free. The market value of these bonds corresponds to the discounting of the agreed payment flows with an interest rate curve composed of the base interest rate curve and a spread curve. The spread curve is defined by the counterparty's credit quality and the risk aversion of the capital market actors. Spreads increase markedly during capital market crises, leading to a significant decrease in the bond portfolio's market value. On the other hand, typically historic spread volatility increases during such a crisis, which leads to a higher spread risk capital, even if the pre-crisis spread level has been restored. The credit spread risk can be managed through the holding of credit default swaps or credit default swap indices and options on credit default swap indices. The credit default swap index is a hedge on credit risk of a basket of counterparties. A put option on a credit default swap index provides protection against adverse credit spread movements in the underlying basket of counterparties.

### 5.3.3 Equity price risk

A decline in the equity market may lead to a reduction of the Swiss Life Group's realised and unrealised gains/losses, which also negatively affects the Swiss Life Group's results of operations and financial condition.

Hedges in place with respect to the Swiss Life Group's equity investments are designed to reduce the exposure to declines in equity values.

A portion of Swiss Life's investment portfolio comprises investments in funds which hold securities issued by non-public companies (e. g. private equity and infrastructure funds). These investments may be illiquid or may only be disposed of over time or at a loss, and they may not produce adequate returns or capital gains.

The sensitivity analysis with regard to equity price risk is as follows.

#### Equity price sensitivity

In CHF million	Net profit impact <sup>1</sup>		OCI impact <sup>1</sup>	
	2023	2022	2023	2022
<b>10% INCREASE IN EQUITY PRICES</b>				
Financial instruments	1 844	189	84	1 581
Insurance contracts, investment contracts with DPF and reinsurance contracts	-1 789	-153	-1	-1 432
Tax effect	-13	-7	-17	-30
<b>NET IMPACT AFTER TAXES</b>	<b>42</b>	<b>29</b>	<b>67</b>	<b>119</b>
<b>10% DECREASE IN EQUITY PRICES</b>				
Financial instruments	-1 854	-177	-84	-1 558
Insurance contracts, investment contracts with DPF and reinsurance contracts	1 799	140	1	1 413
Tax effect	13	7	17	29
<b>NET IMPACT AFTER TAXES</b>	<b>-43</b>	<b>-29</b>	<b>-67</b>	<b>-116</b>

<sup>1</sup> + = increase / - = decrease

### 5.3.4 Real estate price risk

Due to the long-term nature of its liabilities, Swiss Life invests in direct residential, commercial and mixed-use property investments. In addition to direct investments, Swiss Life invests in real estate funds and real estate companies.

In building and maintaining its real estate portfolio, Swiss Life ensures adequate diversification in terms of use, location and geography.

The sensitivity analysis with regard to real estate price risk is as follows.

#### Real estate fair value sensitivity

In CHF million	Net profit impact <sup>1</sup>		OCI impact <sup>1</sup>	
	2023	2022	2023	2022
<b>5% INCREASE IN REAL ESTATE FAIR VALUE</b>				
Real estate	1 988	2 074	–	33
Insurance contracts, investment contracts with DPF and reinsurance contracts	–1 829	–1 898	–	–32
Income tax	–30	–42	–	0
<b>NET IMPACT AFTER TAXES</b>	<b>129</b>	<b>133</b>	<b>–</b>	<b>1</b>
<b>5% DECREASE IN REAL ESTATE FAIR VALUE</b>				
Real estate	–1 988	–2 074	–	–33
Insurance contracts, investment contracts with DPF and reinsurance contracts	1 830	1 897	–	32
Income tax	31	42	–	0
<b>NET IMPACT AFTER TAXES</b>	<b>–128</b>	<b>–134</b>	<b>–</b>	<b>–1</b>

<sup>1</sup> + = increase / – = decrease

### 5.3.5 Credit risk

The Group is exposed to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due. Key areas where the Group is exposed to credit risk are:

- Counterparty risk with respect to bonds purchased
- Counterparty risk with respect to loans and mortgages granted
- Counterparty risk with respect to money market and cash positions
- Counterparty risk with respect to derivative transactions
- Reinsurance assets
- Amounts due from reinsurers in respect of claims already paid
- Amounts due from insurance contract holders
- Amounts due from insurance intermediaries

To reduce the credit exposure relating to derivatives a collateral management process is in place. Clearly defined processes ensure that exposure concentrations and limit utilisations are appropriately monitored and managed. Counterparties for derivative transactions, over-the-counter and exchange-traded, have to be approved by both the Group Chief Risk Officer and the Group Chief Investment Officer. Furthermore, the counterparties must fulfil stringent minimum rating requirements for the Swiss Life Group's insurance operations. During periods of market turmoil

reliance on ratings is of limited value; therefore an additional qualitative and quantitative counterparty monitoring process has been established to allow for immediate proactive measures.

Counterparty risk is primarily managed by counterparty exposure limits and diversification in a broad debtor universe. The default risk can be managed through the holding of credit default swaps. A credit default swap provides insurance to the debt holder against a default of the debt issuer. It is traded over-the-counter and itself underlies the collateral management process described above.

The Group is also exposed to credit risk associated with reinsurance recoverables. As a consequence, the financial strength of reinsurers is monitored. The creditworthiness of reinsurers is considered on an annual basis by reviewing their financial strength and also prior to any contract being signed. The general policy of the Swiss Life Group is to reinsure its insurance risks only with counterparties rated A- or above (Standard & Poor's or equivalent). In exceptional cases, reinsurers with a lower rating may be considered. Additionally, the Group holds substantial collateral under related reinsurance agreements in the form of deposited funds and securities.

No single reinsurer is a material reinsurer to the Group, nor is the Group's business substantially dependent upon one single reinsurer.

For fixed-income assets the total exposure per counterparty is aggregated and reported to the Group Risk Committee. Ratings and single positions above a certain level with regard to fixed-income assets are reported to management on a regular basis. The exposure to individual counterparties is also managed by other mechanisms, such as the right to offset where counterparties are both debtors and creditors of the Group. In addition, limits regarding single counterparty exposure are in place which depend on the rating and amount of exposure in relation to total investments. Information reported to management includes assessment of bad debts. Where there exists a certain exposure to individual policyholders due to size of the contract, or homogeneous groups of policyholders, a financial analysis equivalent to that conducted for reinsurers is carried out.

The non-rated loans primarily comprise mortgages. For the bulk of the mortgages a risk class system is in place which allows the company to identify, measure, monitor and manage the risks at the level of portfolios, borrowers and loans at all times. The risk class system also enables a risk-adequate pricing of the loans. Implementation, parameterisation and control of the system are set out in an internal directive which has been approved by the Head Securities of Swiss Life Asset Management AG.

In certain countries, specific additional guidelines and rules have been defined locally to monitor credit risk. Such guidelines cover investments in fixed-income securities which are mostly based on the average rating of the issuers (calculated by weighting default probabilities). Minimum and maximum thresholds apply with regard to permitted investments in non-government bonds. For investments in government bonds with a rating lower than AA- (according to Standard & Poor's or equivalent), additional exposure limits are in place. For certain businesses, credit risk is monitored and controlled with a risk limit framework whereby maximum limits are reviewed and approved at least annually. The majority of the bond portfolio is invested in government bonds (including supranational and sovereigns) and bonds issued by the financial sector covered by collateral or government guarantees.

## Credit risk mitigation – collateral held and other credit enhancements as at 31 December 2023

In CHF million								
	Debt securities	Loans and receivables	Cash and cash equivalents	Derivatives (assets)	Reinsurance contracts held	Insurance contracts and investment contracts with discretionary participation issued	Financial guarantees and loan commitments	Total
<b>SECURED BY</b>								
Cash collateral	–	84	–	2 170	–	–	–	2 254
Securities collateral	–	2 491	–	–	12	–	15	2 518
Mortgage collateral	6 292	12 670	–	–	–	–	84	19 046
Other collateral	–	3 570	–	0	65	–	102	3 738
Guarantees	149	13	29	–	–	–	5	196
Netting agreements	–	559	–	277	–	–	–	836
<b>TOTAL SECURED</b>	<b>6 441</b>	<b>19 388</b>	<b>29</b>	<b>2 447</b>	<b>78</b>	<b>–</b>	<b>205</b>	<b>28 588</b>
<b>UNSECURED</b>								
Governments and supranationals	35 247	2 753	4	–	–	–	–	38 004
Corporates	32 928	4 029	5 855	302	2 002	4	107	45 226
Other	–	999	–	–	–	9	–	1 008
<b>TOTAL UNSECURED</b>	<b>68 175</b>	<b>7 781</b>	<b>5 858</b>	<b>302</b>	<b>2 002</b>	<b>13</b>	<b>107</b>	<b>84 238</b>
<b>TOTAL</b>	<b>74 616</b>	<b>27 168</b>	<b>5 888</b>	<b>2 749</b>	<b>2 079</b>	<b>13</b>	<b>312</b>	<b>112 826</b>

## Credit risk mitigation – collateral held and other credit enhancements as at 31 December 2022

In CHF million								
	Debt securities	Loans and receivables	Cash and cash equivalents	Derivatives (assets)	Reinsurance contracts held	Insurance contracts and investment contracts with discretionary participation issued	Financial guarantees and loan commitments	Total
<b>SECURED BY</b>								
Cash collateral	–	2	–	4 509	186	–	–	4 698
Securities collateral	–	484	–	–	295	–	32	811
Mortgage collateral	6 665	13 245	–	–	–	–	91	20 001
Other collateral	–	5 699	–	–	–	–	41	5 740
Guarantees	590	7	135	–	–	–	–	732
Netting agreements	–	2 206	–	421	1	–	–	2 627
<b>TOTAL SECURED</b>	<b>7 255</b>	<b>21 643</b>	<b>135</b>	<b>4 930</b>	<b>481</b>	<b>–</b>	<b>165</b>	<b>34 610</b>
<b>UNSECURED</b>								
Governments and supranationals	35 099	3 027	399	–	–	–	–	38 524
Corporates	29 454	1 070	6 375	196	1 210	3	227	38 536
Other	29	1 458	–	–	–	2	–	1 489
<b>TOTAL UNSECURED</b>	<b>64 582</b>	<b>5 555</b>	<b>6 774</b>	<b>196</b>	<b>1 210</b>	<b>5</b>	<b>227</b>	<b>78 549</b>
<b>TOTAL</b>	<b>71 836</b>	<b>27 198</b>	<b>6 910</b>	<b>5 126</b>	<b>1 692</b>	<b>5</b>	<b>392</b>	<b>113 160</b>



The loss allowance for expected credit losses developed as follows:

#### Movement in expected credit losses of debt securities at fair value through other comprehensive income for the year 2023

In CHF million	12-month ECL	Lifetime ECL not credit-impaired	Lifetime ECL credit-impaired	Total
Balance as at 1 January	140	12	0	152
Transfers to 12-month ECLs	1	-1	-	-
Transfers to lifetime ECLs – not credit-impaired	-1	1	-	-
New financial assets recognised	20	0	-	20
Net remeasurement of loss allowance	-63	6	-	-57
Financial assets derecognised	-8	-7	-	-15
Foreign currency translation differences	-6	-1	0	-7
<b>LOSS ALLOWANCE AS AT END OF PERIOD</b>	<b>83</b>	<b>10</b>	<b>-</b>	<b>93</b>

#### Movement in expected credit losses of loans at fair value through other comprehensive income for the year 2023

In CHF million	12-month ECL	Lifetime ECL not credit-impaired	Lifetime ECL credit-impaired	Total
Balance as at 1 January	50	18	38	106
Transfers to 12-month ECLs	6	-6	-	-
Transfers to lifetime ECLs – not credit-impaired	-1	1	-	-
New financial assets recognised	9	0	-	9
Net remeasurement of loss allowance	-22	5	-2	-19
Financial assets derecognised	-17	-6	-31	-55
Foreign currency translation differences	-2	-1	-1	-5
<b>LOSS ALLOWANCE AS AT END OF PERIOD</b>	<b>22</b>	<b>12</b>	<b>3</b>	<b>36</b>

#### Movement in expected credit losses of loans at amortised cost for the year 2023

In CHF million	12-month ECL	Lifetime ECL not credit-impaired	Lifetime ECL credit-impaired	Total
Balance as at 1 January	3	1	0	4
Transfers to 12-month ECLs	0	0	-	-
Transfers to lifetime ECLs – not credit-impaired	0	0	-	-
Transfers to lifetime ECLs – credit-impaired	0	0	0	-
New financial assets recognised	0	0	0	0
Net remeasurement of loss allowance	0	0	0	0
Financial assets derecognised	0	-	-	0
Write-offs	0	-	0	0
Foreign currency translation differences	0	0	0	0
<b>LOSS ALLOWANCE AS AT END OF PERIOD</b>	<b>3</b>	<b>0</b>	<b>1</b>	<b>4</b>

### Movement in expected credit losses of receivables for the year 2023

In CHF million		2023
Balance as at 1 January		19
New financial assets recognised		0
Net remeasurement of loss allowance		7
Financial assets derecognised		–
Write-offs		–1
Foreign currency translation differences		–1
<b>BALANCE AS AT END OF PERIOD</b>		<b>24</b>

To mitigate specific credit risk, the Group purchases credit risk protection in the form of credit default swaps and credit default swap indices. As at 31 December 2023, these derivative contracts provided a notional principal protection of CHF 1348 million (2022: CHF 1319 million).

### Allowance for impairment losses of loans and receivables as at 31 December 2022

In CHF million		Individual evaluation of impairment	Collective evaluation of impairment	Total
<b>LOANS</b>				
Balance as at 1 January		1	23	24
Impairment losses/reversals		0	0	0
Write-offs and disposals		–1	–	–1
Foreign currency translation differences		0	–	0
<b>BALANCE AS AT END OF PERIOD</b>		<b>0</b>	<b>23</b>	<b>23</b>
<b>RECEIVABLES</b>				
Balance as at 1 January		11	4	15
Impairment losses/reversals		3	0	3
Write-offs and disposals		–2	0	–2
Foreign currency translation differences		0	0	–1
<b>BALANCE AS AT END OF PERIOD</b>		<b>11</b>	<b>4</b>	<b>16</b>
<b>TOTAL ALLOWANCE FOR IMPAIRMENT LOSSES</b>		<b>12</b>	<b>27</b>	<b>38</b>

### Credit quality analysis – financial assets measured at fair value through profit or loss as at 31 December 2023

	AAA	AA	A	BBB	Below BBB	Carrying amount
Debt securities	284	143	6 548	829	2 211	10 015
Loans	239	200	–	27	533	999
Other debt instruments	–	–	18	–	–	18
<b>TOTAL FINANCIAL ASSETS MEASURED AT FAIR VALUE THROUGH PROFIT OR LOSS</b>	<b>523</b>	<b>343</b>	<b>6 566</b>	<b>856</b>	<b>2 745</b>	<b>11 033</b>

## Credit quality analysis – financial assets measured at fair value through other comprehensive income as at 31 December 2023

In CHF million							
	AAA	AA	A	BBB	Below BBB	Carrying amount (fair value)	Credit loss allowance
Debt securities	24 311	15 991	8 850	13 816	1 614	64 582	-93
of which 12-month ECL	24 311	15 991	8 850	13 805	1 526	64 484	-83
of which lifetime ECL – not credit-impaired	-	-	-	11	88	99	-10
of which lifetime ECL – credit-impaired	-	-	-	-	-	-	-
Loans	1 418	1 288	197	540	3 770	7 212	-36
of which 12-month ECL	1 418	1 288	197	522	3 654	7 078	-22
of which lifetime ECL – not credit-impaired	-	-	-	19	108	127	-12
of which lifetime ECL – credit-impaired	-	-	-	-	7	7	-3
<b>TOTAL FINANCIAL ASSETS MEASURED AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME</b>	<b>25 729</b>	<b>17 279</b>	<b>9 047</b>	<b>14 356</b>	<b>5 384</b>	<b>71 794</b>	<b>-129</b>

## Credit quality analysis – financial assets measured at amortised cost as at 31 December 2023

In CHF million								
	AAA	AA	A	BBB	Below BBB	Gross carrying amount	Credit loss allowance	Carrying amount
Debt securities	-	-	-	-	1	1	0	1
of which 12-month ECL	-	-	-	-	-	-	-	-
of which lifetime ECL – not credit-impaired	-	-	-	-	1	1	0	1
of which lifetime ECL – credit-impaired	-	-	-	-	-	-	-	-
Loans	53	1 807	11 516	1 693	371	15 440	-4	15 436
of which 12-month ECL	53	1 776	11 516	1 661	364	15 369	-3	15 366
of which lifetime ECL – not credit-impaired	-	31	-	-	-	31	0	31
of which lifetime ECL – credit-impaired	-	-	-	32	7	39	-1	39
Receivables	122	446	194	2 727	56	3 545	-24	3 521
<b>TOTAL FINANCIAL ASSETS MEASURED AT AMORTISED COST</b>	<b>174</b>	<b>2 253</b>	<b>11 710</b>	<b>4 420</b>	<b>428</b>	<b>18 985</b>	<b>-28</b>	<b>18 958</b>

## Credit quality analysis – other assets

In CHF million

	AAA	AA	A	BBB	Below BBB	Total
CREDIT RATING AS AT 31 DECEMBER 2023						
Cash and cash equivalents	123	3 129	1 836	796	4	5 888
Derivatives	80	141	2 457	72	–	2 749
Reinsurance contract assets	–	1 999	70	10	–	2 079
<b>TOTAL</b>	<b>203</b>	<b>5 269</b>	<b>4 363</b>	<b>877</b>	<b>4</b>	<b>10 716</b>

CREDIT RATING AS AT 31 DECEMBER 2022

	AAA	AA	A	BBB	Below BBB	Total
Cash and cash equivalents	447	2 032	3 678	723	29	6 910
Derivatives	116	257	4 568	186	–	5 126
Reinsurance contract assets	–	1 626	58	9	–	1 692
<b>TOTAL</b>	<b>563</b>	<b>3 915</b>	<b>8 303</b>	<b>918</b>	<b>29</b>	<b>13 728</b>

At 31 December 2023 and 2022, no reinsurance contract assets were past due.

## Credit quality analysis – financial guarantees &amp; loan commitments as at 31 December 2023

In CHF million

	AAA	AA	A	BBB	Below BBB	Total	Credit loss provision
Loan commitments	23	84	76	41	73	297	0
of which 12-month ECL	23	84	76	41	73	297	0
of which lifetime ECL – not credit-impaired	–	–	–	–	–	–	–
of which lifetime ECL – credit-impaired	–	–	–	–	–	–	–
Financial guarantees	–	–	5	10	–	15	0
of which 12-month ECL	–	–	5	10	–	15	0
of which lifetime ECL – not credit-impaired	–	–	–	–	–	–	–
of which lifetime ECL – credit-impaired	–	–	–	–	–	–	–
<b>TOTAL FINANCIAL GUARANTEES &amp; LOAN COMMITMENTS</b>	<b>23</b>	<b>84</b>	<b>81</b>	<b>51</b>	<b>73</b>	<b>312</b>	<b>0</b>

Debt instruments that on a specific date give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding meet the SPPI criterion. The exposure to credit risk of such debt instruments is disclosed in the following table at gross carrying amounts.

### Exposure to credit risk of debt instruments that meet the SPPI criterion as at 31 December 2022

In CHF million

	AAA	AA	A	BBB	Below BBB	Total
<b>DEBT SECURITIES</b>						
Supranationals	1 887	328	41	60	–	2 316
Governments	14 106	14 130	1 904	1 591	465	32 196
Covered/guaranteed	6 667	221	45	210	–	7 143
Corporates	303	1 234	7 105	12 445	538	21 625
Other	–	–	0	–	2	2
<b>TOTAL DEBT SECURITIES</b>	<b>22 964</b>	<b>15 914</b>	<b>9 095</b>	<b>14 306</b>	<b>1 004</b>	<b>63 283</b>
<b>MORTGAGES SECURED BY:</b>						
Commercial property	–	–	2 610	–	–	2 610
Residential property	–	–	9 419	–	5	9 424
<b>TOTAL MORTGAGES</b>	<b>–</b>	<b>–</b>	<b>12 029</b>	<b>–</b>	<b>5</b>	<b>12 034</b>
<b>OTHER LOANS AND RECEIVABLES</b>						
Governments and supranationals	1 191	1 538	180	37	4	2 950
Corporates	449	370	2 286	1 512	4 139	8 756
Other	0	0	47	2 320	37	2 404
<b>TOTAL OTHER LOANS</b>	<b>1 640</b>	<b>1 908</b>	<b>2 513</b>	<b>3 869</b>	<b>4 179</b>	<b>14 109</b>

### Exposure to credit risk of debt instruments as at 31 December 2022

In CHF million

	AAA	AA	A	BBB	Below BBB	Individual impairment loss allowance	Total
<b>DEBT SECURITIES</b>							
Supranationals	1 909	333	42	60	–	–	2 345
Governments	14 441	14 302	1 921	1 606	484	–	32 754
Covered/guaranteed	6 753	229	54	218	–	–	7 255
Corporates	407	1 717	9 813	16 794	724	–	29 454
Other	–	–	0	27	2	–	29
<b>TOTAL DEBT SECURITIES</b>	<b>23 510</b>	<b>16 580</b>	<b>11 830</b>	<b>18 706</b>	<b>1 210</b>	<b>–</b>	<b>71 836</b>
<b>MORTGAGES</b>							
Commercial	–	–	2 610	–	–	–	2 610
Residential	–	–	9 419	–	5	0	9 424
<b>TOTAL MORTGAGES</b>	<b>–</b>	<b>–</b>	<b>12 029</b>	<b>–</b>	<b>5</b>	<b>0</b>	<b>12 034</b>
<b>OTHER LOANS AND RECEIVABLES</b>							
Governments and supranationals	1 209	1 594	183	37	4	–	3 027
Corporates	845	495	2 287	1 513	4 625	–2	9 763
Other	0	0	46	2 300	36	–9	2 374
<b>TOTAL OTHER LOANS AND RECEIVABLES</b>	<b>2 054</b>	<b>2 090</b>	<b>2 516</b>	<b>3 850</b>	<b>4 665</b>	<b>–11</b>	<b>15 164</b>

## Financial assets individually determined as impaired as at 31 December 2022

In CHF million			
	Gross amount	Impairment loss allowance	Carrying amount
<b>DEBT SECURITIES</b>			
Corporates	1	-1	1
<b>TOTAL</b>	<b>1</b>	<b>-1</b>	<b>1</b>
<b>MORTGAGES</b>			
Residential	3	0	3
<b>TOTAL</b>	<b>3</b>	<b>0</b>	<b>3</b>
<b>OTHER LOANS AND RECEIVABLES</b>			
Corporates	64	-39	25
Other	13	-9	4
<b>TOTAL</b>	<b>77</b>	<b>-48</b>	<b>29</b>

## Financial assets past due (not impaired) – age analysis as at 31 December 2022

In CHF million					
	Up to 3 months	3-6 months	6-12 months	More than 1 year	Total
<b>DEBT SECURITIES</b>					
Governments and supranationals	-	-	-	9	9
<b>TOTAL</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>9</b>	<b>9</b>
<b>MORTGAGES</b>					
Residential	1	0	-	10	11
<b>TOTAL</b>	<b>1</b>	<b>0</b>	<b>-</b>	<b>10</b>	<b>11</b>
<b>OTHER LOANS AND RECEIVABLES</b>					
Governments and supranationals	0	-	-	-	0
Corporates	29	0	-	-	29
Other	156	5	6	10	177
<b>TOTAL</b>	<b>185</b>	<b>5</b>	<b>6</b>	<b>10</b>	<b>206</b>

## Financial assets individually determined as impaired – impairment loss allowance for the year 2022

In CHF million	Balance as at 1 January	Impairment losses/ reversals	Write-offs and disposals	Foreign currency translation differences	Balance as at end of period
<b>DEBT SECURITIES</b>					
Corporates	1	0	0	0	1
Other	–	–	–	–	–
<b>TOTAL</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>
<b>MORTGAGES SECURED BY:</b>					
Residential property	0	0	0	–	0
<b>TOTAL</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>–</b>	<b>0</b>
<b>OTHER LOANS AND RECEIVABLES</b>					
Corporates	11	29	–	–1	39
Other	11	0	–1	0	9
<b>TOTAL</b>	<b>22</b>	<b>29</b>	<b>–1</b>	<b>–1</b>	<b>48</b>

**5.3.6 Currency risk**

The Swiss Life Group operates internationally and its exposures to currency risk primarily arise with respect to the euro, US dollar and British pound. Most of the investments and liabilities are denominated in Swiss francs, euros and US dollars, the values of which are subject to exchange rate fluctuations. The Group operates with various functional currencies (predominantly Swiss francs and euros). Its financial position and earnings could be significantly affected by a weakening of said foreign currencies against the Swiss franc.

The Swiss Life Group's European insurance and investment operations (excluding Switzerland) generally invest in assets denominated in the same currency as their insurance and investment contract liabilities, which mitigates the currency risk for these operations. As a result, currency risk arises from recognised assets and liabilities denominated in other currencies and net investments in foreign operations. Although the Swiss Life Group actively engages in currency management to reduce the effect of exchange rate fluctuations on its assets and liabilities, particularly by hedging against the risk of such movements in relation to part of its investments denominated in euros and in US dollars, significant movements in exchange rates could adversely affect the Swiss Life Group's earnings and financial position, including the value of its investment portfolio. Foreign exchange exposure is hedged in line with the strategic asset allocation. The instruments which the Swiss Life Group uses to hedge exposure may not be perfectly correlated to the related assets, so the Group will still be exposed to losses if the value of the hedge and the value of the underlying asset or liability do not correspond appropriately.

Due to the limitations of the Swiss capital market with regards to liquidity and duration, investments in Switzerland are also made in currencies other than the Swiss franc. However, the balance sheet currency exposure is to a large extent hedged using foreign currency derivatives.

## Financial instruments and insurance contracts, investment contracts with DPF and reinsurance contracts by currency

In CHF million

	CHF	EUR	USD	Other	Total
<b>CARRYING AMOUNTS AS AT 31 DECEMBER 2023</b>					
Financial assets	48 092	77 950	27 447	3 770	157 259
Financial liabilities	-11 700	-24 022	-6 491	-294	-42 507
Insurance contracts, investment contracts with DPF and reinsurance contract assets	637	1 454	-	0	2 092
Insurance contracts, investment contracts with DPF and reinsurance contract liabilities	-103 398	-55 823	-66	-561	-159 848
<b>TOTAL</b>	<b>-66 369</b>	<b>-440</b>	<b>20 889</b>	<b>2 916</b>	<b>-43 004</b>

**CARRYING AMOUNTS AS AT 31 DECEMBER 2022**

Financial assets	46 374	78 050	23 030	5 235	152 690
Financial liabilities	-10 346	-27 502	-7 120	-339	-45 308
Insurance contracts, investment contracts with DPF and reinsurance contract assets	536	1 161	0	1	1 697
Insurance contracts, investment contracts with DPF and reinsurance contract liabilities	-101 450	-54 169	-46	-465	-156 129
<b>TOTAL</b>	<b>-64 886</b>	<b>-2 460</b>	<b>15 864</b>	<b>4 432</b>	<b>-47 050</b>



The sensitivity analysis with regard to currency risk is as follows.

### Currency sensitivity

In CHF million	Net profit impact <sup>1</sup>		Net OCI impact <sup>1</sup>	
	2023	2022	2023	2022
<b>EUR/CHF (5% INCREASE IN RATE)</b>				
Financial instruments	-2	-69	99	45
Insurance contracts, investment contracts with DPF and reinsurance contracts	-4	-6	-60	-24
Income tax	0	14	-7	-4
<b>NET IMPACT AFTER TAXES</b>	<b>-5</b>	<b>-60</b>	<b>31</b>	<b>17</b>
<b>USD/CHF (5% INCREASE IN RATE)</b>				
Financial instruments	8	6	77	12
Insurance contracts, investment contracts with DPF and reinsurance contracts	-3	-3	-77	-12
Income tax	-1	-1	0	0
<b>NET IMPACT AFTER TAXES</b>	<b>5</b>	<b>3</b>	<b>0</b>	<b>0</b>
<b>GBP/CHF (5% INCREASE IN RATE)</b>				
Financial instruments	2	1	11	18
Insurance contracts, investment contracts with DPF and reinsurance contracts	0	0	-15	-18
Income tax	0	0	1	0
<b>NET IMPACT AFTER TAXES</b>	<b>2</b>	<b>0</b>	<b>-4</b>	<b>0</b>
<b>EUR/CHF (5% DECREASE IN RATE)</b>				
Financial instruments	2	69	-99	-48
Insurance contracts, investment contracts with DPF and reinsurance contracts	4	5	60	27
Income tax	0	-14	7	4
<b>NET IMPACT AFTER TAXES</b>	<b>5</b>	<b>57</b>	<b>-31</b>	<b>-17</b>
<b>USD/CHF (5% DECREASE IN RATE)</b>				
Financial instruments	-8	-6	-75	-16
Insurance contracts, investment contracts with DPF and reinsurance contracts	3	2	75	15
Income tax	1	1	0	0
<b>NET IMPACT AFTER TAXES</b>	<b>-5</b>	<b>-3</b>	<b>0</b>	<b>-1</b>
<b>GBP/CHF (5% DECREASE IN RATE)</b>				
Financial instruments	-2	-1	-11	-18
Insurance contracts, investment contracts with DPF and reinsurance contracts	0	-1	15	19
Income tax	0	0	-1	0
<b>NET IMPACT AFTER TAXES</b>	<b>-2</b>	<b>-1</b>	<b>4</b>	<b>0</b>

<sup>1</sup> + = increase / - = decrease

### 5.3.7 Liquidity risk

Liquidity risk is the risk that not enough cash resources may be available to pay obligations when due (primarily obligations arising from the insurance business and debt) at a reasonable cost. The Swiss Life Group is exposed to liquidity risk which primarily arises on calls on its cash resources from claims, amounts payable at maturity and surrenders arising from insurance and investment contracts. The Swiss Life Group faces the risk of not being able to refinance its debt obligations due to unexpected long-term market disruptions.

At the operational level, rolling forecasts are in place to address situational liquidity risk, which primarily arises on unexpected calls on cash resources from claims, amounts payable at maturity and surrenders arising from insurance and investment contracts. To overcome unexpected liquidity shortfalls, when asset disposals are not desired, repurchase agreements and mitigating measures on the liability side are used to ensure short-term refinancing at minimal cost.

At the strategic level, the Swiss Life Group holds substantial liquidity and uses active debt maturity planning to ensure financial flexibility and efficient liquidity management.

The liquidity analysis of financial liabilities and commitments is based on undiscounted cash flows by remaining contractual maturities, whereas insurance and policyholder participation liabilities are analysed by estimated timing of net cash outflows. Cash outflows of derivative liabilities designated as cash flow hedging instruments are analysed on the basis of expected settlement dates for forward starting swaps, and on the basis of contractual maturity for forward starting bonds.

## Exposure to liquidity risk as at 31 December 2023

In CHF million	Cash flows							Carrying amount
	Up to 1 month	1-3 months	3-12 months	1-5 years	5-10 years	More than 10 years	Total	
<b>FINANCIAL LIABILITIES</b>								
Derivatives designated as cash flow hedges	1	1	385	913	-	42	1 342	436
Investment contracts without discretionary participation	1	-	-	627	5 497	12 076	18 201	18 201
Borrowings	14	1	206	2 585	1 821	-	4 627	4 195
Lease liabilities	4	6	29	105	29	114	287	229
Other financial liabilities	11 588	1 814	1 803	2 608	833	0	18 646	18 617
<b>TOTAL</b>	<b>11 609</b>	<b>1 822</b>	<b>2 423</b>	<b>6 838</b>	<b>8 180</b>	<b>12 232</b>	<b>43 103</b>	<b>41 678</b>
<b>GUARANTEES AND COMMITMENTS</b>								
Financial guarantees	1	0	3	10	1	-	15	-
Loan commitments	21	108	92	76	0	-	297	-
Capital commitments	369	3	230	12	11	-	624	-
<b>TOTAL</b>	<b>391</b>	<b>111</b>	<b>325</b>	<b>97</b>	<b>12</b>	<b>-</b>	<b>937</b>	<b>-</b>

## Exposure to liquidity risk as at 31 December 2022

In CHF million	Cash flows							Carrying amount
	Up to 1 month	1-3 months	3-12 months	1-5 years	5-10 years	More than 10 years	Total	
<b>FINANCIAL LIABILITIES</b>								
Derivatives designated as cash flow hedges	-	-	332	993	-	84	1 409	665
Investment contracts without discretionary participation	-	-	34	810	5 992	12 074	18 910	18 545
Borrowings	-	151	613	2 291	2 049	-	5 103	4 409
Lease liabilities	4	6	29	118	30	121	308	249
Other financial liabilities	9 309	606	5 033	3 179	717	77	18 922	18 887
<b>TOTAL</b>	<b>9 314</b>	<b>763</b>	<b>6 041</b>	<b>7 391</b>	<b>8 788</b>	<b>12 356</b>	<b>44 652</b>	<b>42 755</b>
<b>GUARANTEES AND COMMITMENTS</b>								
Financial guarantees	9	-	5	-	-	-	14	-
Loan commitments	183	90	72	33	0	-	378	-
Capital commitments	757	-	511	49	-	-	1 317	-
<b>TOTAL</b>	<b>949</b>	<b>90</b>	<b>589</b>	<b>82</b>	<b>0</b>	<b>-</b>	<b>1 710</b>	<b>-</b>

The estimates of the present value of future cash flows of insurance contracts, investment contracts with DPF and reinsurance contracts are as follows:

#### Estimates of present value of future cash flows of insurance contracts, investment contracts with DPF and reinsurance contracts held as at 31 December 2023

In CHF million							
	1 year or less	1-2 years	2-3 years	3-4 years	4-5 years	More than 5 years	Total
<b>INSURANCE CONTRACTS AND INVESTMENT CONTRACTS WITH DPF</b>							
Liabilities – direct participating contracts	4 354	4 194	4 201	4 240	4 270	119 389	140 646
Liabilities – other	916	538	315	245	213	1 632	3 858
<b>REINSURANCE CONTRACTS HELD</b>							
Liabilities	7	4	3	3	2	36	56

#### Estimates of present value of future cash flows of insurance contracts, investment contracts with DPF and reinsurance contracts held as at 31 December 2022

In CHF million							
	1 year or less	1-2 years	2-3 years	3-4 years	4-5 years	More than 5 years	Total
<b>INSURANCE CONTRACTS AND INVESTMENT CONTRACTS WITH DPF</b>							
Liabilities – direct participating contracts	4 107	4 076	3 919	3 920	3 964	116 376	136 363
Liabilities – other	1 230	209	140	120	119	1 429	3 247
<b>REINSURANCE CONTRACTS HELD</b>							
Liabilities	5	2	2	2	2	36	50

#### Amounts from insurance contract liabilities that are payable on demand

In CHF million	Amount payable on demand		Carrying amount	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022
Direct participating contracts	64 330	54 347	140 646	136 363
Other insurance contract liabilities	1 017	384	3 858	3 247
<b>TOTAL</b>	<b>65 348</b>	<b>54 731</b>	<b>144 505</b>	<b>139 611</b>

#### 5.3.7.1 Current and non-current assets and liabilities

The table below shows the expected realisation or settlement of assets and liabilities. Assets are classified as current if they are expected to be realised within twelve months after the balance sheet date. Liabilities are classified as current if they are expected to be settled within twelve months after the balance sheet date. All other assets and liabilities are classified as non-current.

## Current and non-current assets and liabilities

In CHF million	Current		Non-current		Total	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022
<b>ASSETS</b>						
Cash and cash equivalents	5 888	6 910	-	-	5 888	6 910
Derivatives	2 452	3 290	297	1 836	2 749	5 126
Assets held for sale	1	1	-	-	1	1
Financial assets	36 758	18 537	120 501	134 153	157 259	152 690
Investment property	-	-	40 710	42 160	40 710	42 160
Investments in associates	-	-	163	152	163	152
Insurance contracts and investment contracts with discretionary participation issued	13	5	-	-	13	5
Reinsurance contracts held	936	1 415	1 144	277	2 079	1 692
Property and equipment	-	-	908	932	908	932
Intangible assets	-	-	1 701	1 714	1 701	1 714
Current income tax assets	62	35	-	-	62	35
Deferred income tax assets	-	-	274	260	274	260
Other assets	409	622	1 228	1 142	1 637	1 764
<b>TOTAL ASSETS</b>	<b>46 518</b>	<b>30 815</b>	<b>166 927</b>	<b>182 625</b>	<b>213 445</b>	<b>213 440</b>
<b>LIABILITIES</b>						
Derivatives	699	1 099	565	2 119	1 265	3 218
Investment contracts without discretionary participation	1	34	18 200	18 511	18 201	18 545
Borrowings	179	650	4 016	3 759	4 195	4 409
Other financial liabilities	15 396	14 988	3 451	4 148	18 846	19 136
Insurance contracts and investment contracts with discretionary participation issued	6 056	24 078	153 774	132 037	159 830	156 115
Reinsurance contracts held	6	5	12	10	18	14
Employee benefit liabilities	230	253	799	616	1 029	869
Current income tax liabilities	362	424	-	-	362	424
Deferred income tax liabilities	-	-	986	1 033	986	1 033
Provisions	28	45	12	21	40	66
Other liabilities	338	373	35	29	374	402
<b>TOTAL LIABILITIES</b>	<b>23 295</b>	<b>41 948</b>	<b>181 850</b>	<b>162 283</b>	<b>205 146</b>	<b>204 231</b>

**5.3.8 Hedging**

The Swiss Life Group uses derivatives within the strict limits set by the applicable insurance legislation and by internal guidelines. Derivatives are primarily used to manage the exposure to foreign exchange rates, interest rates, equity securities and counterparties. The main instruments include index futures and option structures in stock markets, bond futures, bond forwards, interest rate swaps and interest rate options used to manage duration, currency forwards and options used to manage currency risk, and credit default swaps or credit default swap indices and options on credit default swap indices used to manage credit spread and counterparty risk. Within certain limits, derivatives are used to enhance returns on the existing portfolio. The types of derivatives generally permitted for usage within the Swiss Life Group, as well as the list of allowed over-the-counter trading partners, have been approved by the Group Risk Committee.

Hedging strategies involve hedge accounting in accordance with IFRS as well as “economic hedging”. “Economic hedges” comprise derivatives in combination with financial assets and financial liabilities which have a common risk factor and give rise to opposite changes in fair value that tend to offset each other.

## 5.4 Insurance risk management objectives and policies

Insurance contracts are contracts under which one party (the insurer) agrees to compensate the other party (the policyholder) if a specified uncertain future event affects the policyholder. The Group’s insurance entities neither generally accept nor generally deny insurance coverage to applicants, but ensure that all the insurance risks are identified and thoroughly assessed, and that the insurance premiums accurately reflect the risk taken. The amount and type of risk taken must be in line with the Group’s risk policy and strategy, and must also meet the profitability targets.

### 5.4.1 Nature of insurance risk

When designing a new product or reviewing an existing one, care has to be taken that the product neither includes systemic risk nor provides incentives for adverse selection. The Swiss Life Group favours transparent and simple product designs with a reliable pricing basis with sufficient statistical data available. Insurance risk arises when biometric parameters deviate adversely from expectations. The uncertainty in the estimation of future benefit payments and premium receipts for long-term insurance contracts is due to the unpredictability of long-term changes in overall levels of mortality, longevity and disability, for instance. Furthermore, deviations from the expected outcome of a portfolio can also arise because of random fluctuations. The impact of random fluctuations depends on the extent of diversification within a portfolio of contracts.

#### 5.4.1.1 Mortality and longevity

Mortality and longevity risks reflect the financial consequences of insured people dying sooner or living longer than expected, respectively. For example, a life insurer with an annuity portfolio making payments to the policyholders until their death is financially exposed to those individuals who live longer than expected. Conversely, an insurer writing life insurance business that pays out amounts contingent on death of the policyholders is exposed to increases in mortality levels.

The Swiss occupational pensions (BVG) business of the group life insurance business in Switzerland is a significant part of the Group’s overall life insurance business. The BVG business provides an example of a minimum return guarantee. The guarantee takes the form of the right to convert an assured sum into a life annuity at a guaranteed conversion rate: the prevalent annuity conversion rate for the mandatory part of the BVG business is set at 6.8% for men (retirement age 65) and 6.8% for women (retirement age 64).

#### 5.4.1.2 Disability and morbidity

Disability risk reflects the financial consequences of groups of individuals getting disabled more often and/or recovering less quickly than expected. With regard to morbidity, the most significant risk factors are spreading diseases, mental stress, widespread changes in lifestyle, such as eating, smoking and exercise habits, and economic effects.

#### 5.4.2 Embedded options

The ability of a policyholder to pay reduced or no future premiums under a contract, to terminate the contract completely or to exercise a guaranteed annuity option means that the insurer's liability is also subject to policyholder behaviour to a certain extent. On the assumption that a certain group of policyholders will make decisions rationally, overall insurance risk can be aggravated by such behaviour. For example, it is conceivable that policyholders whose health has deteriorated significantly will be less inclined to terminate contracts insuring disability or death benefits than those policyholders remaining in good health, thus contributing to an increasing trend in the expected mortality of policyholders, as the portfolio of insurance contracts is reduced due to surrender.

#### 5.4.3 Underwriting strategy

Underwriting is the process of selecting and classifying insurable risks. The underwriting strategy attempts to ensure that the risks underwritten are profitable and well diversified in terms of type of risk and level of insured benefits. Life insurance underwriting is performed to ensure that the premiums and the general conditions of the insurance policies are adequate for the risks to be insured. The first step in the underwriting process is to determine which individual risks can be accepted. The second step is to place the accepted risks into groups of similar levels of risk. Both processes must be conducted objectively and consistently. The Group sets limits for the acceptance of insurance coverage arising from new and renewal business. Medical selection is part of the Group's underwriting procedures, whereby premiums are charged to reflect the health condition and family medical history of the applicants, as well as compliance with the environmental, social and governance (ESG) strategy. The limits relate to sums at risk, maximum insured losses or present value of premiums at the contract or insured person level. Depending on the type of business and the limit exceeded, the new or renewed contract must be approved by the corresponding risk committee or senior management. Contracts exceeding the set limits are tested individually for profitability according to predefined procedures and compliance assessments are performed before approval. Certain contracts which include specific risks relating to derivatives or insurance risk factors for which no reliable data is available must be submitted for approval irrespective of the amount of coverage offered. Insurance coverage exceeding set limits is subject to regular internal reporting requirements. Additionally, the underwriting practices must be in line with local laws.

For certain group life business, local law is relevant with regard to medical examinations required before any business is written. For certain individual life business, agreements exist with regard to medical examinations of applicants before business is written. If the risk is assessed as high, exclusion of specific risks, premium adjustments and reinsurance are considered or the application may be rejected.

In the accident and health business, as well as the credit life business in France, the underwriting strategy comprises biometric and financial data of the persons to be insured, type of contract and experience.

The table below analyses how profit or loss and other comprehensive income would have increased (decreased) if changes in underwriting risk exposures that were reasonably possible at the reporting date had occurred. This analysis presents the sensitivities both before and after risk mitigation by reinsurance and assumes that all other variables remain constant.

#### Insurance sensitivity – life

In CHF million	Profit or loss gross of reinsurance, <sup>1</sup> before tax		Profit or loss net of reinsurance, <sup>1</sup> before tax	
	2023	2022	2023	2022
Mortality rates (5% increase) – life assurance	-11	-10	-11	-9
Mortality rates (5% decrease) – life assurance	11	10	11	9
Mortality rates (5% increase) – life annuities	22	16	19	15
Mortality rates (5% decrease) – life annuities	-23	-17	-19	-16
Morbidity rates (5% increase)	-8	-8	-8	-7
Morbidity rates (5% decrease)	7	7	7	6

<sup>1</sup> + = profit / - = loss

#### 5.4.4 Non-life

The Swiss Life Group has non-life operations, mainly in France, covering risks associated with accident and health (disability), property and casualty as well as credit life business.

Claims arising from the accident and health business primarily cover refunds for medical treatment, daily allowances in the case of sick leave, annuities and long-term medical care. The factors that could increase the overall liabilities in health insurance are the increase in the claim frequency due to an increase in the average age of the insured persons and negative economic and social factors. The insurance liabilities arising from accident and health insurance contracts must consider outstanding claims and claims incurred but not reported (IBNR). A large part of the insurance liabilities arising from these contracts relates to IBNR, and experience shows that health insurance contracts are sensitive to late reporting of claims in both number of claims and amounts.

The Group manages the risks arising from these contracts by means of its underwriting strategy and reinsurance arrangements.

The development of claims under non-life insurance contracts comprises the non-life business in France. A minor part of the non-life business is very short-tailed. The claims incurred for this minor part are almost completely settled within one year. The amount of unpaid claims as at the balance sheet date is therefore not material and does not underlie any significant variation in its temporal development. The claims data regarding this type of business are not included in the figures above.

Acceptance rules for risks are consistent with both the Code des Assurances and the French regulations. Underwriting guidelines and tariffs are reviewed on an annual basis.



Monitoring of the risks taken is done on a monthly basis with regard to related premiums and claims. An automated claims supervision system is used for the adjustment of tariffs for risks with loss ratios above a certain level.

#### **5.4.5 Reinsurance**

Reinsurance is used to limit the Group's exposure to insurance risk. This does not, however, discharge the Group's liability as a primary insurer, and, if a reinsurer fails to pay a claim, the Group remains liable for the payments to the policyholder. A loss allowance would be recognised for any estimated unrecoverable reinsurance.

In addition, the Group holds substantial collateral under related reinsurance agreements in the form of deposited funds and securities. Amounts recoverable from reinsurers are estimated in a manner consistent with the assumptions used for the underlying policy benefits and are presented in the balance sheet as a component of the reinsurance assets.

Management reviews reinsurance programmes covering treaty, type, risks covered and retention on a regular basis. A process, competencies and limits are set up for the approval of reinsurance programmes and their modification. To ensure that the Group's principles are observed, guidelines on reinsurance are in place.

In accordance with its retention policy for mortality and disability benefits, the Group limits its exposure to CHF 5 million per life. Retention limits can be lower for other products (e.g. critical illness or long-term care) or for exposure in international markets. In addition, catastrophe reinsurance is in place to protect against accumulation of losses from a single event or a series of connected events.

The reinsurance team at Group level is responsible for implementing the retention policy by way of intra-group reinsurance. Intra-group reinsurance is transacted at arm's length.

As far as property and casualty insurance is concerned, the reinsurance arrangements mostly include non-proportional coverage on any single risk and/or event, and are adapted to the specific exposure. This includes excess of loss, stop-loss and catastrophe coverage, as well as facultative reinsurance for protection against specific risks.

No single reinsurer is a material reinsurer to the Group, nor is the Group's business substantially dependent upon one single reinsurer.

### **5.5 Strategic risk management**

Swiss Life uses a structured process to ensure that strategic risks are dealt with adequately in what continues to be a very challenging economic environment. In its strategic risk management process, Swiss Life incorporates all the information on risks and corresponding return characteristics in its strategic decisions. An understanding of the interplay of individual risks is essential in order to take into account the factors influencing risks during strategy development and address them accordingly.

## 5.6 Operational risk management and internal control system

Operational risk management at Swiss Life includes the methods and processes used for the identification, assessment, monitoring and steering of operational risks. Operational risk management defines operational risk as the adverse impacts from shortcomings or failures stemming from internal processes, people, systems or external events. Reliability of information and ensuring confidentiality, availability and integrity of data are integral parts of operational risk management. Swiss Life's internal control system consists of the entirety of procedures, methods and measures prescribed by the Board of Directors and the Corporate Executive Board to ensure the orderly conduct of business. The focus is on the reliability of financial reporting, the effectiveness of business processes and compliance with laws and regulations issued to protect the Swiss Life Group's assets.

## 5.7 Risk concentrations

Asset allocation shows a concentration of bonds. The remaining investments are mainly distributed among property, equities and mortgages.

In addition to asset allocation, the main exposures are at counterparty level.

## 5.8 Applied instruments for risk mitigation

### 5.8.1 Reinsurance

The Group assumes and/or cedes reinsurance risks during the normal course of business. For reasons of diversification, some risks are ceded and others are assumed.

Risk transfer primarily takes the form of reinsurance. Alternative forms of risk transfer (such as securitisation) require the formal approval of the Group Risk Committee. No significant alternative form of risk transfer is used by the Group at present.

### 5.8.2 Derivative financial market instruments

Derivatives held for risk management purposes primarily comprise derivatives sharing a risk with other financial instruments and lead to opposite changes in fair value, which normally cancel each other out (economic hedges), although the cancellation effect is not always simultaneous.

The Group defines risk categories for risk management in connection with derivatives transactions and monitors those risk positions. Price risks for derivatives and their underlying instruments are managed according to the risk limits defined by management for the purchase or sale of instruments or closing of positions. The risks arise through open positions in interest rates, credit, currencies and equity instruments dependent on general and specific market movements.

## 6 Earnings per Share

Basic earnings per share (EPS) are calculated on the weighted average number of shares outstanding during the reporting period, excluding the average number of shares purchased by the Group and held as treasury shares.

Diluted earnings per share include shares contingently issuable under equity compensation plans calculated on the basis of the expected fulfilment of predefined conditions. For further information on the equity compensation plans please refer to note 19 Employee Benefits.

In CHF million (if not noted otherwise)

	2023	2022
<b>BASIC EARNINGS PER SHARE</b>		
Net profit attributable to equity holders of Swiss Life Holding	1 094	1 182
Net interest on hybrid equity	-10	-10
Net profit attributable to shareholders of Swiss Life Holding after net interest on hybrid equity	1 083	1 172
Weighted average number of shares outstanding	29 171 830	30 248 426
<b>BASIC EARNINGS PER SHARE FOR THE NET PROFIT ATTRIBUTABLE TO SHAREHOLDERS OF SWISS LIFE HOLDING (IN CHF)</b>	<b>37.13</b>	<b>38.74</b>
<b>DILUTED EARNINGS PER SHARE</b>		
Net profit attributable to shareholders of Swiss Life Holding	1 083	1 172
Weighted average number of shares outstanding	29 171 830	30 248 426
Adjustments (number of shares)		
Equity compensation plans	89 658	90 153
<b>WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING FOR DILUTED EARNINGS PER SHARE</b>	<b>29 261 488</b>	<b>30 338 579</b>
<b>DILUTED EARNINGS PER SHARE FOR THE NET PROFIT ATTRIBUTABLE TO SHAREHOLDERS OF SWISS LIFE HOLDING (IN CHF)</b>	<b>37.01</b>	<b>38.62</b>

## 7 Details of Certain Items in the Consolidated Statement of Income

### Insurance revenue

In CHF million

	2023	2022
CSM RECOGNISED FOR SERVICES PROVIDED		
from contracts to which the VFA has been applied	1 231	1 155
from contracts to which the BBA has been applied	53	49
<b>TOTAL CSM RECOGNISED FOR SERVICES PROVIDED</b>	<b>1 283</b>	<b>1 204</b>
CHANGE IN RISK ADJUSTMENT FOR NON-FINANCIAL RISK FOR RISK EXPIRED		
from contracts to which the VFA has been applied	18	14
from contracts to which the BBA has been applied	2	3
<b>TOTAL CHANGE IN RISK ADJUSTMENT FOR NON-FINANCIAL RISK FOR RISK EXPIRED</b>	<b>20</b>	<b>17</b>
EXPECTED INCURRED CLAIMS AND OTHER INSURANCE SERVICE EXPENSES		
from contracts to which the VFA has been applied	3 228	3 207
from contracts to which the BBA has been applied	615	590
<b>TOTAL EXPECTED INCURRED CLAIMS AND OTHER INSURANCE SERVICE EXPENSES</b>	<b>3 843</b>	<b>3 797</b>
RECOVERY OF INSURANCE ACQUISITION CASH FLOWS		
from contracts to which the VFA has been applied	283	269
from contracts to which the BBA has been applied	37	43
<b>TOTAL RECOVERY OF INSURANCE ACQUISITION CASH FLOWS</b>	<b>320</b>	<b>312</b>
EXPERIENCE ADJUSTMENTS ON PREMIUMS AND RELATED CASH FLOWS		
from contracts to which the VFA has been applied	–	–
from contracts to which the BBA has been applied	71	54
<b>TOTAL EXPERIENCE ADJUSTMENTS ON PREMIUMS AND RELATED CASH FLOWS</b>	<b>71</b>	<b>54</b>
Insurance revenue from contracts to which the PAA has been applied	3 258	2 633
<b>TOTAL INSURANCE REVENUE</b>	<b>8 797</b>	<b>8 017</b>

## Expenses

In CHF million

	Notes	2023	2022
<b>EXPENSES FROM INCURRED CLAIMS AND ONEROUS CONTRACTS</b>			
Incurred claims		5 490	4 956
Losses and reversal of losses on onerous contracts		-2	-23
Adjustments to liabilities for incurred claims		179	38
<b>TOTAL EXPENSES FROM INCURRED CLAIMS AND ONEROUS CONTRACTS</b>		<b>5 667</b>	<b>4 972</b>
<b>COMMISSION EXPENSE</b>			
Insurance agent and broker commissions		935	889
Asset management and banking commissions		132	143
Other commissions and fees		116	116
<b>TOTAL COMMISSION EXPENSE</b>		<b>1 183</b>	<b>1 148</b>
<b>EMPLOYEE BENEFITS EXPENSE</b>			
Wages and salaries		846	831
Social security		175	173
Defined benefit plans	19	70	88
Defined contribution plans		5	6
Other employee benefits		139	129
<b>TOTAL EMPLOYEE BENEFITS EXPENSE</b>		<b>1 234</b>	<b>1 227</b>
<b>DEPRECIATION AND AMORTISATION EXPENSE</b>			
Depreciation of property and equipment <sup>1</sup>		53	53
Amortisation of intangible assets	13	30	49
Amortisation of investment contract costs		0	0
<b>TOTAL DEPRECIATION AND AMORTISATION EXPENSE</b>		<b>83</b>	<b>102</b>
<b>IMPAIRMENT OF PROPERTY AND EQUIPMENT AND INTANGIBLE ASSETS</b>			
Impairment of property and equipment		0	0
Impairment of intangible assets		2	-
<b>TOTAL IMPAIRMENT OF PROPERTY AND EQUIPMENT AND INTANGIBLE ASSETS</b>		<b>2</b>	<b>0</b>
<b>MISCELLANEOUS EXPENSES</b>			
Marketing and advertising		60	67
Information technology and systems		149	139
Maintenance and repair		28	32
Short-term leases		4	6
Leases of low-value assets		2	1
Professional services		245	245
Cost of inventory property sold		170	93
Premium taxes and other non-income taxes		69	69
Other		100	165
<b>TOTAL MISCELLANEOUS EXPENSES</b>		<b>825</b>	<b>816</b>
<b>TOTAL EXPENSES BEFORE AMORTISATION OF INSURANCE ACQUISITION CASH FLOWS</b>		<b>8 995</b>	<b>8 267</b>
Amortisation of insurance acquisition cash flows		622	572
<b>TOTAL EXPENSES</b>		<b>9 617</b>	<b>8 839</b>
Thereof:			
Insurance service expenses		7 445	6 588
Other expenses		2 172	2 251

<sup>1</sup> Including depreciation of right-of-use assets arising from leases of CHF 38 million (2022: CHF 37 million)

## Other items in the income statement

In CHF million

	2023	2022
<b>COMMISSION INCOME</b>		
Brokerage commissions	873	879
Asset management commissions	656	706
Other commissions and fees	401	353
<b>TOTAL COMMISSION INCOME</b>	<b>1 929</b>	<b>1 938</b>
<b>OTHER INCOME</b>		
Realised gains/losses on sales of subsidiaries, associates and other assets	53	53
Revenue from sale of inventory property	203	99
Other foreign currency gains/losses	345	106
Other	44	16
<b>TOTAL OTHER INCOME</b>	<b>646</b>	<b>275</b>
<b>OTHER INTEREST EXPENSE</b>		
Interest expense on deposits	59	19
Negative interest on repurchase agreements	3	-16
Interest expense on amounts due to banks	211	61
Interest expense on lease liabilities	5	4
Other interest expense	6	19
<b>TOTAL OTHER INTEREST EXPENSE</b>	<b>284</b>	<b>87</b>

## Investment result

In CHF million

	Notes	2023	2022
<b>INVESTMENT INCOME</b>			
Interest income on financial assets available for sale		–	2 056
Interest income on loans and receivables		–	276
Dividend income on financial assets available for sale		–	450
Interest income on financial assets at fair value through other comprehensive income		2 310	–
Interest income on financial assets at amortised cost		286	–
Dividend income on financial assets at fair value through other comprehensive income	9	47	–
Net income on investment property		1 106	1 085
Net income on own-use property (underlying item in VFA)		0	–
Other interest income		101	24
<b>TOTAL INVESTMENT INCOME</b>		<b>3 849</b>	<b>3 891</b>
<b>NET GAINS/LOSSES INCLUDING IMPAIRMENT LOSSES ON FINANCIAL ASSETS</b>			
Financial assets available for sale		–	–57
Loans and receivables		–	12
Financial assets at fair value through other comprehensive income		–167	–
Financial assets at amortised cost		–3	–
Hedging gains/losses reclassified from other comprehensive income		97	228
Foreign currency gains/losses		–2 133	–546
Net impairment losses on financial assets	5	40	–544
<b>TOTAL NET GAINS/LOSSES INCLUDING IMPAIRMENT LOSSES ON FINANCIAL ASSETS</b>		<b>–2 165</b>	<b>–906</b>
<b>NET GAINS/LOSSES ON FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS</b>			
Currency derivatives		1 098	–65
Interest rate derivatives		311	367
Equity derivatives		–404	468
Other derivatives		–28	4
Financial assets designated as at fair value through profit or loss <sup>1,2</sup>		311	–4 519
Financial assets mandatorily measured at fair value through profit or loss <sup>1</sup>		4 597	–
Investments in associates <sup>3</sup>		0	33
Investment contracts without discretionary participation	15	–1 845	1 813
Third-party interests in consolidated investment funds		–22	–48
Other financial liabilities		1	–
<b>TOTAL NET GAINS/LOSSES ON FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS</b>		<b>4 018</b>	<b>–1 948</b>
<b>NET GAINS/LOSSES ON INVESTMENT PROPERTY</b>			
Net gains/losses on investment property	10	–839	1 047
Net gains/losses on own-use property (underlying item in VFA)	12	–41	–13
<b>TOTAL NET GAINS/LOSSES ON INVESTMENT PROPERTY</b>		<b>–880</b>	<b>1 034</b>

<sup>1</sup> Includes interest and dividend income of CHF 624 million (2022: CHF 260 million)

<sup>2</sup> Includes changes attributable to credit risk of nil (2022: nil)

<sup>3</sup> Includes dividend income of CHF 1 million (2022: CHF 15 million)

## 8 Derivatives and Hedge Accounting

### Derivatives

In CHF million	Fair value assets		Fair value liabilities		Notional amount/exposure	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022
<b>CURRENCY DERIVATIVES</b>						
Forward contracts	1 675	1 438	236	395	48 791	49 694
Options (over-the-counter)	67	59	44	42	6 208	3 125
<b>TOTAL CURRENCY DERIVATIVES</b>	<b>1 741</b>	<b>1 497</b>	<b>281</b>	<b>437</b>	<b>54 999</b>	<b>52 819</b>
<b>INTEREST RATE DERIVATIVES</b>						
Forward contracts	42	-	380	532	1 358	1 277
Swaps	149	1 747	240	1 660	4 914	25 485
Futures	-	7	7	23	276	420
Options (over-the-counter)	107	118	-	-	780	830
Other	5	5	3	3	3 236	1 779
<b>TOTAL INTEREST RATE DERIVATIVES</b>	<b>302</b>	<b>1 877</b>	<b>630</b>	<b>2 218</b>	<b>10 565</b>	<b>29 790</b>
<b>EQUITY/INDEX DERIVATIVES</b>						
Futures	0	78	2	83	143	5 874
Options (over-the-counter)	-	6	0	6	8	150
Options (exchange-traded)	668	1 655	324	462	6 801	9 818
Other	38	13	2	2	1 884	1 921
<b>TOTAL EQUITY/INDEX DERIVATIVES</b>	<b>706</b>	<b>1 752</b>	<b>328</b>	<b>554</b>	<b>8 836</b>	<b>17 763</b>
<b>OTHER DERIVATIVES</b>						
Credit derivatives	-	-	26	9	1 348	1 319
<b>TOTAL OTHER DERIVATIVES</b>	<b>-</b>	<b>-</b>	<b>26</b>	<b>9</b>	<b>1 348</b>	<b>1 319</b>
<b>TOTAL DERIVATIVES</b>	<b>2 749</b>	<b>5 126</b>	<b>1 265</b>	<b>3 218</b>	<b>75 749</b>	<b>101 691</b>
of which derivatives designated and accounted for as hedging instruments						
Derivatives designated as fair value hedges	51	11	44	4	1 524	5 031
Derivatives designated as cash flow hedges	70	-	436	665	2 800	2 642
Derivatives designated as net investment hedges	296	190	3	14	8 130	6 776

### Derivatives held for risk management

Derivatives held for risk management primarily comprise derivatives that share a risk with other financial instruments and give rise to opposite changes in fair value that tend to offset each other (“economic hedges”). The timing of the offset does not match in all cases.

To manage the risks associated with derivative activity, the Group establishes and monitors exposure and risk limits. Exposure to price risk on both derivatives and their underlyings is managed in accordance with risk limits set by risk committees for buying or selling instruments or closing out positions. The risks arise from open positions in interest rates, currencies and equity instruments, all of which are exposed to general and specific market movements.



## Derivatives designated and accounted for as hedging instruments

Derivatives designated and accounted for as hedging instruments comprise derivatives associated with fair value hedges, cash flow hedges and net investment hedges that qualify for hedge accounting.

### Hedge accounting in 2023 (IFRS 9)

#### Fair value hedges for interest rate risk

The risk management strategy and objective is to provide protection against an anticipated increase in the general level of interest rates. Generally, payer swaps are used as hedging instruments. In relation to hedge accounting for interest rate risk, the fair value changes of the hedged debt instruments (bonds) and the fair value changes of the payer swaps move in opposite directions and with a similar magnitude in case of changing interest rates (economic relationship).

The parameters of the payer swap are chosen with the purpose of achieving a best possible hedge of future fair value changes of the bonds. A measure of the change in the fair value of a bond due to changing interest rates is its interest rate sensitivity (dollar duration) per one basis point change in interest rates. Defining the parameters of a payer swap such that its dollar duration equals the dollar duration of the bond at hedge inception ensures that the fair values of the two instruments move in opposite directions for (small) changes in interest rates. An economic relationship exists if the dollar durations of the hedged bond and the payer swap do not diverge more than a certain percentage from each other. The differences in the dollar durations are regularly monitored in order to meet the hedge effectiveness requirements at any time. The main source of hedge ineffectiveness originates from the different interest rate convexity at hedge inception. As only on-market swaps are used for hedging purposes, the convexity of the swap will inevitably be different compared to the convexity of the hedged bond.

#### Fair value hedges for equity price risk

The risk management strategy and objective is to protect the long-term investment returns on the equity instruments measured at FVOCI (hedged items). For this purpose, equity index options are used as hedging instruments to limit the loss potential and to manage the cost of hedging. The index options may consist of long put, short put and short call options. The long put options provide protection against a decrease of equity prices, while the short put and short call options are used to minimise the cost of hedging. The changes in the intrinsic values of the index options generally move in opposite direction to the fair value changes of the equity instruments (economic relationship).

The intrinsic value of the index options is designated as the hedging instrument. The initial time value at hedge inception of the index options is amortised to profit or loss over the period during which the hedge adjustment for the option's intrinsic value could affect other comprehensive income.

Hedge ineffectiveness occurs when the fair value changes of equity instruments – within the boundary of the intrinsic section of the index options – are not entirely offset with the settlement values of the index options at expiration. The tracking error between the equity instruments for any specific market and the corresponding equity index measures the potential for hedge ineffectiveness. A tracking error within a certain range is accepted.

### Fair value hedges for foreign currency risk

The hedged risk is defined as the fair value changes due to changes in foreign currency rates of equity investments that are classified as FVOCI. Foreign currency forwards are used as hedging instruments in their entirety. An overlay approach is applied when hedging the foreign currency risk of investments that are denominated in a foreign currency. Based on aggregated gross foreign currency exposures, a specific notional amount of foreign currency derivatives is determined in order to manage the net foreign currency exposure within predefined limits. Due to the linear pay-off structure of foreign currency forwards, the fair value changes of foreign currency forwards mirror the fair value changes of equity instruments in terms of the hedged risk. Thus, hedge ineffectiveness does not exist in case the exposure of the equity instruments hedged equals the exposure of the foreign currency forwards. However, as the main purpose of foreign currency hedging is to minimise the volatility in profit and loss in local statutory accounting, the hedge notional of the foreign currency forwards will not in any case equal the foreign currency exposure under IFRS Accounting Standards. These deviations are not a sign of hedge ineffectiveness as long as the risk management objective is adhered to.

### Hedges of net investments in a foreign operation

Foreign currency risk is managed on an overlay basis. The hedged risk is defined as the fair value changes due to changes in foreign currency rates of net investments in a foreign operation. The hedged items include consolidated real estate funds and bond funds. Foreign currency forward contracts and foreign currency borrowings are used as hedging instruments. The hedge nominal amount of the foreign currency forward or the designated borrowing matches the net asset value of the investment in the foreign operation. Only the change in fair value of the spot element of the forward contract is designated as hedging instrument. Therefore, no hedge ineffectiveness arises.

### Derivatives designated as hedging instruments as at 31 December 2023

In CHF million

	Nominal amount	Carrying amount		Changes in fair value of hedging instruments	Changes in fair value of hedged items	Hedge ineffectiveness recognised in profit or loss and OCI
		Assets	Liabilities			
<b>Interest rate risk</b>						
Cash flow hedges <sup>1</sup>	2 800	70	-436	92	-92	-
<b>Foreign currency risk</b>						
Fair value hedges of equity securities measured at FVOCI <sup>2</sup>	1 070	28	-20	28	-48	-20
Hedges of net investments in foreign operations <sup>3</sup>	8 130	296	-3	544	-544	-
<b>Equity price risk</b>						
Fair value hedges of equity securities measured at FVOCI <sup>2</sup>	454	23	-24	-51	91	40
<b>TOTAL DERIVATIVES DESIGNATED AS HEDGING INSTRUMENTS</b>	<b>12 454</b>	<b>417</b>	<b>-483</b>	<b>613</b>	<b>-593</b>	<b>19</b>

<sup>1</sup> Hedge ineffectiveness is included in net gains/losses on financial instruments measured at FVPL.

<sup>2</sup> Hedge ineffectiveness is included in fair value hedge reserve of equity instruments measured at FVOCI.

<sup>3</sup> Hedge ineffectiveness is included in foreign currency translation differences.

## Foreign currency borrowings designated as hedging instruments as at 31 December 2023

In CHF million					
	Nominal amount	Carrying amount	Changes in fair value of hedging instruments	Changes in fair value of hedged items	Hedge ineffectiveness recognised in profit or loss and OCI
Hedges of net investments in foreign operations <sup>1</sup>	350	324	14	-14	-
<b>TOTAL FOREIGN CURRENCY BORROWINGS DESIGNATED AS HEDGING INSTRUMENTS</b>	<b>350</b>	<b>324</b>	<b>14</b>	<b>-14</b>	<b>-</b>

<sup>1</sup> Hedge ineffectiveness is included in other income.

## Fair value hedges: designated hedged items as at 31 December 2023

In CHF million			
	Carrying amount	Accumulated amount of fair value hedge adjustments	
		Continuing hedges	Discontinued hedges
<b>Foreign currency risk</b>			
Equity securities measured at FVOCI <sup>1</sup>	507	8	-
<b>Equity price risk</b>			
Equity securities measured at FVOCI <sup>1</sup>	669	0	-
<b>TOTAL</b>	<b>1 176</b>	<b>8</b>	<b>-</b>

<sup>1</sup> Fair value hedge adjustments included in OCI

## Fair value hedges: timing of notional amounts of the hedging instruments as at 31 December 2023

In CHF million				
	Up to 1 year	1-5 years	More than 5 years	Total
<b>Currency risk</b>				
Forward contracts to hedge equity securities measured at FVOCI	1 070	-	-	1 070
<b>Equity price risk</b>				
Options to hedge equity securities measured at FVOCI	454	-	-	454

**Cash flow hedges**

The risk management strategy and objective of the cash flow hedges is to hedge the interest income of bonds that are expected to be purchased at a future date. Forward starting interest rate receiver swaps and forward bonds and loans are used as hedging instruments. The hedged items are forecasted future bond and loan purchases that are expected to occur with high probability. Future interest income earned on these purchased bonds and loans is hedged with either interest rate receiver swaps or forward bonds and loans. In relation to the swaps, this implies that the accumulated gains or losses on the swaps are closely related to the change in interest income to be earned on the purchased bonds and loans in the future. Amortisation of the accumulated gains or losses of the swaps to profit or loss closely match the change in interest income of the bonds and loans. In the case of forward bonds and loans, the existence of an economic relationship is inherently assumed as a particular bond and loan is the underlying in a forward bond and loan transaction.

When using swaps as hedging instruments, the bonds and loans that are to be purchased and the timing of the purchases must fulfil specific requirements such as a specified amount, maturity date, currency and rating, and must be compatible with the terms of the swaps to a large extent. This ensures that the interest income of a future bond and loan purchase is consistent with the fair value changes of the swap and no significant hedge ineffectiveness is to be expected. In the case of forward bonds and loans, there is no inherent hedge ineffectiveness as a specific bond and loan is the underlying in a forward bond and loan transaction.

#### Cash flow hedges: designated hedged items as at 31 December 2023 – interest rate risk

In CHF million	Cash flow hedge reserve	
	Continuing hedges	Discontinued hedges
Debt securities measured at FVOCI	-374	380
<b>TOTAL</b>	<b>-374</b>	<b>380</b>

#### Cash flow hedges: timing of notional amounts of the hedging instruments as at 31 December 2023 – interest rate risk

In CHF million	Up to 1 year	1–5 years	More than 5 years	Total
	Forward contracts	385	917	–
Forward starting interest rate swaps	93	46	1 359	1 498
<b>TOTAL</b>	<b>478</b>	<b>964</b>	<b>1 359</b>	<b>2 800</b>

#### Hedges of net investments in foreign operations as at 31 December 2023 – foreign currency risk

In CHF million	Hedge reserve	
	Continuing hedges	Discontinued hedges
Fixed-income funds	729	–
Real estate funds	208	18
Infrastructure funds	58	–
<b>TOTAL</b>	<b>995</b>	<b>18</b>

### Hedge accounting in 2022 (IAS 39)

#### Derivatives designated as fair value hedges as at 31 December 2022

In CHF million	Fairvalue		Contract/ notional amount	Hedging instruments		Hedged items	
	Assets	Liabilities		Gains	Losses	Gains	Losses
	Interest rate risk						
Interest rate swaps to hedge bond portfolios	-	-	-	137	-	-	-137
Foreign currency risk							
Currency forwards to hedge non-monetary investments	11	4	5 031	596	-506	506	-596
<b>TOTAL DERIVATIVES DESIGNATED AS FAIR VALUE HEDGES</b>	<b>11</b>	<b>4</b>	<b>5 031</b>	<b>733</b>	<b>-506</b>	<b>506</b>	<b>-733</b>

The Swiss Life Group used interest rate swaps to hedge available-for-sale fixed-rate bonds and bonds classified as loans in Swiss francs, euro, British pounds and US dollars against changes in the fair value attributable to interest rate risk. The nominal amount of these bonds as at 31 December 2022 was nil.

Forward contracts are used as hedging instruments to protect non-monetary investments against adverse movements in euro, British pound, US dollar and Japanese yen exchange rates. Such investments include equity securities, investment funds (equity funds and loan funds) and hedge funds.

#### Foreign currency debt designated as fair value hedge as at 31 December 2022

In CHF million (if not noted otherwise)	Fairvalue	Nominal amount	Hedging instruments		Hedged items	
		EUR	Gains	Losses	Gains	Losses
	Foreign currency borrowing to hedge currency risk of non-monetary investments	-	-	3	-	-

Hybrid debt denominated in euro was used to protect non-monetary investments (hedge funds, equity securities and investment funds) against adverse movements in euro exchange rates.

## Derivatives designated as cash flow hedges as at 31 December 2022 – interest rate risk

In CHF million (if not noted otherwise)

	Fair value		Contract/ notional amount	Fair value gains (+)/ losses (-)		Hedged cash flows	
	Assets	Liabilities		Effective portion recognised in other comprehen- sive income	Ineffective portion recognised in profit or loss	Years expected to occur	Years expected to affect profit or loss
Forward loans	-	27	73	-71	-	2023-2024	2023-2057
Forward starting swaps/bonds							
Swiss franc	-	48	1 119	-82	-	2023-2027	2023-2051
Euro	-	589	1 450	-639	-	2023-2027	2023-2063
<b>TOTAL DERIVATIVES DESIGNATED AS CASH FLOW HEDGES</b>	-	665	2 642	-792	-	n/a	n/a

The Group used forward starting swaps, forward bonds and forward loans to hedge the exposure to variability in interest cash flows arising on the highly probable purchase of bonds and loans in order to achieve an adequate yield level for reinvestments.

Amounts recognised in OCI are reclassified into profit or loss as investment income over the life of the hedged financial assets and as gains/losses on financial assets when a hedged financial asset is derecognised. In 2022, a gain of CHF 289 million was reclassified from other comprehensive income to profit or loss, of which a gain of CHF 60 million was included in investment income, and a gain of CHF 229 million in net gains/losses on financial assets.

## Derivatives designated as hedges of net investments in a foreign operation as at 31 December 2022

In CHF million	Fair value		Contract/ notional amount	Fair value gains (+)/losses (-)	
	Assets	Liabilities		Effective portion recognised in other comprehen- sive income	Ineffective portion recognised in profit or loss
	Currency forwards	190	14	6 776	89
<b>TOTAL DERIVATIVES DESIGNATED AS NET INVESTMENT HEDGES</b>	<b>190</b>	<b>14</b>	<b>6 776</b>	<b>89</b>	<b>-</b>

In 2022, investments in fixed-income funds of USD 3869 million and EUR 1358 million and investments in real estate funds of EUR 1269 million were hedged.

## Debt designated as hedges of net investments in foreign operations as at 31 December 2022

In CHF million	Fair value		Nominal amount	Fair value gains (+)/losses (-)	
	Assets	Liabilities		Effective portion recognised in other comprehensive income	Ineffective portion recognised in profit or loss
	Foreign currency borrowing to hedge net investments in foreign entities	172		EUR 169	9

Hybrid debt denominated in euro was used to protect real estate funds against adverse movements in euro exchange rates.

## 9 Financial Assets

### Financial assets at fair value through profit or loss as at 31 December 2023

In CHF million	Designated	Mandatory	Total
Debt securities	4 199	5 834	10 033
Loans	74	925	999
Equity securities	–	10 210	10 210
Investment funds – debt	–	7 116	7 116
Investment funds – equity	–	24 811	24 811
Real estate funds	–	4 226	4 226
Alternative investments	–	8 152	8 152
<b>TOTAL FINANCIAL ASSETS MEASURED AT FAIR VALUE THROUGH PROFIT OR LOSS</b>	<b>4 273</b>	<b>61 275</b>	<b>65 548</b>

### Financial assets at fair value through profit or loss as at 31 December 2022

In CHF million	Designated as at fair value through profit or loss
Debt securities	8 156
Loans	664
Equity securities	3 103
Investment funds – debt	5 003
Investment funds – equity	21 817
Real estate funds	4 045
Alternative investments	6 959
<b>TOTAL FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS</b>	<b>49 747</b>

### Financial assets at fair value through other comprehensive income as at 31 December 2023

In CHF million	Cost/amortised cost	Net unrealised gains/losses	Fair value (carrying amount)
Debt securities	60 668	–2 379	58 289
Senior secured loans	3 608	–45	3 563
Note loans	3 137	–227	2 910
Corporate and other loans	752	–13	739
Equity securities	779	48	827
<b>TOTAL FINANCIAL ASSETS MEASURED AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME</b>	<b>68 945</b>	<b>–2 616</b>	<b>66 329</b>

Certain equity securities have been measured at fair value through other comprehensive income with the aim to replicate equity indices. Upon derecognition of these equity securities, the cumulative gain or loss in other comprehensive income is reclassified to retained earnings.



## Equity securities at fair value through other comprehensive income grouped by geography, held as at 31 December 2023

In CHF million

	Fair value	Dividend income
Switzerland	166	10
Europe	215	13
United Kingdom	151	15
United States	208	5
Japan	76	3
Other	11	0
<b>TOTAL</b>	<b>827</b>	<b>45</b>

## Equity securities at fair value through other comprehensive income grouped by geography, derecognised in 2023

In CHF million

	Fair value at the date of derecognition	Dividend income	Cumulative gain/loss at the date of derecognition
Switzerland	1	0	0
Europe	16	1	1
United Kingdom	18	0	1
United States	44	0	0
Japan	19	1	2
Other	5	0	0
<b>TOTAL</b>	<b>103</b>	<b>2</b>	<b>4</b>

## Financial assets available for sale as at 31 December 2022

In CHF million

	Cost/ amortised cost	Net unrealised gains/losses	Fair value (carrying amount)
Debt securities	66 993	-7 280	59 713
Senior secured loans	4 489	-196	4 293
Note loans	3 534	-300	3 233
Equity securities	6 075	1 411	7 486
Investment funds – debt	2 133	-217	1 916
Investment funds – equity	2 421	115	2 536
Real estate funds	590	80	670
Alternative investments	62	59	121
<b>TOTAL FINANCIAL ASSETS AVAILABLE FOR SALE</b>	<b>86 295</b>	<b>-6 327</b>	<b>79 968</b>

## Financial assets measured at amortised cost as at 31 December 2023

In CHF million	Gross amortised cost	Credit loss allowance	Carrying amount
<b>DEBT SECURITIES AND LOANS</b>			
Debt securities	1	0	1
Mortgage loans	11 588	-2	11 586
Corporate loans	1 393	-2	1 391
Reverse repurchase agreements	1 775	-	1 775
Other loans	684	0	684
<b>TOTAL DEBT SECURITIES AND LOANS</b>	<b>15 441</b>	<b>-4</b>	<b>15 437</b>
<b>RECEIVABLES</b>			
Accrued investment income	1 038	-	1 038
Settlement accounts	426	-	426
Other receivables	2 081	-24	2 057
<b>TOTAL RECEIVABLES</b>	<b>3 545</b>	<b>-24</b>	<b>3 521</b>
<b>TOTAL FINANCIAL ASSETS MEASURED AT AMORTISED COST</b>	<b>18 985</b>	<b>-28</b>	<b>18 958</b>

## Loans and receivables as at 31 December 2022

In CHF million	Gross carrying amount	Allowance for impairment losses	Carrying amount
<b>LOANS</b>			
Debt securities	733	-	733
Mortgage loans	12 057	-23	12 034
Corporate loans	2 329	-	2 329
Reverse repurchase agreements	227	-	227
Other loans	1 550	0	1 550
<b>TOTAL LOANS</b>	<b>16 897</b>	<b>-23</b>	<b>16 874</b>
<b>RECEIVABLES</b>			
Accrued investment income	964	-	964
Settlement accounts	78	-	78
Other receivables	1 841	-16	1 825
<b>TOTAL RECEIVABLES</b>	<b>2 883</b>	<b>-16</b>	<b>2 867</b>
<b>TOTAL LOANS AND RECEIVABLES</b>	<b>19 779</b>	<b>-38</b>	<b>19 741</b>

## Financial assets pledged as collateral

In CHF million	Carrying amount	
	31.12.2023	31.12.2022
Debt securities reclassified from		
financial assets measured at fair value through other comprehensive income <sup>1</sup>	6 293	3 234
Total debt securities pledged as collateral	6 293	3 234
Equity securities reclassified from		
financial assets measured at fair value through profit or loss	127	-
financial assets measured at fair value through other comprehensive income <sup>1</sup>	4	-
Total equity securities pledged as collateral	131	-
<b>TOTAL FINANCIAL ASSETS PLEDGED AS COLLATERAL</b>	<b>6 424</b>	<b>3 234</b>

<sup>1</sup> 2022: financial assets available for sale

Certain investments such as financial assets and investment property represent an underlying item in direct participating insurance contracts and investment contracts with discretionary participation. The composition and fair values were as follows.

In CHF million	31.12.2023	31.12.2022
	Cash and cash equivalents	2 687
Derivative assets	2 539	4 840
Debt securities	57 373	62 121
Mortgages	10 446	10 113
Note loans	3 275	3 833
Corporate and other loans	3 075	3 802
Equity securities	7 362	6 351
Investment funds including real estate funds	51 907	42 165
Alternative investments	2 830	3 063
Investment property	24 529	26 455
Own-use property	729	739
Derivative liabilities	-1 100	-3 019
Other	46	25
<b>TOTAL</b>	<b>165 697</b>	<b>163 269</b>

## 10 Investment Property

### Investment property

In CHF million	2023	2022
Balance as at 1 January	42 160	41 234
Additions	1 019	1 708
Capitalised subsequent expenditure	219	250
Disposals	-1 212	-1 515
Gains/losses from fair value adjustments	-839	1 047
Transfers from own-use property	-	6
Transfers to inventory property	-	-54
Classification as assets held for sale	-1	-1
Foreign currency translation differences	-635	-516
<b>BALANCE AS AT END OF PERIOD</b>	<b>40 710</b>	<b>42 160</b>
of which pledged as security for mortgage loans	2 488	2 528
Investment property consists of		
completed investment property	39 498	40 916
investment property under construction	916	928
right-of-use investment property	296	315
<b>TOTAL INVESTMENT PROPERTY</b>	<b>40 710</b>	<b>42 160</b>

Investment property held by the Group includes residential, commercial and mixed-use properties primarily located within Switzerland, and comprises both completed investment property and investment property under construction. Property held for investment purposes comprises land and buildings owned by the Group to earn rentals and/or for capital appreciation. Property that is used by the Group itself or leased to, and occupied by, another entity of the Group is classified as owner-occupied property under property and equipment. Property acquired with a view to its subsequent disposal in the near future is carried under assets held for sale.

Rental income from investment property was CHF 1407 million for the period ended 31 December 2023 (2022: CHF 1391 million). Operating expenses arising from investment property that generated rental income amounted to CHF 301 million for the period ended 31 December 2023 (2022: CHF 306 million).

The undiscounted lease payments to be received under operating leases were as follows.

In CHF million	31.12.2023	31.12.2022
Less than 1 year	860	842
1 to 2 years	817	799
2 to 3 years	760	750
3 to 4 years	713	685
4 to 5 years	681	634
More than 5 years	2 271	2 477
<b>TOTAL UNDISCOUNTED LEASE PAYMENTS</b>	<b>6 103</b>	<b>6 186</b>

## 11 Investments in Associates

### Summarised financial information for the year 2023

Amounts in CHF million	Ownership interest	Carrying amount	Dividends received	Share of profit or loss	Share of other comprehensive income	Share of total comprehensive income
<b>EQUITY METHOD ASSOCIATES</b>						
Crédit et Services Financiers (CRESERFI), Paris	33.4%	39	0	0	-	0
ZSC Lions Arena Immo AG, Zürich	33.3%	20	-	0	-	0
Other associates	n/a	37	1	2	0	2
<b>TOTAL</b>	<b>n/a</b>	<b>97</b>	<b>2</b>	<b>1</b>	<b>0</b>	<b>1</b>
<b>ASSOCIATES AT FAIR VALUE THROUGH PROFIT OR LOSS</b>						
Agrippa Quartier GmbH & Co. Geschlossene InvKG, Frankfurt am Main	35.6%	66	-	n/a	n/a	n/a
SCI Tour LM, Marseille	33.3%	0	1	n/a	n/a	n/a
<b>TOTAL</b>	<b>n/a</b>	<b>66</b>	<b>1</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>

### Summarised financial information for the year 2022

Amounts in CHF million	Ownership interest	Carrying amount	Dividends received	Share of profit or loss	Share of other comprehensive income	Share of total comprehensive income
<b>EQUITY METHOD ASSOCIATES</b>						
Crédit et Services Financiers (CRESERFI), Paris	33.4%	43	-	0	-	0
ZSC Lions Arena Immo AG, Zürich	33.3%	20	-	0	-	0
Other associates	n/a	18	12	1	0	1
<b>TOTAL</b>	<b>n/a</b>	<b>80</b>	<b>12</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>ASSOCIATES AT FAIR VALUE THROUGH PROFIT OR LOSS</b>						
Agrippa Quartier GmbH & Co. Geschlossene InvKG, Frankfurt am Main	35.8%	70	-	n/a	n/a	n/a
SCI Tour LM, Marseille	33.3%	2	15	n/a	n/a	n/a
<b>TOTAL</b>	<b>n/a</b>	<b>72</b>	<b>15</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>

Summarised financial information relating to material associates was as follows.

Amounts in CHF million	Crédit et Services Financiers (CRESERFI) Paris		ZSC Lions Arena Immo AG, Zürich		Agrippa Quartier GmbH & Co. Geschlossene InvKG Frankfurt am Main		SCI TOUR LM Marseille	
	2023	2022	2023	2022	2023	2022	2023	2022
<b>SUMMARISED FINANCIAL INFORMATION</b>								
Current assets	53	131	24	7	7	0	2	38
Non-current assets	109	42	213	177	172	179	-	-
Current liabilities	-34	-12	-29	0	-1	0	0	-33
Non-current liabilities	-10	-33	-148	-124	-47	-40	-	-
Revenue	13	0	6	1	-1	-1	0	5
Profit or loss	-1	0	0	0	-1	55	-1	69
Total comprehensive income	-1	0	0	0	-1	55	-1	69
<b>RECONCILIATION</b>								
Net assets	118	129	60	60	n/a	n/a	n/a	n/a
Ownership interest	33.4%	33.4%	33.3%	33.3%	n/a	n/a	n/a	n/a
Share of net assets (carrying amount)	39	43	20	20	n/a	n/a	n/a	n/a

## 12 Property and Equipment

In CHF million

	31.12.2023	31.12.2022
Property and equipment owned	781	792
Right-of-use property and equipment	128	140
<b>TOTAL PROPERTY AND EQUIPMENT</b>	<b>908</b>	<b>932</b>

### Property and equipment owned for the year 2023

In CHF million

	Land and buildings	Furniture and fixtures	Hardware	Other equipment	Property (underlying items in direct participating contracts)	Total
Balance as at 1 January	1	26	15	12	739	792
Additions	0	7	12	23	47	89
Additions from business combinations	–	0	0	0	–	0
Disposals	0	–2	0	–23	–1	–26
Depreciation	0	–5	–7	–3	–	–15
Impairment losses	–	0	0	–	–	0
Fair value adjustments	–	–	–	–	–41	–41
Foreign currency translation differences	0	–1	–1	0	–16	–18
<b>BALANCE AS AT END OF PERIOD</b>	<b>0</b>	<b>24</b>	<b>18</b>	<b>9</b>	<b>728</b>	<b>781</b>
Cost/fair value	204	70	79	33	728	1116
Accumulated depreciation and impairment	–204	–46	–61	–25	–	–335
<b>TOTAL PROPERTY AND EQUIPMENT AS AT END OF PERIOD</b>	<b>0</b>	<b>24</b>	<b>18</b>	<b>9</b>	<b>728</b>	<b>781</b>
of which buildings in the course of construction	–					

## Property and equipment owned for the year 2022

In CHF million							
	Notes	Land and buildings	Furniture and fixtures	Hardware	Other equipment	Property (underlying items in direct participating contracts)	Total
Balance as at 1 January		29	21	15	19	701	785
Additions		0	8	6	2	66	82
Additions from business combinations	24	0	-	2	-	-	2
Disposals		-22	-1	0	-1	-4	-28
Transfers from/to investment property		-6	-	-	-	-	-6
Reclassifications		-	4	-	-4	-	-
Depreciation		0	-5	-7	-4	-	-16
Fair value adjustments		-	-	-	-	-13	-13
Foreign currency translation differences		0	-1	-1	-1	-11	-14
<b>BALANCE AS AT END OF PERIOD</b>		<b>1</b>	<b>26</b>	<b>15</b>	<b>12</b>	<b>739</b>	<b>792</b>
Cost/fair value		205	71	78	36	739	1 129
Accumulated depreciation and impairment		-204	-45	-63	-25	-	-337
<b>TOTAL PROPERTY AND EQUIPMENT AS AT END OF PERIOD</b>		<b>1</b>	<b>26</b>	<b>15</b>	<b>12</b>	<b>739</b>	<b>792</b>
of which buildings in the course of construction		1					

Certain own-use properties represent underlying items in direct participating insurance and investment contracts. These own-use properties are measured at fair value. Changes in the fair value of these properties are recognised in profit or loss.

No borrowing costs were capitalised in property and equipment in 2023 and 2022.

## Right-of-use property and equipment

In CHF million											
	Notes	Premises		IT equipment		Vehicles		Other equipment		Total	
		2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
Balance as at 1 January		133	129	2	4	4	5	1	1	140	139
Additions		28	45	1	1	3	2	0	1	32	49
Additions from business combinations	24	-	2	-	-	-	-	-	-	-	2
Depreciation		-34	-32	-2	-2	-2	-3	-1	-1	-38	-37
Impairment		-	0	-	-	-	0	-	-	-	0
Other changes		-1	-7	0	-1	-	0	-	0	-1	-8
Foreign currency translation differences		-5	-5	0	0	0	0	0	0	-5	-5
<b>BALANCE AS AT END OF PERIOD</b>		<b>121</b>	<b>133</b>	<b>2</b>	<b>2</b>	<b>5</b>	<b>4</b>	<b>1</b>	<b>1</b>	<b>128</b>	<b>140</b>



## 13 Intangible Assets

### Intangible assets for the year 2023

In CHF million						
	Notes	Goodwill	Customer relationships	Computer software	Brands and other	Total
Balance as at 1 January		1 568	96	40	10	1 714
Additions		–	0	20	0	20
Additions from internal development		–	–	6	–	6
Additions from business combinations	24	53	6	3	0	62
Disposals	24	–	–	0	–	0
Amortisation		–	–17	–12	–1	–30
Impairment losses		–	–	–	–2	–2
Foreign currency translation differences		–60	–6	–3	0	–69
<b>BALANCE AS AT END OF PERIOD</b>		<b>1 560</b>	<b>80</b>	<b>54</b>	<b>7</b>	<b>1 701</b>
Cost		1 860	274	240	26	2 399
Accumulated amortisation and impairment		–299	–194	–186	–18	–698
<b>TOTAL INTANGIBLE ASSETS AS AT END OF PERIOD</b>		<b>1 560</b>	<b>80</b>	<b>54</b>	<b>7</b>	<b>1 701</b>

### Intangible assets for the year 2022

In CHF million						
	Notes	Goodwill	Customer relationships	Computer software	Brands and other	Total
Balance as at 1 January		1 575	123	35	25	1 758
Additions		–	0	21	2	23
Additions from internal development		–	–	0	–	0
Additions from business combinations	24	52	17	0	0	71
Disposals	24	–3	0	–3	–16	–22
Amortisation		–	–36	–11	–1	–49
Foreign currency translation differences		–56	–8	–1	0	–66
<b>BALANCE AS AT END OF PERIOD</b>		<b>1 568</b>	<b>96</b>	<b>40</b>	<b>10</b>	<b>1 714</b>
Cost		2 020	300	231	30	2 581
Accumulated amortisation and impairment		–452	–204	–191	–21	–867
<b>TOTAL INTANGIBLE ASSETS AS AT END OF PERIOD</b>		<b>1 568</b>	<b>96</b>	<b>40</b>	<b>10</b>	<b>1 714</b>

#### Goodwill

Goodwill represents the excess of the fair value of the consideration transferred and the amount of any non-controlling interest recognised, if applicable, over the fair value of the assets and liabilities recognised at the date of acquisition. Goodwill includes amounts relating to both the Swiss Life Group's interest and the non-controlling interest in the business acquired in the case where non-controlling interest is measured at fair value. Goodwill on acquisition of subsidiaries is included in intangible assets. Goodwill on associates is included in the carrying amount of the investment.

In September 2023, the Swiss Life Group acquired two financial advisory businesses in the United Kingdom. The acquisitions resulted in goodwill of CHF 8 million in the segment "International".

In January 2023, goodwill of CHF 41 million was recognised in the segment "Germany" in relation to the acquisition of fb research GmbH, based in Hanover, Germany. Due to the acquisition

of a financial advisory business in Slovakia in the first half of 2023, goodwill of CHF 4 million was recognised in the segment “International”.

In July 2022, Swiss Life acquired elipsLife, an insurance company for institutional clients headquartered in Liechtenstein. The acquisition resulted in goodwill of CHF 51 million in the segment “International”.

The calculations relating to the recoverable amounts, which have been determined on a value-in-use basis, use cash flow projections based on financial budgets approved by management. The projection covers a three-year period. The calculations are based on present values that use a single set of estimated cash flows and a single discount rate.

## Goodwill

In CHF million	Switzerland		France		Germany		International		Asset Managers	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022
Net carrying amount of goodwill	152	152	294	294	413	399	381	379	320	344
Impairment	-	-	-	-	-	-	-	-	-	-
KEY ASSUMPTIONS USED FOR IMPAIRMENT TESTS										
Eternal growth rate	1.5%	1.0%	1.6%	1.6%	2.0%	2.0%	2.0%	2.0%	1.9%	2.0%
Discount rate	7.4%	8.3%	10.5%	10.8%	10.8%	10.4%	10.0%	9.9%	7.8%	8.6%

The discount rates used for the value-in-use calculations are based on weighted average cost of capital (WACC) derived from the Capital Asset Pricing Model. Peer group comparisons and the beta of the Swiss Life Group are used for determining the beta used in the calculation. Capital structure reflected in the WACC calculation is in line with the target capital structure of the Swiss Life Group.

The growth rates reflect the long-term inflation expectations of the International Monetary Fund.

### Customer relationships

As at 31 December 2023, the “France” segment comprises customer relationships of CHF 1 million (31.12.2022: CHF 2 million), the “Germany” segment CHF 5 million (31.12.2022: nil) and the “Asset Managers” segment CHF 42 million (31.12.2022: CHF 58 million). The “International” segment comprises customer relationships of CHF 32 million (31.12.2022: CHF 36 million). In relation to the acquisition of fb research GmbH, based in Hanover, Germany, in 2023, customer relationships of CHF 6 million were recognised. Customer relationships are amortised over their useful lives. Customer relationships were included in the impairment test of the respective cash-generating unit.

### Brands and other

As at 31 December 2023, “Brands and other” comprises the brands Mayfair and Beos. Brands are amortised over their useful lives.

## 14 Other Assets and Liabilities

### Other assets

In CHF million

	31.12.2023	31.12.2022
Deferred charges and prepaid expenses	129	124
Employee benefit assets	43	41
Inventory property <sup>1</sup>	1 260	1 408
VAT and other tax receivables	186	180
Investment contract costs	0	0
Sundry assets	19	10
<b>TOTAL OTHER ASSETS</b>	<b>1 637</b>	<b>1 764</b>

<sup>1</sup> Of which CHF 322 million pledged as security for loans (2022: CHF 827 million)

### Other liabilities

In CHF million

	31.12.2023	31.12.2022
Deferred income	137	133
VAT and other tax payables	234	248
Sundry liabilities	3	21
<b>TOTAL OTHER LIABILITIES</b>	<b>374</b>	<b>402</b>

## 15 Investment Contracts without Discretionary Participation

### Investment contracts without discretionary participation

In CHF million

	2023	2022
Balance as at 1 January	18 545	22 611
Deposits received	509	990
Fair value changes	1 845	-1 813
Interest and bonuses credited	-1	0
Policy fees and other charges	-53	-60
Deposits released	-1 617	-1 612
Other movements	-33	-16
Reclassifications	-	-897
Foreign currency translation differences	-995	-657
<b>BALANCE AS AT END OF PERIOD</b>	<b>18 201</b>	<b>18 545</b>

Contracts that do not contain significant insurance risk and do not have discretionary participation features are carried at amortised cost or fair value.

## 16 Insurance and Investment Contracts with Discretionary Participation

Insurance contracts and investment contracts with DPF issued presented in the consolidated balance sheet

In CHF million	Assets		Liabilities	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022
VFA life	4	5	-155 676	-152 467
of which prepaid acquisition costs and premiums	4	5	0	3
BBA life	-	0	-1 148	-995
of which prepaid acquisition costs and premiums	-	-	-	-
PAA life	9	-	-2 213	-1 882
of which prepaid acquisition costs and premiums	-	-	-1	-71
PAA health and protection	-	-	-198	-154
of which prepaid acquisition costs and premiums	-	-	133	124
PAA non-life	-	-	-595	-617
of which prepaid acquisition costs and premiums	-	-	-	-
<b>TOTAL</b>	<b>13</b>	<b>5</b>	<b>-159 830</b>	<b>-156 115</b>
of which prepaid acquisition costs and premiums	4	5	132	57

Reinsurance contracts held presented in the consolidated balance sheet

In CHF million	Assets		Liabilities	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022
BBA	623	721	-17	-12
PAA	1 456	971	-1	-2
<b>TOTAL</b>	<b>2 079</b>	<b>1 692</b>	<b>-18</b>	<b>-14</b>

### Contractual service margin

The following table shows the contractual service margin of insurance contracts and investment contracts with DPF broken down by measurement model.

Contractual service margin of insurance contracts and investment contracts with DPF issued

In CHF million	31.12.2023	31.12.2022
	VFA life	14 753
BBA life	650	567
<b>TOTAL</b>	<b>15 402</b>	<b>16 385</b>

The following tables illustrate when the Group expects to recognise the remaining CSM in profit or loss.

In CHF million							
	1-5 years	5-10 years	10-15 years	15-20 years	20-30 years	More than 30 years	Total
FOR THE YEAR 2023							
VFA life	4 536	3 277	2 349	1 681	2 034	875	14 753
BBA life	212	146	107	78	80	26	650
Reinsurance contracts held	-32	-16	-9	-6	-5	-1	-69
<b>TOTAL</b>	<b>4 716</b>	<b>3 407</b>	<b>2 448</b>	<b>1 753</b>	<b>2 109</b>	<b>900</b>	<b>15 333</b>

FOR THE YEAR 2022							
VFA life	4 267	3 384	2 565	1 950	2 552	1 099	15 817
BBA life	179	127	93	70	74	24	567
Reinsurance contracts held	-42	-21	-12	-7	-5	-1	-87
<b>TOTAL</b>	<b>4 405</b>	<b>3 490</b>	<b>2 647</b>	<b>2 013</b>	<b>2 621</b>	<b>1 122</b>	<b>16 297</b>

The following table shows total net finance income/expenses from insurance and investment contracts with DPF and reinsurance contracts held. These amounts are primarily recognised in relation to the fair value return of underlying items of the VFA contracts.

In CHF million	Net finance income/expenses from insurance contracts and investment contracts with DPF		Net finance income/expenses from reinsurance contracts held	
	2023	2022	2023	2022
Recognised in profit or loss	-4 757	-1 564	38	4
Recognised in OCI	-5 272	23 619	74	-85
<b>TOTAL</b>	<b>-10 029</b>	<b>22 055</b>	<b>112</b>	<b>-82</b>

The following reconciliations show how the net carrying amounts of insurance and reinsurance contracts changed during the year as a result of cash flows and amounts recognised in the statement of profit or loss and other comprehensive income. For each measurement model, the Group presents a table that separately analyses movements in the liabilities for remaining coverage and movements in the liabilities for incurred claims and reconciles these movements to the line items in the consolidated statement of income and the consolidated statement of other comprehensive income. A second reconciliation is presented for contracts not measured under the PAA, which separately analyses changes in the estimates of the present value of future cash flows, the risk adjustment for non-financial risk and the CSM.

### Life insurance contracts and investment contracts with DPF issued under VFA – analysis by measurement component for the year 2023

In CHF million	Estimates of present value of future cash flows	Risk adjustment for non-financial risk	CSM: Contracts under modified retrospective approach	CSM: Contracts under FV approach	CSM: Other contracts	Total
Opening insurance contract assets	0	–	–	–	–	0
Opening insurance contract liabilities	-136 363	-290	-15 075	–	-742	-152 470
Net opening balance	-136 363	-290	-15 075	–	-742	-152 470
Cash flows incurred before or at initial recognition	5	–	–	–	–	5
Changes that relate to current services						
CSM recognised for services provided	–	–	1 164	–	67	1 231
Change in risk adjustment for non-financial risk for risk expired	–	18	–	–	–	18
Experience adjustments	–	–	–	–	–	–
Changes that relate to future services						
Contracts initially recognised in the year	616	-15	–	–	-601	–
Changes in estimates that adjust the CSM	-9 770	2	8 905	–	863	–
Changes in estimates that result in losses or reversal of losses on onerous contracts	0	–	–	–	–	0
Changes that relate to past services						
Adjustments to liabilities for incurred claims	-69	–	–	–	–	-69
Insurance service result	-9 223	4	10 068	–	331	1 180
Net finance income/expenses from insurance contracts	2	–	-8 521	–	-1 101	-9 620
Foreign currency translation differences	2 999	8	246	–	43	3 296
Total changes in the statement of profit or loss and OCI	-6 222	12	1 793	–	-727	-5 145
Cash in- and outflows for the period	1 934	–	–	–	–	1 934
NET CLOSING BALANCE	-140 646	-278	-13 283	–	-1 470	-155 676
Closing insurance contract assets	0	–	–	–	–	0
Closing insurance contract liabilities	-140 646	-278	-13 283	–	-1 470	-155 676

### Life insurance contracts and investment contracts with DPF issued under VFA – analysis by measurement component for the year 2022

In CHF million	Estimates of present value of future cash flows	Risk adjustment for non-financial risk	CSM: Contracts under modified retrospective approach	CSM: Contracts under FV approach	CSM: Other contracts	Total
Opening insurance contract assets	0	–	–	–	–	0
Opening insurance contract liabilities	-160 672	-276	-16 965	–	–	-177 913
Net opening balance	-160 672	-276	-16 965	–	–	-177 912
Cash flows incurred before or at initial recognition	3	–	–	–	–	3
Changes that relate to current services						
CSM recognised for services provided	–	–	1 124	–	31	1 155
Change in risk adjustment for non-financial risk for risk expired	–	14	–	–	–	14
Changes that relate to future services						
Contracts initially recognised in the year	554	-15	–	–	-539	–
Changes in estimates that adjust the CSM	21 362	-19	-21 298	–	-45	–
Changes that relate to past services						
Adjustments to liabilities for incurred claims	-24	–	–	–	–	-24
Insurance service result	21 893	-21	-20 174	–	-553	1 144
Net finance income/expenses from insurance contracts	3	–	21 866	–	-196	21 674
Foreign currency translation differences	2 592	7	197	–	7	2 804
Total changes in the statement of profit or loss and OCI	24 488	-14	1 889	–	-742	25 622
Cash in- and outflows for the period	-183	–	–	–	–	-183
NET CLOSING BALANCE	-136 363	-290	-15 075	–	-742	-152 470
Closing insurance contract assets	0	–	–	–	–	0
Closing insurance contract liabilities	-136 363	-290	-15 075	–	-742	-152 470

### Life insurance contracts and investment contracts with DPF issued under VFA – analysis by remaining coverage and incurred claims for the year 2023

In CHF million	Liabilities for remaining coverage		Liabilities for incurred claims	Total
	Excluding loss component	Loss component		
Opening insurance contract assets	0	–	–	0
Opening insurance contract liabilities	–151 254	–	–1 216	–152 470
Net opening balance	–151 254	–	–1 216	–152 470
Cash flows incurred before or at initial recognition	5	–	–	5
Changes in the statement of profit or loss and OCI				
Insurance revenue				
Contracts under the modified retrospective approach	4 244	–	–	4 244
Other contracts	516	–	–	516
Insurance service expenses				
Incurred claims and other insurance service expenses	–	–	–3 228	–3 228
Amortisation of insurance acquisition cash flows	–283	–	–	–283
Losses and reversal of losses on onerous contracts	–	0	–	0
Adjustments to liabilities for incurred claims	–	–	–69	–69
Insurance service result	4 477	0	–3 297	1 180
Net finance income/expenses from insurance contracts	–9 620	–	–	–9 620
Foreign currency translation differences	3 282	0	14	3 296
Total changes in the statement of profit or loss and OCI	–1 862	0	–3 283	–5 145
Investment components	12 669	–	–12 669	–
Cash flows				
Premiums received	–14 442	–	–	–14 442
Claims and other insurance service expenses paid	–	–	15 821	15 821
Insurance acquisition cash flows	555	–	–	555
Total cash flows	–13 888	–	15 822	1 934
NET CLOSING BALANCE	–154 329	0	–1 347	–155 676
Closing insurance contract assets	0	–	–	0
Closing insurance contract liabilities	–154 329	0	–1 347	–155 676



Life insurance contracts and investment contracts with DPF issued under VFA – analysis by remaining coverage and incurred claims for the year 2022

In CHF million	Liabilities for remaining coverage		Liabilities for incurred claims	Total
	Excluding loss component	Loss component		
Opening insurance contract assets	-	-	0	0
Opening insurance contract liabilities	-176 646	-	-1 266	-177 913
Net opening balance	-176 646	-	-1 266	-177 912
Cash flows incurred before or at initial recognition	3	-	-	3
Changes in the statement of profit or loss and OCI				
Insurance revenue				
Contracts under the modified retrospective approach	4 556	-	-	4 556
Other contracts	89	-	-	89
Insurance service expenses				
Incurred claims and other insurance service expenses	-	-	-3 207	-3 207
Amortisation of insurance acquisition cash flows	-269	-	-	-269
Adjustments to liabilities for incurred claims	-	-	-24	-24
Insurance service result	4 375	-	-3 231	1 144
Net finance income/expenses from insurance contracts	21 674	-	-	21 674
Foreign currency translation differences	2 794	-	9	2 804
Total changes in the statement of profit or loss and OCI	28 843	-	-3 222	25 622
Investment components	12 132	-	-12 132	-
Cash flows				
Premiums received	-16 146	-	-	-16 146
Claims and other insurance service expenses paid	-	-	15 403	15 403
Insurance acquisition cash flows	560	-	-	560
Total cash flows	-15 586	-	15 403	-183
NET CLOSING BALANCE	-151 254	-	-1 216	-152 470
Closing insurance contract assets	0	-	-	0
Closing insurance contract liabilities	-151 254	-	-1 216	-152 470

## Life insurance contracts issued under BBA – analysis by measurement component for the year 2023

In CHF million	Estimates of present value of future cash flows	Risk adjustment for non-financial risk	CSM: Contracts under modified retrospective approach	CSM: Contracts under FV approach	CSM: Other contracts	Total
Opening insurance contract assets	0	–	–	–	–	0
Opening insurance contract liabilities	–395	–33	–394	–	–173	–995
Net opening balance	–395	–33	–394	–	–173	–995
Additions from business combinations	–	–	–	–	–	–
Changes that relate to current services						
CSM recognised for services provided	–	–	42	–	11	53
Change in risk adjustment for non-financial risk for risk expired	–	2	–	–	–	2
Experience adjustments	71	–	–	–	–	71
Changes that relate to future services						
Contracts initially recognised in the year	42	–3	–	–	–40	–1
Changes in estimates that adjust the CSM	118	–1	–96	–	–21	–
Changes in estimates that result in losses or reversal of losses on onerous contracts	–2	0	–	–	–	–2
Changes that relate to past services						
Adjustments to liabilities for incurred claims	–36	0	–	–	–	–36
Insurance service result	193	–2	–55	–	–49	87
Net finance income/expenses from insurance contracts	–64	–3	–10	–	–2	–79
Foreign currency translation differences	18	2	21	–	12	53
Total changes in the statement of profit or loss and OCI	146	–3	–44	–	–39	61
Cash in- and outflows for the period	–213	–	–	–	–	–213
NET CLOSING BALANCE	–461	–36	–439	–	–211	–1 148
Closing insurance contract assets	–	–	–	–	–	–
Closing insurance contract liabilities	–461	–36	–439	–	–211	–1 148

## Life insurance contracts issued under BBA – analysis by measurement component for the year 2022

In CHF million	Estimates of present value of future cash flows	Risk adjustment for non-financial risk	CSM: Contracts under modified retrospective approach	CSM: Contracts under FV approach	CSM: Other contracts	Total
Opening insurance contract assets	595	-39	-396	-	-89	71
Opening insurance contract liabilities	-419	-3	-75	-	0	-498
Net opening balance	176	-42	-471	-	-89	-427
Additions from business combinations	-511	-3	-	-	-17	-532
Changes that relate to current services						
CSM recognised for services provided	-	-	40	-	9	49
Change in risk adjustment for non-financial risk for risk expired	-	3	-	-	-	3
Experience adjustments	54	-	-	-	-	54
Changes that relate to future services						
Contracts initially recognised in the year	106	-18	-	-	-88	-1
Changes in estimates that adjust the CSM	-17	-1	13	-	5	-
Changes in estimates that result in losses or reversal of losses on onerous contracts	-7	0	-	-	-	-7
Changes that relate to past services						
Adjustments to liabilities for incurred claims	-42	-	-	-	-	-42
Insurance service result	93	-16	53	-	-75	56
Net finance income/expenses from insurance contracts	-55	25	-12	-	-1	-42
Foreign currency translation differences	-26	2	36	-	9	22
Total changes in the statement of profit or loss and OCI	13	12	77	-	-67	36
Cash in- and outflows for the period	-72	-	-	-	-	-72
NET CLOSING BALANCE	-395	-33	-394	-	-173	-995
Closing insurance contract assets	0	-	-	-	-	0
Closing insurance contract liabilities	-395	-33	-394	-	-173	-995

## Life insurance contracts issued under BBA – analysis by remaining coverage and incurred claims for the year 2023

In CHF million				
	Liabilities for remaining coverage		Liabilities for incurred claims	Total
	Excluding loss component	Loss component		
Opening insurance contract assets	0	–	–	0
Opening insurance contract liabilities	-709	-14	-273	-995
Net opening balance	-709	-14	-273	-995
Changes in the statement of profit or loss and OCI				
Insurance revenue				
Contracts under the modified retrospective approach	375	–	–	375
Other contracts	403	–	–	403
Insurance service expenses				
Incurred claims and other insurance service expenses	–	–	-615	-615
Amortisation of insurance acquisition cash flows	-37	–	–	-37
Losses and reversal of losses on onerous contracts	–	-3	–	-3
Adjustments to liabilities for incurred claims	–	–	-36	-36
Insurance service result	741	-3	-651	87
Net finance income/expenses from insurance contracts	-74	0	-5	-79
Foreign currency translation differences	38	1	14	53
Total changes in the statement of profit or loss and OCI	706	-2	-643	61
Investment components	12	–	-12	–
Cash flows				
Premiums received	-923	–	–	-923
Claims and other insurance service expenses paid	–	–	655	655
Insurance acquisition cash flows	56	–	–	56
TOTAL CASH FLOWS	-868	–	655	-213
NET CLOSING BALANCE	-858	-16	-274	-1 148
Closing insurance contract assets	–	–	–	–
Closing insurance contract liabilities	-858	-16	-274	-1 148

## Life insurance contracts issued under BBA – analysis by remaining coverage and incurred claims for the year 2022

In CHF million				
	Liabilities for remaining coverage		Liabilities for incurred claims	Total
	Excluding loss component	Loss component		
Opening insurance contract assets	253	-6	-175	71
Opening insurance contract liabilities	-379	0	-119	-498
Net opening balance	-126	-6	-295	-427
Additions from business combinations	-532	-	-	-532
Changes in the statement of profit or loss and OCI				
Insurance revenue				
Contracts under the modified retrospective approach	508	-	-	508
Other contracts	231	-	-	231
Insurance service expenses				
Incurred claims and other insurance service expenses	-	-	-591	-591
Amortisation of insurance acquisition cash flows	-43	-	-	-43
Losses and reversal of losses on onerous contracts	-	-8	-	-8
Adjustments to liabilities for incurred claims	-	-	-42	-42
Insurance service result	697	-8	-633	56
Net finance income/expenses from insurance contracts	-55	0	13	-42
Foreign currency translation differences	-9	0	31	22
Total changes in the statement of profit or loss and OCI	633	-8	-590	36
Investment components	10	-	-10	-
Cash flows				
Premiums received	-737	-	-	-737
Claims and other insurance service expenses paid	-	-	621	621
Insurance acquisition cash flows	43	-	-	43
Total cash flows	-694	-	621	-72
NET CLOSING BALANCE	-709	-14	-273	-995
Closing insurance contract assets	0	-	-	0
Closing insurance contract liabilities	-709	-14	-273	-995

## Life insurance contracts issued under PAA – analysis by remaining coverage and incurred claims for the year 2023

In CHF million	Liabilities for remaining coverage		Liabilities for incurred claims		Total
	Excluding loss component	Loss component	Present value of future cash flows	Risk adjustment for non-financial risk	
Opening insurance contract assets	–	–	–	–	–
Opening insurance contract liabilities	–21	–	–1 786	–4	–1 811
Net opening balance	–21	–	–1 786	–4	–1 811
Cash flows incurred before or at initial recognition	–36	–	–	–	–36
Additions from business combinations	–	–	–	–	–
Changes in the statement of profit or loss and OCI					
Insurance revenue	1 341	–	–	–	1 341
Insurance service expenses					
Incurred claims and other insurance service expenses	–	–	–1 134	–2	–1 136
Amortisation of insurance acquisition cash flows	–62	–	–	–	–62
Adjustments to liabilities for incurred claims	–	–	–36	0	–36
Insurance service result	1 280	–	–1 170	–1	108
Net finance income/expenses from insurance contracts	–	–	–113	0	–113
Foreign currency translation differences	–1	–	110	0	109
Total changes in the statement of profit or loss and OCI	1 279	–	–1 173	–1	104
Investment components	–	–	–	–	–
Cash flows					
Premiums received	–1 174	–	–	–	–1 174
Claims and other insurance service expenses paid	–	–	653	–	653
Insurance acquisition cash flows	61	–	–	–	61
Total cash flows	–1 113	–	653	–	–459
NET CLOSING BALANCE	109	–	–2 307	–5	–2 203
Closing insurance contract assets	35	–	–26	–	9
Closing insurance contract liabilities	74	–	–2 281	–5	–2 212

## Life insurance contracts issued under PAA – analysis by remaining coverage and incurred claims for the year 2022

In CHF million	Liabilities for remaining coverage		Liabilities for incurred claims		Total
	Excluding loss component	Loss component	Present value of future cash flows	Risk adjustment for non-financial risk	
Opening insurance contract assets	-	-	-	-	-
Opening insurance contract liabilities	20	-	-1 034	-	-1 014
Net opening balance	20	-	-1 034	-	-1 014
Cash flows incurred before or at initial recognition	-18	-	-	-	-18
Additions from business combinations	-282	-	-797	-	-1 079
Changes in the statement of profit or loss and OCI					
Insurance revenue	786	-	-	-	786
Insurance service expenses					
Incurred claims and other insurance service expenses	-	-	-613	-	-613
Amortisation of insurance acquisition cash flows	-13	-	-	-	-13
Adjustments to liabilities for incurred claims	-	-	45	-4	41
Insurance service result	773	-	-568	-4	202
Net finance income/expenses from insurance contracts	-	-	143	-	143
Foreign currency translation differences	-1	-	59	0	59
Total changes in the statement of profit or loss and OCI	772	-	-365	-4	403
Cash flows					
Premiums received	-527	-	-	-	-527
Claims and other insurance service expenses paid	-	-	410	-	410
Insurance acquisition cash flows	13	-	-	-	13
Total cash flows	-514	-	410	-	-104
NET CLOSING BALANCE	-21	-	-1 786	-4	-1 811
Closing insurance contract assets	-	-	-	-	-
Closing insurance contract liabilities	-21	-	-1 786	-4	-1 811

### Health and protection insurance contracts issued under PAA – analysis by remaining coverage and incurred claims for the year 2023

In CHF million	Liabilities for remaining coverage		Liabilities for incurred claims		Total
	Excluding loss component	Loss component	Present value of future cash flows	Risk adjustment for non-financial risk	
Opening insurance contract assets	–	–	–	–	–
Opening insurance contract liabilities	203	–17	–456	–8	–278
Net opening balance	203	–17	–456	–8	–278
Cash flows incurred before or at initial recognition	72	–	–	–	72
Changes in the statement of profit or loss and OCI					
Insurance revenue	1 547	–	–	–	1 547
Insurance service expenses					
Incurred claims and other insurance service expenses	–	–	–1 389	0	–1 389
Amortisation of insurance acquisition cash flows	–186	–	–	–	–186
Losses and reversal of losses on onerous contracts	–	5	–	–	5
Adjustments to liabilities for incurred claims	–	–	–13	–1	–13
Insurance service result	1 361	5	–1 401	–1	–35
Net finance income/expenses from insurance contracts	–	–	–27	0	–27
Foreign currency translation differences	–13	1	32	1	20
Total changes in the statement of profit or loss and OCI	1 348	6	–1 396	0	–43
Investment components	–	–	–	–	–
Cash flows					
Premiums received	–1 522	–	–	–	–1 522
Claims and other insurance service expenses paid	–	–	1 326	–	1 326
Insurance acquisition cash flows	114	–	–	–	114
Total cash flows	–1 409	–	1 326	–	–83
NET CLOSING BALANCE	215	–10	–527	–9	–331
Closing insurance contract assets	–	–	–	–	–
Closing insurance contract liabilities	215	–10	–527	–9	–331



### Health and protection insurance contracts issued under PAA – analysis by remaining coverage and incurred claims for the year 2022

In CHF million	Liabilities for remaining coverage		Liabilities for incurred claims		Total
	Excluding loss component	Loss component	Present value of future cash flows	Risk adjustment for non-financial risk	
Opening insurance contract assets	-	-	-	-	-
Opening insurance contract liabilities	190	-41	-559	-9	-418
Net opening balance	190	-41	-559	-9	-418
Cash flows incurred before or at initial recognition	68	-	-	-	68
Changes in the statement of profit or loss and OCI					
Insurance revenue	1 468	-	-	-	1 468
Insurance service expenses					
Incurred claims and other insurance service expenses	-	-	-1 307	0	-1 307
Amortisation of insurance acquisition cash flows	-187	-	-	-	-187
Losses and reversal of losses on onerous contracts	-	23	-	-	23
Adjustments to liabilities for incurred claims	-	-	21	0	21
Insurance service result	1 282	23	-1 286	0	18
Net finance income/expenses from insurance contracts	-	-	44	1	45
Foreign currency translation differences	-10	2	26	0	18
Total changes in the statement of profit or loss and OCI	1 272	24	-1 217	1	80
Cash flows					
Premiums received	-1 446	-	-	-	-1 446
Claims and other insurance service expenses paid	-	-	1 319	-	1 319
Insurance acquisition cash flows	119	-	-	-	119
Total cash flows	-1 327	-	1 319	-	-8
NET CLOSING BALANCE	203	-17	-456	-8	-278
Closing insurance contract assets	-	-	-	-	-
Closing insurance contract liabilities	203	-17	-456	-8	-278

## Non-life insurance contracts issued under PAA – analysis by remaining coverage and incurred claims for the year 2023

In CHF million	Liabilities for remaining coverage		Liabilities for incurred claims		Total
	Excluding loss component	Loss component	Present value of future cash flows	Risk adjustment for non-financial risk	
Opening insurance contract assets	-	-	-	-	-
Opening insurance contract liabilities	-1	-	-610	-6	-617
Net opening balance	-1	-	-610	-6	-617
Cash flows incurred before or at initial recognition	-	-	-	-	-
Changes in the statement of profit or loss and OCI					
Insurance revenue	370	-	-	-	370
Insurance service expenses					
Incurred claims and other insurance service expenses	-	-	-276	0	-276
Amortisation of insurance acquisition cash flows	-54	-	-	-	-54
Losses and reversal of losses on onerous contracts	-	-	-	-	-
Adjustments to liabilities for incurred claims	-	-	-24	0	-25
Insurance service result	315	-	-301	0	14
Net finance income/expenses from insurance contracts	-	-	-31	0	-32
Foreign currency translation differences	0	-	37	0	37
Total changes in the statement of profit or loss and OCI	315	-	-295	0	20
Investment components	-	-	-	-	-
Cash flows					
Premiums received	-369	-	-	-	-369
Claims and other insurance service expenses paid	-	-	316	-	316
Insurance acquisition cash flows	54	-	-	-	54
Total cash flows	-315	-	316	-	1
NET CLOSING BALANCE	0	-	-589	-6	-595
Closing insurance contract assets	-	-	-	-	-
Closing insurance contract liabilities	0	-	-589	-6	-595

## Non-life insurance contracts issued under PAA – analysis by remaining coverage and incurred claims for the year 2022

In CHF million	Liabilities for remaining coverage		Liabilities for incurred claims		Total
	Excluding loss component	Loss component	Present value of future cash flows	Risk adjustment for non-financial risk	
Opening insurance contract assets	-	-	-	-	-
Opening insurance contract liabilities	-7	-8	-719	-5	-738
Net opening balance	-7	-8	-719	-5	-738
Cash flows incurred before or at initial recognition	-	-	-	-	-
Changes in the statement of profit or loss and OCI					
Insurance revenue	379	-	-	-	379
Insurance service expenses					
Incurred claims and other insurance service expenses	-	-	-285	0	-284
Amortisation of insurance acquisition cash flows	-60	-	-	-	-60
Losses and reversal of losses on onerous contracts	-	8	-	-	8
Adjustments to liabilities for incurred claims	-	-	-32	-2	-34
Insurance service result	320	8	-317	-2	9
Net finance income/expenses from insurance contracts	-	-	111	1	112
Foreign currency translation differences	0	0	33	0	34
Total changes in the statement of profit or loss and OCI	320	8	-172	-1	155
Investment components	-	-	-	-	-
Cash flows					
Premiums received	-471	-	-	-	-471
Claims and other insurance service expenses paid	-	-	280	-	280
Insurance acquisition cash flows	157	-	-	-	157
Total cash flows	-314	-	280	-	-33
NET CLOSING BALANCE	-1	-	-610	-6	-617
Closing insurance contract assets	-	-	-	-	-
Closing insurance contract liabilities	-1	-	-610	-6	-617

The table below illustrates how estimates of cumulative claims for the Group's non-life business have developed over time for each accident year and reconciles the cumulative claims to the amount included in the consolidated balance sheet. Balances have been translated at the exchange rates prevailing at the reporting date.

## Development of claims under non-life insurance contracts

In CHF million											
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Total
ESTIMATES OF UNDISCOUNTED CUMULATIVE CLAIMS GROSS OF REINSURANCE											
At end of accident year	342	296	267	297	331	304	295	321	227	203	n/a
One year later	346	322	331	317	352	369	298	270	218	-	n/a
Two years later	309	322	276	282	325	306	211	205	-	-	n/a
Three years later	324	291	259	269	279	229	186	-	-	-	n/a
Four years later	296	273	255	241	219	205	-	-	-	-	n/a
Five years later	279	266	228	193	198	-	-	-	-	-	n/a
Six years later	271	227	185	173	-	-	-	-	-	-	n/a
Seven years later	238	184	162	-	-	-	-	-	-	-	n/a
Eight years later	187	187	-	-	-	-	-	-	-	-	n/a
Nine years later	182	-	-	-	-	-	-	-	-	-	n/a
Cumulative gross claims paid	-164	-160	-144	-147	-166	-170	-148	-158	-159	-79	n/a
Gross liabilities – for the current and 9 previous years	18	27	18	26	32	35	38	46	59	124	422
Gross liabilities – for prior years beyond 10 years											225
Effect of discounting											-52
GROSS LIABILITIES FOR INCURRED CLAIMS											595

## Reinsurance contracts held under BBA – analysis by measurement component for the year 2023

In CHF million							
	Estimates of present value of future cash flows	Risk adjustment for non-financial risk	CSM: Contracts under modified retrospective approach	CSM: Contracts under FV approach	CSM: Other contracts	Total	
Opening reinsurance contracts held – assets	668	3	28	-	21	721	
Opening reinsurance contracts held – liabilities	-50	0	38	-	-	-12	
Net opening balance	618	3	66	-	21	708	
Cash flows incurred before or at initial recognition	-	-	-	-	-	-	
Additions from business combinations	-	-	-	-	-	-	
Changes that relate to current services							
CSM recognised for services provided	-	-	-9	-	-4	-13	
Change in risk adjustment for non-financial risk for risk expired	-	0	-	-	-	0	
Experience adjustments	-35	-	-	-	-	-35	
Changes that relate to future services							
Contracts initially recognised in the year	-4	0	-	-	4	-	
Changes in estimates that adjust the CSM	7	0	6	-	-13	-	
Changes in losses and reversal of ceded losses	4	-	-	-	-	4	
Changes that relate to past services							
Changes to incurred claims component	-16	-	-	-	-	-16	
Net expenses from reinsurance contracts	-43	0	-3	-	-14	-60	
Net finance income/expenses from reinsurance contracts	32	0	2	-	0	35	
Effect of changes in non-performance risk of reinsurers	0	-	-	-	-	0	
Foreign currency translation differences	-22	0	-4	-	-1	-27	
Total changes in the statement of profit or loss and OCI	-34	0	-4	-	-14	-52	
Cash flows							
Cash in- and outflows for the period	-50	-	-	-	-	-50	
NET CLOSING BALANCE	534	3	62	-	7	606	
Closing reinsurance contracts held – assets	590	2	25	-	5	623	
Closing reinsurance contracts held – liabilities	-56	1	37	-	2	-17	

## Reinsurance contracts held under BBA – analysis by measurement component for the year 2022

In CHF million						
	Estimates of present value of future cash flows	Risk adjustment for non-financial risk	CSM: Contracts under modified retrospective approach	CSM: Contracts under FV approach	CSM: Other contracts	Total
Opening reinsurance contracts held – assets	-3	1	35	-	-	32
Opening reinsurance contracts held – liabilities	-97	0	60	-	-	-36
Net opening balance	-100	1	95	-	-	-4
Additions from business combinations	505	3	-	-	17	525
Changes that relate to current services						
CSM recognised for services provided	-	-	-10	-	-5	-15
Change in risk adjustment for non-financial risk for risk expired	-	0	-	-	-	0
Experience adjustments	1	-	-	-	-	1
Changes that relate to future services						
Contracts initially recognised in the year	2	0	-	-	2	4
Changes in estimates that adjust the CSM	13	0	-20	-	7	-
Changes that relate to past services						
Changes to incurred claims component	-34	-	-	-	-	-34
Net expenses from reinsurance contracts	-17	-1	-29	-	5	-41
Net finance income/expenses from reinsurance contracts	-10	0	3	-	0	-7
Effect of changes in non-performance risk of reinsurers	0	-	-	-	-	0
Foreign currency translation differences	-4	0	-4	-	0	-9
Total changes in the statement of profit or loss and OCI	-32	-1	-29	-	5	-57
Cash flows						
Cash in- and outflows for the period	245	-	-	-	-	245
NET CLOSING BALANCE	618	3	66	-	21	708
Closing reinsurance contracts held – assets	668	3	28	-	21	721
Closing reinsurance contracts held – liabilities	-50	0	38	-	-	-12

## Reinsurance contracts held under BBA – analysis by remaining coverage and incurred claims

In CHF million						
	Remaining coverage component		Incurred claims component		Total	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022
Opening reinsurance contracts held – assets	703	11	18	21	721	32
Opening reinsurance contracts held – liabilities	-40	-67	27	30	-12	-36
Net opening balance	663	-56	45	52	708	-4
Additions from business combinations	-	525	-	-	-	525
Changes in the statement of profit or loss and OCI						
Net expenses from reinsurance contracts	-167	-133	107	92	-60	-41
Net finance income/expenses from reinsurance contracts	32	-5	2	-2	35	-7
Effect of changes in non-performance risk of reinsurers	0	0	-	-	0	0
Foreign currency translation differences	-24	-6	-3	-2	-27	-9
Total changes in the statement of profit or loss and OCI	-159	-144	107	87	-52	-57
Cash flows						
Premiums paid	62	338	-	-	62	338
Amounts received	-	-	-111	-93	-111	-93
Total cash flows	62	338	-111	-93	-50	245
NET CLOSING BALANCE	566	663	41	45	606	708
Closing reinsurance contracts held – assets	610	703	14	18	623	721
Closing reinsurance contracts held – liabilities	-44	-40	27	27	-17	-12

## Reinsurance contracts held under PAA – analysis by remaining coverage and incurred claims

In CHF million	Remaining coverage component		Incurred claims component		Total	
	2023	2022	2023	2022	2023	2022
Opening reinsurance contracts held – assets	-128	9	1 099	242	971	252
Opening reinsurance contracts held – liabilities	-2	-1	0	0	-2	-1
Net opening balance	-130	8	1 099	242	969	251
Cash flows incurred before or at initial recognition	80	78	-	-	80	78
Additions from business combinations	-	327	-	750	-	1 077
Changes in the statement of profit or loss and OCI						
Net expenses from reinsurance contracts	-817	-471	734	363	-83	-108
Net finance income/expenses from reinsurance contracts	-	-	77	-75	77	-75
Foreign currency translation differences	1	2	-60	-19	-58	-17
Total changes in the statement of profit or loss and OCI	-815	-469	751	269	-64	-200
Cash flows						
Premiums paid	865	-75	-	-	865	-75
Amounts received	-	-	-395	-162	-395	-162
Total cash flows	865	-75	-395	-162	470	-237
NET CLOSING BALANCE	-1	-130	1 456	1 099	1 455	969
Closing reinsurance contracts held – assets	0	-128	1 455	1 099	1 456	971
Closing reinsurance contracts held – liabilities	-1	-2	1	0	-1	-2

**Contracts initially recognised in the year**

The following tables present the effect on the measurement components of insurance and reinsurance contracts arising from the initial recognition of contracts not measured under the PAA that were initially recognised in the year.

## Effect of contracts initially recognised in the year – life

In CHF million	Profitable contracts issued		Onerous contracts issued		Total contracts initially recognised		Contracts acquired from other entities in transfers	
	2023	2022	2023	2022	2023	2022	2023	2022
Estimates of present value of future cash outflows								
Insurance acquisition cash flows	-553	-530	-	-	-553	-530	-	-
Claims and other insurance service expenses payable	-7 880	-8 489	-3	-37	-7 883	-8 525	-	-808
Total estimates of present value of future cash outflows	-8 433	-9 019	-3	-37	-8 437	-9 055	-	-808
Estimates of present value of future cash inflows	9 096	9 682	3	36	9 100	9 718	-	297
Risk adjustment for non-financial risk	-18	-33	0	-	-18	-33	-	-3
Derecognition of pre-coverage assets	-5	-3	-	-	-5	-3	-	-
CSM	-641	-627	-	-	-641	-627	-	-17
Losses recognised on initial recognition	-	-	-1	-1	-1	-1	-	-

## Effect of contracts initially recognised in the year – reinsurance contracts held

In CHF million	Contracts originated expected to result in net cost		Contracts originated expected to result in net gain		Total contracts initially recognised		Contracts acquired from other entities in transfers	
	2023	2022	2023	2022	2023	2022	2023	2022
Estimates of present value of cash inflows	10	11	–	4	10	15	–	512
Cash flows incurred before or at initial recognition	–	–	–	–	–	–	–	–
Estimates of present value of cash outflows	–14	–13	–	0	–14	–13	–	–7
Risk adjustment for non-financial risk	0	0	–	0	0	0	–	3
CSM	4	2	–	–	4	2	–	17
Profit or loss recognised at initial recognition	–	–	–	4	–	4	–	–

**Insurance acquisition cash flows**

Insurance acquisition cash flows that the Group pays before the related group of contracts is recognised are presented in the portfolio of insurance contracts to which they relate.

## Assets for insurance acquisition cash flows

In CHF million	2023	2022
Opening insurance contract assets	5	–
Opening insurance contract liabilities	132	121
Net opening balance	136	121
Cash flows incurred before or at initial recognition	96	93
Amounts derecognised and included in the measurement of insurance contracts	–77	–72
Foreign currency translation differences	–9	–6
<b>NET CLOSING BALANCE</b>	<b>147</b>	<b>136</b>
Closing insurance contract assets	4	5
Closing insurance contract liabilities	143	132

The cash flows are expected to be included in the insurance contract liabilities as follows:

## Expected inclusion of insurance acquisition cash flows

In CHF million	1–3 months		3–6 months		6–12 months		More than 12 months		Total	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022
Direct participating contracts under VFA	14	12	0	0	–	–	–	–	14	12
Other insurance contracts	17	15	17	17	33	30	66	62	133	124
<b>TOTAL</b>	<b>31</b>	<b>27</b>	<b>17</b>	<b>18</b>	<b>33</b>	<b>30</b>	<b>66</b>	<b>62</b>	<b>147</b>	<b>136</b>

## 17 Borrowings

In CHF million	Notes	31.12.2023	31.12.2022
Hybrid debt		2 001	2 089
Senior bonds		2 194	2 120
Bank loans		–	200
<b>TOTAL BORROWINGS</b>	26	<b>4 195</b>	<b>4 409</b>

### Liabilities from financing activities

In CHF million	Hybrid debt		Senior bonds		Bank loans		Lease liabilities <sup>1</sup>		Total	
	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
Balance as at 1 January	2 089	2 634	2 120	1 466	200	–	249	224	4 658	4 323
<b>Cash flows</b>										
Issuance	–	–	598	678	620	200	–	–	1 218	878
Redemptions	–	–470	–450	–	–820	–	–38	–37	–1 308	–507
<b>Other changes</b>										
New leases	–	–	–	–	–	–	33	77	33	77
Premium/discount amortisation	2	3	3	1	–	–	5	4	10	8
Other movements	–	–	–	–	–	–	–9	–8	–9	–8
Acquisitions and disposals of subsidiaries	–	–	–	–	–	–	–	–2	–	–2
Foreign currency translation differences	–90	–77	–76	–25	–	–	–11	–10	–178	–112
<b>BALANCE AS AT END OF PERIOD</b>	<b>2 001</b>	<b>2 089</b>	<b>2 194</b>	<b>2 120</b>	<b>–</b>	<b>200</b>	<b>229</b>	<b>249</b>	<b>4 424</b>	<b>4 658</b>

<sup>1</sup> Included in other financial liabilities

### Hybrid debt

On 29 March 2021, Swiss Life Ltd issued subordinated dated callable bonds in the amount of CHF 250 million. The bonds are guaranteed by Swiss Life Holding, have their maturity date on 30 September 2041 and are first callable on 30 September 2031 or at each interest payment date thereafter at the option of the issuer, upon notice and subject to the consent of the Swiss Financial Market Supervisory Authority. The interest has been fixed at 2.125% p.a. until 30 September 2031. If the bonds are not redeemed on 30 September 2031, the interest resets at a rate fixed for the subsequent five years, consisting of the aggregate of the then-prevailing five-year CHF mid-market swap rate vs. SARON plus initial margin (216.7 bps) plus 100 bps step-up.

On 22 March 2018, Swiss Life Ltd issued subordinated dated callable bonds in the amount of CHF 175 million. The bonds are guaranteed by Swiss Life Holding, have their maturity date on 25 September 2048 and are first callable on 25 September 2028 or at each interest payment date thereafter at the option of the issuer, upon notice and subject to the consent of the Swiss Financial Market Supervisory Authority. The interest has been fixed at 2.625% p.a. until 25 September 2028. If the bonds are not redeemed on 25 September 2028, the interest resets at a rate fixed for the subsequent five years, consisting of the aggregate of the then-prevailing five-year CHF swap rate and the initial margin of 2.113% p.a.



On 27 September 2016, ELM B.V., a Dutch repackaging vehicle, issued EUR 600 million in fixed to floating rate subordinated perpetual notes (at an issue price of 99.707%) secured by loan notes granted to Swiss Life Ltd, which are guaranteed by Swiss Life Holding. Swiss Life Ltd may repay the loan notes in full on 19 May 2027 or on any interest payment date thereafter, upon notice and subject to the consent of the Swiss Financial Market Supervisory Authority. The interest has been fixed at 4.50% p.a. until 19 May 2027. If the notes are not redeemed on 19 May 2027, the interest will be the aggregate of the three-month Euribor and a margin of 5.10% p.a.

On 24 March 2016, Swiss Life Ltd issued subordinated dated callable bonds in the amount of CHF 150 million. The bonds are guaranteed by Swiss Life Holding, have their maturity date on 24 September 2046 and are first callable on 24 September 2026 or at each interest payment date thereafter at the option of the issuer, upon notice and subject to the consent of the Swiss Financial Market Supervisory Authority. The interest has been fixed at 4.375% p.a. until 24 September 2026. If the bonds are not redeemed on 24 September 2026, the interest resets at a rate fixed for the subsequent five years, consisting of the aggregate of the then-prevailing five-year CHF swap rate and the initial margin of 4.538% p.a.

On 16 June 2015, Demeter Investments B.V., a Dutch repackaging vehicle, issued EUR 750 million in fixed to floating rate subordinated perpetual notes (at an issue price of 99.105%) secured by loan notes granted to Swiss Life Ltd, which are guaranteed by Swiss Life Holding. Swiss Life Ltd may repay the loan notes in full on 16 June 2025 or on any interest payment date thereafter, upon notice and subject to the consent of the Swiss Financial Market Supervisory Authority. The interest has been fixed at 4.375% p.a. until 16 June 2025. If the notes are not redeemed on 16 June 2025, the interest will be the aggregate of three-month Euribor and a margin of 4.30% p.a.

In November 2012, Swiss Life Insurance Finance Ltd. offered to existing lenders under the subordinated perpetual step-up loan placed in 1999 by Swiss Life Ltd, to purchase their loan holdings against a consideration consisting of both a cash component and a credit component. Altogether, EUR 265 million and CHF 290 million were purchased from lenders. The cash component amounted to a total of CHF 139 million. The credit component consists of a tranche of a subordinated dated step-up loan newly issued by Swiss Life Ltd. The subordinated dated step-up loan placed in connection with the offer amounts to CHF 471 million, is guaranteed by Swiss Life Holding, has a tenor of thirty years and is first repayable on 30 November 2022 at the option of the issuer, upon notice and subject to the consent of the Swiss Financial Market Supervisory Authority. The interest rate is six-month Libor plus a margin of 4.20% p.a. until 30 May 2022. The bonds were redeemed on 30 November 2022, their first call date.

In March 1999, Swiss Life Ltd privately placed a subordinated perpetual step-up loan comprising three simultaneous advances of EUR 443 million (at a rate of interest of Euribor plus a margin of 1.05% p.a., increased by 100 basis points as from April 2009), CHF 290 million (at a rate of interest of Libor plus a margin of 1.05% p.a., increased by 100 basis points as from April 2009) and EUR 215 million (at a rate of interest of Euribor plus a margin of 1.05% p.a., increased by 100 basis points as from October 2009). In 2009, Swiss Life Ltd renounced the right to call the loan on its first call date. Following the purchase offer by Swiss Life Insurance Finance Ltd. in 2012, EUR 193 million remain outstanding. Swiss Life Ltd renounced the right to call the loan on the call dates falling in April 2014 and 2019, and can next call it in 2024, or at five-year intervals thereafter, at its discretion, upon notice and subject to the consent of the Swiss Financial Market Supervisory Authority.

Amounts in CHF million (if not noted otherwise)							
Borrower	Nominal value in year of issue	Nominal value at 31.12.2023	Interest rate	Year of issue	Optional redemption	Carrying amount 31.12.2023	Carrying amount 31.12.2022
Swiss Life AG	CHF 250	CHF 250	2.125%	2021	2031	249	249
Swiss Life AG	CHF 175	CHF 175	2.625%	2018	2028	174	174
Swiss Life AG	EUR 600	EUR 600	4.500%	2016	2027	555	589
Swiss Life AG	CHF 150	CHF 150	4.375%	2016	2026	150	150
Swiss Life AG	EUR 750	EUR 750	4.375%	2015	2025	694	737
			Euribor				
Swiss Life AG	EUR 443	EUR 193	+2.050%	1999	2024	179	190
<b>TOTAL</b>						<b>2 001</b>	<b>2 089</b>

### Senior bonds

On 10 January 2023, Swiss Life Holding issued three tranches of senior bonds totalling CHF 600 million: one CHF 200 million tranche with a tenor of 3 years and 2.04% coupon, one CHF 200 million tranche with a tenor of 5.5 years and 2.2588% coupon, and one CHF 200 million tranche with a tenor of 9 years and 2.61% coupon.

On 31 August 2022, Swiss Life Finance I Ltd, a subsidiary of Swiss Life Holding, issued a EUR 700 million senior bond with a tenor of seven years and a coupon of 3.25%.

On 15 September 2021, Swiss Life Finance I Ltd, a subsidiary of Swiss Life Holding, issued a EUR 600 million senior green bond with a tenor of 10 years and coupon of 0.5% p.a.

On 6 December 2019, Swiss Life Holding issued three tranches of senior green bonds totalling CHF 600 million: one CHF 200 million tranche with a tenor of 2 years and floating rate coupon (floored at 0.00% capped at 0.05%), one CHF 250 million tranche with a tenor of 5.5 years and 0% coupon, and one CHF 150 million tranche with a tenor of 9.25 years and coupon of 0.35% p.a. On 6 December 2021, the CHF 200 million tranche matured and was redeemed.

On 13 March 2019, Swiss Life Holding issued a CHF 250 million senior bond with a tenor of 4.6 years and coupon of 0.25% p.a., which matured and was redeemed on 11 October 2023.

On 21 June 2013, Swiss Life Holding issued two tranches of senior bonds totalling CHF 425 million: one CHF 225 million tranche with a tenor of 6 years and coupon of 1.125% p.a. and one CHF 200 million tranche with a tenor of 10 years and coupon of 1.875% p.a. On 21 June 2019, the CHF 225 million tranche matured and was redeemed and on 21 June 2023, the CHF 200 million tranche matured and was redeemed.

Amounts in CHF million (if not noted otherwise)						
Issuer	Nominal value	Interest rate	Year of issue	Redemption	Carrying amount 31.12.2023	Carrying amount 31.12.2022
Swiss Life Holding AG	CHF 200	2.610%	2023	2032	199	–
Swiss Life Holding AG	CHF 200	2.259%	2023	2028	199	–
Swiss Life Holding AG	CHF 200	2.040%	2023	2026	200	–
Swiss Life Finance I AG	EUR 700	3.250%	2022	2029	643	683
Swiss Life Finance I AG	EUR 600	0.500%	2021	2031	553	588
Swiss Life Holding AG	CHF 150	0.350%	2019	2029	150	150
Swiss Life Holding AG	CHF 250	0.000%	2019	2025	250	250
Swiss Life Holding AG	CHF 250	0.250%	2019	2023	–	250
Swiss Life Holding AG	CHF 200	1.875%	2013	2023	–	200
<b>TOTAL</b>					<b>2 194</b>	<b>2 120</b>

### Bank loans

On 3 October 2022, Swiss Life AG entered into a CHF 500 million multicurrency revolving credit facility with a tenor of 5 years and 2 years of extension option (of which a 1-year extension had already been exercised). The interest paid on the drawn part is based on SARON or Euribor plus a margin of up to 30 basis points on the drawn part. The commitment fee on the undrawn part amounts to 15 basis points. As of 31 December 2023, the whole facility was undrawn.

## 18 Other Financial Liabilities

In CHF million

	Notes	31.12.2023	31.12.2022
Customer deposits		2 526	2 611
Repurchase agreements		3 144	2 887
Amounts due to banks		5 069	6 607
Lease liabilities	17	229	249
Third-party interests in consolidated investment funds		4 789	4 093
Accrued expenses		632	604
Settlement accounts		803	314
Other		1 653	1 771
<b>TOTAL OTHER FINANCIAL LIABILITIES</b>		<b>18 846</b>	<b>19 136</b>

## 19 Employee Benefits

### Employee benefit liabilities

In CHF million

	31.12.2023	31.12.2022
Employee benefit liabilities consist of		
gross defined benefit liabilities	787	607
other employee benefit liabilities	242	262
<b>TOTAL EMPLOYEE BENEFIT LIABILITIES</b>	<b>1 029</b>	<b>869</b>

#### Defined benefit plans

Employees are covered under various funded and unfunded pension plans which operate under local regulations and practice. The major part of the defined benefit liability recognised arises from the plans covering employees in Switzerland. The impact on the consolidated financial statements arising from the plans covering employees in Germany and France is far less significant. Generally, the level of benefits is based on years of service and average compensation preceding retirement, and the main benefit is a pension after retirement or a lump-sum payment at the time of retirement. Most plans are funded and the funding is governed by local requirements and with respect to the liability (determined based on actuarial methods) based on the plans' benefit promises. For several plans, contributions are not only made by the employer, but also by the employee (generally as a part of gross salaries).

In Switzerland, France and Germany, insurance contracts have been issued to defined benefit plans covering own employees, which reinsure a part of the benefit promises made by the plans. Due to the requirements of IFRS 17 Insurance Contracts in combination with IAS 19 Employee Benefits, such insurance contracts are eliminated (self-insurance, non-eligibility as plan asset). To the extent the affected plans are funded by self-insurance, the defined benefit liabilities are backed by the investments relating to the eliminated insurance contracts. These investments are part of the investments presented in the consolidated balance sheet of the Swiss Life Group.

#### Plan descriptions

##### Switzerland

Pension plans in Switzerland are governed by the Swiss Federal Act on Occupational Old Age, Survivors' and Invalidity Pension Provision (BVG). Pension plans must be managed by independent, legally autonomous entities and are under regulatory supervision. The plans covering the Group's employees in Switzerland are set up as foundations. The foundation board as the most senior governing body must be composed of equal numbers of employee and employer representatives. The main responsibilities of the foundation board are the definition of plan benefits, funding system and the setting of actuarial parameters and investment policies for the plan assets. The BVG defines minimum levels with regard to benefits (including the conversion rate for old-age pensions), employer/employee contributions and the interest rate for the accrual of the employee's pension account. An annual actuarial report according to BVG requirements is prepared which shows the funding level of the respective plan. The measurement basis for the plan's assets and benefit obligations for this purpose is in accordance with BVG rules.

The primary benefit of Swiss Life's plans is an old-age pension after reaching retirement age. The level of the old-age pension is determined by the plan's conversion rate applied to the employee's individual pension account accumulated at retirement age. There are options for early retirement (with actuarially determined reduction of the conversion rate) and for choosing to receive a lump-sum payment instead of a pension. This old-age pension is funded by monthly contributions from the employer and the employee (deducted from salary) to an individual pension account, which in addition is increased by a yearly interest accrual. The contributions are based on age and on a percentage of the contributory salary. Further funding of an individual pension account comprises mandatory transfers of funds made by new employees from plans of their former employers and discretionary contributions from the employees (with restrictions to maximum amounts). As a consequence of plan amendments in the past, certain age groups are granted guarantees of a minimum level of old-age pensions in case of early retirement. The cost with respect to early retirement of members from these age groups is borne by the employer.

Other benefits comprise survivors'/orphans' pensions and/or lump-sum payments in case of death as well as disability pensions (if disabled before retirement age) and transfer of vested benefits in case of job changes. In these plans, which cover nearly all of the Group's employees in Switzerland, the cost of the benefits is funded by payment of insurance premiums to group insurance contracts issued by Swiss Life Ltd (self-insurance) and is borne by the employer. In addition, the administration expenses of the plans are also borne by the employer, since the personnel managing the plans are Swiss Life employees.

#### France

Pension plans in France are covered by various national agreements. Defined benefit plans in France cover retirement benefits for employees, including executive officers, based on the last salary, length of service, cause of termination and the respective national agreement. Furthermore, service anniversary bonuses are based on employee category and length of service.

#### Germany

Pension plans in Germany are governed by the Law on Occupational Retirement (BetrAVG). The BetrAVG is part of the general labour legislation, which means that the BetrAVG establishes no rules on funding benefit obligations. It only describes the various possible ways of funding benefit obligations without further details on the practice of funding.

There are various defined benefit plans in place. They provide pension benefits after retirement age is reached.

For some plans, the level of the pension benefits is determined by the years of service and the last salary before retirement according to the benefit formula as defined in the pension plan. Other benefits comprise widows'/widowers' pensions in case of death as well as disability pensions (if disabled before retirement age). The levels of these benefits are determined similarly to the old-age pensions assuming service up to normal retirement age. Widows'/widowers' pensions are 60% of the old age/disability pension benefits.

For some plans, the level of old-age pensions is determined by yearly amounts. Contributions are made in the form of premiums to an individual insurance contract with Swiss Life Germany. The premium is a fixed amount, determined by the rules of the pension plan, and depends on the employee's status. Every three years there is an adjustment of the contribution amount due to the

general development of salaries in the German insurance industry. There is a risk that the employer has to make additional payments in case the benefits of the individual insurance contract do not cover the benefits promised by the plan. Other benefits comprise lump-sum payments in case of death as well as disability pensions (if disabled before retirement age). The levels of these benefits are determined as fixed amounts by the plan depending on the employee's status. This part of the plan is also covered by insurance contracts with Swiss Life Germany.

For some plans, a lump-sum benefit is provided when reaching retirement age. The capital benefit amount depends on the contributions and the performance of an underlying portfolio of assets. The benefit payable is the amount originally paid in plus interest.

#### **Risks covered**

With respect to its defined benefit plans the Group faces the risks of adverse development of the prominent actuarial/financial assumptions, such as discount rates, mortality assumptions and future salary growth, inherent in the measurement of plan liabilities. If the high-quality corporate bond yields (which are the basis for assessing the discount rate) decrease, the present value of the defined benefit obligation would increase, which would lead to a higher defined benefit liability in the consolidated balance sheet. However, this effect would be partly offset by the increase in the value of bonds in the plan assets. A higher defined benefit obligation would also result if the average life expectancy (longevity) or the rate of future salary growth were higher than the corresponding values reflected in the financial/actuarial parameters.

With respect to funded plans, the Group faces investment risk. In general, the return of plan assets – together with contributions – must be sufficient to cover the plan's benefit promises. In particular, if the return is below the discount rate, an actuarial loss would be created with negative impact on the net benefit liability/asset and other comprehensive income. The mitigation of this risk depends on the nature of the benefit promises and the regulatory/legal framework of the plan, and is therefore country-specific.

#### **Switzerland**

The responsibility for maintaining a sufficient funding status lies with the foundations. In the case of underfunding (as assessed according to BVG rules, not IFRS Accounting Standards) the foundations are required to take appropriate measures to restore a sufficient funding status. Potential measures that could be taken are adjustments to the pension accounts' interest rate, benefit levels and regular employer/employee contributions. Furthermore, the foundations could require additional contributions from the employer and the employees. Because the funding status of the foundations in Switzerland is sufficient, it is not expected that any such additional contributions will be required in the near future.

The investment risk inherent in achieving an adequate return on the plan assets covering the pension accounts of active employees is borne by the foundations. In addition, the investment risk and actuarial risk relating to old-age pensions lie with the foundations. However, for the major plan, all pensions which were already in payout before 1 January 2011 are fully covered under a group insurance contract issued by Swiss Life Ltd. Furthermore, all insurance risk relating to death/survivors'/disability benefits is fully covered by several group contracts issued by Swiss Life Ltd.

The objective of the investment process is to ensure that the return on the plan assets – together with the contributions – will be sufficient to fulfil the benefit promises. The investment strategy must be in line with the related BVG rules and regulations (e.g. requirements regarding diversification). The foundations are responsible for defining the investment strategy taking into account the objectives, benefit obligations and risk capacity. The implementation of the investment policy is delegated to an investment committee.

### France

The investment risk inherent in achieving an adequate return on the plan assets in order to pay the promised benefits to employees, as well as the mortality risk, is borne by the company.

### Germany

According to the German BetrAVG there are no specific rules regarding funding of pension obligations. The defined benefit plans are funded by individual insurance contracts with Swiss Life Germany that cover the promised benefits. Because of tax limitations, the individual insurance contracts do not cover the whole level of the benefit promises. Therefore, Swiss Life Germany has established a contractual trust arrangement to cover the additional risks from the pension plan. Plan risks mainly arise from salary increases and from an increase in pension payments.

For the plans that provide lump-sum benefits based on separate asset portfolios, the most significant but low risk is from capital market fluctuations. The asset portfolios are broadly diversified with corporate bonds, German government bonds, covered bonds and exchange-traded funds.

## Amounts recognised as defined benefit assets/liabilities

In CHF million	31.12.2023	31.12.2022
Present value of defined benefit obligation	-3 252	-3 012
Fair value of plan assets	2 508	2 446
Defined benefit asset ceiling	0	0
<b>NET DEFINED BENEFIT LIABILITY</b>	<b>-745</b>	<b>-566</b>
Insurance contracts not eligible as plan assets under IFRS Accounting Standards	1 051	1 088
<b>NET DEFINED BENEFIT SURPLUS (+)/DEFICIT (-) (ECONOMIC VIEW)</b>	<b>306</b>	<b>522</b>
The net defined benefit liability consists of		
gross defined benefit liabilities	-787	-607
gross defined benefit assets	42	41

To assess the funding situation of the defined benefit plans in total, plan assets as well as insurance contracts not eligible as plan assets under IFRS Accounting Standards must be set off against the present value of the defined benefit obligation. The total surplus taking into consideration insurance contracts not eligible as plan assets under IFRS Accounting Standards amounted to CHF 306 million as at 31 December 2023 (2022: surplus of CHF 522 million).



## Amounts recognised in profit or loss

In CHF million		
	2023	2022
Current service cost	101	129
Past service cost	-4	-5
Net interest cost	14	6
Gains/losses from settlements	2	-
Employee contributions	-43	-42
<b>TOTAL DEFINED BENEFIT EXPENSE</b>	<b>70</b>	<b>88</b>

## Amounts recognised in other comprehensive income

In CHF million		
	2023	2022
Actuarial gains and losses on the defined benefit obligation	-250	785
Return on plan assets excluding interest income	-21	-154
<b>TOTAL REMEASUREMENTS OF THE NET DEFINED BENEFIT LIABILITY</b>	<b>-271</b>	<b>632</b>

## Defined benefit plans

In CHF million

	2023	2022
<b>CHANGES IN THE PRESENT VALUE OF THE DEFINED BENEFIT OBLIGATION</b>		
Balance as at 1 January	-3 012	-3 796
Current service cost	-101	-129
Past service cost including curtailments	4	5
Interest cost	-72	-16
Contributions by plan participants	-90	-69
Actuarial gains (+)/losses (-) arising from		
experience adjustments	7	-61
changes in demographic assumptions	3	0
changes in financial assumptions	-260	846
Benefit payments	249	215
Settlements	0	-
Effect of business combinations	-	-56
Reclassifications and other movements	4	33
Foreign currency translation differences	15	15
<b>BALANCE AS AT END OF PERIOD</b>	<b>-3 252</b>	<b>-3 012</b>
of which amounts owing to		
active plan participants	-1 825	-1 644
retired plan participants	-1 427	-1 368
<b>CHANGES IN THE FAIR VALUE OF PLAN ASSETS</b>		
Balance as at 1 January	2 446	2 490
Interest income	58	10
Return on plan assets excluding interest income	-21	-154
Contributions by the employer	120	111
Contributions by plan participants	89	63
Benefit payments	-170	-128
Curtailments	0	-
Settlements	-2	-
Effect of business combinations	-	50
Reclassifications and other movements	-4	11
Foreign currency translation differences	-7	-6
<b>BALANCE AS AT END OF PERIOD</b>	<b>2 508</b>	<b>2 446</b>

## Plan assets

In CHF million	Quoted market price				Other		Total
	31.12.2023		31.12.2022		31.12.2023		
	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022	
Cash and cash equivalents	–	–	33	45	33	45	
Debt securities							
Governments	4	4	–	–	4	4	
Corporates	0	–	–	–	0	–	
Equity securities							
Financials	1	1	–	–	1	1	
Investment funds							
Debt	631	596	–	–	631	596	
Equity	750	721	–	–	750	721	
Balanced	86	86	–	–	86	86	
Real estate	–	–	647	646	647	646	
Other	–	–	168	153	168	153	
Derivatives							
Currency	–	–	2	–1	2	–1	
Property							
located in Switzerland	–	–	24	22	24	22	
Qualifying insurance policies	–	–	163	173	163	173	
<b>TOTAL PLAN ASSETS</b>	<b>1 471</b>	<b>1 408</b>	<b>1 036</b>	<b>1 038</b>	<b>2 508</b>	<b>2 446</b>	
Plan assets include							
own equity instruments	1	1	–	–	1	1	

## Principal actuarial assumptions

	Switzerland/Liechtenstein		Other countries	
	2023	2022	2023	2022
	Discount rate	1.6–3.1%	1.9–2.3%	1.0–5.5%
Future salary increases	1.0–1.5%	0.9–1.5%	0.0–3.5%	1.0–3.5%
Future pension increases	0.0%	0.0%	0.0–3.8%	1.0–2.0%
Inflation	0.2–1.2%	0.2–1.2%	0.0–3.7%	0.0–5.9%
Ordinary retirement age (women)	64	64	63–65	63–65
Ordinary retirement age (men)	65	65	63–65	63–65
Average life expectancy at ordinary retirement age (women)	25.7	25.4–25.5	25.5–28.6	25.7–28.5
Average life expectancy at ordinary retirement age (men)	23	22.6–23.8	22.9–25.1	22.4–25.1

A sensitivity analysis was performed for each significant actuarial assumption showing the impact on the defined benefit obligation of changes in the respective actuarial assumptions that were reasonably possible at the balance sheet date. The calculation is done by leaving all other assumptions unchanged (i.e. at their value used in the calculation of the defined benefit obligation implicit in the net defined benefit asset/liability in the consolidated balance sheet as at end of period). In reality, it is unlikely that a change in assumption would happen in isolation. Some assumptions may well be correlated. In addition, the net effect in the consolidated balance sheet would also be driven by the change in the value of the plan assets.

## Defined benefit obligation sensitivity

In CHF million

	31.12.2023	31.12.2022
50 basis points increase in discount rate	-184	-170
50 basis points decrease in discount rate	206	190
50 basis points increase in future expected salary growth	11	9
50 basis points decrease in future expected salary growth	-11	-11
1 year increase in average life expectancy	82	75

+ = increase / - = decrease in defined benefit obligation

## Expected benefit payments

Amounts in CHF million (if not noted otherwise)

	2023	2022
Duration of the defined benefit obligation (weighted average no. of years)	11.8	12.1
Benefits expected to be paid (undiscounted amounts)		
within 12 months	198	201
between 1 and 2 years	193	189
between 3 and 5 years	570	561
between 6 and 10 years	917	910

The contributions expected to be paid for the year ending 31 December 2024 are CHF 74 million. These contributions include amounts payable under insurance contracts issued to defined benefit plans covering own employees.

### Defined contribution plans

Certain subsidiaries sponsor various defined contribution plans. Participation in the various plans is based either on completion of a specific period of continuous service or on the date of hire. The plans stipulate contributions by both employers and employees. The expenses under these plans amounted to CHF 5 million in 2023 (2022: CHF 6 million).

### Equity compensation plans

For 2023, 2022, 2021, 2020 and 2019 participants in the Group share-based payment programme are allocated restricted share units (RSUs). RSUs grant the holder future subscription rights, entitling him or her to receive Swiss Life Holding shares free of charge after a three-year period has elapsed and if certain conditions are fulfilled.

The 2023 and 2022 equity compensation plan is based on the Group-wide programme "Swiss Life 2024", which was announced on 25 November 2021. The 2019, 2020 and 2021 equity compensation plans are based on the Group-wide programme "Swiss Life 2021". For the purpose of supporting the achievement of the respective corporate goals, the following performance criteria have been determined by the Board of Directors for the 2019, 2020 and 2021 plans: IFRS profit (50% weighting), risk and fee result (25% weighting) and cash to Swiss Life Holding for further

strengthening of the financial substance and payout capacity (25% weighting). For the 2022 equity compensation plan the Board of Directors determined the following performance criteria: IFRS profit (25% weighting), fee result (25% weighting) and cash to Swiss Life Holding (50% weighting).

Since 1 March 2021, a separate equity compensation plan (LTI-AM) has been in place for employees in key positions in the Swiss Life Asset Managers segment who are not participating in the Group's equity compensation plan, specifically aligned to the targets for the Group-wide asset management and real estate services activity of Swiss Life Asset Managers. Participants in the LTI-AM equity compensation plan are granted restricted share units (AM RSU). AM RSUs grant the holder future subscription rights, entitling him or her to receive Swiss Life Holding shares free of charge after a three-year period has elapsed and if certain conditions are fulfilled. For the purpose of supporting the achievement of the targets, performance criteria have been determined as follows: IFRS profit of the Asset Managers segment (50% weighting), net new assets under third party asset management (25% weighting) and the Asset Managers segment's cash remittance to Swiss Life Holding (25% weighting).

While the Group equity compensation plan and the LTI-AM equity compensation plan have different groups of participants and are aligned to different targets, they have the same mechanisms.

After expiry of the three-year period of the plan, the target value for each performance criterion is compared with the actual result achieved. The share allocation corresponds to the number of allocated RSUs (1 RSU = 1 share) if all three performance criteria have been achieved or exceeded after the three-year period has elapsed; overperformance does not lead to a higher share allocation. If the targets are only partly achieved, the share allocation is correspondingly reduced in accordance with the weighting of the performance target concerned, or the RSUs expire worthless.

Both programmes also provide for adjustment and reclaiming mechanisms (clawback).

The fair value of the RSUs granted for each programme is determined at the grant date. The fair value was determined by an independent consulting company using the Black-Scholes formula taking into account input factors such as the dividend yield and the historical volatility of the Swiss Life Holding share. The associated expense during the vesting period is recognised under employee benefits expense with a corresponding increase in share premium.

In 2019, the number of RSUs granted under this plan amounted to 40 840. The fair value at the measurement date amounted to CHF 380.66. The date of grant was 1 March 2019.

In 2020, the number of RSUs granted under this plan amounted to 42 553. The fair value at the measurement date amounted to CHF 377.24. The date of grant was 1 March 2020.

In 2021, the number of RSUs granted under the Group plan amounted to 37 436 and the number of AM RSUs granted to the LTI-AM plan amounted to 7744. The fair value at the measurement date amounted to CHF 394.51. The date of grant was 1 March 2021.

In 2022, the number of RSUs granted under the Group plan amounted to 31 276 and the number of AM RSUs granted to the LTI-AM plan amounted to 8431. The fair value at the measurement date amounted to CHF 481.90. The date of grant was 1 March 2022.

In 2023, the number of RSUs granted under the Group plan amounted to 32 326 and the number of AM RSUs granted to the LTI-AM plan amounted to 10 164. The fair value at the measurement date amounted to CHF 483.89. The date of grant was 1 March 2023.

The expense recognised for share-based payment amounted to CHF 20 million in 2023 (2022: CHF 18 million).

### Group share-based payment programme (RSU, restricted share units)

Number of restricted share units	Balance as at 1 January	Issued	Employee departures	Lapsed	Vested	Balance as at end of period
<b>2023</b>						
Granted in 2020	41 796	-	-	-	-41 796	-
Granted in 2021	37 436	-	-	-251	-	37 185 <sup>1</sup>
Granted in 2022	31 276	-	-	-	-	31 276
Granted in 2023	-	32 326	-	-	-	32 326

<sup>1</sup> Number of restricted share units to be vested on 1 March 2024 based on circumstances as at 31 December 2023

<b>2022</b>						
Granted in 2019	40 419	-	-	-	-40 419	-
Granted in 2020	41 796	-	-	-	-	41 796
Granted in 2021	37 436	-	-	-	-	37 436
Granted in 2022	-	31 276	-	-	-	31 276
<b>2021</b>						
Granted in 2019	40 419	-	-	-	-	40 419
Granted in 2020	41 796	-	-	-	-	41 796
Granted in 2021	-	37 436	-	-	-	37 436
<b>2020</b>						
Granted in 2019	40 840	-	-421	-	-	40 419
Granted in 2020	-	42 553	-757	-	-	41 796
<b>2019</b>						
Granted in 2019	-	40 840	-	-	-	40 840

## Asset Managers share-based payment programme (LTI-AM, restricted share units)

Number of restricted share units	Balance as at 1 January	Issued	Employee departures	Lapsed	Vested	Balance as at end of period
2023						
Granted in 2021	7 206	-	-360	-808	-	6 038 <sup>1</sup>
Granted in 2022	8 015	-	-295	-	-	7 720
Granted in 2023	-	10 164	-	-	-	10 164

<sup>1</sup> Number of restricted share units to be vested on 1 March 2024 based on circumstances as at 31 December 2023

2022						
Granted in 2021	7 480	-	-274	-	-	7 206
Granted in 2022	-	8 431	-416	-	-	8 015
2021						
Granted in 2021	-	7 744	-264	-	-	7 480

## 20 Income Taxes

### Income tax expense

In CHF million		
	2023	2022
Current income tax expense	229	347
Deferred income tax expense	25	86
<b>TOTAL INCOME TAX EXPENSE</b>	<b>254</b>	<b>433</b>

The expected weighted-average tax rate for the Group in 2023 was 26.9% (2022: 21.4%). This rate was derived by obtaining a weighted average of the expected income tax rates in the various jurisdictions in which the Group operates. The change of the weighted-average tax rate is due to the geographical allocation of the profits and the different tax rates in these jurisdictions. The actual income tax expense differs from the expected amount as follows.

### Reconciliation of income tax expense

In CHF million		
	2023	2022
<b>PROFIT BEFORE INCOME TAX</b>	<b>1 366</b>	<b>1 622</b>
Income tax calculated using the expected weighted-average tax rate	368	347
Increase/reduction in taxes resulting from		
lower taxed income	-184	-122
non-deductible expenses	85	146
other income taxes (incl. withholding taxes)	61	40
change in unrecognised tax losses	32	27
adjustments for current tax of prior periods	-82	24
changes in tax rates	5	-2
intercompany effects	17	-54
other	-46	27
<b>INCOME TAX EXPENSE</b>	<b>254</b>	<b>433</b>

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same tax authority.



## Deferred income tax assets and liabilities

In CHF million	Deferred income tax assets		Deferred income tax liabilities	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022
Financial assets	3 253	2 579	3 143	1 181
Investment property	14	14	1 974	2 161
Intangible assets	9	13	22	25
Property and equipment	6	4	57	62
Financial liabilities	534	411	428	392
Insurance contracts and investment contracts with DPF	2 042	1 896	1 041	1 981
Employee benefits	147	101	191	196
Other	180	237	131	88
Tax losses	91	58	–	–
DEFERRED INCOME TAX ASSETS/LIABILITIES	6 276	5 313	6 988	6 086
Offset	–6 002	–5 053	–6 002	–5 053
TOTAL DEFERRED INCOME TAX ASSETS/LIABILITIES	274	260	986	1 033

The movements in net deferred income tax assets/liabilities during the period were as follows.

## Movements by type of temporary difference during the year 2023

In CHF million	Balance as at 1 January	Adjustment on initial application of IFRS 9	Profit or loss	Other comprehensive income	Acquisitions and disposals of subsidiaries	Foreign currency translation differences	Balance as at
							end of period
Financial assets	1 398	–16	–283	–942	0	–47	110
Investment property	–2 147	–	159	–2	–1	31	–1 960
Intangible assets	–12	–	1	–	–3	1	–13
Property and equipment	–58	–	6	–	0	1	–51
Financial liabilities	19	–9	108	–10	0	–2	106
Insurance contracts and investment contracts with DPF	–85	–	–13	1 071	–15	43	1 001
Employee benefits	–95	–	3	49	0	–2	–44
Other	149	–	–43	–64	15	–7	49
Tax losses	58	–	38	–	–	–4	91
NET DEFERRED INCOME TAX ASSETS/LIABILITIES	–773	–25	–25	102	–4	13	–712

## Movements by type of temporary difference during the year 2022

In CHF million	Balance as at 1 January	Adjustment on initial application of IFRS 17	Profit or loss	Other comprehensive income	Acquisitions and disposals of subsidiaries	Foreign currency translation differences	Balance as at
							end of period
Financial assets	–1 028	–2 759	95	5 047	5	39	1 398
Investment property	–1 200	–750	–219	19	–21	25	–2 147
Intangible assets	–170	158	7	–	–11	2	–12
Property and equipment	–6	–54	0	–	0	1	–58
Financial liabilities	79	–240	31	154	0	–6	19
Insurance contracts and investment contracts with DPF	–125	5 366	–112	–5 177	–	–38	–85
Employee benefits	36	–7	8	–120	–9	–3	–95
Other	6	4	99	22	23	–5	149
Tax losses	48	–1	5	–	8	–2	58
NET DEFERRED INCOME TAX ASSETS/LIABILITIES	–2 358	1 718	–86	–55	–6	14	–773

Deferred income tax liabilities have not been recognised on the aggregate amount of temporary differences with consolidated investments in subsidiaries to the extent the Group considers such undistributed earnings as being indefinitely reinvested. The amount of such temporary differences was approximately CHF 4.6 billion as at 31 December 2023 (31.12.2022: CHF 5.3 billion). If such amounts from entities controlled by the Group are ever distributed, no material tax liabilities would be incurred due to participation exemption rules, unrecognised tax loss carryforwards and applicable double taxation treaties.

Deferred income tax assets are recognised for tax-loss carryforwards only to the extent that realisation of the related tax benefit is probable. Swiss tax assets are calculated in accordance with cantonal and municipal tax legislation. The uncertainty of the utilisation of tax losses is taken into account in establishing the valuation allowance. For the following tax-loss carryforwards, which will expire as follows, no deferred income tax asset has been recognised.

#### Unrecognised tax losses

Amounts in CHF million	Tax losses		Tax rate	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022
2024	116	9	19.1%	19.7%
2025	10	23	21.7%	20.1%
2026	36	22	19.7%	19.7%
Thereafter	322	292	20.6%	23.3%
<b>TOTAL</b>	<b>483</b>	<b>346</b>	<b>n/a</b>	<b>n/a</b>

## 21 Provisions

In CHF million	Notes	Restructuring		Litigation		Other		Total	
		2023	2022	2023	2022	2023	2022	2023	2022
Balance as at 1 January		15	9	15	17	35	22	66	48
Additions		0	1	7	4	4	16	11	21
Additions from business combinations	24	-	7	-	-	-	-	-	7
Amounts used		-1	-1	-7	-2	-2	-1	-10	-4
Reversals		-4	0	-2	-3	-20	-2	-26	-5
Unwinding of discount and effect of change in discount rate		-	-	0	0	-	0	0	0
Reclassifications and other disposals		-	-	-	0	0	0	0	0
Foreign currency translation differences		0	0	0	0	0	0	-1	-1
<b>BALANCE AS AT END OF PERIOD</b>		<b>10</b>	<b>15</b>	<b>12</b>	<b>15</b>	<b>17</b>	<b>35</b>	<b>40</b>	<b>66</b>

### Restructuring

Provisions for restructuring were set up in 2023 in the segment Germany (2022: Germany). The outflow of the amounts is expected within the following one to two years.

### Litigation

“Litigation” relates to several proceedings in several jurisdictions with uncertain outcome including customer claims relating to the distribution units in Germany. Litigation provisions have been set up to cover legal and administrative proceedings that arise in the ordinary course of business. These provisions concern numerous cases that are not of public knowledge or whose detailed disclosure could prejudice the interests of the Group.

### Other

“Other” comprises various liabilities of uncertain timing or amount (e.g. indemnification provision relating to property development and management).

## 22 Equity

### Share capital

As at 31 December 2023, the share capital of Swiss Life Holding consisted of 29 517 887 fully-paid shares with a par value of CHF 0.10 each (31.12.2022: 30 825 887 fully-paid shares with a par value of CHF 0.10 each). In exercising voting rights, no shareholder can collect more than 10% of the total share capital directly or indirectly in respect of own shares or shares they represent. Conditional share capital was CHF 385 794.80 as at 31 December 2023 (31.12.2022: CHF 385 794.80).

### Share premium

Share premium comprises additional paid-in capital in excess of the par value (net of transaction costs), gains/losses on own equity instruments and equity compensation benefits.

### Share buyback programme

As announced on 6 September 2023, Swiss Life started a CHF 300 million share buyback programme in October 2023. By 31 December 2023, 261 800 shares had been purchased for CHF 150 million at an average price of CHF 573.46 per share. The programme will be completed in March 2024.

As announced during the Investor Day on 25 November 2021, Swiss Life started a CHF 1 billion share buyback programme in December 2021. By 30 May 2023, 1 876 368 shares had been purchased at an average price of CHF 532.94 per share, of which 472 487 shares for CHF 262 million were purchased in 2023, 1 335 881 shares for CHF 701 million in 2022 and 68 000 shares for CHF 38 million in 2021. The programme was completed in May 2023.

1 308 000 of the repurchased shares were cancelled in June 2023 and 702 680 shares in July 2022.

## Number of shares

The following table shows the development of Swiss Life Holding shares issued and treasury shares held by the Swiss Life Group during the period.

Number of shares	2023	2022
<b>SHARES ISSUED</b>		
Balance as at 1 January	30 825 887	31 528 567
Cancellation of treasury shares	-1 308 000	-702 680
<b>BALANCE AS AT END OF PERIOD</b>	<b>29 517 887</b>	<b>30 825 887</b>
<b>TREASURY SHARES</b>		
Balance as at 1 January	1 262 131	620 842
Purchases of treasury shares	54 000	50 000
Share buyback	734 287	1 335 881
Allocation under equity compensation plans	-43 298	-41 912
Cancellation of treasury shares	-1 308 000	-702 680
<b>BALANCE AS AT END OF PERIOD</b>	<b>699 120</b>	<b>1 262 131</b>

## Accumulated other comprehensive income

Accumulated other comprehensive income comprises items of income and expense that are recognised outside of profit or loss, as required or permitted by certain IFRS Accounting Standards.

Items presented in other comprehensive income are grouped on the basis of whether they will be reclassified subsequently to profit or loss when specific conditions are met, and those that will not be reclassified.

The amounts are presented net of deferred income taxes and non-controlling interests.

Items that may be reclassified to profit or loss comprise:

- Foreign currency translation differences arising on the translation of assets, liabilities, income and expenses of Group entities denominated in foreign currencies into Swiss francs.
- Effective portion of gains and losses on hedging instruments of net investments in a foreign operation.
- Gains and losses from fair value changes of debt instruments measured at FVOCI (2022: gains and losses from financial assets available for sale and reclassified debt instruments).
- Effective portion of gains and losses on hedging instruments in qualifying cash flow hedges.
- Cost of hedging related to hedges of equity instruments measured at FVOCI.
- Net financial income/expenses from insurance contracts and reinsurance contracts held for which the OCI option has been chosen.

Items that will not be reclassified to profit or loss comprise:

- Revaluation surplus on the transfer of owner-occupied property to investment property following a change in use evidenced by the end of owner-occupation.
- Remeasurements of the net defined benefit liability relating to employee benefit plans.
- Gains and losses from fair value changes of equity instruments measured at FVOCI.
- Gains and losses from fair value hedges of equity instruments measured at FVOCI.

The following table provides information relating to amounts recognised in accumulated other comprehensive income.

### Accumulated OCI for the year 2023

In CHF million	Items that may be reclassified to the income statement								Items that will not be reclassified to the income statement				Total		
	Foreign currency translation differences	Net investment hedges	Gains/ losses of financial assets available for sale and reclassified	Gains/ losses of debt instruments at FVOCI	Cash flow hedges	Cost of hedging	Net finance income/ expenses from insurance contracts and investment contracts with DPF issued	Net finance income/ expenses from reinsurance contracts held	Total	Revaluation surplus investment property	Remeasurements net defined benefit liability	Gains/ losses equity instruments at FVOCI		Fair value hedges of equity instruments at FVOCI	Total
Balance as at 1 January	-1 987	408	-5 127	-	-45	-	6 308	-43	-486	21	-239	-	-	-219	-705
Adjustment on initial application of IFRS 9	-	-	5 127	-6 180	-	-	870	-	-183	-	-	5	-	5	-179
Balance as at 1 January restated	-1 987	408	-	-6 180	-45	-	7 178	-43	-669	21	-239	5	-	-213	-883
Transfer to retained earnings	-	-	-	-	-	-	-	-	-	-	-	-26	25	-1	-1
Net other comprehensive income	-948	447	-	3 978	81	0	-4 171	40	-572	-3	-219	59	-19	-181	-753
Non-controlling interests	5	-	-	0	0	-	0	0	5	0	0	0	-	0	5
NET BALANCE AS AT END OF PERIOD	-2 930	856	-	-2 202	36	0	3 008	-3	-1 235	18	-457	38	6	-395	-1 632
NET OTHER COMPREHENSIVE INCOME IS COMPOSED OF THE FOLLOWING:															
Revaluation – gross	-875	558	-	4 601	118	-1	-5 085	74	-610	0	-271	76	-23	-219	-829
Reclassification to profit or loss – gross	-	-26	-	114	-138	1	-	-	-49	-	-	-	-	-	-49
Effects of															
income tax	-73	-85	-	-876	82	0	1 051	-35	66	-2	49	-16	4	36	101
disposals of subsidiaries	0	-	-	-	-	-	-	-	0	-	-	-	-	-	0
foreign currency translation differences	-	-	-	139	19	-	-137	2	22	-1	3	0	-	1	23
NET OTHER COMPREHENSIVE INCOME	-948	447	-	3 978	81	0	-4 171	40	-572	-3	-219	59	-19	-181	-753

## Accumulated OCI for the year 2022

In CHF million	Items that may be reclassified to the income statement							Items that will not be reclassified to the income statement			Total	
	Foreign currency translation differences	Net investment hedges	Gains/ losses of financial assets available for sale	Gains/ losses of debt securities reclassified to loans and receivables	Cash flow hedges	Net finance income/ expenses from insurance contracts and investment contracts with DPF	Net finance income/ expenses from reinsurance contracts held	Total	Revaluation surplus investment property	Remeasurements net defined benefit liability		Total
Balance as at 1 January	-1 520	169	4 066	-9	314	-	-	3 020	45	-261	-216	2 804
Adjustment on initial application of IFRS 17, net of tax	-156	156	8 547	-9	471	-12 120	50	-3 062	10	-490	-480	-3 542
Balance as at 1 January restated	-1 677	325	12 613	-18	784	-12 120	50	-42	55	-751	-696	-738
Transfer to retained earnings	-	-	-	-	-	-	-	-	-46	-3	-50	-50
Net other comprehensive income	-314	83	-17 728	4	-829	18 429	-93	-448	12	515	528	80
Non-controlling interests	4	-	0	-	0	-1	0	4	0	0	0	4
NET BALANCE AS AT END OF PERIOD	-1 987	408	-5 113	-14	-45	6 308	-43	-486	21	-239	-219	-705

## NET OTHER COMPREHENSIVE INCOME IS COMPOSED OF THE FOLLOWING:

Revaluation – gross	-321	89	-23 206	-	-792	23 493	-90	-826	-	632	632	-194
Reclassification to profit or loss – gross	-	1	597	6	-289	-	-	315	-	-	-	315
Effects of												
income tax	6	-7	4 957	-1	258	-5 156	-8	50	15	-120	-106	-56
disposals of subsidiaries	-	-	-	-	-	-	5	5	-	-	-	5
foreign currency translation differences	-	-	-77	-	-6	92	0	9	-2	4	2	10
NET OTHER COMPREHENSIVE INCOME	-314	83	-17 728	4	-829	18 429	-93	-448	12	515	528	80

The reconciliation below shows the movements in accumulated other comprehensive income for the underlying investment assets that relate to the groups of insurance contracts to which the modified retrospective approach was applied on transition.

## Accumulated OCI for investments measured at FVOCI related to insurance contracts under the modified retrospective approach

In CHF million	2023	2022
Balance as at 1 January	-5 551	15 536
Adjustment on initial application of IFRS 9	1 055	-
Balance as at 1 January after adjustment	-4 495	15 536
Net change in fair value	2 713	-21 144
Net amount reclassified to profit or loss	5	210
Foreign currency translation	157	-153
BALANCE AS AT END OF PERIOD	-1 619	-5 551

### Retained earnings

Retained earnings comprise accumulated retained earnings of the Group entities which have not been distributed to the shareholders. The distribution of profit is subject to restrictions in the various jurisdictions where the Group entities are located.

The Group's insurance subsidiaries are subject to regulatory restrictions on the amount of dividends, cash loans and advances which can be remitted to the Group. Certain foreign jurisdictions have restrictions that allow the payment of dividends but may cause a delay in their remittance. Dividends payable are not accrued until they have been ratified at the General Meeting.

In 2023, a dividend payment of CHF 877 million (CHF 30.00 per registered share) was made to the shareholders of Swiss Life Holding (2022: CHF 764 million or CHF 25.00 per registered share).

### Hybrid equity

On 29 March 2021, Swiss Life Ltd placed subordinated perpetual callable bonds in the amount of CHF 250 million, presented in equity. The bonds are guaranteed by Swiss Life Holding and are first callable on 30 September 2026 or at each interest payment date thereafter at the option of the issuer, upon notice and subject to the consent of the Swiss Financial Market Supervisory Authority. The interest has been fixed at 1.75% p.a. until 30 September 2026. If the bonds are not redeemed on 30 September 2031, the interest resets at a rate fixed for the subsequent five years, consisting of the aggregate of the then-prevailing five-year CHF mid-market swap rate vs. SARON and the initial margin of 218.2 bps.

On 22 March 2018, Swiss Life Ltd issued subordinated perpetual callable bonds in the amount of CHF 425 million. The bonds are guaranteed by Swiss Life Holding, have no fixed maturity date and are first callable on 25 September 2024 or at each interest payment date thereafter at the option of the issuer, upon notice and subject to the consent of the Swiss Financial Market Supervisory Authority. The interest has been fixed at 2.00% p.a. until 25 September 2024. If the bonds are not redeemed on 25 September 2024, the interest resets at a rate fixed for the subsequent five years, consisting of the aggregate of the then-prevailing five-year CHF swap rate and the initial margin of 1.842% p.a.

The bonds are classified as equity instruments.

Interest payments for hybrid equity become mandatory depending on other transactions, which are themselves at the discretion of the Swiss Life Group, such as dividend payments. There is no accrual of interest to be recorded for the annual financial statements. The interest net of tax of CHF 11 million in 2023 (2022: CHF 11 million) is accounted for as a deduction from equity.



## Non-controlling interests

Summarised financial information for subsidiaries with material non-controlling interests is as follows.

In CHF million	Swiss Life Banque Privée Paris		TECHNOPARK Real Estate LTD Zürich		Swiss Life Asset Managers Holding (Nordic) AS Oslo	
	2023	2022	2023	2022	2023	2022
Principal place of business	<b>France</b>	France	<b>Switzerland</b>	Switzerland	<b>Norway</b>	Norway
Ownership interests held by non-controlling interests	<b>40.0%</b>	40.0%	<b>33.3%</b>	33.3%	<b>10.0%</b>	10.0%
Voting rights held by non-controlling interests	<b>40.0%</b>	40.0%	<b>33.3%</b>	33.3%	<b>10.0%</b>	10.0%
<b>SUMMARISED FINANCIAL INFORMATION BEFORE INTRAGROUP ELIMINATIONS</b>						
Current assets	<b>2 360</b>	2 405	<b>18</b>	16	<b>17</b>	23
Non-current assets	<b>613</b>	597	<b>231</b>	232	<b>103</b>	116
Current liabilities	<b>-2 483</b>	-2 606	<b>-69</b>	-69	<b>-13</b>	-17
Non-current liabilities	<b>-346</b>	-270	<b>-26</b>	-25	<b>-4</b>	-6
<b>NET ASSETS</b>	<b>144</b>	126	<b>154</b>	154	<b>103</b>	116
Accumulated non-controlling interests	<b>57</b>	50	<b>51</b>	51	<b>10</b>	12
Revenue	<b>244</b>	161	<b>9</b>	11	<b>27</b>	27
Profit or loss	<b>47</b>	25	<b>4</b>	7	<b>5</b>	4
Total comprehensive income	<b>47</b>	25	<b>4</b>	7	<b>5</b>	4
Profit or loss allocated to non-controlling interests	<b>19</b>	10	<b>1</b>	2	<b>0</b>	0
Net cash flows from operating activities	<b>190</b>	-408	<b>5</b>	7	<b>0</b>	3
Net cash flows from investing activities	<b>-1</b>	-1	<b>-</b>	0	<b>-3</b>	0
Net cash flows from financing activities	<b>-23</b>	-6	<b>-2</b>	-1	<b>3</b>	0
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>166</b>	-415	<b>3</b>	6	<b>0</b>	3
Dividends paid to non-controlling interests	<b>-7</b>	-4	<b>-1</b>	-1	<b>-</b>	-

## 23 Capital Management

Swiss Life's objectives when managing capital are as follows: to comply with the legal and regulatory requirements, to manage economic capital, to fulfil the company's rating capital target and to optimise capital and cash remittance efficiency. The company also actively manages the composition and quality of the capital to continuously optimise its capital structure and interest coverage ratio.

### Swiss Solvency Test

The Swiss Solvency Test (SST) is the Swiss legislation which governs the capital requirements of insurance companies and groups. It is a principle-based framework whose main objective is the alignment of the required capital with the underlying risks. The SST capital requirement underpins a high level of confidence that insurers will meet their obligations towards policyholders even in adverse circumstances. Since 1 January 2019 Swiss Life has used the SST standard model with some company-specific adjustments for the determination of the regulatory solvency.

Continuous monitoring of solvency under the SST is conducted on an ongoing basis and calibration is updated based on the full SST calculations as at the beginning of each calendar year.

### Regulatory requirements

Swiss Life reports to the Swiss Financial Market Supervisory Authority FINMA. The reporting covers risk management and solvency, liquidity, legal structure, management organisation and intra-group transactions. The reporting is submitted on an ad-hoc, quarterly, half-yearly or yearly basis depending on the topic and is reviewed on a yearly basis by the statutory auditor according to the legal requirements. As at 31 December 2023 and 2022, Swiss Life was compliant with the legal requirements.

In addition to the Group's solvency requirements, constraints at local level such as Solvency II are considered to address the specific situation of each country and business unit.

### Economic capital

The value of a life insurance company for its shareholders comprises the economic net worth and the present value of future profits. The optimal amount of economic capital an insurance company needs to hold in order to maximise the company value is based on a risk/reward trade-off. For risk and capital management decisions, Swiss Life uses an integrated approach. The economic risk capital is determined bottom-up for each large business unit and takes into account market risk, credit risk and insurance risk. These risks are calculated on the basis of loss distributions using a specified risk measure. The overall capital requirement is obtained by taking into consideration respective diversification effects.

Economic and statutory capital requirements and the profit target are the main elements determining the risk budgets. Based on the overall risk budget set by the Investment and Risk Committee of the Board of Directors, the Group Risk Committee of the Corporate Executive Board defines the risk limits for the particular business units. Adherence to these limits is checked on an ongoing basis.

### **Standard & Poor's rating capital**

In Standard & Poor's risk-based capital model, the total adjusted capital (TAC) is the measure used for available capital. TAC is set against the capital required given the company's target rating category (target capital). The calculation of target capital takes into account, in particular, insurance risks, asset value volatility and credit risks. Swiss Life has established a target capital level in line with its rating ambition. Within the capital analysis, in addition to assessing capital adequacy, Standard & Poor's also evaluates the quality of capital with respect to its structure. Capital adequacy is monitored on an ongoing basis according to Standard & Poor's capital model.

### **Managing the capital structure and flows**

The Group has defined a reference capital structure based on IFRS Accounting Standards with the goal of optimising the return on equity and the interest coverage ratio, while taking into account restrictions such as regulatory and rating agency targets. The capital structure components include shareholders' equity, CSM after taxes, hybrid capital and senior debt. The Swiss Life Group seeks to maintain its capital structure close to the reference levels.

Swiss Life Holding is the ultimate parent of all of the Group's legal entities. Capital and cash held at Swiss Life Holding have the highest fungibility. Therefore, the Group aims to hold an appropriate capital buffer at the holding level. Under consideration of legal and regulatory restrictions, internal limits and local capital buffers, the legal entities of the Group transfer cash and capital to Swiss Life Holding, in the form of dividends, interest on loans and fees (cash remittance). Capital at Swiss Life Holding is used as a buffer to ensure financial flexibility of the Group, to pay dividends to shareholders, to execute potential share buybacks and to finance growth.

### **Capital planning**

Capital planning is an integral part of the Group's yearly mid-term plan. Intercompany and external capital flows are planned based on the Group's objectives and according to the frameworks set out above. In this context, the Swiss Life Group also plans to fund transactions in accordance with its reference capital structure and its debt maturity profile.

## 24 Acquisitions and Disposals of Subsidiaries

### Assets and liabilities from acquisitions

In CHF million

	Notes	2023	2022
<b>CONSIDERATION</b>			
Cash consideration		58	133
Contingent consideration arrangement(s)		5	1
<b>TOTAL CONSIDERATION</b>		<b>63</b>	<b>134</b>
<b>ACQUISITION-RELATED COSTS</b>			
Other expenses		0	0
<b>TOTAL</b>		<b>0</b>	<b>0</b>
<b>IDENTIFIABLE ASSETS ACQUIRED AND LIABILITIES ASSUMED</b>			
Cash and cash equivalents		5	139
Loans and receivables		–	89
Financial assets at amortised cost		3	–
Investments in associates		3	3
Reinsurance contract assets	16	–	1 602
Property and equipment	12	0	4
Intangible assets	13	9	17
Income taxes and other assets		–	10
Other financial liabilities		–6	–54
Insurance contract liabilities incl. investment contracts with discretionary participation		–	–1 688
Employee benefit liabilities		0	–17
Deferred income tax liabilities		–3	–
Provisions	21	–	–7
Other liabilities		–1	–15
<b>TOTAL IDENTIFIABLE NET ASSETS</b>		<b>10</b>	<b>83</b>
Goodwill		53	51
<b>TOTAL</b>		<b>63</b>	<b>134</b>
<b>ACQUIRED FINANCIAL ASSETS AT AMORTISED COST</b>			
Fair value		3	89
Gross contractual amounts receivable		3	89
Estimated uncollectible cash flows		0	0

In September 2023, the Swiss Life Group acquired two financial advisory businesses in the United Kingdom.

In January 2023, the Swiss Life Group acquired 100% of the shares of fb research GmbH, based in Hanover, Germany, and a financial advisory business in Slovakia.

On 10 December 2021 Swiss Life and Swiss Re announced a long-term partnership for European employee benefits solutions. The partnership aims to provide biometric risk solutions to corporates. In this context, on 1 July 2022, Swiss Life acquired 100% of the shares of elipsLife from Swiss Re and simultaneously entered into a long-term reinsurance arrangement with Swiss Re. elipsLife, headquartered in Liechtenstein and other locations in various European countries, is an insurance company for institutional clients such as pension funds and corporates. The company focuses on insurance products that cover the financial consequences of death and disability. With that, Swiss Life International further strengthens its presence in core employee benefits markets and scales its operational platform

### Assets and liabilities from disposals

In CHF million		
	2023	2022
<b>CONSIDERATION</b>		
Consideration received in cash	43	57
<b>TOTAL CONSIDERATION</b>	<b>43</b>	<b>57</b>
<b>ASSETS AND LIABILITIES DISPOSED</b>		
Cash and cash equivalents	6	4
Financial assets measured at fair value through other comprehensive income	-	0
Financial assets measured at amortised cost	1	6
Property and equipment	-	5
Intangible assets	-	6
Inventory property and other assets	198	56
Mortgage loans, deposits and other financial liabilities	-200	-20
Employee benefit liabilities	-	-52
Current income tax liabilities	0	-
Provisions	-	0
Other liabilities	-10	-2
<b>NET ASSETS DISPOSED OF</b>	<b>-5</b>	<b>3</b>
<b>GAIN/LOSS ON DISPOSALS</b>		
Consideration received	43	57
Net assets disposed of	5	-3
Fair value of retained equity interest(s)	6	-
Amounts recognised in other comprehensive income	0	-1
Non-controlling interests	0	-
<b>GAIN (+)/LOSS (-) ON DISPOSALS</b>	<b>53</b>	<b>53</b>

In December 2023, Swiss Life sold its share in four real estate project development units in Germany.

In October 2022, Swiss Life sold the facility management service provider Livit FM Services AG to ISS Facility Services. In November 2022, Swiss Life sold Cegema to the Kereis Group.

## 25 Related Party Transactions

### Consolidated statement of income

In CHF million					
	Associates	Key management personnel	Other	Total	Total
				2023	2022
Asset management and other commission income	1	–	–	1	1
Net investment result	0	–	–	0	0
Other income	0	–	–	0	1
Other expenses	–1	–	–	–1	–

### Consolidated balance sheet

In CHF million					
	Associates	Key management personnel	Other	Total	Total
				31.12.2023	31.12.2022
Financial assets	12	–	–	12	12
Other assets	–	–	–	–	0
Other financial liabilities	–1	–	–	–1	–1

For the years ended 31 December 2023 and 2022, no impairment allowance has been made for doubtful debts in respect of the amounts owed by related parties. This assessment is undertaken each financial year by examining the financial position of the related party and the market in which the related party operates.

## Guarantees and commitments

In CHF million					
	Associates	Key management personnel	Other	Total	Total
				31.12.2023	31.12.2022
Financial guarantees issued	5	–	–	5	–
Commitments	–	–	0	0	0

## Key management compensation

In CHF million		
	2023	2022
Short-term employee benefits	14	14
Post-employment benefits	2	2
Equity-settled share-based payments	5	5
<b>TOTAL</b>	<b>21</b>	<b>21</b>

Key management comprises the members of the Board of Directors of Swiss Life Holding and the members of the Corporate Executive Board of Swiss Life Holding. These individuals have the authority and responsibility for planning, directing and controlling the activities of the Swiss Life Group, directly or indirectly.

The details regarding key management compensation in accordance with Article 734 – 734f of the Swiss Code of Obligations are set out in the Compensation Report, which forms part of the Corporate Governance section of the Annual Report 2023 of the Swiss Life Group.

## *26 Fair Value Measurements*

For reporting purposes, a fair value hierarchy is established that categorises the inputs to valuation techniques used to measure fair value into level 1, 2 or 3. The fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1 inputs) and the lowest priority to unobservable inputs (level 3 inputs).

The fair value of assets or liabilities included in level 1 is based on unadjusted quoted prices in active markets for identical assets or liabilities. The fair value of assets or liabilities which are not traded in an active market is determined using valuation techniques. If all significant inputs to these valuation techniques are observable (directly and indirectly) in the market, the assets or liabilities are included in level 2.

If one or more significant inputs to these valuation techniques are not observable in the market, the assets or liabilities are included in level 3. Such inputs may include information that is derived through extrapolation which is not substantiated by observable market data or that reflects own assumptions about what market participants would use in pricing the asset or liability.

### **26.1 Assets and liabilities measured at fair value on a recurring basis**

#### **26.1.1 Financial instruments**

As a general rule, fair values of financial instruments are based on quoted prices sourced from well-known independent price providers such as Bloomberg. Model-based level 2 and level 3 valuations of financial instruments are applied to a minority of the assets.



## Fair value hierarchy

In CHF million								
	Quoted prices (level 1)		Valuation technique - observable inputs (level 2)		Valuation technique - unobservable inputs (level 3)		Total	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022
<b>FINANCIAL ASSETS</b>								
<b>Derivatives</b>								
Currency	-	-	1 741	1 497	-	-	1 741	1 497
Interest rate	0	7	302	1 871	-	-	302	1 877
Equity	668	1 733	38	19	-	-	706	1 752
<b>Total derivatives</b>	<b>668</b>	<b>1 740</b>	<b>2 081</b>	<b>3 386</b>	<b>-</b>	<b>-</b>	<b>2 749</b>	<b>5 126</b>
<b>Debt instruments</b>								
Governments and supranationals	34 060	34 481	3 043	2 825	-	-	37 102	37 306
Corporates	41 931	38 885	2 708	2 942	993	112	45 632	41 939
Other	-	2	-	27	93	20	93	49
<b>Total debt instruments</b>	<b>75 991</b>	<b>73 368</b>	<b>5 751</b>	<b>5 795</b>	<b>1 086</b>	<b>132</b>	<b>82 826</b>	<b>79 293</b>
<b>Equity instruments</b>								
Equity securities	10 505	9 934	28	26	636	629	11 168	10 589
Investment funds	29 901	30 408	2 481	1 389	3 772	4 189	36 153	35 987
Alternative investments	67	87	27	54	8 058	6 938	8 152	7 080
<b>Total equity instruments</b>	<b>40 472</b>	<b>40 429</b>	<b>2 536</b>	<b>1 470</b>	<b>12 466</b>	<b>11 756</b>	<b>55 474</b>	<b>53 655</b>
<b>TOTAL FINANCIAL ASSETS</b>	<b>117 131</b>	<b>115 536</b>	<b>10 368</b>	<b>10 651</b>	<b>13 551</b>	<b>11 888</b>	<b>141 050</b>	<b>138 076</b>
<b>INVESTMENTS IN ASSOCIATES</b>								
Associates at fair value through profit or loss	-	-	-	-	66	72	66	72
<b>FINANCIAL LIABILITIES</b>								
<b>Derivatives</b>								
Currency	-	-	281	437	-	-	281	437
Interest rate	7	-	623	2 218	-	-	630	2 218
Equity	326	546	2	8	-	-	328	554
Other	-	-	26	9	-	-	26	9
<b>Total derivatives</b>	<b>333</b>	<b>546</b>	<b>931</b>	<b>2 672</b>	<b>-</b>	<b>-</b>	<b>1 265</b>	<b>3 218</b>
Investment contracts without discretionary participation	-	-	18 162	18 525	-	-	18 162	18 525
Third-party interests in consolidated investment funds	-	-	1 162	1 103	3 628	2 991	4 789	4 093
Other financial liabilities	-	-	21	-	-	-	21	-
<b>TOTAL FINANCIAL LIABILITIES</b>	<b>333</b>	<b>546</b>	<b>20 275</b>	<b>22 300</b>	<b>3 628</b>	<b>2 991</b>	<b>24 236</b>	<b>25 837</b>

The fair value hierarchy of assets for the account and risk of the Swiss Life Group's customers is consistent with the categorisation of assets for the account and risk of the Swiss Life Group.

The following sections outline the valuation techniques and significant inputs used in the fair value measurement of financial instruments categorised within level 2 and level 3 of the fair value hierarchy.

#### **26.1.1.1 Level 2: Valuation techniques and inputs**

Level 2 financial instruments carried at fair value include debt instruments, equity securities, investment funds, alternative investments and over-the-counter derivatives.

##### *26.1.1.1.1 Debt instruments*

Debt instruments categorised as level 2 of the fair value hierarchy comprise government, supra-national and corporate bonds for which prices are only available on an irregular basis or with a significant time lag. The price for such assets is obtained from an independent, acknowledged market data provider, which refers to quotes of recent transactions with the same or similar actively traded bonds and systematically derives a comparable price for those less liquid securities.

##### *26.1.1.1.2 Equity securities*

Equity securities categorised as level 2 of the fair value hierarchy comprise unlisted equities for which the prices are not available in the exchange market. The instruments are evaluated by counterparties or third-party independent agencies based on market-consistent valuation parameters.

##### *26.1.1.1.3 Investment funds*

Some fair value measurements of fund units, including unlisted fixed income funds, are only available on an irregular basis and are therefore categorised as level 2. Prices are provided by independent external market data providers who measure the fair value using market-consistent parameters.

##### *26.1.1.1.4 Alternative investments*

Alternative investments classified as level 2 assets comprise hedge funds of funds and leveraged loans funds based on third-party quotes substantiated by observable market data, such as recent transactions or valuation techniques that reflect the market participants' assumptions. The level 2 classification is chosen because those funds maintain an irregular basis of price and are evaluated with some time lag.

##### *26.1.1.1.5 Over-the-counter derivatives*

Level 2 fair values of over-the-counter derivatives on currencies, interest rates and equities are based on theoretical valuations with observable market data from well-known data providers as inputs. The fair value measurement is based on acknowledged, well-established models.

#### 26.1.1.1.5.1 Currency derivatives

- Foreign currency options are valued on the basis of the Garman-Kohlhagen model with the spot foreign exchange rate, the interest rates of the underlying currencies and the foreign exchange rate volatility as main inputs.
- The fair value of foreign currency forwards is derived from the foreign exchange spot rate and actively traded foreign exchange ticks.

#### 26.1.1.1.5.2 Interest rate derivatives

- Interest rate swaps are valued on a discounted cash flow basis. Main inputs used to derive the discount factors and forward curves are the risk-free reference rate curves.
- Swaptions are theoretically valued with a model based on normal distributed interest rates. Main inputs are the current par swap rate and the implied volatility that is derived from observable volatility curves.
- Forward bonds are valued on a cost-of-carry basis using the discounted cash flow method. Main inputs to calculate the current forward rate are the spot price of the underlying bond and the discount factors to coupon payment dates/maturity date.

#### 26.1.1.1.5.3 Equity derivatives

Over-the-counter equity-index options are valued using the Black-Scholes model. Main inputs are the current spot value and the dividend yield of the underlying index. The implied volatility is taken from similar exchange-traded equity index options.

#### 26.1.1.1.5.4 Other derivatives

Other derivatives mainly comprise credit default swap indices. CDS indices are valued using the discounted cash flow method for the fee and the contingent leg. Main inputs for the valuation are the swap curve and the CDS par spreads quoted in the market.

In the exceptional case that a theoretical valuation of an OTC derivative is not available in Swiss Life's asset management system, the fair value is provided by counterparties. The appropriateness of such quotes is validated by Swiss Life based on established models using observable market data as input.

### 26.1.1.2 Level 3: Valuation techniques and inputs

The exposure of level 3 financial instruments primarily consists of the following categories.

#### 26.1.1.2.1 Debt instruments

Debt instruments categorised as level 3 of the fair value hierarchy mainly comprise infrastructure loans. For these loans the yield-calibration method is applied. The yield for the discounting of the cash flows is adjusted for changes in the risk-free rate, changes in credit markets and changes in credit quality. The adjusted yield is applied to the remaining cash flows to determine the fair value of the infrastructure loans.

#### 26.1.1.2.2 Equity securities

The fair values of equity securities, which are not traded in an active market and are determined using unobservable inputs, classify as level 3 within the fair value hierarchy. These fair values are based on generally accepted valuation techniques. Valuation techniques aim at using a maximum of market inputs and include discounted cash flow analysis (e.g. profit situation, investment plans, investment property) and other valuation techniques commonly used by market participants.

#### *26.1.1.2.3 Investment funds*

Level 3 fair values of investment funds are primarily related to real estate funds. The valuation of the underlying property investments is done by independent appraisers using generally accepted valuation techniques (mainly discounted cash flow). The appraisers consider the general economic situation and the individual condition of the property investments. Main input factors applied in the discounted cash flow method are estimates on rental income and vacancies, projections of non-recoverable running costs (e.g. property taxes), maintenance costs and risk-adjusted discount rates, which are determined individually for each property.

#### *26.1.1.2.4 Alternative investments*

The fair values of private equity and infrastructure equity investments are based on generally accepted valuation techniques. Valuation techniques use a maximum of market inputs and include the use of comparable recent arm's length transactions, discounted cash flow analysis and other valuation techniques commonly used by market participants. Because of the inherent valuation uncertainty, those estimated fair values may differ significantly from the values that would be used if a ready market for the financial assets existed, and those differences could be material. The fair values are determined by the general partner in the partnership and reviewed by management. In determining the fair value of fund investments, the partnership considers the funds as transparent holding vehicles. The fair values of the underlying investments are determined using the general partner valuation. These fair value measurements are generally categorised as level 3 within the fair value hierarchy.

To measure the fair value of hedge funds for which no quoted market price is available, valuation techniques are used that take into account the market value of the underlying assets, transaction prices and other information.

#### *26.1.1.2.5 Investments in associates*

The valuation methods of investments in associates categorised as level 3 of the fair value hierarchy are identical to the methods outlined for level 3 real estate funds.

### **26.1.2 Financial liabilities**

#### **26.1.2.1 Investment contracts without discretionary participation**

The fair value of investment contracts, which are carried at fair value, is measured using market-consistent, risk-neutral economic option price models, i.e. Monte Carlo simulations based on scenarios of capital market variables (share price and interest rate indices, interest rates and foreign currency rates). These inputs to fair value measurements are generally categorised as level 2 within the fair value hierarchy.

### 26.1.3 Investment property and owner-occupied property (UI in VFA)

The following table shows the fair value hierarchy of investment property. Own-use property that represents an underlying item in direct participating contracts is also included.

In CHF million	Quoted prices (level 1)		Valuation technique - observable inputs (level 2)		Valuation technique - unobservable inputs (level 3)		Total	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022		
Commercial	-	-	-	-	20 627	19 673	20 627	19 673
Residential	-	-	-	-	11 064	11 892	11 064	11 892
Mixed use	-	-	-	-	9 748	11 334	9 748	11 334
TOTAL INVESTMENT PROPERTY AND OWNER-OCCUPIED PROPERTY (UI IN VFA)	-	-	-	-	41 438	42 899	41 438	42 899

#### 26.1.3.1 Level 3: Valuation techniques and inputs

Discounted cash flow models used for investment property and own-use property that represents an underlying item in direct participating contracts consider the present value of net cash flows to be generated from the property, taking into account expected rent growth rate, vacancy rate, rent-free periods, other costs not paid by tenants, maintenance costs and investment plans. The expected net cash flows are discounted using risk-adjusted discount rates. Location- and property-related criteria are reflected in the discount rate for each property. The criteria reflect the micro- and macro-location characteristics as well as the relevant parameters of the current management situation.

Trends in fair value are determined by various fundamental parameters. A distinction has to be made between property-specific factors and exogenous factors that relate to the real estate and finance market environments. Changes in the property management situation on both the income and the cost side directly trigger an adjustment in the reported market value. Key determinants are new and expiring leases, change in the vacancy situation, as well as movements in running, maintenance and repair costs. Developments in the relevant local real estate market have an impact on the calculation of potential rental values. Changes in the capital or transaction markets have an influence on discount rates. Property ageing is another key factor.

## Significant unobservable inputs

	Switzerland		Other countries	
	2023	2022	2023	2022
Rent growth p.a.	0.5 – 3.0%	0.4 – 2.8%	-	-
Long-term vacancy rate	2.5 – 4.5%	3.5 – 6.4%	-	-
Discount rate	1.95 – 3.8%	1.85 – 3.8%	2.4 – 5.5%	2.4 – 5.5%
Market rental value p.a. (price/m <sup>2</sup> /year)	CHF 290 – 328	CHF 277 – 317	EUR 85 – 740	EUR 79 – 500

Significant increases or decreases in estimated rental value and rent growth per annum would result in a higher or lower fair value of investment property. Significant decreases or increases in the discount rate would result in a higher or lower fair value. The following sensitivity information shows how the fair value of investment property would have been affected if changes in certain parameters that are used in the discounted cash flow model for the determination of fair value had occurred. At 31 December 2023, if rental income that can be earned in the long term had decreased by 5%, the fair value of investment property would have been CHF 2584 million lower (2022: CHF 2879 million). At 31 December 2023, if discount rates had been 10 basis points higher, the fair value of investment property would have been CHF 1327 million lower (2022: CHF 1564 million).

**26.1.4 Deferred application of IFRS 9**

Financial assets that on a specific date give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding meet the SPPI criterion. The fair value of such assets and those that do not meet the SPPI criterion as at 31 December 2022 as well as the change in fair value in 2022 are disclosed in the following table.

In CHF million	Change in the fair value	Fair value
<b>DEBT INSTRUMENTS THAT MEET THE SPPI CRITERION</b>		
Governments and supranationals	-15 382	37 468
Corporates	-6 669	40 300
Other	-992	12 406
<b>TOTAL</b>	<b>-23 043</b>	<b>90 173</b>
<b>DEBT INSTRUMENTS THAT DO NOT MEET THE SPPI CRITERION</b>		
Governments and supranationals	-24	57
Corporates	-205	1 387
Other	-5	27
<b>TOTAL</b>	<b>-234</b>	<b>1 471</b>
<b>DEBT INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS</b>		
Debt instruments managed on a fair value basis	-28	374
Debt instruments for the account and risk of the Swiss Life Group's customers	-515	7 782
<b>TOTAL</b>	<b>-543</b>	<b>8 156</b>

The fair value and gross carrying amount of debt instruments that meet the SPPI criterion and have a credit rating below investment grade as at 31 December 2022 are disclosed in the following table.

In CHF million	Gross carrying amount	Fairvalue
<b>DEBT SECURITIES</b>		
Governments and supranationals	465	465
Corporates	538	538
Other	2	2
<b>TOTAL</b>	<b>1 004</b>	<b>1 004</b>
<b>MORTGAGES</b>		
Commercial	-	-
Residential	5	5
<b>TOTAL</b>	<b>5</b>	<b>5</b>
<b>OTHER LOANS AND RECEIVABLES</b>		
Governments and supranationals	4	4
Corporates	4 139	4 139
Other	70	37
<b>TOTAL</b>	<b>4 212</b>	<b>4 179</b>

### 26.1.5 Reconciliation of fair value measurements categorised within level 3

The following tables show a reconciliation from the opening balances to the closing balances for fair value measurements categorised within level 3 of the fair value hierarchy.

#### Assets measured at fair value based on level 3 for the year 2023

In CHF million

	Derivatives	Debt instruments		Equity securities, investment funds and alternative investments		Investment property and owner-occupied property (UI in VFA)	Total
		At fair value through profit or loss	Fair value through other comprehensive income	At fair value through profit or loss <sup>1</sup>	Fair value through other comprehensive income		
Balance as at 1 January	-	26	106	10 565	1 263	42 899	54 859
Adjustment on initial application of IFRS 9	-	46	621	1 263	-1 263	-	666
Balance as at 1 January after adjustment	-	71	727	11 828	-	42 899	55 525
Total gains/losses recognised in profit or loss	-	5	-13	34	-	-880	-854
Total gains/losses recognised in other comprehensive income	-	-	-12	-	-	-	-12
Additions	-	120	405	2 631	-	1 285	4 442
Disposals	-	-1	-218	-1 407	-	-1 214	-2 839
Transfers into level 3	-	115	-	7	-	-	122
Transfers out of level 3	-	-6	-54	0	-	-	-60
Foreign currency translation differences	-	-10	-46	-561	-	-651	-1 269
<b>BALANCE AS AT END OF PERIOD</b>	-	<b>296</b>	<b>790</b>	<b>12 532</b>	-	<b>41 438</b>	<b>55 055</b>
Unrealised gains/losses recognised in profit or loss for assets held at the end of the period	-	5	-12	172	-	-932	-767

<sup>1</sup> Including associates at fair value through profit or loss

#### Assets measured at fair value based on level 3 for the year 2022

In CHF million

	Derivatives	Debt instruments		Equity securities, investment funds and alternative investments		Investment property and owner-occupied property (UI in VFA)	Total
		At fair value through profit or loss	Available for sale	At fair value through profit or loss <sup>1</sup>	Available for sale		
Balance as at 1 January	-	18	122	9 838	1 232	41 935	53 146
Total gains/losses recognised in profit or loss	-	0	-3	199	-124	1 034	1 106
Total gains/losses recognised in other comprehensive income	-	-	-8	-	189	-	181
Additions	-	9	0	2 348	511	2 030	4 897
Disposals	-	-1	-1	-1 501	-489	-1 574	-3 568
Transfers out of level 3	-	-	-	-	-3	-	-3
Foreign currency translation differences	-	-1	-4	-318	-53	-527	-902
<b>BALANCE AS AT END OF PERIOD</b>	-	<b>26</b>	<b>106</b>	<b>10 565</b>	<b>1 263</b>	<b>42 899</b>	<b>54 859</b>
Unrealised gains/losses recognised in profit or loss for assets held at the end of the period	-	0	-4	207	-7	904	1 101

<sup>1</sup> Including associates at fair value through profit or loss



During 2023, debt securities of CHF 740 million (2022: CHF 646 million) were transferred from level 1 into level 2 as prices are based on a model, or due to reduced frequency of price quotations. In addition, debt securities of CHF 516 million (2022: CHF 52 million) and investment funds of CHF 2 million were transferred from level 2 into level 1 due to new liquid price sources. In 2022, assets for the account and risk of the Swiss Life Group's customers of CHF 130 million were transferred from level 2 into level 1 due to available quoted prices.

The transfers between the levels of the fair value hierarchy were made at the end of the reporting period.

### Liabilities measured at fair value based on level 3

In CHF million	Derivatives		Investment contracts without discretionary participation features		Third-party interests in consolidated investment funds		Total	
	2023	2022	2023	2022	2023	2022	2023	2022
	Balance as at 1 January	-	-	-	-	2 991	3 208	2 991
Total gains/losses recognised in profit or loss	-	-	-	-	-33	137	-33	137
Additions	-	-	-	-	892	231	892	231
Disposals	-	-	-	-	-129	-494	-129	-494
Foreign currency translation differences	-	-	-	-	-92	-92	-92	-92
<b>BALANCE AS AT END OF PERIOD</b>	-	-	-	-	<b>3 628</b>	<b>2 991</b>	<b>3 628</b>	<b>2 991</b>
Unrealised gains/losses recognised in profit or loss for liabilities held at the end of the period	-	-	-	-	-33	125	-33	125

#### 26.1.5.1 Gains/losses recognised in profit or loss

Gains/losses on level 3 fair value measurements recognised in profit or loss are presented in the income statement as follows.

In CHF million	Financial assets measured at fair value through other comprehensive income		Financial instruments measured at fair value through profit or loss		Investment property and owner-occupied property (UI in VFA)	
	2023	2022	2023	2022	2023	2022
	<b>ASSETS</b>					
Total gains/losses recognised in profit or loss	-13	-127	39	199	-880	1 034
Unrealised gains/losses recognised in profit or loss for assets held at the end of the period	-12	-11	177	207	-932	904
<b>LIABILITIES</b>						
Total gains/losses recognised in profit or loss	-	-	33	-137	-	-
Unrealised gains/losses recognised in profit or loss for liabilities held at the end of the period	-	-	33	-125	-	-

## 26.2 Fair value of financial instruments carried at amortised cost

The following table shows the carrying amounts and fair values of those financial assets and liabilities not measured at fair value in the Group's balance sheet.

In CHF million	Carrying amount		Fairvalue	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022
<b>ASSETS</b>				
Debt securities	1	733	1	805
Mortgage loans	11 586	12 034	11 071	10 700
Infrastructure loans	–	731	–	667
Other loans	3 850	3 375	3 827	3 375
Receivables <sup>1</sup>	3 521	2 867	3 521	2 867
<b>LIABILITIES</b>				
Investment contracts without discretionary participation <sup>1</sup>	39	20	39	20
Borrowings	4 195	4 409	4 239	4 372
Other financial liabilities <sup>1,2</sup>	14 057	15 043	14 057	15 043

<sup>1</sup> Carrying amount approximates fair value.

<sup>2</sup> Excluding third-party interests in consolidated investment funds

### Fair value hierarchy

In CHF million	Quoted prices (level 1)		Valuation technique – observable inputs (level 2)		Valuation technique – unobservable inputs (level 3)		Total fairvalue	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022
<b>ASSETS</b>								
Debt securities	–	719	1	86	–	–	1	805
Mortgage loans	–	–	–	–	11 071	10 700	11 071	10 700
Infrastructure loans	–	–	–	–	–	667	–	667
Other loans	–	–	2 723	2 444	1 104	931	3 827	3 375
<b>LIABILITIES</b>								
Borrowings	4 057	2 290	181	2 082	–	–	4 239	4 372

#### 26.2.1 Receivables, investment contracts and other financial liabilities

The carrying amounts of receivables and other financial liabilities represent a reasonable estimate of fair value as the effect of discounting is immaterial and changes in credit risk are not significant. Such instruments include insurance receivables and payables, demand and short-term deposits and repurchase agreements. The carrying amount of investment contracts without discretionary participation approximates the fair value at reporting date. The disclosure of the fair value hierarchy is not applicable for these instruments.

## **26.2.2 Debt securities**

### **26.2.2.1 Level 1**

In 2022, this category consisted of debt securities reclassified from financial assets available for sale due to the disappearance of an active market and where the market has become active again. Additionally, debt securities not quoted in an active market at initial recognition and where the market has become active again were included in this category.

### **26.2.2.2 Level 2**

Debt instruments categorised as level 2 of the fair value hierarchy comprise corporate bonds for which prices are only available on an irregular basis or with a significant time lag. The price for such assets is obtained from an independent, acknowledged market data provider, which refers to quotes of recent transactions with the same or similar actively traded bonds and systematically derives a comparable price for those less liquid securities.

## **26.2.3 Mortgage loans**

### **26.2.3.1 Level 3**

The fair values of mortgage loans are estimated using the discounted cash flow method. The discount factors are derived from the SARON swap curve and a flat spread. Contract-specific spreads are based on an internal model that covers both risk and administration costs. Main inputs to that model are characteristics of the underlying property, the financial situation of the debtor and the duration of the contract. If no contract-specific spread is available, a standard spread is applied that shall cover the marketability disadvantages and the administration costs, as mortgages are less standardised and tradable than exchange-traded bonds.

## **26.2.4 Infrastructure loans**

### **26.2.4.1 Level 3**

For infrastructure loans the yield-calibration method is applied. The yield for the discounting of the cash flows is adjusted for changes in the risk-free rate, changes in credit markets and changes in credit quality. The adjusted yield is applied to the remaining cash flows to determine the fair value of the infrastructure loans.

## **26.2.5 Other loans**

The carrying amount of other loans represents a reasonable estimate of fair value as the effect of discounting is immaterial and changes in credit risk are not significant. They mainly include short-term amounts due from banks and customer loans. The disclosure of the fair value hierarchy is not applicable for these instruments.

## **26.2.6 Borrowings**

### **26.2.6.1 Level 1**

This category consists of senior bonds and hybrid debt listed on the stock exchange.

### **26.2.6.2 Level 2**

Privately placed hybrid debt is categorised as level 2. The fair value of Swiss Life's privately placed hybrid debt (subordinated step-up loans) is calculated as the present value of the prospective cash flows to the lenders. The discount rate used for the calculation consists of a relevant government bond rate plus a credit spread.

## 27 Offsetting Financial Assets and Liabilities

The Swiss Life Group enters into separate collateral management and netting agreements with counterparties to manage the credit risks associated with repurchase and reverse repurchase transactions, securities lending and over-the-counter and exchange-traded derivatives transactions. These agreements and similar arrangements generally enable the counterparties to set off liabilities in connection with the respective agreement against assets received in the event that the counterparty to the transaction is unable to fulfil its contractual obligations. The right to setoff is a legal right to settle or otherwise eliminate all or a portion of an amount due by applying an amount receivable from the same counterparty against it to reduce credit exposure.

The following financial assets and liabilities are subject to offsetting, enforceable master netting arrangements and similar agreements.

### Offsetting financial assets

in CHF million	Derivatives		Reverse repurchase agreements		Other financial instruments		Total	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022
Gross amounts of recognised financial assets before offsetting	2 749	5 126	1 775	227	100	-	4 624	5 353
Gross amounts of recognised financial liabilities set off	-	0	-	-	-	-	-	0
<b>NET AMOUNTS PRESENTED IN THE BALANCE SHEET</b>	<b>2 749</b>	<b>5 126</b>	<b>1 775</b>	<b>227</b>	<b>100</b>	<b>-</b>	<b>4 624</b>	<b>5 353</b>
Related amounts not set off in the balance sheet:								
Financial liabilities	-277	-421	-	-	-	-	-277	-421
Collateral received	-2 170	-4 509	-1 775	-227	-	-	-3 945	-4 736
<b>Net amounts</b>	<b>302</b>	<b>196</b>	<b>0</b>	<b>-</b>	<b>100</b>	<b>-</b>	<b>403</b>	<b>196</b>

### Offsetting financial liabilities

In CHF million	Derivatives		Repurchase agreements		Other financial instruments		Total	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022
Gross amounts of recognised financial liabilities before offsetting	1 265	3 218	3 144	2 887	12	-	4 421	6 105
Gross amounts of recognised financial assets set off	-	-	-	-	-	-	-	-
<b>NET AMOUNTS PRESENTED IN THE BALANCE SHEET</b>	<b>1 265</b>	<b>3 218</b>	<b>3 144</b>	<b>2 887</b>	<b>12</b>	<b>-</b>	<b>4 421</b>	<b>6 105</b>
Related amounts not set off in the balance sheet:								
Financial assets	-277	-421	-	-	-	-	-277	-421
Collateral pledged	-628	-2 685	-3 113	-2 847	-	-	-3 741	-5 532
<b>Net amounts</b>	<b>359</b>	<b>112</b>	<b>31</b>	<b>40</b>	<b>12</b>	<b>-</b>	<b>403</b>	<b>152</b>

## 28 Guarantees and Commitments

In CHF million

	31.12.2023	31.12.2022
Financial guarantees <sup>1</sup>	15	14
Loan commitments	297	378
Capital commitments for alternative investments	123	568
Capital commitments for real estate investments	378	611
Other capital commitments	123	138
Contractual obligations to purchase or construct investment property	728	1 077
Commitments to construct inventory property	178	261
Other contingent liabilities and commitments	75	147
<b>TOTAL</b>	<b>1 917</b>	<b>3 195</b>
<sup>1</sup> Of which relating to investments in associates	5	-

### Financial guarantees

The Group has issued financial guarantees and similar instruments. Financial guarantees provide for specified payments to be made to reimburse the holder for a loss incurred in the event that a client fails to make payment when due.

### Loan commitments

The Group has also entered into irrevocable commitments to extend credit in the form of loans and other instruments. They represent undrawn credit lines which are available to clients to secure their liquidity needs. With respect to credit risk, these commitments are contingent upon clients maintaining certain credit standards, and the Group monitors its exposure on a regular basis.

The total amount of credit commitments includes commitments to lend at fixed rates, which expose the Group to interest rate risk. These commitments are entered into for restricted periods of time. As at 31 December 2023, committed principal amounts totalled CHF 75 million for commitments in Swiss francs (31.12.2022: CHF 89 million) and CHF 107 million for commitments in euro (31.12.2022: CHF 158 million). The range of committed interest rates is 0.70% to 3.47% for commitments in Swiss francs and 1.15% to 3.62% for commitments in euro.

### Capital commitments for real estate and alternative investments

They represent unfunded commitments to make investments in direct private equity, private equity funds, infrastructure and hedge funds. Such commitments do not involve credit or market risk, as the Group purchases investments at market value at the time the commitments are invoked.

**Other capital commitments**

They represent agreements to provide liquidity to protection funds in the insurance industry, commitments to make investments in real estate funds and other commitments.

**Contractual obligations to purchase or construct investment property**

They mainly relate to projects for the purchase or construction of investment property in Switzerland and Germany.

**Contractual obligations to construct inventory property**

Contractual obligations for repairs and maintenance of inventory property are included in this line item and amounted to CHF 51 million as at 31 December 2023 (31.12.2022: CHF 109 million).

**Other contingent liabilities and commitments**

The Group is involved in various legal proceedings, claims and litigation generally relating to its insurance operations. The outcome of such current legal proceedings, claims and litigation could have a material effect on operating results or cash flows when resolved in a future period. However, in the opinion of the management these matters are adequately provided for as at the balance sheet date.

It had been announced in the media release of 14 September 2017 that Swiss Life was engaged in discussions with the US Department of Justice (DOJ) concerning its prior cross-border business with US clients. As a result of the advanced discussions with the DOJ about the resolution of their inquiry, Swiss Life had taken a provision of CHF 70 million charged against the 2020 results to address the financial component of the expected resolution. As disclosed in a press release dated 14 May 2021, Swiss Life reached a resolution with the DOJ. The resolution is in the form of a Deferred Prosecution Agreement (DPA) with a three-year term. The financial payments required as part of this resolution were in line with the provision of CHF 70 million.

## 29 Collateral

### Financial assets pledged as collateral

The following table provides details of financial assets which have been sold or otherwise transferred, but which do not qualify for derecognition because substantially all risks and rewards of ownership are retained. Repurchase agreements and securities lending transactions are discussed in notes 2.2.2.5 and 9. Other securities pledged include debt securities pledged as collateral under reinsurance contracts issued and debt securities pledged as collateral under prime broker contracts to cover margins due in respect of derivative transactions.

In CHF million	Pledged amount		Fairvalue	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022
Securities pledged under repurchase agreements <sup>1</sup>	3 113	3 234	3 113	3 234
Securities lent in exchange for securities received <sup>1</sup>	3 311	755	3 311	755
Other securities pledged	540	543	540	543
<b>TOTAL</b>	<b>6 964</b>	<b>4 533</b>	<b>6 964</b>	<b>4 533</b>
<sup>1</sup> Of which can be sold or repledged by transferee	6 424	3 234	6 424	3 234

### Collateral held

The table below presents marketable securities received from third parties that are not recognised in the balance sheet, but are held as collateral in respect of the following transactions.

In CHF million	Fairvalue	
	31.12.2023	31.12.2022
Securities received under reverse repurchase agreements <sup>1</sup>	1 775	227
Securities received as collateral in exchange for securities lent	3 340	755
Securities received for loans and receivables	759	291
Securities received for reinsurance assets	82	295
Other securities received	32	71
<b>TOTAL</b>	<b>5 987</b>	<b>1 638</b>
<sup>1</sup> Of which sold or repledged	-	-

## *30 Events after the Reporting Period*

There were no events after the reporting period that would require disclosure.



## 31 Scope of Consolidation

### Switzerland

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
Adroit Private Equity AG, Zürich	CH		100.0%	100.0%	Private equity	CHF	5 000 000
aXenta AG, Baden	CH		100.0%	100.0%	Information technology	CHF	150 000
Climatch AG, Zürich	AM		100.0%	100.0%	Services	CHF	100 000
Elips Life AG, Vaduz, Zweigniederlassung Schweiz in Zürich (Branch Elips Life AG), Zürich	IN	from 01.07.2022	100.0%	100.0%	Life insurance		n/a
LIVIT AG, Zürich	AM		100.0%	100.0%	Asset management & Real estate	CHF	3 000 000
Livit FM Services AG, Zürich	AM	until 28.10.2022	–	–			
Oscar Weber AG, Zürich	CH		100.0%	100.0%	Real estate	CHF	5 000 000
Rhein-Wiese AG, Zürich	CH		100.0%	100.0%	Real estate	CHF	160 000 000
SLIM Real Estate Beteiligungen AG, Zürich	AM		89.0%	89.0%	Services	CHF	100 000
Swiss Life AG, Zürich	CH		100.0%	100.0%	Life insurance	CHF	587 350 000
Swiss Life Asset Management AG, Zürich	AM		100.0%	100.0%	Finance	CHF	20 000 000
Swiss Life Capital Holding AG, Zürich	Other		100.0%	100.0%	Holding	CHF	5 514 000
Swiss Life Holding AG, Zürich	Other		–	–	Holding	CHF	2 951 789
Swiss Life Intellectual Property Management AG, Zürich	Other		100.0%	100.0%	Services	CHF	250 000
Swiss Life International Holding AG, Zürich	IN		100.0%	100.0%	Holding	CHF	1 000 000
Swiss Life International Services AG, Ruggell, Zweigniederlassung Zürich (Branch Swiss Life International Services AG), Zürich	IN		100.0%	100.0%	Services		n/a
Swiss Life Investment Management Holding AG, Zürich	AM		100.0%	100.0%	Holding	CHF	50 000 000
Swiss Life Lab AG, Zürich	CH		100.0%	100.0%	Information technology	CHF	100 000
Swiss Life Pension Services AG, Zürich	CH	until 16.06.2023	–	–			
Swiss Life Private Equity Partners AG, Zürich	AM		100.0%	100.0%	Asset management	CHF	250 000
Swiss Life REF (CH) ESG European Properties (formerly Swiss Life REF (CH) European Properties), Zürich	CH		44.8%	44.8%	Investment funds	EUR	583 333 100
Swiss Life Schweiz Holding AG, Zürich	CH		100.0%	100.0%	Holding	CHF	250 000
Swiss Life Select Schweiz AG, Zug	CH		100.0%	100.0%	Services	CHF	5 600 000
SwissFEX AG, Zürich	CH		100.0%	100.0%	Information technology	CHF	300 000
TECHNOPARK Immobilien AG, Zürich	CH		66.7%	66.7%	Real estate	CHF	40 000 000

### Liechtenstein

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
Adroit Invest AG & Co. KG, Ruggell (formerly Adroit Partnerships (Offshore) L.P., Grand Cayman)	CH		100.0%	100.0%	Private Equity	CHF	6 579 946
Adroit Invest AG, Ruggell (formerly Adroit Investment (Offshore) Ltd., Grand Cayman)	CH		100.0%	100.0%	Private Equity	CHF	100 000
Elips Life AG, Vaduz	IN	from 01.07.2022	100.0%	100.0%	Life insurance	CHF	12 400 000
SLFS AG, Ruggell (formerly Swiss Life Financial Services (Cayman) Ltd., Grand Cayman)	Other		100.0%	100.0%	Services	CHF	100 000
SLIF AG, Ruggell (formerly Swiss Life Insurance Finance Ltd., Grand Cayman)	Other		100.0%	100.0%	Finance	EUR	100 000
Swiss Life (Liechtenstein) AG, Ruggell	IN		100.0%	100.0%	Life insurance	CHF	5 000 000
Swiss Life Finance I AG, Ruggell	Other		100.0%	100.0%	Finance	CHF	100 000
Swiss Life Finance II AG, Ruggell	CH		100.0%	100.0%	Finance	CHF	100 000
Swiss Life International Services AG, Ruggell	IN		100.0%	100.0%	Services	CHF	100 000

<sup>1</sup> Segment (CH = Switzerland, AM = Asset Managers, IN = International, FR = France, DE = Germany)

## France

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
AGAMI, Levallois-Perret	FR		100.0%	100.0%	Services and broker	EUR	1 250 055
ATIM Université SCI, Paris	FR		100.0%	100.0%	Real estate	EUR	83 978 851
Cegema, Villeneuve-Loubet	FR	until 15.11.2022	–	–			
CLUB PRIME HOSPITALITY, Paris	FR/CH		100.0%	100.0%	Real estate	EUR	191 328 396
ESG GRAND PARIS HARMONY OPC1, Paris	CH	from 01.04.2022	95.1%	95.1%	Investment funds	EUR	343 500 000
ESG PARIS PRIME OFFICE, Paris	CH		41.6%	55.4%	Real estate	EUR	426 165 000
GRAND PARIS HARMONY HOLDING, Paris	CH	from 01.04.2022	89.3%	100.0%	Investment funds	EUR	21 482 600
MA Santé Facile, Levallois-Perret	FR		100.0%	100.0%	Services and broker	EUR	600 000
Mont Nébo Invest, Paris	AM	from 17.02.2022	90.0%	90.0%	Asset management & Real estate	EUR	31 555 500
OWELLO, Levallois-Perret	FR	until 24.05.2022	–	–			
PAM FR International SAS, Paris	FR	from 01.04.2023	100.0%	100.0%	Real estate	EUR	3 561 000
PARIS PRIME OFFICE 1, Paris	CH		41.6%	100.0%	Real estate	EUR	76 096 000
SAS Placement Direct, Levallois-Perret	FR		100.0%	100.0%	Services and broker	EUR	250 000
SCI SWISSLIFE 148 UNIVERSITE, Paris	FR		100.0%	100.0%	Real estate	EUR	2 570
SL MAP FRENCH FUND, Paris	FR	from 01.04.2023	50.0%	50.0%	Real estate	EUR	251 696 714
Swiss Life (Luxembourg) (Branch SWISS LIFE (LUXEMBOURG) S.A., Luxembourg), Levallois-Perret	FR		100.0%	100.0%	Life insurance		n/a
SWISS LIFE ASSET MANAGERS France, Marseille	AM		100.0%	100.0%	Asset management	EUR	671 167
SwissLife Agence Nationale, Levallois-Perret	FR		100.0%	100.0%	Asset management	EUR	101 000
SwissLife Assurance et Patrimoine, Levallois-Perret	FR		100.0%	100.0%	Life insurance	EUR	169 036 086
SwissLife Assurance Retraite, Levallois-Perret	FR	from 01.10.2022	100.0%	100.0%	Life insurance	EUR	114 877 636
SwissLife Assurances de Biens, Levallois-Perret	FR		100.0%	100.0%	Non-life insurance	EUR	80 000 000
SwissLife Banque Privée, Paris	FR		60.0%	60.0%	Bank	EUR	37 902 080
SwissLife France, Levallois-Perret	FR		100.0%	100.0%	Holding	EUR	267 767 057
SwissLife Gestion Privée, Paris	FR		60.0%	100.0%	Bank	EUR	277 171
SwissLife Prestigimmo, Levallois-Perret	FR		100.0%	100.0%	Real estate	EUR	583 377 121
SwissLife Prévoyance et Santé, Levallois-Perret	FR		99.8%	99.8%	Non-life insurance	EUR	150 000 000

## Germany

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
BCP Adlershof Objektgesellschaft GmbH & Co. KG, Berlin	AM	from 01.04.2022	89.9%	100.0%	Asset management & Real estate	EUR	100 000
BCP Fixture GmbH & Co. KG, Berlin	AM	until 01.01.2022	–	–			
BCP GP GmbH, Berlin	AM		100.0%	100.0%	Asset management & Real estate	EUR	25 000
BCP Siebte Objektgesellschaft GmbH & Co. KG, Berlin	AM		100.0%	100.0%	Asset management & Real estate	EUR	100 000
BCP Steinerne Furt GmbH & Co. KG, Berlin	AM		100.0%	100.0%	Asset management & Real estate	EUR	100 000
BEOS AG, Berlin	AM		100.0%	100.0%	Asset management & Real estate	EUR	500 000
BEOS Berlin Prime Industrial GmbH & Co. Geschlossene Investmentkommanditgesellschaft, Frankfurt	DE		100.0%	100.0%	Investment funds	EUR	105 605 100
BEOS Logistics Dritte Projektgesellschaft GmbH & Co. KG, Berlin	AM	until 29.12.2023	–	–			
BEOS Logistics Erste Projektgesellschaft GmbH & Co. KG, Berlin	AM	until 29.12.2023	–	–			
BEOS Logistics Fünfte Projektgesellschaft GmbH & Co. KG, Berlin	AM	until 29.12.2023	–	–			
BEOS Logistics Sechste Projektgesellschaft GmbH & Co. KG, Berlin	AM	until 29.12.2023	–	–			
BEOS Logistics Siebente Projektgesellschaft GmbH & Co. KG, Berlin	AM	from 01.10.2023	82.5%	100.0%	Asset management & Real estate	EUR	100 000

<sup>1</sup> Segment (CH = Switzerland, AM = Asset Managers, IN = International, FR = France, DE = Germany)

## Germany (continued)

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
BEOS Logistics Vierte Projektgesellschaft GmbH & Co. KG, Berlin	AM	from 01.04.2022	82.5%	100.0%	Asset management & Real estate	EUR	100 000
BEOS Logistics Zehnte Projektgesellschaft GmbH & Co. KG, Berlin	AM	from 01.10.2023	82.5%	100.0%	Asset management & Real estate	EUR	100 000
BEOS Logistics Zweite Projektgesellschaft GmbH & Co. KG, Berlin	AM	from 01.10.2023	82.5%	100.0%	Asset management & Real estate	EUR	100 000
BEREM Property Management GmbH, Berlin	AM		100.0%	100.0%	Asset management & Real estate	EUR	25 300
BVIFG I General Partner GmbH, Berlin	AM		100.0%	100.0%	Asset management & Real estate	EUR	25 000
Climatch GmbH, Frankfurt am Main	AM	from 23.03.2022	100.0%	100.0%	Services	EUR	25 000
DEUTSCHE PROVENTUS AG, Hannover	DE		100.0%	100.0%	Services	EUR	511 292
Elips Life AG, Vaduz, Zweigniederlassung Deutschland (Branch Elips Life AG), Köln	IN	until 08.11.2023	-	-			
fb research GmbH, Hannover	DE	from 01.04.2023	100.0%	100.0%	Information technology	EUR	26 000
Financial Solutions SE Service & Vermittlung (formerly Financial Solutions AG Service & Vermittlung), Garching b. München	DE		100.0%	100.0%	Services	EUR	200 000
Horbach Wirtschaftsberatung GmbH, Hannover	DE		100.0%	100.0%	Services	EUR	260 000
IC Investment Commercial No. 5 GmbH, Köln	AM		100.0%	100.0%	Asset management & Real estate	EUR	250 100
Karriere Campus & Gastronomie GmbH, Hannover	DE		100.0%	100.0%	Staff restaurant/Canteen	EUR	25 000
Kurfürstendamm 47 Grundbesitz GmbH, Berlin	AM		89.9%	89.9%	Real estate	EUR	25 000
Maicor Projektentwicklung Winterhafen GmbH, Mainz	AM		74.2%	74.2%	Asset management & Real estate	EUR	25 600
RheinCOR Projektentwicklung GmbH, Köln	AM		55.0%	55.0%	Asset management & Real estate	EUR	25 000
Schwabengalerie GmbH & Co. Geschlossene Investmentkommanditgesellschaft, Frankfurt am Main	DE		99.9%	100.0%	Real estate	EUR	10 100
SL AM Aurum GmbH & Co. KG, Köln	CH		100.0%	100.0%	Asset management & Real estate	EUR	100 000
SL AM Development Bergedorf 1 GmbH, Köln	AM	from 01.03.2022	100.0%	100.0%	Asset management & Real estate	EUR	25 000
SL AM Development Bergedorf 2 GmbH, Köln	AM	from 01.03.2022	100.0%	100.0%	Asset management & Real estate	EUR	25 000
SL AM Development Commercial GmbH, Köln	AM		100.0%	100.0%	Asset management & Real estate	EUR	25 000
SL AM Development Corporate Real Estate GmbH, Frankfurt am Main	AM		100.0%	100.0%	Asset management & Real estate	EUR	25 000
SL AM Development Logistics GmbH, Frankfurt am Main	AM		100.0%	100.0%	Holding	EUR	25 000
SL AM Development Residential GmbH, Köln	AM		100.0%	100.0%	Asset management & Real estate	EUR	30 000
SL AM Firmwerk GmbH, Köln	AM		100.0%	100.0%	Asset management & Real estate	EUR	25 000
SL AM Immobilien Beteiligungs GmbH, Köln	CH		100.0%	100.0%	Asset management & Real estate	EUR	25 000
SL AM Investment Residential No. 2 GmbH, Köln	AM	until 18.03.2022	-	-			
SL AM Projektentwicklung Firmwerk GmbH & Co. KG, Köln	AM		100.0%	100.0%	Asset management & Real estate	EUR	100 000
SL AM Projektentwicklung Wohnen GmbH, Köln	AM		100.0%	100.0%	Asset management & Real estate	EUR	4 000 000
SL Beteiligungs-GmbH & Co. Immobilien III KG, Garching b. München	DE		100.0%	100.0%	Real estate	EUR	10 000
SL Beteiligungs-GmbH & Co. Immobilien IV KG, Garching b. München	DE	until 18.10.2022	-	-			
SL Beteiligungs-GmbH & Co. Immobilien VII KG, Garching b. München	DE	until 12.12.2022	-	-			
SL Beteiligungs-GmbH & Co. Immobilien VIII KG, Garching b. München	DE	from 25.11.2022	100.0%	100.0%	Real estate	EUR	10 000
SL Immobilien-Beteiligungs-Gesellschaft mbH, Garching b. München	DE		100.0%	100.0%	Holding	EUR	25 000

<sup>1</sup> Segment (CH = Switzerland, AM = Asset Managers, IN = International, FR = France, DE = Germany)

## Germany (continued)

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
SLP Swiss Life Partner Vertriebs GmbH & Co. KG, Hamburg	DE		51.0%	100.0%	Services	EUR	76 694
SLPM Schweizer Leben PensionsManagement GmbH, Garching b. München	DE		100.0%	100.0%	Services	EUR	150 000
Swiss Compare GmbH, Hannover	DE	until 01.01.2023	–	–			
Swiss Life AG (Branch Swiss Life AG), Garching b. München	DE		100.0%	100.0%	Life insurance		n/a
Swiss Life AG, Niederlassung für Deutschland & Co. Grundstücksverwaltung KG (formerly SL Beteiligungs- GmbH & Co. Grundstücksverwaltung KG), Garching b. München	DE		100.0%	100.0%	Real estate	EUR	50 000
Swiss Life AG, Niederlassung für Deutschland & Co. Immobilien II KG (formerly SL Beteiligungs-GmbH & Co. Immobilien II KG), Garching b. München	DE		100.0%	100.0%	Real estate	EUR	10 000
Swiss Life AG, Niederlassung für Deutschland & Co. Immobilien IX KG, Garching b. München	DE	from 01.10.2023	100.0%	100.0%	Real estate	EUR	10 000
Swiss Life AG, Niederlassung für Deutschland & Co. Immobilien Ost KG (formerly SL Beteiligungs-GmbH & Co. Immobilien Ost KG), Garching b. München	DE		100.0%	100.0%	Real estate	EUR	50 000
Swiss Life AG, Niederlassung für Deutschland & Co. Immobilien V KG (formerly SL Beteiligungs-GmbH & Co. Immobilien V KG), Garching b. München	DE		100.0%	100.0%	Real estate	EUR	10 000
Swiss Life AG, Niederlassung für Deutschland & Co. Immobilien VI KG (formerly SL Beteiligungs-GmbH & Co. Immobilien VI KG), Garching b. München	DE		100.0%	100.0%	Real estate	EUR	10 000
Swiss Life AG, Niederlassung für Deutschland & Co. Immobilien X KG, Garching b. München	DE	from 01.10.2023	100.0%	100.0%	Real estate	EUR	10 000
Swiss Life Asset Managers Deutschland GmbH, Köln	AM		100.0%	100.0%	Holding	EUR	49 230 768
Swiss Life Asset Managers Luxembourg Niederlassung Deutschland (Branch Swiss Life Asset Managers Luxembourg), Frankfurt am Main	AM		100.0%	100.0%	Investment funds		n/a
Swiss Life Deutschland erste Vermögensverwaltung GmbH, Garching b. München	DE		100.0%	100.0%	Services	EUR	50 000
Swiss Life Deutschland Holding GmbH, Hannover	DE		100.0%	100.0%	Holding	EUR	25 000
Swiss Life Deutschland Operations GmbH, Hannover	DE		100.0%	100.0%	Services	EUR	25 000
Swiss Life Deutschland Vertriebsservice GmbH, Hannover	DE		100.0%	100.0%	Services	EUR	25 000
Swiss Life Healthcare Immo I GmbH & Co. Geschlossene Investmentkommanditgesellschaft, Frankfurt am Main	DE/FR/ CH		86.5%	100.0%	Real estate	EUR	30 100
Swiss Life Insurance Asset Managers GmbH, Garching b. München	AM		100.0%	100.0%	Services	EUR	1 000 000
Swiss Life Invest GmbH, München	AM	until 01.09.2023	–	–			
Swiss Life Kapitalverwaltungsgesellschaft mbH, Frankfurt am Main	AM		89.0%	89.0%	Asset management & Real estate	EUR	125 000
Swiss Life Partner Service- und Finanzvermittlungs GmbH, Garching b. München	DE		100.0%	100.0%	Services	EUR	300 000
Swiss Life Pensionsfonds AG, Garching b. München	DE		100.0%	100.0%	Life insurance	EUR	3 000 000
Swiss Life Pensionskasse AG, Garching b. München	DE		100.0%	100.0%	Life insurance	EUR	3 000 000
Swiss Life Select Deutschland GmbH, Hannover	DE		100.0%	100.0%	Services	EUR	2 700 000
Swiss Life Service GmbH, Leipzig	DE		100.0%	100.0%	Services	EUR	50 000
Swiss Life Vermittlungs GmbH, Garching b. München	DE		100.0%	100.0%	Services	EUR	50 000
tecis Finanzdienstleistungen Aktiengesellschaft, Hamburg	DE		100.0%	100.0%	Services	EUR	500 000
Verwaltung SLP Swiss Life Partner Vertriebs GmbH, Hamburg	DE		51.0%	51.0%	Services	EUR	25 600

<sup>1</sup> Segment (CH = Switzerland, AM = Asset Managers, IN = International, FR = France, DE = Germany)

## Luxembourg

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
EVER.S München S.C.S., Munsbach	DE		99.9%	100.0%	Asset management & Real estate	EUR	1 000
Fontavis Capital Partners, Luxembourg	AM		100.0%	100.0%	Asset management	EUR	12 000
German Office Landmark Properties Partnership S.C.S., Luxembourg	DE/CH		100.0%	100.0%	Life insurance	EUR	150 780 874
Heralux S.A., Luxembourg	FR		99.8%	100.0%	Reinsurance	EUR	3 500 000
SchwabenGalerie Stuttgart S.C.S., Munsbach	DE		99.9%	100.0%	Asset management & Real estate	EUR	1 000
SL Institutional Fund SICAV-SIF, S.A., Luxembourg	CH/FR		100.0%	100.0%	Investment funds	USD	40 000
SLAM Consilium S.à r.l., Luxembourg	AM	from 19.04.2022	100.0%	100.0%	Services	EUR	12 000
SLIC Infra EV S.A., SICAF-SIF, Luxembourg	CH		100.0%	100.0%	Investment funds	CHF	13 930 633
SLIC Infra KV S.A., SICAF-SIF, Luxembourg	CH		100.0%	100.0%	Investment funds	CHF	28 065 256
SLIC Real Estate KV S.A., SICAF-SIF, Luxembourg	CH		100.0%	100.0%	Investment funds	CHF	39 843 369
SWISS LIFE (LUXEMBOURG) S.A., Luxembourg	IN		100.0%	100.0%	Life insurance	EUR	23 000 000
Swiss Life Asset Managers Luxembourg, Luxembourg	AM		100.0%	100.0%	Investment funds	EUR	2 399 300
Swiss Life Funds (Lux) Global Infrastructure Opportunities Management S.à r.l., Luxembourg	AM	until 30.09.2022	-	-			
Swiss Life Funds (Lux) Global Infrastructure Opportunities S.C.A., SICAV-SIF, Luxembourg	AM		82.7%	82.7%	Asset management	EUR	1 015 744 079
Swiss Life High Voltage Holding S.à r.l., Luxembourg	DE/CH	from 07.06.2022	100.0%	100.0%	Investment funds	EUR	41 506 400
Swiss Life Invest Luxembourg S.A., Luxembourg	IN		100.0%	100.0%	Holding	EUR	60 211 000
Swiss Life Loan Fund (LUX) S.A., SICAV-SIF, Luxembourg	CH/DE/ FR		100.0%	100.0%	Investment funds	USD	40 000
Swiss Life Products (Luxembourg) S.A., Luxembourg	CH		100.0%	100.0%	Life insurance/Reinsurance	EUR	86 538 000
Swiss Life Real Estate Funds (LUX) Feeder S.A., SICAV-SIF, Luxembourg	CH		100.0%	100.0%	Investment funds		n/a
Swiss Life Real Estate Funds (LUX) S.A., SICAV-SIF - ESG European Thematic Income & Growth, Luxembourg	CH/DE		89.6%	89.6%	Investment funds	EUR	342 175 000
Swiss Life Real Estate Funds (LUX) Feeder S.A., SICAV-SIF - ESG Grand Paris Harmony Feeder, Luxembourg	CH	from 01.10.2022	100.0%	100.0%	Investment funds	EUR	229 049 445
Swiss Life Real Estate Funds (LUX) S.A., SICAV-SIF - ESG Grand Paris Harmony, Luxembourg	CH	from 01.10.2022	83.2%	83.2%	Investment funds	EUR	282 119 938
Swiss Life REF (LUX) ESG German Core Real Estate SCS, Société en Commandite simple sous la forme d'une SICAV, Luxembourg	AM/DE/ FR/CH		56.7%	56.7%	Real estate	EUR	705 481 000
Swiss Life REF (LUX) European Retail SCS, SICAV-SIF, Luxembourg	FR/DE		56.5%	56.5%	Real estate	EUR	197 251 000
SwissLife Co-Invest, Luxembourg	FR		100.0%	100.0%	Real estate	EUR	2 017 547
SwissLife LuxCo 2, Luxembourg	FR		100.0%	100.0%	Real estate	EUR	936 504
SwissLife LuxCo S.à r.l., Luxembourg	FR		100.0%	100.0%	Holding	EUR	12 000

<sup>1</sup> Segment (CH = Switzerland, AM = Asset Managers, IN = International, FR = France, DE = Germany)

## United Kingdom

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
Chase de Vere Consulting Limited, Manchester	IN		100.0%	100.0%	n/a	GBP	15 000
Chase de Vere IFA Group Plc, London	IN		100.0%	100.0%	Finance	GBP	79 000 000
Chase de Vere Independent Financial Advisers Limited, London	IN		100.0%	100.0%	Broker	GBP	17 000 000
Chase de Vere Private Client Trustees Limited, London	IN		100.0%	100.0%	n/a	GBP	1
Ferguson Oliver Limited, Angus	IN		100.0%	100.0%	Services	GBP	23 000
MAYFAIR CAPITAL PARTNERS LIMITED, London	AM		100.0%	100.0%	n/a	GBP	1
MAYFAIR CAPITAL TGF GENERAL PARTNER LLP, London	AM		100.0%	100.0%	n/a	GBP	1
MAYFAIR CAPITAL TRUST MANAGER (JERSEY) LIMITED, St. Helier	AM		100.0%	100.0%	Asset management	GBP	10 000
MC SELF STORAGE LIMITED (formerly MAYFAIR CAPITAL SELF STORAGE LIMITED), London	AM	from 09.11.2022	100.0%	100.0%	Asset management	GBP	100
MCIM CORPORATE TRUSTEES LIMITED, London	AM		100.0%	100.0%	n/a	GBP	1
Nestor Financial Group Limited, London	IN		100.0%	100.0%	Broker	GBP	1 000
Oakfield Wealth Holdings Limited, London	IN	until 09.08.2022	-	-			
Oakfield Wealth Management Limited, London	IN	until 02.08.2022	-	-			
Principal & Prosper IFA Holdings Ltd, London	IN		100.0%	100.0%	Holding	GBP	4 401 000
Principal & Prosper Ltd, London	IN		100.0%	100.0%	Broker	GBP	193 713
SWISS LIFE ASSET MANAGERS UK LIMITED (formerly MAYFAIR CAPITAL INVESTMENT MANAGEMENT LIMITED), London	AM		100.0%	100.0%	Asset management	GBP	22 123

## Austria

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
Select INVESTMENT GmbH, Wien	IN	until 30.09.2023	-	-			
Swiss Life Select CEE Holding GmbH, Wien	IN		100.0%	100.0%	Holding	EUR	35 000
Swiss Life Select Österreich GmbH, Wien	IN		100.0%	100.0%	Services	EUR	726 728

## Belgium

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
Forest 1, Bruxelles	FR		100.0%	100.0%	Real estate	EUR	61 500
MONTOYER S1 LEASEHOLD, Bruxelles	FR		100.0%	100.0%	Real estate	EUR	7 787 081
RENAISSANCE OFFICE SPRL, Bruxelles	FR		100.0%	100.0%	Real estate	EUR	2 484 148
Swiss Life BelCo, Bruxelles	FR		100.0%	100.0%	Real estate	EUR	3 889 340

## Czech Republic

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
Swiss Life Select a.s. (formerly Fincentrum & Swiss Life Select a.s.), Praha	IN		100.0%	100.0%	Services	CZK	700 700 000
Swiss Life Select Realty s.r.o. (formerly Fincentrum Realty s.r.o.), Praha	IN		100.0%	100.0%	Services	CZK	200 000

<sup>1</sup> Segment (CH = Switzerland, AM = Asset Managers, IN = International, FR = France, DE = Germany)

## Denmark

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
Swiss Life Asset Managers Denmark ApS, København	AM	from 17.01.2023	90.0%	100.0%	Asset management	DKK	40 000

## Italy

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
ELIPS LIFE LTD, SEDE SECONDARIA ITALIANA (Branch Elips Life AG, Vaduz), Milano	IN	from 01.07.2022	100.0%	100.0%	Life insurance		n/a
Swiss Life Asset Managers Luxembourg succursale Italia (Branch Swiss Life Asset Managers Luxembourg), Milano	AM	from 01.10.2023	100.0%	100.0%	Investment funds		n/a

## Netherlands

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
Elips Life AG (Branch Elips Life AG, Vaduz), Hoofddorp	IN	from 01.07.2022	100.0%	100.0%	Life insurance		n/a

## Norway

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
Aker Drift AS, Oslo	AM		90.0%	100.0%	Services	NOK	100 000
Swiss Life Asset Managers Business Management AS, Oslo	AM		90.0%	100.0%	Services	NOK	133 250
Swiss Life Asset Managers Facility Management AS, Oslo	AM		90.0%	100.0%	Services	NOK	30 000
Swiss Life Asset Managers Funds AS, Oslo	AM		90.0%	100.0%	Asset management	NOK	3 587 100
Swiss Life Asset Managers Nordic AS, Oslo	AM		90.0%	90.0%	Holding	NOK	300 000
Swiss Life Asset Managers Property Management AS, Oslo	AM		90.0%	100.0%	Services	NOK	468 300
Swiss Life Asset Managers Transactions AS, Oslo	AM		90.0%	100.0%	Services	NOK	540 926

## Singapore

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
Swiss Life (Singapore) Pte. Ltd., Singapore	IN		100.0%	100.0%	Life insurance	SGD	23 000 000
Swiss Life Network (Asia) Pte. Ltd., Singapore	IN		100.0%	100.0%	Services	SGD	1

## Slovakia

	Segment <sup>1</sup>	Consolidation period	Group share	Direct share/ Voting rights	Principal activity	Currency	Subscribed capital
Poinfo SK, s.r.o. (formerly NewCo SLS, s.r.o.), Bratislava	IN	from 01.04.2023	80.0%	80.0%	Services	EUR	7 500
Swiss Life Select Slovensko, a.s., Bratislava	IN		100.0%	100.0%	Services	EUR	33 200

<sup>1</sup> Segment (CH = Switzerland, AM = Asset Managers, IN = International, FR = France, DE = Germany)

# Report of the Statutory Auditor

## Report of the statutory auditor

to the General Meeting of Swiss Life Holding Ltd

Zürich

### Report on the audit of the consolidated financial statements

#### Opinion

We have audited the consolidated financial statements of Swiss Life Holding Ltd and its subsidiaries (the Group), which comprise the consolidated statement of income and consolidated statement of comprehensive income for the year ended 31 December 2023, the consolidated balance sheet as at 31 December 2023, the consolidated statement of cash flows and consolidated statement of changes in equity for the year then ended and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements (pages 214-399) give a true and fair view of the consolidated financial position of the Group as at 31 December 2023 and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the IFRS Accounting Standards and comply with Swiss law.

#### Basis for opinion

We conducted our audit in accordance with Swiss law, International Standards on Auditing (ISAs) and Swiss Standards on Auditing (SA-CH). Our responsibilities under those provisions and standards are further described in the 'Auditor's responsibilities for the audit of the consolidated financial statements' section of our report. We are independent of the Group in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession, as well as the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Our audit approach

##### Overview



Overall Group materiality: CHF 130 million

We concluded full scope audit work at ten reporting units in five countries. Our audit scope addressed 77% of the Group's total assets and 89% of the Group's total insurance revenue. In addition, specified procedures were performed on further six reporting units.

As key audit matters the following areas of focus have been identified:

- Models and assumptions used to calculate the estimates of present value of future cash flows (PVFCF) of the insurance contract liabilities under the variable fee approach (VFA) with a particular focus on the Swiss operations
- Recoverability of Goodwill
- Valuation of investment property held by Swiss Life Switzerland

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### Context of our audit 2023

IFRS 17 introduced fundamental changes to existing insurance accounting practices which significantly impacted the determination of insurance technical positions and their presentation and disclosure in the consolidated financial statements. We refer to disclosure in note 2.2 'Changes in accounting policies'. In this context we have adjusted our audit approach, the benchmark for the determination of materiality and the key audit matter 'Models and assumptions used to calculate the estimates of PVFCFs of the insurance contract liabilities under the VFA with a particular focus on the Swiss operations' in our audit.

### Materiality

The scope of our audit was influenced by our application of materiality. Our audit opinion aims to provide reasonable assurance that the consolidated financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall Group materiality for the consolidated financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate, on the consolidated financial statements as a whole.

<b>Overall Group materiality</b>	CHF 130 million
<b>Benchmark applied</b>	Shareholders' equity plus half of the contractual service margin (CSM).
<b>Rationale for the materiality benchmark applied</b>	We chose shareholders' equity, which is a generally accepted benchmark for materiality considerations, and proportionally the CSM, which also has the character of equity, to determine the materiality. In our view, this benchmark is deemed appropriate since it considers the particularities of IFRS 17.

We agreed with the Audit Committee that we would report to them profit relevant misstatements above CHF 5 million identified during our audit as well as any misstatements below that amount which, in our view, warranted reporting for qualitative reasons.

### Audit scope

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

We continuously adjusted our audit approach to the developments of the Swiss Life Group and its subsidiaries. While all material positions in the consolidated financial statements are audited, emphasis is placed on matters identified during our risk assessment process. We have described such matters further below in section 'Key audit matters'.

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



### Models and assumptions used to calculate the estimates of PVFCFs of the insurance contract liabilities under the VFA with a particular focus on the Swiss operations

Key audit matter	How our audit addressed the key audit matter
<p>As set out in note 16 'Insurance and Investment Contracts with Discretionary Participation' total Insurance contract liabilities incl. investment contracts with discretionary participation amount to CHF 159'830 million of which CHF 140'646 million relate to the estimates of PVFCFs under VFA. The VFA is subject to increased valuation risk due to complexity and is applied to insurance contracts with direct participation features (including the BVG business of the group life insurance business in Switzerland) and investment contracts with discretionary participation as well as to unit-linked contracts subject to IFRS 17. We consider the liabilities of the Swiss operations under the VFA as a key audit matter as they make up a substantial part of this position on the Group's balance sheet and comprise the Swiss BVG business which is of high relevance to the Group.</p> <p>The PVFCF represent the present value of the estimated future cash flows from which the CSM is ultimately derived. The calculation of the estimates of PVFCFs contains economic assumptions such as discount rates and non-economic (actuarial) assumptions such as mortality, morbidity and lapse rates. The determination of discount rates is based on an adjusted yield curve that reflects the current market rates of return implicit in a fair value measurement of the reference portfolio of underlying assets.</p> <p>Management assesses the appropriateness of the main assumptions used for the calculation of these liabilities at each reporting date. Management's process for updating assumptions varies by product.</p> <p>We consider this area as a key audit matter due to the significance to the consolidated financial statements, the sensitivity to changes in the economic conditions, and the level of judgment involved in setting assumptions.</p>	<p>Our audit procedures primarily included the following:</p> <ul style="list-style-type: none"> <li>• Audit of the appropriateness of the eligibility of the VFA and its application</li> <li>• Audit of the actuarial models used and the judgements applied</li> <li>• Audit of the discount rates (with a particular focus on liquidity premiums and economic scenarios) and other economic assumptions</li> <li>• Assessment of the material biometric and other non-economic assumptions</li> <li>• Audit procedures in relation to the accuracy of the data used for actuarial calculations</li> <li>• Analytical procedures on the estimates of PVFCFs on an aggregated basis</li> </ul> <p>During the audit we have been supported by our actuarial experts.</p> <p>Based on the work performed, we determined that the models and assumptions used in the calculation of the estimates of PVFCFs of the insurance contract liabilities of the Swiss operations under the VFA are reasonable and in line with financial reporting requirements and industry accepted practices.</p>

### Recoverability of Goodwill

Key audit matter	How our audit addressed the key audit matter
<p>As elaborated in note 13 'Intangible Assets' Goodwill represents the excess of the fair value of the consideration transferred and the amount of any non-controlling interest recognised, if applicable, over the fair value of the assets and liabilities recognised at the date of acquisition.</p> <p>The existing goodwill amounts to CHF 1'560 million as a result of various business combinations. Goodwill is subject to management testing, at least annually, for impairment at the cash generating unit level.</p> <p>The recoverable amounts have been determined on a value-in-use basis and use cash flow projections based on financial budgets approved by management and the Board</p>	<p>We have obtained the cash flow projections based on financial budgets for the individual cash generating units approved by management and the Board of Directors. We challenged management as to the feasibility of reaching the cash flows.</p> <p>Further evidence of reasonableness of planned cash flows was to validate if these were met in the past. Where actual results were significantly below planned results, we inquired as to the reasons and potential impact they may have, in reaching future goals.</p> <p>In addition, with the support of our valuation experts, we assessed the main parameters used in the calculation of</p>



of Directors. The calculations are based on present values that use a single set of estimated cash flows and a single discount rate per cash generating unit. The cash flow projections cover a three-year period, and consider a terminal value after such period, based on long-term growth assumptions in the various geographical markets, which is material to the overall value-in-use.

In addition, a significant driver of the value-in-use is the discount rate, which is based on the weighted average cost of capital.

As the actual cash flows naturally vary from planned projections, management have created detailed sensitivity analysis. This sensitivity analysis provides insights as to the recoverability of goodwill when the assumptions used in the planned projections, individually or as a whole, are not met.

We focused on goodwill, since the cash flow projections extending into the future are based on significant management judgement in relation to the development of the acquired businesses.

the weighted average costs of capital, from which the discount rates are derived. We identified the market data inputs used by the Group and tested these against independent data. As for the long-term growth rates used at the end of the mid-term planning period, we compared them to the economic environment and industry trends.

We critically assessed management's sensitivity analyses to ascertain the level of reliability of the assumptions used.

We consider the valuation approach, and the assumptions and parameters used within, as a reasonable and adequate basis for management's assessment of the recoverability of goodwill. The audit evidence obtained through our audit procedures was sufficient and suitable to assess the recoverability of goodwill.

#### Valuation of investment property held by Swiss Life Switzerland

##### Key audit matter

As set out in note 10 'Investment Property' property held for investment amount to CHF 40'710 million for the Swiss Life Group.

We focused on investment property due to the size of such property with respect to the total amount of invested assets and the fact that there is a high degree of judgement involved in determining the fair value. Further, we consider the investment property held by Swiss Life Switzerland as a key audit matter, as the value makes up a substantial part of the investment property on the Group's balance sheet.

The fair value is usually derived using the generally accepted discounted cash flow method. Ordinarily the valuation of each investment property is determined on an annual basis by an independent valuation expert. Consideration is given to the expected rental revenue, over the period in use, and discounted using a rate which reflects the risk assessment of the investment property, such as location and market value.

The fair value of investment property is essentially sensitive to a) the development of the investment property market for residential, commercial, and mixed-use properties in general, b) the expected rental revenue, and c) the discount rate.

##### How our audit addressed the key audit matter

We assessed the overall portfolio structure, compared the current portfolio to the prior year, and assessed the overall process of determining the fair values.

Based on the overall risk assessment, we selected investment properties for an individual valuation testing. Our sample selection was conducted using specified criteria, such as location, market value, market value deviation compared to the previous year and type of use.

During the audit we have been supported by our real estate valuation experts. Our valuation testing included the following:

- Assessment of the completeness and appropriateness of the valuation report
- Evaluation of the competence, objectivity and independence of the valuation expert
- Examination of the formal aspects, in particular the compliance with investment property valuation standards
- Amongst other procedures, we examined the valuation assumptions for expected rental income, with regards to reasonableness and market conformity
- Test of the mathematical correctness of fundamental calculation steps through the reperformance of such calculations



- 
- Examination of the appropriateness of the valuation methodology used
  - Examination of the valuation parameters (discount rate and operating costs) used and comparison of the same to market data

In addition, we assessed the average gross profit margin resulting from valuing the investment property portfolio and compared it to market data.

We compared the booked values with the valuation results of the valuation experts. We examined if valuation adjustments (if applicable) were correctly booked.

We consider the valuation methodology, and the underlying valuation parameters used, to be reasonable. The audit evidence obtained through our audit procedures was sufficient and suitable to assess the valuation of investment property.

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#### Other information

The Board of Directors is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements, the consolidated financial statements, the compensation report and our auditor's reports thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Board of Directors' responsibilities for the consolidated financial statements

The Board of Directors is responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with IFRS Accounting Standards and the provisions of Swiss law, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law, ISAs and SA-CH will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

A further description of our responsibilities for the audit of the consolidated financial statements is located on EXPERT-suisse's website: <http://www.expertsuisse.ch/en/audit-report>. This description forms an integral part of our report.



Swiss Life Holding Ltd | Report of the statutory auditor to the General Meeting

### Report on other legal and regulatory requirements

In accordance with article 728a para. 1 item 3 CO and PS-CH 890, we confirm the existence of an internal control system that has been designed, pursuant to the instructions of the Board of Directors, for the preparation of the consolidated financial statements.

We recommend that the consolidated financial statements submitted to you be approved.

PricewaterhouseCoopers AG

Peter Eberli  
Licensed Audit expert  
Auditor in charge

Beat Walter  
Licensed Audit expert

Zürich, 8 April 2024



# *Swiss Life Holding Financial Statements*

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## Management Report

*Swiss Life Holding generated a profit of CHF 1.1 billion in the 2023 financial year (previous year: CHF 880 million).*

Annual profit increased by 27% to CHF 1.1 billion in 2023. Dividend income from subsidiaries rose to CHF 1065 million (previous year: CHF 939 million) and interest income on loans granted internally increased to CHF 51 million (previous year: CHF 35 million). Other income from guaranteed benefits and commissions amounted to CHF 41 million (previous year: CHF 44 million) and income from investments in bonds and fund units decreased to CHF 13 million (previous year: CHF 18 million). By contrast, personnel costs, operating costs and taxes amounted to CHF 23 million (previous year: CHF 31 million). Interest on long-term debt capital totalled CHF 53 million in the year under review (previous year: CHF 26 million).

Capital assets (excluding participations) remained stable overall at CHF 2.7 billion. At the end of the year, Swiss Life Holding held current assets, debt securities and investment funds of CHF 876 million (previous year: CHF 789 million). Loans to Group companies decreased slightly to CHF 1.9 billion (previous year: CHF 2.0 billion).

Long-term debt capital increased slightly to CHF 2.2 billion (previous year: CHF 2.1 billion). At the start of the year under review, Swiss Life Holding placed a new bond in three tranches with a total volume of CHF 600 million. The majority of the funds raised were used to refinance two maturing bonds for a total of CHF 450 million.

The share buyback programme (2021 to 2023) announced at the 2021 Investor Day in the amount of CHF 1 billion was concluded during the reporting period. Swiss Life Holding acquired a total of 1 876 368 shares under the programme. At the beginning of September 2023, the Board of Directors approved a new share buyback programme in the amount of CHF 300 million, half of which was concluded during the year under review. A total of 1 308 000 repurchased shares were cancelled during the 2023 financial year. This means that the number of shares issued decreased to 29 517 887, of which Swiss Life Holding held 2.37% at the end of the reporting period.

Swiss Life Holding's total distribution to shareholders was made as an ordinary dividend and amounted to CHF 877 million or CHF 30.00 per share. Swiss Life Holding's nominal share capital remained practically unchanged at CHF 3 million.



# Statement of Income

Statement of income for the financial years ended 31 December

In CHF million

	2023	2022
Net income on non-current assets		
Dividends received	1 065	939
Realised gain/loss on non-current assets	3	-15
Unrealised gain/loss on non-current assets	17	-63
Other finance income	62	54
Other financial expense	-53	-26
Foreign currency gains/losses	7	-14
Total net income on non-current assets	1 103	875
Staff costs	-11	-11
Operating expense	9	-13
Other profit from operations	42	44
Other operating expense	-1	-7
Income tax	-21	-7
<b>ANNUAL PROFIT</b>	<b>1 120</b>	<b>880</b>

# Balance Sheet

## Balance sheet

In CHF million

	31.12.2023	31.12.2022
<b>ASSETS</b>		
Cash and cash equivalents	28	7
Receivables from Group companies	49	57
Receivables from third parties	5	80
Accrued income	10	11
<b>CURRENT ASSETS</b>	<b>93</b>	<b>155</b>
Financial assets		
Debt securities	631	594
Investment funds	152	40
Loans to Group companies	1 909	2 041
Other investments	–	7
Participations	3 221	3 221
<b>NON-CURRENT ASSETS</b>	<b>5 913</b>	<b>5 903</b>
<b>TOTAL ASSETS</b>	<b>6 006</b>	<b>6 059</b>
<b>LIABILITIES AND EQUITY</b>		
Short-term debt capital		
Short-term liabilities due to Group companies	0	0
Short-term, interest-bearing liabilities due to third parties	2	3
Other short-term liabilities due to third parties	167	134
Accrued expenses	23	16
Long-term debt capital		
Loans from Group companies	1 226	1 284
Senior bonds	998	849
<b>LIABILITIES</b>	<b>2 416</b>	<b>2 286</b>
Share capital	3	3
Statutory capital reserve		
Capital contribution reserve	177	177
Statutory retained earnings		
General reserves	33	33
Voluntary retained earnings and profit shown in the balance sheet		
Voluntary retained earnings	2 589	3 286
Profit shown in the balance sheet		
Balance carried forward from previous year	47	24
Annual profit	1 120	880
Own capital shares	–380	–631
<b>EQUITY</b>	<b>3 590</b>	<b>3 772</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>6 006</b>	<b>6 059</b>

# Notes to the Financial Statements

## Accounting Rules

The 2023 Financial Statements were prepared in accordance with the provisions of Swiss accounting law (Title 32 of the Swiss Code of Obligations). Swiss Life Holding's Financial Statements are presented in millions of Swiss francs (CHF), which is the presentation currency. Figures may not add up exactly due to rounding.

## Explanations on the balance sheet and statement of income

### Participations

	Currency	Authorised share capital in 1000	Direct share	Currency	Authorised share capital in 1000	Direct share
		31.12.2023			31.12.2022	
Swiss Life AG, Zürich	CHF	587 350	100.00%	CHF	587 350	100.00%
Swiss Life Deutschland Holding GmbH, Hannover	EUR	25	100.00%	EUR	25	100.00%
Swiss Life Intellectual Property Management AG, Zürich	CHF	250	100.00%	CHF	250	100.00%
Swiss Life International Holding AG, Zürich	CHF	1 000	100.00%	CHF	1 000	100.00%
Swiss Life Investment Management Holding AG, Zürich	CHF	50 000	100.00%	CHF	50 000	100.00%
Swiss Life Schweiz Holding AG, Zürich	CHF	250	100.00%	CHF	250	100.00%
Swiss Life Finance I AG, Ruggell LI	CHF	100	100.00%	CHF	100	100.00%

### Loans to Group companies

CHF 847 million (previous year: CHF 815 million) of the loans to Group companies is classified as subordinated.

### Major shareholders

**BlackRock Inc.**, 55 East 52<sup>nd</sup> Street, New York 10055, USA, reported in a publication of 1 June 2021 that it held through various companies a total of 5.3% of the voting rights for Swiss Life Holding. At the same time, BlackRock Inc. held sales positions in the amount of 0.002% of the voting rights.

### Share capital

As at 31 December 2023, the share capital of Swiss Life Holding (SLH) consisted of 29 517 887 fully-paid registered shares. (previous year: 30 825 887 registered shares) with a par value of CHF 0.10 each. Conditional share capital remained unchanged at CHF 385 794.80 as at 31 December 2023. In exercising voting rights, no shareholder can collect more than 10% of the total share capital directly or indirectly in respect of his own shares and those he represents.

### Statutory capital reserve

The statutory capital reserve consists of the capital contribution reserve. As at 31 December 2023, the capital contribution reserve came to CHF 177 million. Regarding the compliance of this balance sheet item with commercial law, the Federal Tax Administration has not recognised it under tax law in respect of the capital contribution principle.

### Statutory retained earnings

Statutory retained earnings comprise the general reserves.

### Voluntary retained earnings

This item comprises accumulated retained earnings which have not been distributed to the shareholders. In the year under review, CHF 20 million was taken from voluntary retained earnings. In addition, voluntary retained earnings were reduced by CHF 676 million due to the cancellation of 1 308 000 shares, which took place on 15 June 2023.

### Issue of senior bonds

Volume	Year of issue	Maturity	Coupon
CHF 200 millions	2013	2023	1.875%
CHF 250 millions	2019	2023	0.250%
CHF 250 millions	2019	2025	0.000%
CHF 150 millions	2019	2029	0.350%
CHF 200 millions	2023	2026	2.040%
CHF 200 millions	2023	2028	2.259%
CHF 200 millions	2023	2032	2.610%

### Issue of two senior bonds in 2013

Two senior bonds for a total amount of CHF 425 million were issued on 21 June 2013, split into a tranche of CHF 225 million with a tenor of six years which was repaid on 21 June 2019 (coupon of 1.125%) and a tranche of CHF 200 million with a tenor of ten years until 2023 (coupon of 1.875%), which was repaid on 21 June 2023.

### Issue of four senior bonds in 2019

On 6 December 2019, Swiss Life Holding placed three senior green bond tranches totalling CHF 600 million: a tranche of CHF 200 million with a tenor of two years and variable coupon (floor at 0.00%, cap at 0.05%) which was repaid on 6 December 2021, a tranche of CHF 250 million with a tenor of 5.5 years and a coupon of 0% and a tranche of CHF 150 million with a tenor of 9.25 years and a coupon of 0.35% p.a.

On 13 March 2019, Swiss Life Holding placed a senior bond amounting to CHF 250 million. The bond has a maturity of 4.6 years and a coupon of 0.25% p.a. and was redeemed on 11 December 2023.

**Issue of three senior bonds in 2023**

On 26 January 2023, Swiss Life Holding placed three senior bond tranches totalling CHF 600 million: a tranche of CHF 200 million with a tenor of three years and a coupon of 2.04% p.a., a tranche of CHF 200 million with a tenor of 5.5 years and a coupon of 2.2588% and a tranche of CHF 200 million with a tenor of nine years and a coupon of 2.61% p.a.

**Treasury shares**

As part of the share buyback programme (2021-2023), Swiss Life Holding purchased a total of 734 287 treasury shares in the year under review at an average price of CHF 561.17. In the same period, 1 308 000 shares were cancelled.

Outside the share buyback programme, the companies in the Swiss Life Group purchased 54 000 treasury shares at an average price of CHF 560.13 in the year under review. As at 31 December 2023, the Swiss Life Group held 149 033 treasury shares that are not part of the share buyback programme.

As at 31 December 2023, the Swiss Life Group held a total of 699 120 treasury shares.

**Contingent liabilities**

As at the balance sheet date, Swiss Life Holding acts as warrantor for all liabilities of Swiss Life Ltd in the amount of CHF 3.1 billion, which include the various tranches of the subordinated perpetual step-up loans (hybrid debt). The guarantees are classified as subordinated at Swiss Life Holding.

Swiss Life Holding further provides capital guarantees for a maximum net asset value of CHF 1.1 billion to Swiss Life Ltd, CHF 1.2 billion to Swiss Life Finance I, CHF 121 million to Swiss Life Products, CHF 52 million to ElipsLife Ltd and CHF 6 million to Swiss Life Liechtenstein.

In addition, under drawn credit lines Swiss Life Holding held liabilities totalling CHF 19 million for Corpus Sireo companies.

**Financial assets pledged as collateral**

As at 31 December 2023, debt securities totalling CHF 66 million were reserved for the liquidity-shortage financing facility (SNB EFF).

## Statement of changes in equity for the years ended 31 December

In CHF million

	2023	2022
<b>SHARE CAPITAL</b>		
Balance as at 1 January	3	3
Cancellation of treasury shares	0	0
<b>TOTAL SHARE CAPITAL</b>	<b>3</b>	<b>3</b>
<b>STATUTORY CAPITAL RESERVE</b>		
Balance as at 1 January	177	177
Capital contribution reserve reduction due to treasury share cancellation	-	-
<b>TOTAL STATUTORY CAPITAL RESERVE</b>	<b>177</b>	<b>177</b>
<b>STATUTORY RETAINED EARNINGS</b>		
General reserves		
Balance as at 1 January	33	33
Change	-	-
<b>Total general reserves</b>	<b>33</b>	<b>33</b>
<b>TOTAL STATUTORY RETAINED EARNINGS</b>	<b>33</b>	<b>33</b>
<b>VOLUNTARY RETAINED EARNINGS AND PROFIT SHOWN IN THE BALANCE SHEET</b>		
Voluntary retained earnings		
Balance as at 1 January	3 286	3 628
Allocation to / Withdrawal from voluntary retained earnings	-20	15
Distribution of profit from voluntary retained earnings	-	-
Cancellation of treasury shares	-676	-357
<b>Total voluntary retained earnings</b>	<b>2 590</b>	<b>3 286</b>
Profit shown in the balance sheet		
Balance as at 1 January	904	803
Allocation to / Withdrawal from voluntary retained earnings	20	-15
Dividend	-877	-764
Annual profit	1 121	880
<b>Total profit shown in the balance sheet</b>	<b>1 168</b>	<b>904</b>
<b>TOTAL VOLUNTARY RETAINED EARNINGS AND PROFIT SHOWN IN THE BALANCE SHEET</b>	<b>3 758</b>	<b>4 190</b>
<b>OWN CAPITAL SHARES</b>		
Balance as at 1 January	-631	-276
Change in own capital shares	251	-355
<b>TOTAL OWN CAPITAL SHARES</b>	<b>-380</b>	<b>-631</b>
<b>TOTAL EQUITY</b>	<b>3 590</b>	<b>3 772</b>

**Number of full-time positions**

As in the previous year, the number of full-time positions is not above 50 employees on average over the year.

## *Profit and Appropriation of Profit*

Annual profit amounts to CHF 1 120 373 017. The Board of Directors proposes to the General Meeting of Shareholders that the profit be appropriated in accordance with the table below. If this proposal is adopted, an ordinary dividend of CHF 33.00 per share will be made from profit.

The proposal of the Board of Directors to the General Meeting of Shareholders on 15 May 2024 is based on shares entitled to a dividend as at 31 December 2023. Swiss Life Holding Ltd waives a corresponding dividend in respect of treasury shares it holds at the time of distribution. Thus, the effective dividend payment and the resulting balance carried forward from the previous year are calculated on the basis of the share capital issued on the last trading day prior to the dividend payment, less the own capital shares held at that time. The last trading day with entitlement to receive the distribution is 16 May 2024.

### Profit shown in the balance sheet

In CHF	2023	2022
Balance carried forward from previous year	–	130 485
Dividend not paid on treasury shares	47 481 300	23 931 225
Annual profit	1 120 373 017	880 422 140
<b>TOTAL PROFIT SHOWN IN THE BALANCE SHEET</b>	<b>1 167 854 317</b>	904 483 849

### Appropriation of profit

In CHF	2023	2022
Dividend	974 090 271	924 776 610
Allocation to legal reserves	–	–
Allocation to voluntary retained earnings	193 764 046	–
Withdrawal from voluntary retained earnings	–	-20 292 761
Balance carried forward to new account	–	–
<b>TOTAL PROFIT SHOWN IN THE BALANCE SHEET</b>	<b>1 167 854 317</b>	904 483 849

Zurich, 8 April 2024

For the Swiss Life Holding Board of Directors

Rolf Dörig

Klaus Tschüscher

# Report of the Statutory Auditor

## Report of the statutory auditor

to the General Meeting of Swiss Life Holding Ltd

Zürich

### Report on the audit of the financial statements

#### Opinion

We have audited the financial statements of Swiss Life Holding Ltd (the Company), which comprise the statement of income for the year ended 31 December 2023, the balance sheet as at 31 December 2023 and notes, including accounting rules.

In our opinion, the financial statements (pages 409-414) comply with Swiss law and the Company's articles of incorporation.

#### Basis for opinion

We conducted our audit in accordance with Swiss law and Swiss Standards on Auditing (SA-CH). Our responsibilities under those provisions and standards are further described in the 'Auditor's responsibilities for the audit of the financial statements' section of our report. We are independent of the Company in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Our audit approach

##### Overview



Overall materiality: CHF 60 Million

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the financial statements as a whole, taking into account the structure of the entity, the accounting processes and controls, and the industry in which the entity operates.

As key audit matter the following area of focus has been identified:

Valuation of participations

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### Materiality

The scope of our audit was influenced by our application of materiality. Our audit opinion aims to provide reasonable assurance that the financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall materiality for the financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate, on the financial statements as a whole.

<b>Overall materiality</b>	CHF 60 Million
<b>Benchmark applied</b>	Sum of total assets
<b>Rationale for the materiality benchmark applied</b>	We chose total assets as the benchmark because the company mainly holds participations in areas of insurance and financial services providers, as well as providing loans to group companies.

We agreed with the Audit Committee that we would report to them profit relevant misstatements above CHF 5 million identified during our audit as well as any misstatements below that amount which, in our view, warranted reporting for qualitative reasons.

### Audit scope

We designed our audit by determining materiality and assessing the risks of material misstatement in the financial statements. In particular, we considered where subjective judgements were made; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### Valuation of participations

Key audit matter	How our audit addressed the key audit matter
<p>Participations represent a significant amount of the balance sheet (CHF 3'221 million, 54% of total assets).</p> <p>Annually, management analyses participations to assess valuation adjustments. For the analysis significant judgement is applied, to determine assumptions, such as new business volume, commission income, cost development and applied discount rates on projected cash flows. We consider our audit procedures in this area as particularly important, due to the size of the balance sheet position and level of significant assumptions.</p> <p>In accordance with the Swiss Code of Obligations, participations are valued with deductions for write-downs as necessary.</p> <p>Management test the valuation of individual participations through a comparison of the book value of each participa-</p>	<p>Our audit work in the area of participations focused on the audit of management's analysis of valuation adjustments of participations as well as an assessment of assumptions used by management to determine the value in use.</p> <p>As part of our audit procedures, we compared the book value with the IFRS equity value or value in use. For material participations, we audited the IFRS equity value as part of the IFRS group audit. For immaterial participations, we performed an assessment of differences between the IFRS equity value and the statutory equity.</p> <p>For participations where the book value exceeds the IFRS equity value, we audited the underlying valuation analysis.</p> <p>We inspected and critically assessed the financial budgets approved by management and the board of directors.</p>



tion to the respective IFRS equity value. Management utilize the equity value of each participation determined for the IFRS closings. As long as the IFRS equity value exceeds the book value of the participation, the conclusion is drawn that the valuation of the participation is sufficient.

In case that the IFRS equity value is below the book value of the participation, management performs an extensive valuation analysis and the value in use is compared to the book value of the participation. For the calculation of the value in use, an extensive valuation analysis using cash flow projections, based on mid-term planning approved by management and the board of directors, is performed.

In addition, we, together with our valuation experts, assessed the main parameters used in the calculation of the weighted average costs of capital, from which the discount rates are derived. In particular, we identified the market data inputs used by management and compared these against independent data. As for the long-term growth rates used at the end of the mid-term planning period, we compared them to the economic environment and industry trends.

We consider the valuation approach, and the assumptions and parameters used within, as a reasonable and adequate basis for the management assessment of the participation value recorded on the balance sheet. The audit evidence obtained through our audit procedures was sufficient and suitable to assess the valuation of participations.

#### Other information

The Board of Directors is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements, the consolidated financial statements, the compensation report and our auditor's reports thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Board of Directors' responsibilities for the financial statements

The Board of Directors is responsible for the preparation of financial statements in accordance with the provisions of Swiss law and the Company's articles of incorporation, and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law and SA-CH will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on EXPERTsuisse's website: <http://www.expertsuisse.ch/en/audit-report>. This description forms an integral part of our report.



### Report on other legal and regulatory requirements

In accordance with article 728a para. 1 item 3 CO and PS-CH 890, we confirm the existence of an internal control system that has been designed, pursuant to the instructions of the Board of Directors, for the preparation of financial statements.

We further confirm that the proposed appropriation of available earnings complies with Swiss law and the Company's articles of incorporation. We recommend that the financial statements submitted to you be approved.

PricewaterhouseCoopers AG

Peter Eberli

Licensed Audit expert  
Auditor in charge

Beat Walter

Licensed Audit expert

Zürich, 8 April 2024



**List of abbreviations**

ALM	Asset and liability management
AM RSU	Asset Managers restricted share units
AmC	Amortised cost
BBA	Building block approach or general model
CSM	Contractual service margin
DPF	Discretionary participation features
EAD	Exposure at default
ECL	Expected credit losses
FVOCI	Fair value through other comprehensive income
FVPL	Fair value through profit or loss
LGD	Loss given default
LIC	Liability for incurred claims
LLP	Last liquid point
LRC	Liability for remaining coverage
LTPD	Lifetime probability of default
OCI	Other comprehensive income
PAA	Premium allocation approach
PD	Probability of default
RA	Risk adjustment
SICR	Significant increase in credit risk
SPPI	Solely payments of principal and interest
UFR	Ultimate forward rate
UI	Underlying items
VFA	Variable fee approach



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## Annual Report 2023

The Annual Report is published in German and English and contains information on corporate governance, risk management, sustainability and the annual accounts.

The English text is definitive for the Consolidated Financial Statements; the original German text is binding in all other respects.

The Annual Report can be found online at: [www.swisslife.com/ar2023](http://www.swisslife.com/ar2023)

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There may be minor discrepancies in total figures and percentages in this report due to rounding effects.

**Important dates****Annual General Meeting 2024**

15 May 2024

**Q1 2024 Trading Update**

22 May 2024

**Half-Year Results 2024**

3 September 2024

**Q3 2024 Trading Update**

14 November 2024

**Investor Day 2024**

3 December 2024



*We enable people to lead  
a self-determined life.*

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